

#### **New Zealand in context**

New Zealand is a Pacific nation including New Zealanders of European and the Maori.

Population in 2017 estimated 4.9 million and labor force is 2.65 million.

Agriculture is the economic mainstay. Major agriculture-product: dairy products, sheep, beef, poultry, fruit, vegetables, wine, seafood, wheat and barley.

GDP annual grow inconsistently.

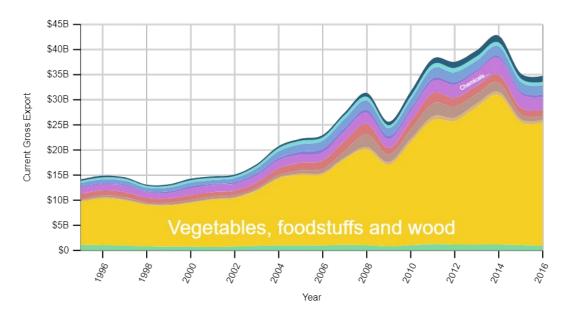
The economy fell into recession before the start of the global financial crisis in the period 2008-2009.

### **New Zealand in context**



SOURCE: TRADINGECONOMICS.COM | STATISTICS NEW ZEALAND

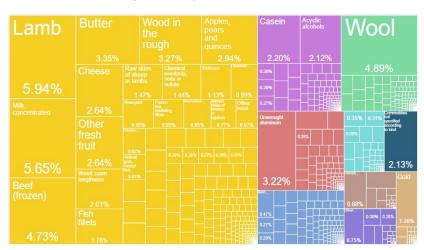
### New Zealand Export overtime?

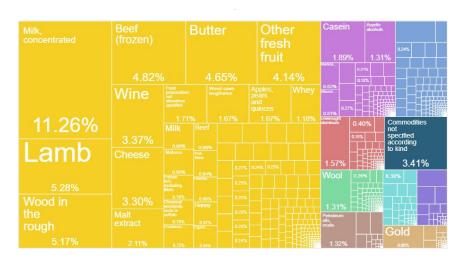


### **New Zealand's Main Exports**

\$14.1B / \$14.1B

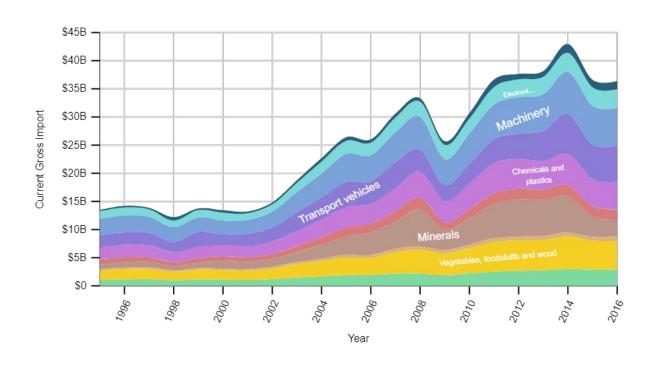
\$34.8B / \$34.8B





2016 1995

### **New Zealand's Main Imports**



### **New Zealand's Export Diversification**



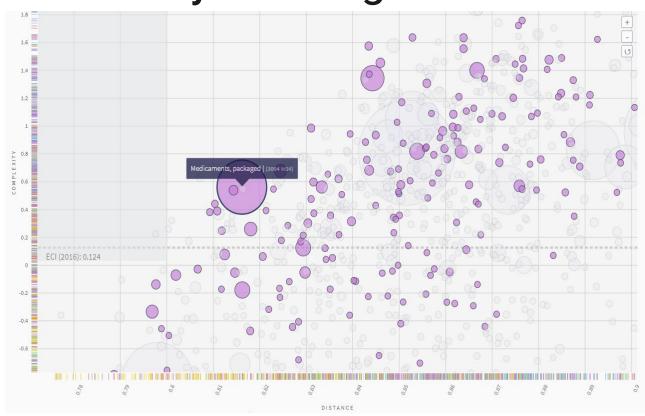
#### $\equiv$

# Moving forward from Agriculture

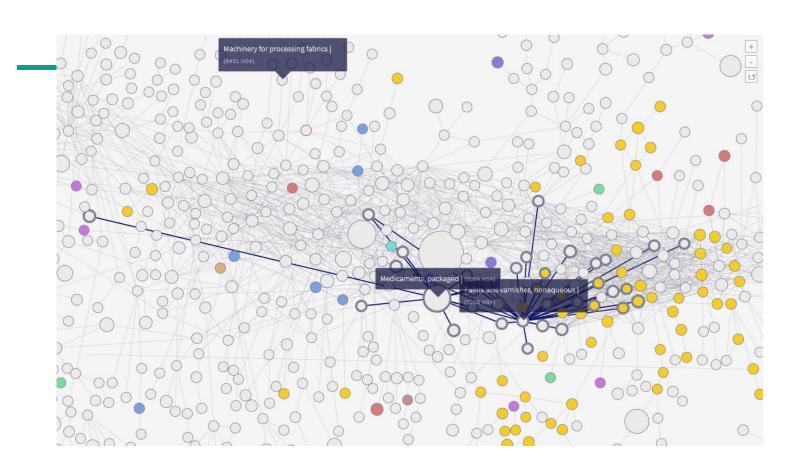
#### New Zealand sector policy focuses on:

- 1. Marine
- 2. Creative industries (including screen)
- 3. ICT
- 4. Bioscience (including health medical devices)
- 5. Food and beverage
- 6. Advanced materials
- 7. Tourism
- 8. Export Education

## Product feasibility according to the Atlas









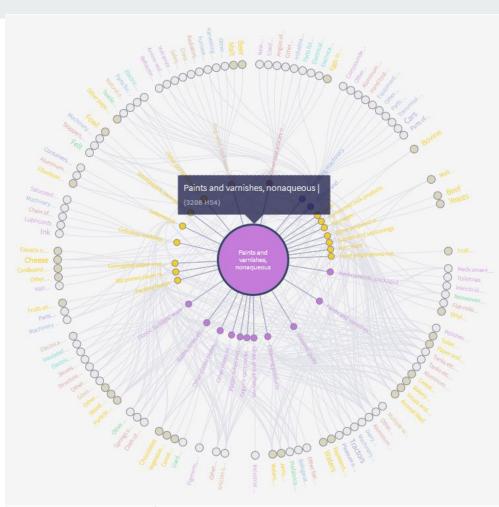
### **Paints and Varnishes**

Paints and varnishes (including enamels and lacquers) based on synthetic polymers or chemically modified natural polymers, dispersed or dissolved in a nonaqueous medium.

Gross Export \$15.7M

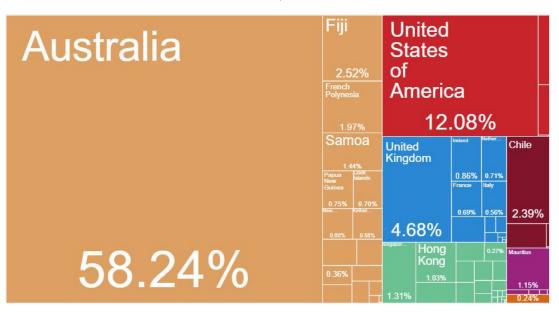
Revealed Comparative Advantage (RCA) 0.559

Product Complexity Index (PCI) 0.387

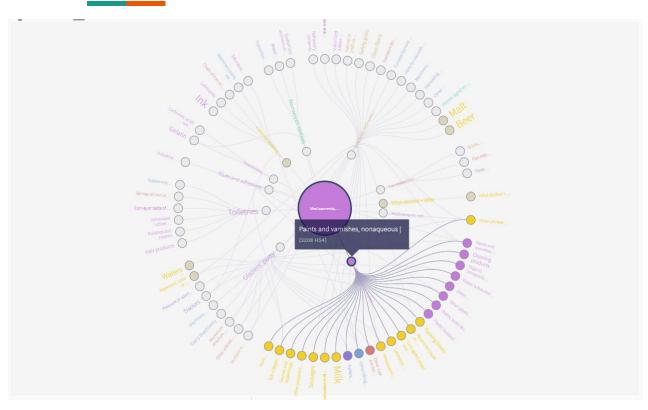


### Where did New Zealand export Paints and Varnishes?

\$15.7M



### **Future Moving Forward to Medicaments**



Medicaments (excluding goods of heading 3002, 3005 or 3006) consisting of mixed or unmixed products for therapeutic or prophylactic uses, put up in measured doses (including those in the form of transdermal administration systems) or in forms or packings World Trade

\$333B

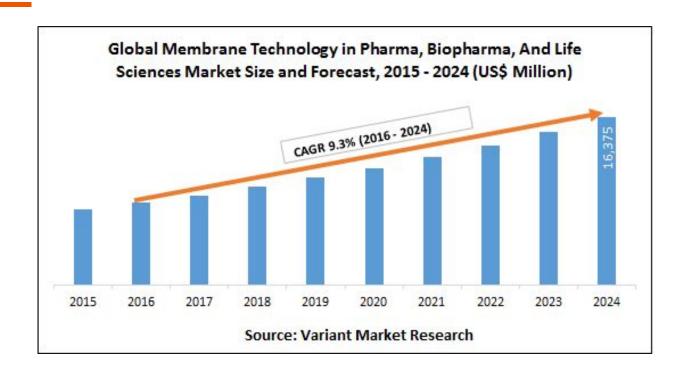
Revealed Comparative Advantage (RCA) **0.24** 

Product Complexity Index (PCI) **0.559** 

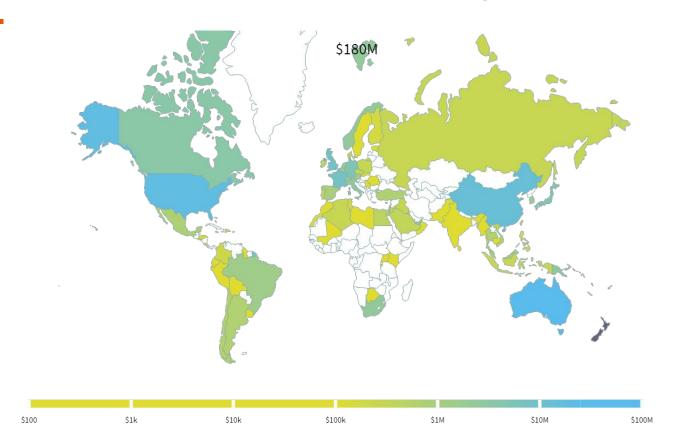
Opportunity Gain **0.119** 



### **Market trend of Bioscience**

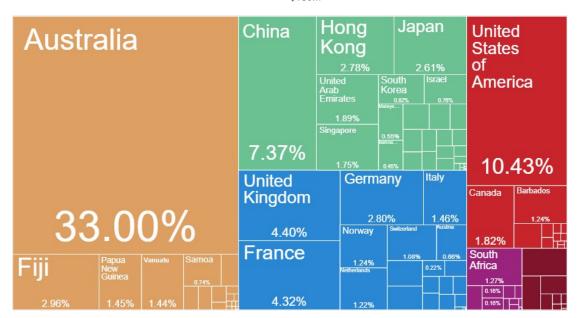


#### Where will New Zealand export Medicaments, packaged to



#### **Future Market for Medicaments**

\$180M





**Near-future Goal: Paints and Varnishes** 

**Ambitious Goal: Medicaments** 

- Financial Support: Establish a research and development fund (R&D) in National Budget
- Policy Support: The Government set out a S&T Development plan focusing on: Bioscience
- Strengthen the quality of education at primary and secondary levels by focusing on strengthening basic knowledge for children and youth in sciences, biological and technology
- Encourage SMEs in producing synthetic polymers or chemically modified natural polymers

#### Conclusion

Based on current advantages of agriculture, New Zealand can develop into biochemical industry. From then, they can aim to medicament even further medical preparations (Blood, Carboxylic acids, Vitamin)

# Thank you.

