



Script Stages

1. Identify decision maker
2. Outline Dobeo service
 - a. e.g. "Dobeo is a digital marketplace for dry cleaners to take orders from their customers, manage their business and grow their brand with promotions and reviews."
3. Summarise benefits
4. Send to website to fill in form
 - a. e.g. "go to dobeoapp.com/partners and scroll to the bottom. Click the 'online sign up' button on the right."

Benefits

Free

Sign up and start using at no cost - all order management and delivery tracking features are completely free. Pay commission only on business we've sent to you.

New business

Customers spend more online and the collection and delivery sector is set to double in the next two years. Reach new customers.

Manage your business with powerful tools

Process new orders at the touch of a button, notify your customers that your driver is on the way, and print all your tags with a simple touch. Receive notifications about new dry-cleaning and laundry orders instantly and offer on-demand customer service at the touch of a button.

Manage orders

See where your driver is in real time and send them on their way with the touch of a button. Send notifications to drivers reminding them of pending orders and informing them of new ones.

Pre-authenticated payments

Payments are pre-authenticated before pick up even occurs. Take payments with absolute confidence.

Ratings and reviews

Build trust in your brand with ratings and reviews - create loyal, repeat customers and build trust instantly with new customers.

Online promotions

Dobeeo lets you target existing customers or new ones with promotions to grow and expand.

Question answers

How do I get paid?

Within 14 days, often within 5 - accumulate payments weekly. Work closely with barclays.

Can I select which areas in London I collect and deliver from?

Yes, you select the geographical areas you're interested in servicing.

What about my existing customers?

You'll be able to target your existing customers with promotions, and receive reviews from your loyal customers. They'll be able to send you orders more easily than ever, increasing the amount of business you do with your existing customers.

What kinds of dry cleaners are on Dobeeo?

At Dobeeo, it is our mission to create a growing network of quality-conscious dry cleaners. We will work to understand your brand and needs, whilst marketing Dobeeo in a way that offers you the right sort of affiliation.

I already have a website. Why do I need you?

More and more people are using dry-cleaning apps to manage their cleaning needs. Dobeeo permits customers to make orders whenever and wherever they are. We also offer business management tools to improve your process and focus on what matters most.

How much does it cost to sign up?

Dobeeo is free! We operate a fair and reasonable commission model – the more orders you get, the more the commission decreases.

We're already busy – should I still sign up?

We manage order details and customer queries, which gives you time to focus on your core business – that means hours of saved time for you and your business. If things get a little too busy, you can temporarily take yourself offline through the Dobeeo system.

What do I get for my commission?

Our commission model is reinvested back in increasing people's awareness of Dobeo. This means more people ordering online and, since online orders are 25% higher value than phone orders, more money is spent with our partners.