

Gi Heung (Gi) Kim

Real Estate Department
The Wharton School, University of Pennsylvania
Philadelphia, PA 19104

Phone: +1 (804) 714-8816
Email (Personal): robin.g.kim@gmail.com
Email (Institution): robinkim@wharton.upenn.edu
Personal Website: <http://www.gi-kim.com/>

Employment

Assistant Professor, Economics Department, Boston College, 2026-

Instructor, Economics Department, Boston College, 2025-2026

Education

Ph.D. in Applied Economics, The Wharton School, University of Pennsylvania, 2025 (Expected).

Thesis Title: "Essays on Industrial Organization and Real Estate Finance"

Research Interests: Industrial Organization, Real Estate

B.S. in Computer Science with Honors, University of Richmond, May 2017.

Minor in Mathematics

Summa Cum Laude, Phi Beta Kappa

Research

Working Papers

"The Equilibrium Impacts of Broker Incentives in the Real Estate Market" (*Job Market Paper*)
Best Junior Scholar Paper (2025, AREUEA); Excellence Award (2024, KAEA)

"Algorithmic Pricing in Multifamily Rentals: Efficiency Gains or Price Coordination?"
with Sophie Calder-Wang, *Revise & Resubmit, Journal of Political Economy*
Robert F. Lanzillotti Prize for Best Paper in Antitrust (2025, IIOC)

Work In Progress

"Diagnosing Price Dispersion: Demand, Bargaining and Search in Hospital-Supplier Contracting"
with Matthew Grennan and Ashley Swanson

Journal Articles

"Hospital Management Practices and Medical Devices Cost" (with Matthew Grennan, K. John McConnell, and Ashley Swanson) - *Health Services Research* 57:(2) 227-236, 2022. PMID: 34731503

Accompanying editorial: Schneller E, Abdulsalam Y. Supply chain management and health services research: Aligning strange bedfellows. *Health Services Research* 57:223-226 2022. PMID: 35080262

Non-Economics Research

“Differential Privacy for Growing Databases” (with Rachel Cummings, Sara Krehbiel, and Uthaipon (Tao) Tantipongpipat) - Extended abstract and poster presentation at *Theory and Practice of Differential Privacy*, part of *ACM Conference on Computer and Communication Security*, October 2017.

Seminars and Conferences

2025: Federal Reserve Board, CUNY Baruch College (Real Estate), Boston College, Arizona State University (Finance), Chung Ang University, IIOC, AREUEA, Cowles Summer Conference (Models and Measurement), **(scheduled)** WFA Utah, NBER Summer Institute (Real Estate), Stanford Institute for Theoretical Economics (Market Failures and Public Policy), Columbia-NYU-Yale Housing Day

2024: NBER Summer Institute (IO), Federal Reserve Board, North America Urban Economics Association, NBER Winter Household Finance

2023: NBER Workshop of Digital Economics, Federal Trade Commission (FTC), IIOC, Department of Housing and Urban Development (HUD), NBER Summer Institute (Real Estate), NYU IO Day, North America Urban Economics Association

Fellowships, Awards & Grants

Best Junior Scholar Paper, The American Real Estate and Urban Economics Association, 2025

Robert F. Lanzillotti Prize for Best Paper in Antitrust, Industrial Organization Society, 2025

Excellence Award, Korea America Economic Association Job Market Conference, 2024

Dissertation Fellow at the Federal Reserve Board, 2024

Zell/Lurie Real Estate Center Research Grant, 2023

Wharton Applied Economics PhD Fellowship, 2019-2024

Other Appointments and Employment

Dissertation Fellow at the Federal Reserve Board, 2024

Visiting Researcher at Motov.Lab, 2022-2023

Research Assistant for Prof. Fernando Ferreira and Prof. Santosh Anagol, 2021-2022

Research Assistant for Prof. Claudio Lucarelli, 2019-2020

Research Assistant for Prof. Matthew Grennan and Prof. Ashley Swanson, 2017-2020

Teaching

Teaching Assistant for Prof. Gizem Saka (BEPP 1000 - Introductory Economics for Business Students)

Undergraduate, The Wharton School, University of Pennsylvania, Fall 2022, Fall 2024

Teaching Assistant for Prof. Kent Smetters (MGEC 6110 - Microeconomics for Managers)

MBA for Executives, The Wharton School, University of Pennsylvania, Summer 2023.

Teaching Assistant for Prof. Syon Bhanot (BEPP 4010 - Public Policy Analysis)

Undergraduate, The Wharton School, University of Pennsylvania, Spring 2023.

Teaching Assistant for Prof. Mike Abito and Ulrich Dorazelski (BEPP 250 - Managerial Economics)

Undergraduate, The Wharton School, University of Pennsylvania, Spring 2022.

Teaching Assistant for Prof. Matthew Grennan (HCMG 357/857 - Health Care Data & Analytics)

MBA, The Wharton School, University of Pennsylvania, Fall 2020.

Services

Student Organizer, Penn Economics Industrial Organization Seminar

University of Pennsylvania, 2023-2024.

Seminar Organizer, Wharton Urban and Real Estate Seminar

The Wharton School, University of Pennsylvania, 2023-2024.

Mentor, Wharton PhD Peer Program

The Wharton School, University of Pennsylvania, 2021-2022.

Mentor, Wharton Pre-Doctoral Directed Reading Program

The Wharton School, University of Pennsylvania, Fall 2021.

Other

Computational Tools: Shell, Git, Stata, MATLAB, R, Python

Citizenship: South Korea