

JOEL ESPARZA

Joel32esparza@gmail.com | 708-548-6151 | 11524 S. Laverne, Alsip, IL 60803

EDUCATION

Graduate: University of Illinois at Urbana-Champaign

Master of Science – Business Analytics

Expected Graduation Date: May 2024

Undergraduate: University of Illinois at Urbana-Champaign

Bachelor of Science -- Consumer Economics and Finance

Graduation Date: May 2023

Bachelor of Arts -- Economics

Graduation Date: May 2023

Minor in Business

Cumulative GPA: 3.61/4.00

WORK EXPERIENCE

Camping World

Chicago, IL

Corporate Development Intern

June 2023 – August 2023

- Compiled datasets regarding store manager's compensation plans to manipulate, analyze, & reorganize data into printable and coachable reports
- Constructed model to determine placement of SKUs depending on a pre-determined set of criteria
- Worked on a small team of interns to conduct research, share ideas, and present potential solutions focusing on improving recruitment and retention
- Formatted training checklists for variety of different positions across the retail department

Joe's Brewery

Champaign, IL

Assistant Manager

August 2020 – May 2023

- Head of security to control and maintain order of bar consisting of a 1000+-person capacity
- Supervised security team to enforce rules and improve presentability
- Promoted events and deals through usage of social media and networking

Mosquito Squad

Lemont, IL

Field Technician

May 2020 – August 2020

- Emphasized the importance of communication with clients
- Assisted in training of new workers
- Listened and followed company's instructions/procedures accordingly

Mt. Greenwood Auto Repair

Mt. Greenwood, IL

Customer Service/Assistant Manager

May 2014 – August 2019

- Worked front desk answering customer questions through phone calls & face to face
- Monitored employees to improve working environment and habits
- Provided customers with cost estimates by calculating prices

LEADERSHIP & CAREER DEVELOPMENT

CFI's Financial Modeling & Valuation Analysis Certification Course (Student)

May 2022 – November 2022

- Constructed financial models such as 3-statement, Scenario/Sensitivity, and Monthly Cash Flows
- Constructed business valuation models using methods such as DCF, comparables, & precedent transactions
- Emphasized importance of well-quality dashboards, PowerPoints, pitchbooks, and data visualization

Vanguard North Star Program (Student)

May 2021

- Enhanced professional skills and improved communication habits
- Gained further knowledge on benefits of diversity and inclusion
- Assembled Kynd kit for a young individual to give an early insight about financial literacy

UIUC Pi Kappa Phi Chapter (Rush committee/Philanthropy committee/historian)

February 2020 – May 2021

- Hosted recruitment events to welcome newcomers and persuade affiliation
- Responsible for maintaining alumni relations and social media platforms
- Raised \$3,000 for Ability Experience and \$1,500 towards house budget

Alan B. Shepard High School's Student voice (Member)

August 2018 – May 2019

- Collaborated with a selected group of students and the district school board to improve the quality of our school
- Helped change the curriculum to better prepare students for a higher education

SKILLS & DISTINCTIONS

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|---------------------------|---------------------------|---------------------------------|-------------------------|
| • Excel (Advanced) | • PowerPoint (Advanced) | • President's Award (2019-23) | • Dean's List (2020-23) |
| • Tableau (Intermediate) | • Power BI (Intermediate) | • Illinois State Scholar (2019) | • High Honors (2019) |
| • R Studio (Intermediate) | • Python (Intermediate) | • NSCS (2020-21) | • AP Scholar (2019) |
| • Wolfram Math. (Novice) | • SQL (Intermediate) | • AWS (Novice) | • MSBA Scholarship |