

Contact

www.linkedin.com/in/son-nguyen-189166201 (LinkedIn)

Top Skills

Management

Time Management

Sales

Son Nguyen

MBA | Project Manager

Ho Chi Minh City, Vietnam

Summary

I am Sơn (Sean), with four years of professional experience encompassing two distinct fields. I spent two years in the garment manufacturing industry, gaining valuable insights into production processes and industry challenges. For the past two years, I have been working as a Solution Consultant in the ERP sector, where I have successfully implemented systems that streamline operations and enhance business efficiency.

In addition to my hands-on experience, I have completed an MBA program, which has equipped me with a robust understanding of business management and strategic planning. My diverse background enables me to approach problems from multiple angles and deliver solutions that provide significant value to my clients.

I am confident in my ability to design and implement effective solutions that drive growth and efficiency. For any inquiries, please feel free to reach out to me via Zalo/Direct Call at +84384.717.507 or email at thanhson@asoft.com.vn.

Experience

ASOFT Corporation

Project Manager

March 2024 - Present (1 year 1 month)

Quận Gò Vấp, Ho Chi Minh City, Vietnam

Thinksmart Group

Sales Executive

April 2023 - December 2023 (9 months)

No 5, Street 4, Khang An, Phu Huu Ward, High Tech Park, Thu Duc City, Ho Chi Minh City

- 30% taking care of old customers and 70% developing new markets in the North, Central and South.

- In charge of consulting at telesale channels, direct and expo channels.

- Prepare the quotation, contract, related documents for the deal.
- Make plan, negotiate during the process.
- Doing Customer services from beginning to after the deal.
- Doing related works (write posts, design poster for expo,...)

Achievement

- A large customer renewed the contract after 1 year of use.
- One new contract for University in the North.

Wetool Company Limited

Merchandiser / Sale Assistant

April 2021 - February 2023 (1 year 11 months)

32 Road 36 - Section C, An Phu Ward, Thu Duc City, Ho Chi Minh City

- Introduce, consult product and answers customer's queries via phone with Internal customer and email with External customer.
- Manage goods quantity and quality from getting order to delivery.
- Support customer to make the contract and make clear the payment terms.
- Tightly working and maintaining good relationship wwith current domestic factories and foreign backpack brands (AEVOR, Non-stop, Blue Ice, Paago,...) to increase sales (revenue increase stable 50~70% per year)
- Hurry support if issues happen.

LND service trading co.,ltd – LND SCHOOL

4 years 5 months

Maintainer

July 2018 - November 2020 (2 years 5 months)

Binh Duong, Vietnam

Maintainer for Computer Room and School's Equipment

Office Helper

July 2018 - November 2020 (2 years 5 months)

Binh Duong, Vietnam

Working as a helpdesk to give English course advices

English Teacher

July 2016 - November 2020 (4 years 5 months)

Binh Duong, Vietnam

English Teacher for Children and Cambridge course

Education

HCM University Of Technology (HUTECH)

Master of Business Administration - MBA, Business Administration and
Management, General · (May 2021 - April 2023)

HCM University Of Technology (HUTECH)

Bachelor's degree, Information Technology · (2015 - 2019)

Merism Center

Certificate, Fashion Merchandising · (January 2021 - April 2021)