

## CLIENT'S TESTIMONIALS

"Partnering with MezTal was one of our best strategic decisions. We were the first to build and bring in-house Digital Marketing through MezTal. We have a Team Lead, web development, and SEO specialists creating incredible results, leading to more website traffic, leads which instantly yielded more lease signings. Not only did this partnership create a favorable line item on our budget, but more importantly, the key metrics we evaluate continue to increase far superior to our previous digital marketing campaigns"

**SCOTT GOLDBERG** | Co-Founder & President, Atlas Senior Living

"Our decision to partner with Meztal was one of the best business moves we made in 2022. Since our initial work with Meztal, we have been ecstatic about how our business has grown with them and see them as a true partner".

**ISAAC SCOTT** | PRINCIPAL AND CEO, ANTHEM MEMORY CARE

## EMPLOYEE'S TESTIMONIAL

"Working with Meztal has been an amazing adventure. I was heard and trusted from day 1 and I am grateful for all the support for my professional development. I love the people I work with and the freedom to create a way of working that works best for me and the company. I'm proud to be part of Meztal and look forward to be associated for many more new experiences to come".

**LINDA CABRALES** | SENIOR CONTROLLER

## BENEFITS

A good benefits package can make employees feel rewarded and appreciated for their work. We are committed to enhancing access to additional MezTal Member perks. We currently offer affiliated discounts and offerings to the following organizations by mentioning that you're a MezTal member:



## EVENTS

Having events for employees is an essential aspect of promoting a positive workplace environment, fostering team spirit, and enhancing overall job satisfaction and productivity.



**INFO@MEZTAL.COM**



**WWW.MEZTAL.COM**



## FLEXIBLE TALENT ACQUISITION

MezTal brings the advantages of a vibrant growing metropolis of Guadalajara Mexico to your team. We help our clients streamline costs, rapidly scale operations and add dynamic powerful team members to your team.



## MEZTAL LEADERSHIP

Based in Guadalajara, our growing team stands ready to assist your company with realizing the benefits of nearshore staffing.



**SARAH THOMAS**  
PARTNER/CEO



**VINCE GERBEC**  
VP OF BUSINESS  
DEVELOPMENT



**CHRIS GENO**  
CFO



**LUIS ALCARAZ**  
COUNTRY MANAGER



**NOEMI ESPARZA**  
HEAD OF SPECIAL  
PROJECTS/EA

## OUR CULTURAL SIDE

At the intersection of tradition and technology, Guadalajara displays both 16th century roots and 21st century leadership in innovation.



## GENERAL OVERVIEW NEARSHORE LOCATION



**MORE THAN 1,100  
INTERNATIONAL DIRECT  
FLIGHTS MONTHLY**

- Atlanta
- Chicago
- Midway
- Chicago O' Hare
- Dallas
- Havana
- Houston
- Las Vegas
- Los Angeles
- Oakland
- Ontario
- Orlando
- Panama
- Phoenix
- Sacramento
- Salt Lake City
- San Antonio
- San José, California

- Guadalajara Airport is the second most important in Mexico.
- 2nd place nationwide in Commercial International Operations.

## OUR ROLES

### ACCOUNTING

- Staff Accounting
- Senior Accountant
- AR Staff Accountant
- AP Lead
- AP/AR Analyst
- AR Accountant
- Assitant Controller
- Senior Controller
- Controller
- Senior Accounting Specialist
- Accountant
- Accounting Specialist
- Accounts Payable Lead
- Accounts Payable Specialist
- Accounts Receivable Specialist
- Accounts Receivable Lead
- Treasury Manager
- Treasury Generalist
- Tax Manager

### CLIENT SUCCESS

- Implementation Specialist
- Customer Success Manager
- Customer Success Associate
- Project Manager

### FINANCE

- Business Analyst
- Business Analyst Team Lead
- FP&A Lead
- Cybersecurity Engineer
- Data Analyst
- Dev Tech Lead
- Financial System Analyst
- FP&A Analyst
- FP&A Manager
- FP&A Manager (CapEx)
- FP&A Manager Expenses
- FP&A Senior Analyst

### SALES

- Business Development Manager
- Business Development Rep
- Account Executive
- Account Manager

### DEVELOPMENT/ PRODUCT

- Back-end Developer
- Associate Director of Engineering
- Associate Product Manager
- Engineer
- Director of Software Development
- Flutter Developer
- Front-End Mobile Developer
- Full Stack Developer Mid
- Fullstack Developer
- UX Designer
- UI Designer
- QA Engineer
- Senior Data Base Administrator
- Senior DevOPS Engineer
- Senior Fullstack Developer
- Senior Manager of Cloud Infrastructure
- Senior Project Manager
- Senior QA Engineer
- Sr. Backend Engineer
- VP of Engineering

### HUMAN RESOURCES

- HRIS System Administrator
- HR Generalist
- Recruiter
- Sr. Recruiter

### MARKETING

- Market Research Analyst
- Digital Marketing Coordinator
- Graphic Designer
- SEO & Content Writer
- SEO Specialist
- Team Lead Digital Marketing
- Web Developer

### IT

- Help Desk Technician
- IT Help Desk Technician Lead
- Tech Support