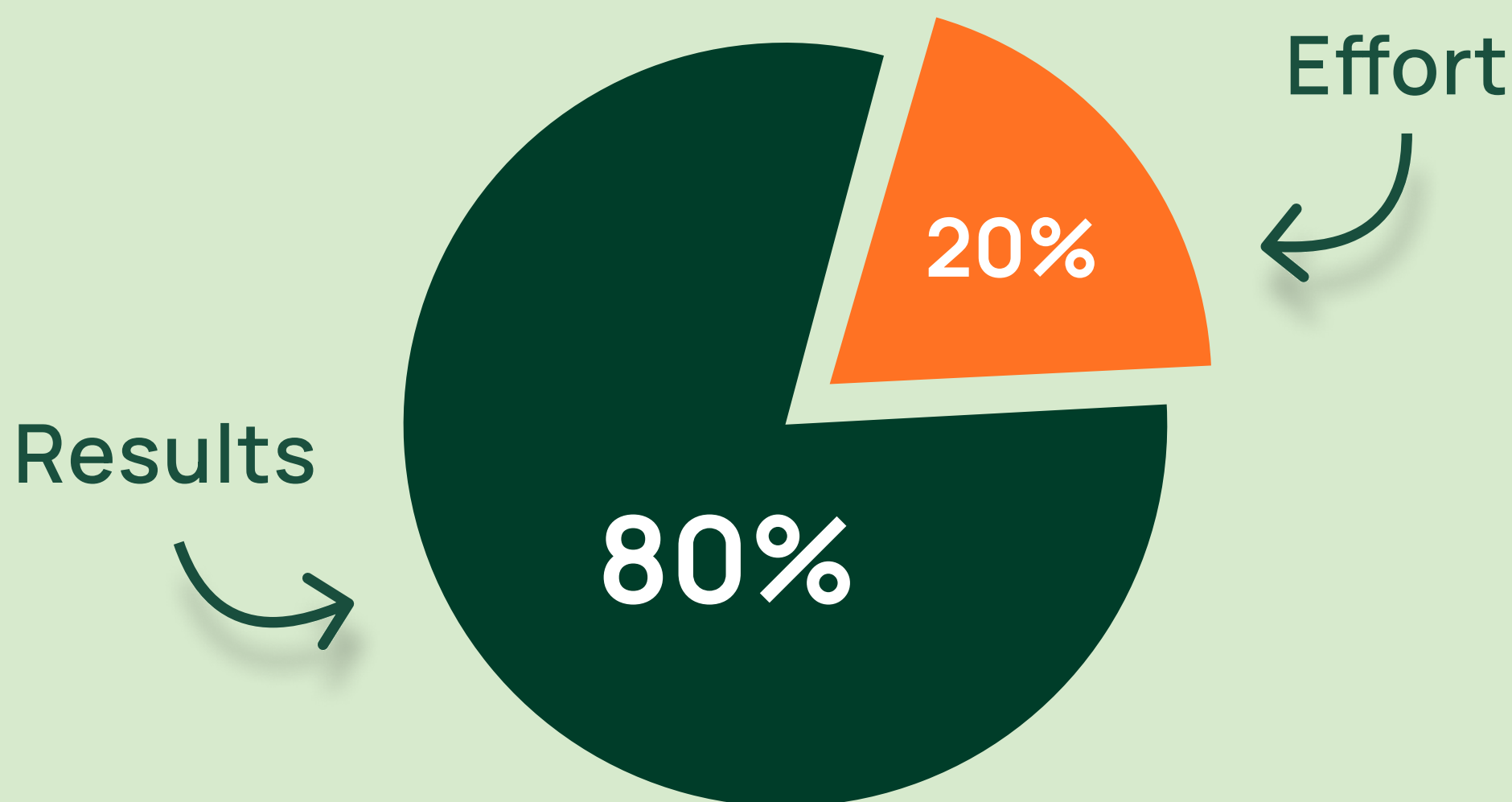


Lack direction as a leader? Fix it now.

Become The Ultimate 80/20 Leader

The Pareto Principle



80% of **time** on 20%
most critical **work**

- Don't get swayed by work that isn't important.
- Create value by working smarter and prioritising more impactful work.



80% of time **listening**
and 20% **speaking**

- Do not just wait for your time to speak.
- Practice active listening.
- Ask more questions for further clarity.



80% on questioning
and 20% on answering

- Utilise the power of questions to help your team to find the solutions.
- Empower them to make their own decisions.



80% **time guiding** their
20% **high** **achievers**

- A high achiever is 400% more productive than the average.
- Guide high achievers towards success and push them to achieve more.



80% on praise and
20% on critique



- Aim to balance praise and appreciation with constructive feedback.
- All wins should be celebrated.



80% on solutions
20% on problems

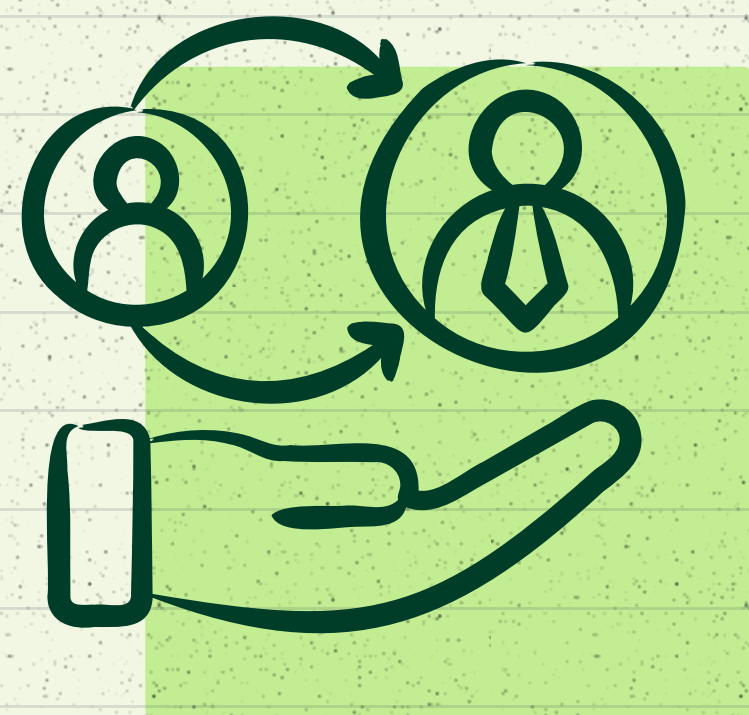
- Encourage a mindset that prioritises solutions over dwelling on issues.
- Acknowledge problems but focus mainly on finding and implementing solutions.



80% on coaching
20% on directing

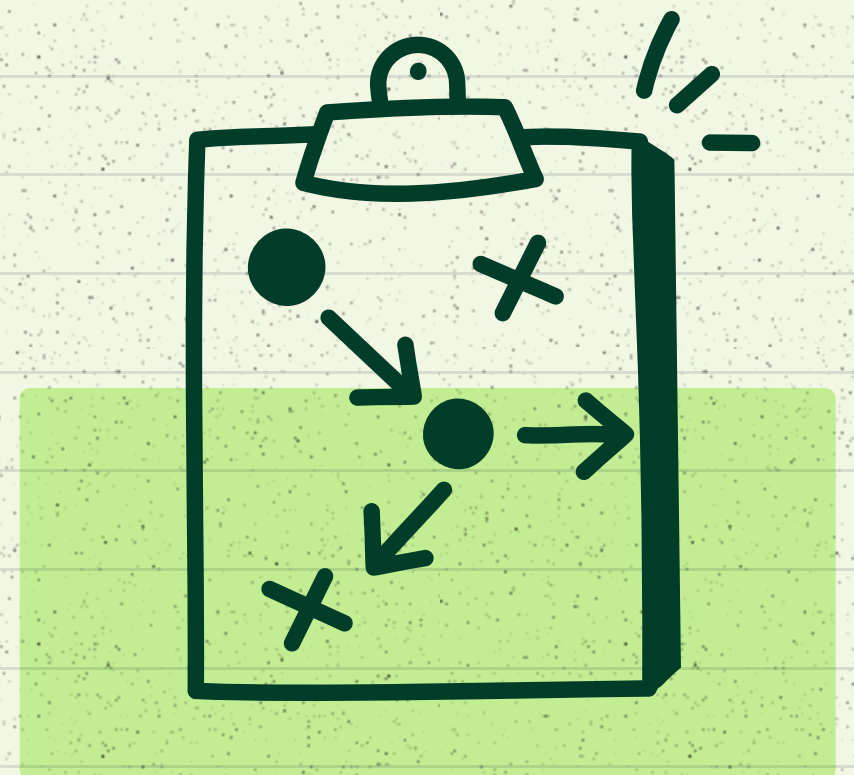


- Focus on coaching your team instead of giving direct orders.
- Empower your team to make decisions and grow their independence.



80% on proactive planning
20% on reactive responses

- Prioritise proactive planning to anticipate challenges and opportunities.
- Allow room for reactive responses, but ensure they don't dominate your schedule.



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