GiglyAl

Al-powered Partner Platform for Travels, Delivery, Shopping & Local Services

About

Gigly.ai - Powering the Next Generation of Business Partners

Verticals:

- BakerPartner Online storefronts, order management, and delivery sync for home bakers
- AppareISX Partner Boutique store manager with catalog, sizing, and variant tools
- TravelSX Partner Travel agent portal for bookings, routes, and aggregation
- DeliversX Partner Delivery company builder with GPS, dispatch, and fleet aggregation
- TravelSX Driver Driver-focused booking and tracking app

Empowering entrepreneurs with plug-and-play digital storefronts & operations tools.

Problem

Local entrepreneurs (bakers, boutique sellers, delivery agents, travel operators) face:

- Lack of digital storefronts & tools
- High setup cost for travels, ecommerce delivery apps
- No access to seamless logistics & customer reach
- No technical knowledge or onboarding support

Our Solution

Gigly.ai Partner Platform

A suite of partner-first mobile & web apps, empowering niche entrepreneurs to:

- Start a Travels and Delivery company, Launch a store or service in under 5 minutes
- Manage travels, bookings, orders, deliveries, and promotions
- Accept payments and offer discounts
- Onboard easily through WhatsApp or mobile UI

Product Snapshot

Built for Multiple Verticals

- TravelsX Partner: Bookings, driver/vehicle onboarding, route tracking, aggregation
- BakerPartner: Online storefronts, cake management, delivery sync, Instagram-style feed
- ApparelsX Partner: Catalog management, size/variant options, affiliate integrations
- DeliversX Partner: Build your own delivery fleet or aggregate others with GPS, order flow, reporting
- TravelsX Driver: Real-time ride handling and route support for travel fleet drivers

Each vertical is customized, but powered by a shared tech backbone.

Business Model

- Freemium SaaS: Free to start, pay to scale
- Commission Model: Small % on orders or trips made via our platform
- Premium Services: Delivery support, promotion boosts, branded domains
- White-label Licenses: Offer custom partner portals to local franchises or businesses

Traction & Learnings

- Apps live on Android, iOS, and major OEM stores in India
- Over 500+ partners signed up across verticals (pre-launch pilots)
- 40% onboarding dropoff led us to build WhatsApp-based onboarding flow (now in testing)
- Strong inbound interest from home bakers, delivery groups, and travel agencies in UAE
 & India

Go-to-Market Strategy

Phase 1 (2025 Q2-Q3):

- Double down on BakerPartner solve onboarding, generate GMV, build case study
- Run social + WhatsApp onboarding campaigns in India and UAE

Phase 2 (Q4):

- Expand DeliversX and TravelSX with aggregator partnerships
- Launch premium subscriptions + licensing

Phase 3 (2026):

• Scale to other partner verticals: salons, tutors, photographers, etc.

Competitive Advantage

- Multi-vertical from Day 1, but unified platform
- Hyperlocal onboarding & delivery integration
- Human-assisted onboarding (WhatsApp + demo stores)
- Low-code partner portal setup 5 minutes or less

The Team

- Manik Muthu Founder | Product & Strategy
- 5-member marketing & outreach team active in onboarding
- Lean dev team building across Flutter, Node.js, Angular, Azure

Ask & Use of Funds

Seeking: \$150K pre-seed to scale onboarding + GTM

- Build Al onboarding agent + in-app guides
- Localize UI/UX for UAE, MENA
- Run hyperlocal marketing campaigns
- Hire sales support & launch partner success program

Vision

Gigly.ai will be the go-to platform powering local, partner-led businesses.

From bakers to drivers, boutique sellers to tour guides — we give them the tools, storefront, and scale.

"A partner platform that helps local heroes go digital and grow global."

Thank You

Contact:

Manik Muthu – Founder, Gigly.ai

manik.muthu@gigly.ai | ⊕ gigly.ai

Let's build the partner economy together.