

## UNIT-II WELFARE ANALYSIS AND CONSUMER BEHAVIOUR

### Welfare Analysis and Consumer Behaviour

#### Consumers' and Producers' Surplus

##### 1. Consumer Surplus:

- The difference between what consumers are willing to pay for a good and what they actually pay.
- **Graphical Representation:** The area below the demand curve and above the price level.

##### 2. Producer Surplus:

- The difference between what producers are willing to accept for a good and what they actually receive.
- **Graphical Representation:** The area above the supply curve and below the price level.

#### Price Ceilings and Price Floors

##### 1. Price Ceiling:

- A maximum price set by the government.
- Causes shortages if set below the equilibrium price.
- **Example:** Rent controls.

##### 2. Price Floor:

- A minimum price set by the government.
- Causes surpluses if set above the equilibrium price.
- **Example:** Minimum wage laws.

#### Consumer Behaviour

##### Axioms of Choice

1. **Completeness:** Consumers can compare and rank all possible bundles of goods.
2. **Transitivity:** If a consumer prefers A over B and B over C, then they prefer A over C.
3. **Non-Satiation:** More of a good is always preferred to less.
4. **Convexity:** Consumers prefer balanced bundles over extreme ones.

## Budget Constraints and Indifference Curves

### 1. Budget Constraint:

- Represents the combinations of goods that a consumer can afford given their income and the prices of goods.
- **Equation:**  $P_x \cdot X + P_y \cdot Y = I$ , where  $P_x$  and  $P_y$  are the prices of goods X and Y, and I is the income.

### 2. Indifference Curve:

- Represents combinations of goods that provide the same level of utility to the consumer.
- **Properties:** Downward sloping, convex to the origin, and do not intersect.

## Consumer's Equilibrium

### Effects of a Price Change

#### 1. Substitution Effect:

- Change in consumption resulting from a change in relative prices, holding utility constant.
- **Example:** If the price of tea decreases, consumers may buy more tea instead of coffee.

#### 2. Income Effect:

- Change in consumption resulting from a change in real income.
- **Example:** If the price of tea decreases, consumers feel wealthier and may buy more of both tea and coffee.

## Derivation of a Demand Curve

### 1. Price Change:

- Leads to a movement along the demand curve.

### 2. Income and Substitution Effects:

- Combined, they explain the overall change in quantity demanded when the price changes.

## Applications

### Tax and Subsidies

### 1. Taxes:

- Increase the cost of goods, leading to a decrease in demand.
- **Example:** A sales tax increases the price consumers pay, reducing demand.

### 2. Subsidies:

- Decrease the cost of goods, leading to an increase in demand.
- **Example:** A subsidy on solar panels reduces their cost, increasing demand.

## Intertemporal Consumption

### 1. Intertemporal Budget Constraint:

- Represents the trade-off between current and future consumption.
- **Equation:**  $C_1 + C_2(1+r) = I$ , where  $C_1$  and  $C_2$  are consumption in periods 1 and 2, and  $r$  is the interest rate.

### 2. Utility Maximization:

- Consumers allocate consumption over time to maximize their utility.

## Suppliers' Income Effect

### 1. Income Effect for Suppliers:

- Changes in income can affect the supply decisions of producers, similar to how it affects consumers' demand.
- **Example:** If suppliers' income increases, they may invest more in production, increasing supply.