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# **Tecnologie Web**

# **Recommendation**

# **Systems**

**Claudia Canali**

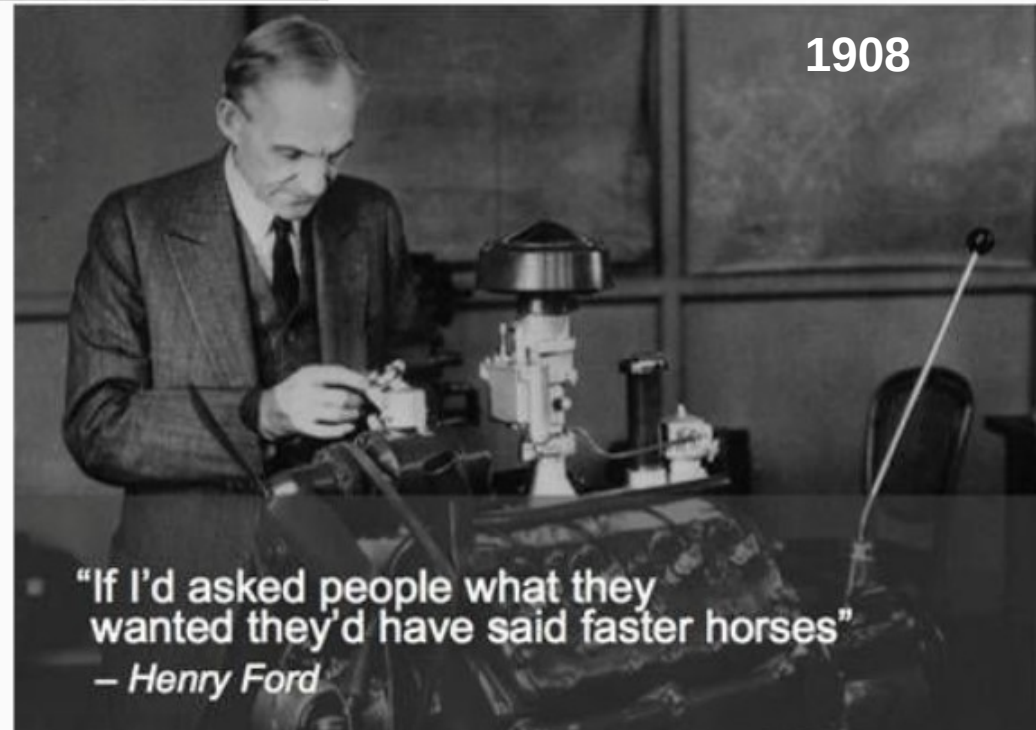
# How computers know what we really want?



*"A lot of times, people don't know what they want until you show it to them."*

*— Steve Jobs*

*People don't know what they want until you recommend it to them.*



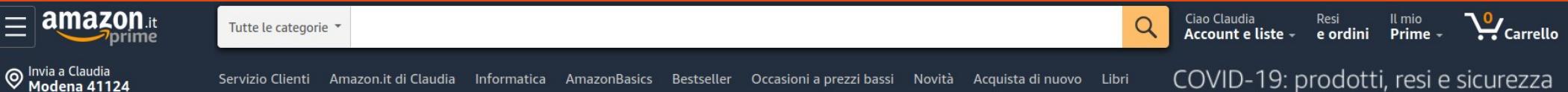
1908

*"If I'd asked people what they wanted they'd have said faster horses"*  
*— Henry Ford*

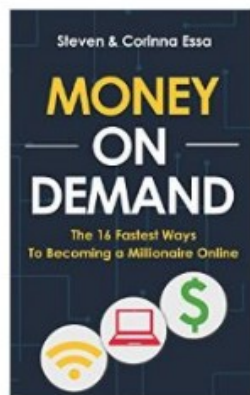
# The worlds of recommendation system



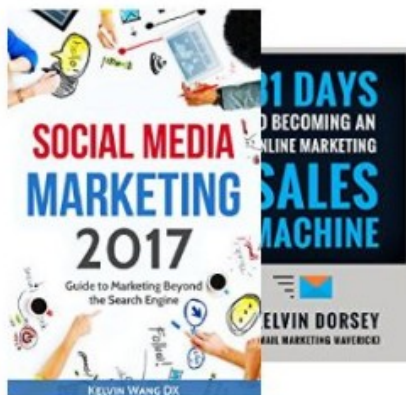
**UNIMORE**  
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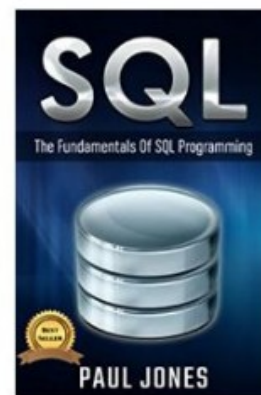
## Consigliati per te



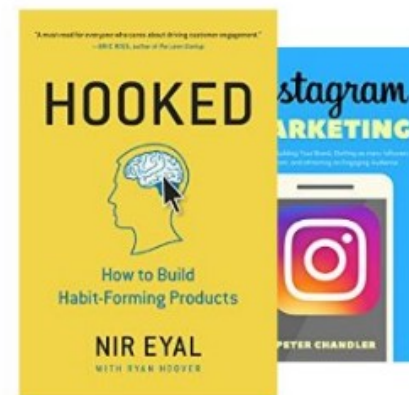
Computer & Technology Books  
100 ITEMS



Business Books  
98 ITEMS



Science & Math Books  
100 ITEMS



Art & Photography Books  
88 ITEMS

## Amazon Recommendation Engine

# The worlds of recommendation systems



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Stai seguendo

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Sport

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Modalità di classificazione di questi articoli

## Le tue notizie

venerdì 24 marzo



### Notizie principali >



di  
G. Geronzi

**"Disgelo Meloni-Macron":  
faccia a faccia in hotel su  
migranti e nucleare. La...**

3 ore fa

**R** la Repubblica

Sui migranti Meloni rimasta sola chiede aiuto al "nemico" Macron  
12 ore fa

**A** Agenzia ANSA

Meloni attacca su Patto e migranti, disgelo con Macron - Europa  
15 ore fa

**Il Sole 24 ORE**

Vertice Ue, dalla strategia per la competitività al patto di stabilità:  
ecco cosa c'è nell'agenda. Le ...  
ieri

Copertura completa



**A** Agenzia ANSA

**In Francia continua la protesta  
contro la riforma delle  
pensioni, guerriglia a Parigi -...**

13 ore fa

**C** Corriere della Sera

Pensioni in Francia, cosa prevede e quando verrà introdotta la  
riforma voluta da Macron  
17 ore fa

**TGCOM**

Riforma delle pensioni in Francia, manifestazioni in tutto il Paese:  
oltre 120 agenti feriti, più di 170 fermi  
13 ore fa

**T** Il Tempo

Riforma pensioni Francia, Contro Macron chiusa la Torre Eiffel  
3 ore fa • Editoriale

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### Notizie locali >



**TORINOTODAY**

A Venaria Reale ha aperto il  
supermercato ALDI: prezzi  
vantaggiosi, qualità e 16 nuovi pos...

3 ore fa



**Torinoggi.**

Con 'Cabaret' e 'Chicago' si canta e  
si balla alla Palazzina di Stupinigi

2 ore fa



**Luna Nuova**

Rivoli, allarme per polvere sospetta  
al Bosco della Stella

12 ore fa



### Scelti per te

**fanpage**

Ellynora massacrata per l'inno  
cantato prima di Italia-Inghilterra: È  
vergognoso, chiunque sia

12 ore fa









**Il Sole 24 ORE**

Partite Iva, uscire dai debiti? La  
strada del concordato preventivo  
per 2 milioni di imprenditori








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TAS Group

Bologna Area, Italy

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Empirix

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**Analista Programmatore - Ambito Warehouse**

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Parma, Emilia-Romagna, Italy

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Parma, IT

 Be an early applicant





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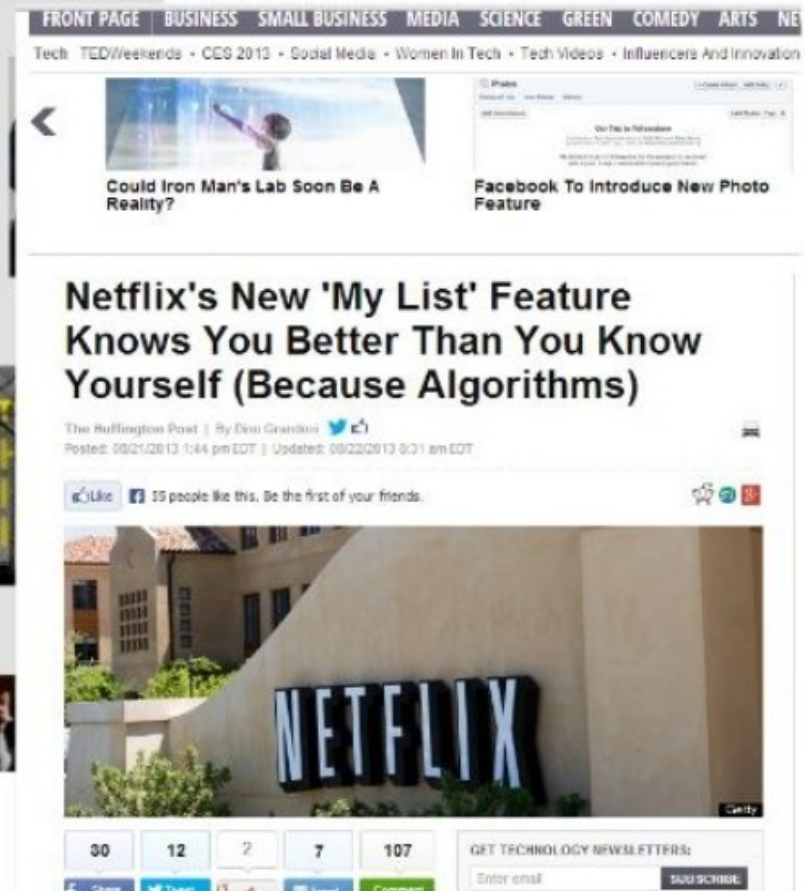
**Software Development Manager (Remote) - \$200,000/year USD**

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Modena, IT

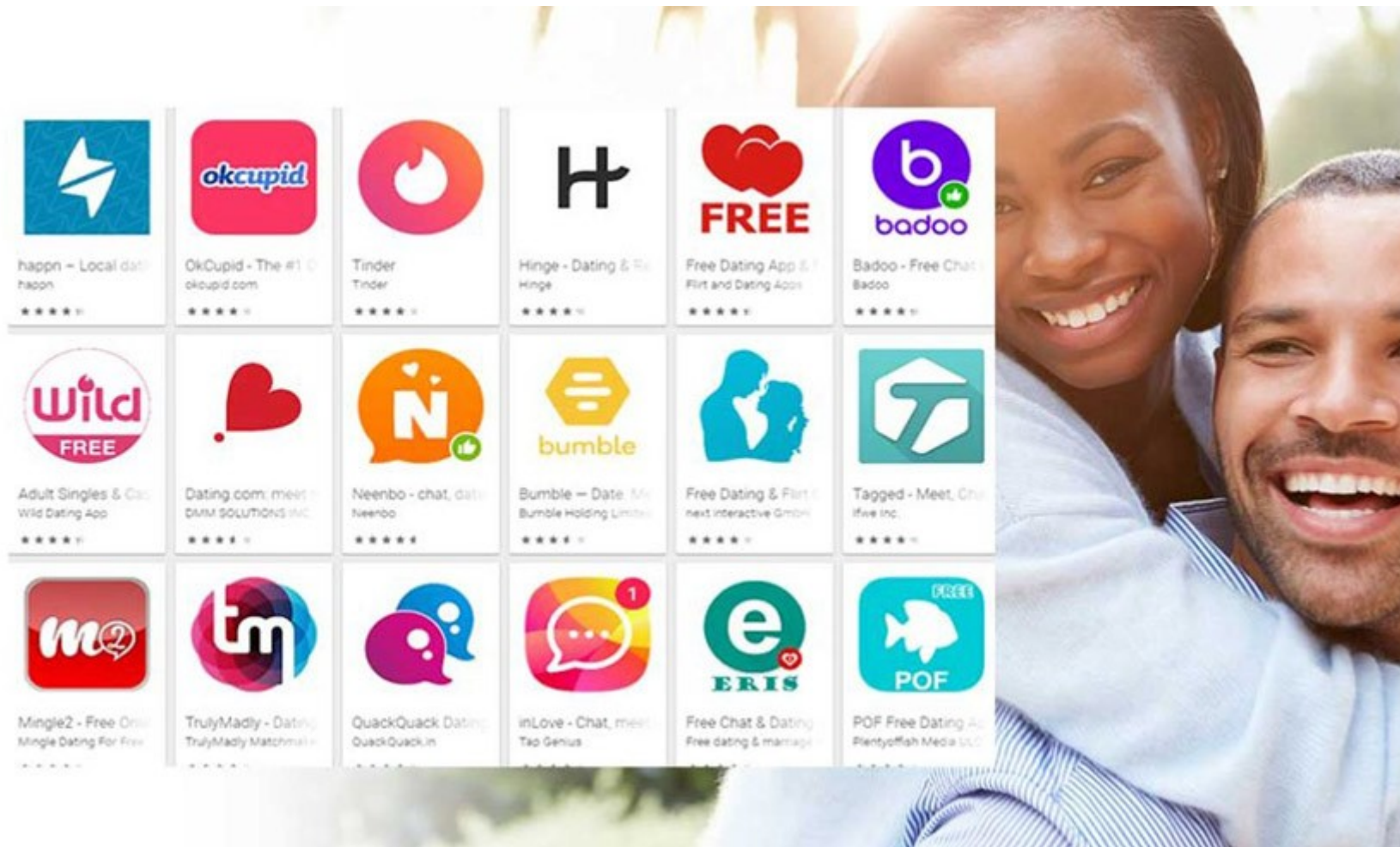
 Be an early applicant

# EVERYTHING is a Recommendation





# Even dating!





# Why recommendation system?

## Business model

- 1) Two-thirds of movies watched by Netflix customers are recommended movies
- 2) 38% of click-through rates on Google News are recommended links
- 3) 35% of sales at Amazon arise from recommended products



# How it works?



## How do the main Web players use recommendation systems?

1)What they track

2)How they use tracked data

*Let's reason about that...*

Amazon?

Netflix?

Twitter?

# How it works?

## How do the main Web players use recommendation systems?

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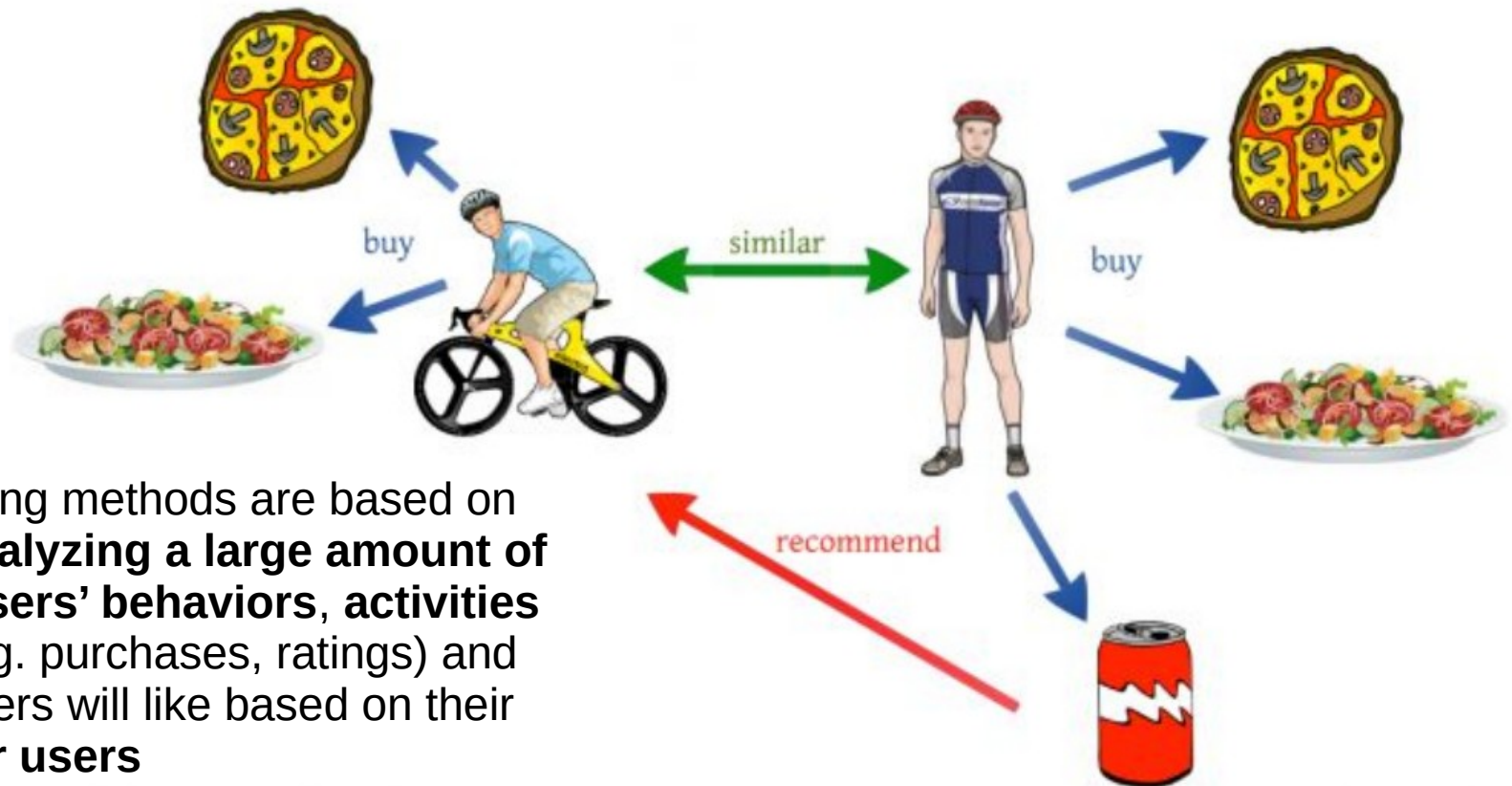
# What is a recommendation system?



- Based on a **recommendation engine**
- **Mathematical model or objective function** able to **predict** how much a “user will like” an item
  - Predict **rating** or **preference** or ‘**usefulness**’ for a user
- Two main entities involved
  - **Users**
  - **Items**
- **Main approaches (or categories):**
  - *User-based collaborative filtering*
  - *Content-based filtering*
  - *Hybrid Recommendation Systems*



# User-based collaborative filtering



Collaborative filtering methods are based on **collecting and analyzing a large amount of information on users' behaviors, activities or preferences** (eg. purchases, ratings) and predicting what users will like based on their **similarity to other users**

A **key advantage** of the collaborative filtering approach is that it is capable of accurately recommending complex items such as movies without requiring an “understanding” of the item itself, that may be difficult to achieve

# User-based collaborative filtering



## Main steps

### Similarity Calculation:

- For a given user (let's call them User A), the system identifies other users who have **similar preferences or behavior**
- **Similarity** is often measured using metrics such as cosine similarity between vectors or Pearson correlation coefficient
- Also user relations could be considered

### Item Recommendations:

- Once similar users are identified, the system **recommends** items that those users have liked or interacted with but that User A has not yet experienced

# User-based collaborative filtering

user	items				
	1	2			5
			3		
		4			2
			5		4
		2		4	

## A simple version

### User-Rating-Matrix (URM)

$R_{u,i}$  is the rating given (or the number of purchases) by user  $u$  to item  $i$

- Analyze past user ratings to compute users similarities and predictions
- Assume that users who agreed on the same product in the past will do the same in the future (**similarity between users**)

✓ Simple but good performance

✗ No applicable for new items (cold start problem)

**More complex versions can take into account users' relations (eg. network connections) to compute users' similarity**

# Content-based filtering

**Content-based filtering** methods are based on:

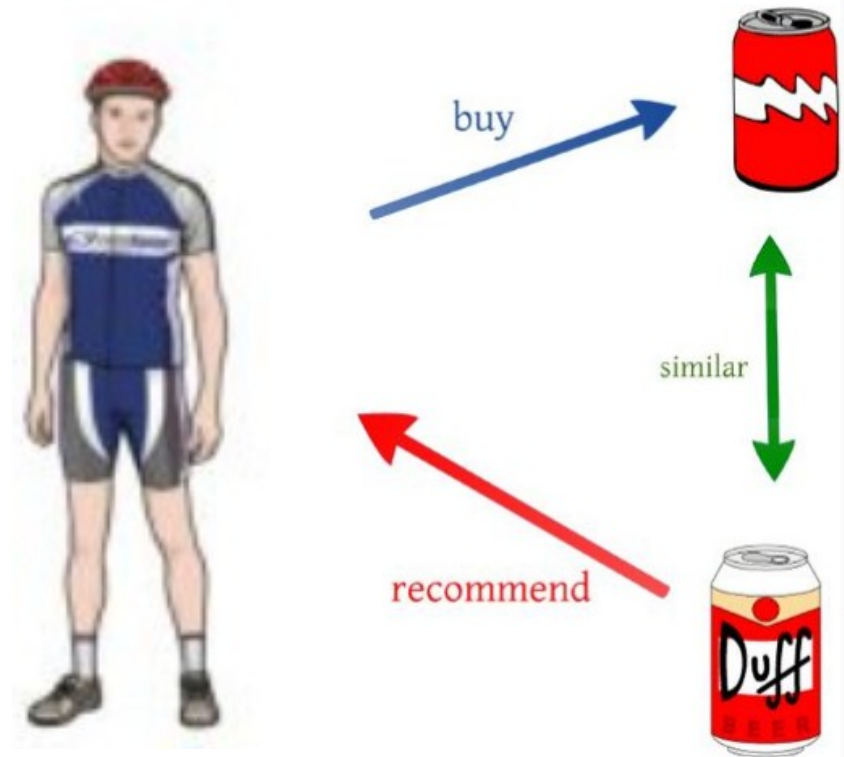
- a **description of the items**
- a **profile of the user's**

In a content-based recommendation system, **keywords are used to describe the items**

Moreover, a **user profile** is built to indicate the type of item this user likes

**Instead of focusing on users, this approach calculates the similarity between items**

Each item in the system is represented by a **set of features or attributes, based on which the similarity is calculated** → **difficult task**





# Content-based filtering

		features			
items	1				
		1			1
				1	
	1				1
		1			

## Item-Content-Matrix (ICM)

$F_{i,k} = 1$  if item  $i$  has the feature  $k$

- Compute **items similarities'** scores considering item features
- **Basic assumption:** users will like items similar to those they liked in the past

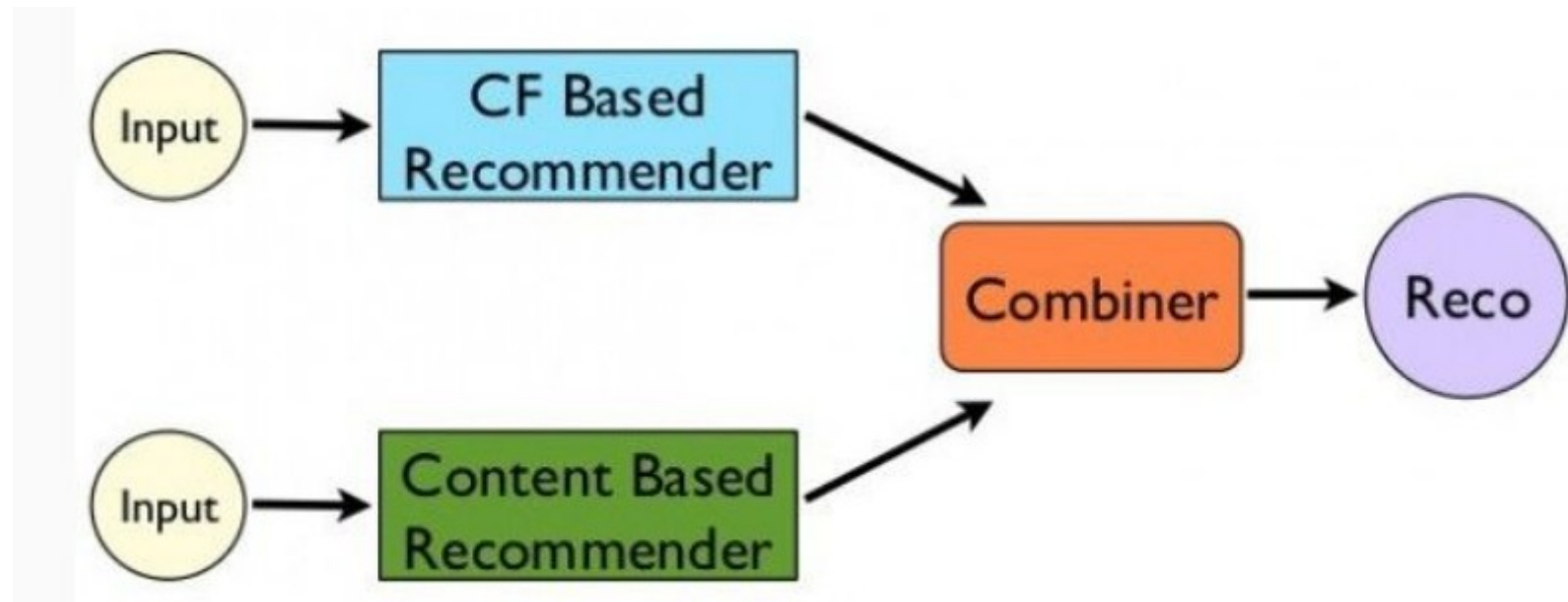
**Simplifying assumption:** compute similarity based on same purchases / likes from multiple users

**Possible variation:** this profile is built by aggregating the features of the items the user has shown interest in

✓ No need of item's ratings (eg. It works in a new-item scenario – no cold start problem)

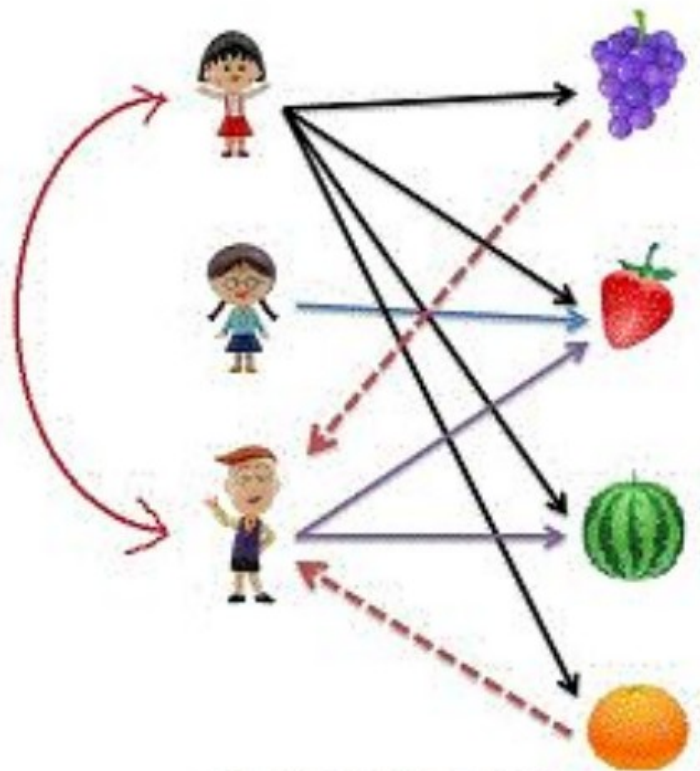
✗ More complex to implement: decision on the features, not all the items have the same feature, ...

# Hybrid recommendation system

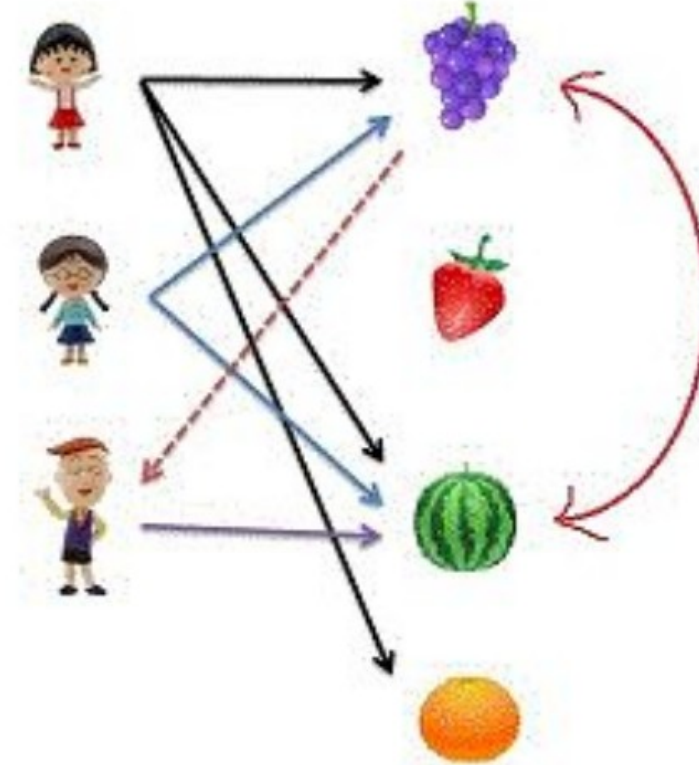


- Hybrid methods can also be used to overcome some of the common problems in recommendation systems such as **cold start**

# User-based vs. Content-based



User-based collaborative filtering



Content-based filtering  
with simplifying assumption

# Complex real systems



- **The implementation of a recommendation system in a real web site can get very complicated**
- **Some technique:**
  - **Matrix Factorization:** This technique decomposes the user-item interaction matrix into factors to understand hidden patterns, allowing the system to make predictions for missing entries (used by Netflix)
  - **Deep Learning:** Amazon may use neural networks and deep learning models to analyze complex patterns and relationships in user behavior and item attributes.
  - **Session-Based Recommendations:** Taking into account the current user session, Amazon may recommend products based on the user's recent interactions, viewed items, or items in the shopping cart.
  - **Temporal Dynamics:** Recommendations may consider the time factor, adjusting recommendations based on the time of day, day of the week, or seasonal trends.



# Complex real systems



- **The implementation of a recommendation system in a real web site can get very complicated**
- **Some technique:**
  - **A/B Testing:** Amazon likely employs A/B testing to assess the effectiveness of different recommendation algorithms and continuously improve the system
  - A/B testing is a method through which it is possible to test two different versions of the same website (version A and B), or some of its elements (e.g. a landing page, but also titles or layout), sending them to two different user groups. In other words, it is a sort of "experiment" to determine which version works best, based on clear predetermined objectives and Key Performance Indicators (KPIs)

# Example

- Let's consider a simple example of a movie recommendation system using a collaborative filtering approach. In collaborative filtering, recommendations are made based on the preferences of users with similar tastes

## 1) User-Item Matrix:

Assume we have a matrix where each row represents a user, each column represents a movie, and the matrix entries represent the user's ratings for each movie (e.g., on a scale of 1 to 5).

	Movie A	Movie B	Movie C	Movie D
User 1	4		5	
User 2		3		4
User 3	5	4		3
User 4		5	2	5

# Example

## 2) Similarity Calculation:

Determine the similarity between users based on their movie preferences. Common similarity metrics include cosine similarity or Pearson correlation. For simplicity, let's use cosine similarity.

```
Similarity(User 1, User 2) = 0.36  
Similarity(User 1, User 3) = 0.78  
Similarity(User 1, User 4) = 0.45
```

## 3) Recommendation Calculation:

Now, if User 1 wants a movie recommendation, we can calculate a weighted average of the ratings given by similar users, where the weights are the similarity scores

$$\text{Prediction}(\text{User 1, Movie B}) = (0.36 * 3 + 0.78 * 4 + 0.45 * 5) / (0.36 + 0.78 + 0.45) \approx 4.08$$

This predicts that User 1 might give Movie B a rating of approximately 4.08.

# Example



## 4) Top-N Recommendations:

Provide the top-N recommended movies for User 1 based on the calculated predictions.

```
Top-3 Recommendations for User 1: Movie C, Movie B, Movie A
```



# To conclude



- **To include a recommendation system in your project:**
  - Evaluate which kind of application you are developing
  - Evaluate which information you have available
  - Choose (and motivate) an approach for your recommendation system
  - Apply it to to your system giving some recommendations to users
  - NOTE: a simple 'algorithm' is sufficient to implement user-based filtering, but it needs some ranking mechanism!