

Contact

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Top Skills

Banking
Financial Analysis
Finance

Certifications

CFA Level 1

Tran Nguyen Huy Nhan

Senior Project Finance Manager
Ho Chi Minh City, Vietnam

Experience

NOVALAND

Senior Project Finance Manager
July 2023 - Present (1 year 9 months)
HCM

Managing the financial situation of several projects in 04 cluster including: Ho Chi Minh City, Dong Nai province, Binh Thuan province, Ho Tram (Ba Ria – Vung Tau province).

Interacting with internal departments to update data on revenue streams (sales, debt collection...) and expense flows (direct and indirect costs for project implementation) to balance revenue and expenditure, promptly have solutions to ensure the project is implemented on schedule.

Interacting with domestic and foreign credit institutions (both executive board at headquarters and branches such as: BIDV, MB, TPB, Nam A bank, Vietinbank, MSB, Eximbank...), investment funds and securities companies (VP Sec, MBS, Amber fund...) to create funding sources for projects (short-term and long-term)

I am in charge of following deals:

1. Construction loan for Aqua City (112 ha) project, deal size: VND 1.100 bn
2. Construction loan for Ngan Hiep 1+2 project, deal size: VND 600 bn
3. Construction loan for Palm A1 project, deal size: VND 200 bn
4. Loan to implement NovaWorld project, deal size: VND 10.000 bn
5. Restructure loan for Tropicana project, deal size: VND 1.800 bn
6. Restructure loan for Aqua City (81 ha) project, deal size: VND 2.000 bn
7. Construction loan for Sunrise Riverside, deal size: VND 300 bn

DATXANH GROUP

Head Of Fundraising
February 2022 - August 2023 (1 year 7 months)

Developing and maintaining close relationships with foreign, domestic financial institutions (IFC, First Commercial bank, CCB, Cathay Bank, VCBS, MSB, CTS, Vid Public bank, UOB, KIS, Daiwa, JBSV, Vietinbank...) to raise short-

term fund for working capital, long-term fund for the specific projects of the group and its subsidiaries.

I am in charge of following deals:

1. Syndicated loan of DXH with Standard Chartered Bank is the lead coordinator, deal size: USD 100 mn
2. Project loan and build financial product for homebuyer for Lavela Garden project, deal size: VND 80 bn
3. Reimbursement loan of DXMTr company for Regal Pavilion project, deal size: VND 300 bn
4. Project loan of DXMTr company for Bao Ninh 1 project, deal size: VND 1,230 bn
5. Restructuring bond for outstanding bond of DXH, deal size: VND 200 bn
6. Project loan of DXH with IFC, deal size: VND 1,700 bn

VietinBank

5 years 6 months

Head of Wholesale Banking - Gia Dinh Branch

November 2021 - February 2022 (4 months)

Ho Chi Minh City, Vietnam

Wholesale Banking Development Manager - Southern Business Center-Head Office

March 2020 - November 2021 (1 year 9 months)

Ho Chi Minh City, Vietnam

Manage Large Corporates' credit limit of Vietinbank – Ho Chi Minh Branch (Biggest branch in the South of Vietinbank's system with total disbursement outstanding around 30 trillion VND)

Manage real estate loans in South side of VietinBank:

- o Coordinate with investors, engaged branches to unify the project funding structure

- o Support the branch to complete the credit proposal including a description of the loan's structure and project cash flow planning; be in charge of presenting the credit proposal to the credit council.

- o Perform periodic real estate industry analysis

Performance:

- o Real estate loans are being implemented:

- # Project Aqua Marina – Novaland at Dong Nai (residential for sales). Credit limit: 3 trillion VND

- # Project The Pegasuite II Apartment at District 8, HCM (apartment + commercial asset). Credit limit: 250 billion VND

- o Real estate loans were implemented:

- # Project Phoenix Island - Novaland at Dong Nai (residential for sales). Credit limit: 3.1 trillion VND
- # Project Summerland - Hung Loc Phat at Phan Thiet, Binh Thuan (residential for sales). Credit limit: 1.3 trillion VND
- # Project Binh Trung - Khang Dien Group at District 2, HCM (residential for sales). Credit limit: 2 trillion VND
- # Project Tan Tao A Residential area – Khang Dien Group at Binh Tan district, HCM (residential for sales). Credit limit: 1 trillion VND

Deputy Head of Wholesale Banking- Thu Thiem Branch

November 2018 - March 2020 (1 year 5 months)

282-284-286-288 Trần Nãi, P. Binh An, Quận 2, HCM

- # Develop new customers, include loan and deposit customers
- # Review Credit limit and promote cross-sale to old customers
- # Training employees about sale skills and credit appraisal

Relationship Manager- Southern Business Center- Head Office

September 2016 - November 2018 (2 years 3 months)

Vietcombank

Relationship Manager

September 2012 - September 2016 (4 years 1 month)

Education

University Of Economics Ho Chi Minh City

Master's degree, Finance, General · (June 2012 - July 2014)

University Of Economics Ho Chi Minh City

Bachelor's degree, Banking, Corporate, Finance, and Securities Law · (May 2008 - May 2012)