

## Contact

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# Anna Nguyen

AI and Data Principal Advisor  
Hanoi, Hanoi, Vietnam

## Summary

Having 20 years dedicated in to build talent.

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## Experience

### YOUNG AI

Founder

January 2025 - Present (5 months)

Vietnam

YOUNG AI was established to partner strategically with ambitious business leaders committed to achieving hyper-growth and global expansion through cutting-edge Artificial Intelligence. We assemble dynamic, multidisciplinary teams—comprising seasoned strategists, data scientists, and business transformation experts—who collectively possess decades of experience in digital innovation and international business scaling. At YOUNG AI, we pioneer a new frontier: leveraging hybrid intelligence—the powerful synergy between AI technology and human expertise—to uncover unprecedented business opportunities in an ever-evolving global marketplace. We are dedicated to helping businesses transform operations swiftly, innovate strategically, and sustain robust, long-term growth.

<https://youngai.net/>

### Funnel

AI and Data Principal Advisor

March 2023 - Present (2 years 3 months)

Sweden

### Grove HR

Managing Director of Revenue

February 2021 - December 2022 (1 year 11 months)

Lead all aspects of go-to-market including Sales, Marketing, Customer Success, and Partnership

Form the company's strategy and communicate it internally and externally with partners and investors

## VINFAST

Deputy Chief Executive Officer

October 2019 - June 2021 (1 year 9 months)

Hanoi Capital Region

Build a new start-up focus on providing electric bus and car leasing service

## Vingroup JSC

Head of B2B

February 2019 - December 2019 (11 months)

Build a new B2B Division to leverage the advantages of Vingroup and all subsidiaries

Build a new partner channel to identify new business opportunities and win deals for both Head Quarter and subsidiaries within the ecosystem

## Grab

Country Director

October 2016 - June 2018 (1 year 9 months)

Design a strategy and growth plans for Vietnam country aligned with Grab's regional strategy and growth plans.

Take full responsibility for execution successful;

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