

THREE JOB ADVERTISEMENTS

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www.seek.co.nz

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Corporate Partnership Manager

The Starship Foundation has one of the best-performing fundraising teams in New Zealand representing one of the most recognised and respected charitable brands. Starship Foundation is seeking the services of a Corporate Partnership Manager to work within our high performing team, 30-40 hours per week.

The Corporate Partnership Manager reports to the General Manager, Marketing and Communications & Partnerships. The key responsibility of the role is to maintain and build significant relationships with our corporate donors, generating significant income from this source. Interested applicants must have the following skills:

- Background in corporate marketing, account management or sponsorship, comfortable in briefing agencies. Ability to prepare and deliver compelling presentations to our corporate partners.
- Relationship building, superior verbal/written communication and presentation skills, and exceptional interpersonal skills
- Previous experience in the corporate sector, liaising with middle to senior management, or a good understanding of how the corporate world operates, including budget setting.
- Ability to provide input into the corporate fundraising strategy; provide the Senior Management Team with support in their area of responsibility, and contribute to the development of the annual strategic plan
- The ideal applicant will also have some knowledge of the not for profit sector specifically in the fundraising area and the ability to successfully secure major donations
- Knowledge of technology and social media would be beneficial.

You will be tertiary qualified with specific training in a relevant field such as business, communications or marketing. The ability to fit in with our team culture, think on your feet and be willing to get stuck in and work effectively with our small, close knit team is essential.

If you consider yourself to be a high-performing, goal-oriented self-starter, and be highly adaptable and pro-active, then don't delay - this will be a highly sought after role. Apply now, attaching your CV and cover letter



Give your career
every chance of success
with this great role.

Senior Product Manager, Product Risk and Compliance - Retail & Business Banking

Based at ASB's state of the art head office on Auckland's waterfront we have a unique opportunity to join our Product & Strategy team in the pivotal role of Senior Product Manager, Product Risk and Compliance.

In this varied and challenging role, you will be responsible for maintaining compliance of all Retail and Business Banking (RaBB) products from a legal, industry, and internal product governance perspective, minimising any risk to the business. By developing and leveraging strong stakeholder relationships within the risk and product teams, you will lead remediation if gaps are identified, and provide insight into future obligations and continuous improvement of existing controls.

The successful candidate will have at least three years' experience in retail product management and line 1 or 2 risk management functions. You will have a solid understanding of financial services compliance and obligations along with knowledge across pertinent legislation including but not limited to CCCFA, FTA, AML and the banking code of practice.

Using your commercial acumen to make effective decisions based on a range of different information sources and stakeholder perspectives is of the utmost importance to your success in this role.

We are committed to providing opportunities for our team members to grow and develop their capabilities, as well as build their profile within one of New Zealand's leading businesses. If you would like the opportunity to be part of our unbeatable team in this senior level role, then express your interest today.



Facilities Management Project Manager

We are looking for an experienced project manager to join our busy team in delivering our varying ongoing facilities related infrastructure projects.

In this position you will manage all aspects of project management, from procurement through to close out, working closely with key internal and external stakeholders. You will be part of the Facilities Management Team, which has a range of technical specialists, and the support of our Project Management Office. Te Papa is an interesting and challenging environment to work in, we have a long term programme of varying projects ahead of us.

The successful applicant will possess:

- Proven project management experience in construction or a technical related field (i.e. electrical / mechanical services)
- A qualification in construction or a technical related field (i.e. electrical / mechanical services)
- Proven procurement and contractor management experience
- Prince 2 Practitioner, Project Management Institute, or equivalent qualification
- Experience managing complex delivery teams and multiple external contractors

Applicants must have the legal right to work in New Zealand.

Applications close Tuesday, 2nd August 2016.

[MUSEUM OF NEW ZEALAND TE PAPA TONGAREWA](#)

www.tepapa.govt.nz