

# Price and sales - Avocados

April 15, 2021

## 1 Avocado Prices

Historical data on avocado prices and sales volume in multiple US markets

This dataset is available on Kaggle: <https://www.kaggle.com/neuromusic/avocado-prices>

To get a better picture of what is going, we will answer the following questions:

- What are the regions which the avocado is most and least expensive?
- Has the volume sales of avocado increased between 2015 to 2018?
- Has the price of avocados increased between 2015 to 2018?
- How do organic vs conventional avocados vary in prices?
- What is the annual average price by region?

```
[43]: Image('avocadopic.jpg')
```

```
[43]:
```



```
[50]: #Import useful libraries
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import statistics as st
import numpy as np
from IPython.display import Image
```

```
[9]: pwd
```

```
[9]: 'C:\\Users\\ginna'
```

## 1 - Data Importing

```
[13]: avocado = pd.read_csv("avocado.csv")
      #option 1 in order to visualize the data:
      avocado.head()
```

```
[13]: Unnamed: 0      Date  AveragePrice  Total Volume      4046      4225  \
0         0  2015-12-27          1.33      64236.62  1036.74  54454.85
1         1  2015-12-20          1.35      54876.98   674.28  44638.81
2         2  2015-12-13          0.93     118220.22   794.70 109149.67
3         3  2015-12-06          1.08      78992.15  1132.00   71976.41
4         4  2015-11-29          1.28      51039.60   941.48  43838.39
```

```
      4770  Total Bags  Small Bags  Large Bags  XLarge Bags      type  \
0    48.16    8696.87    8603.62      93.25         0.0  conventional
1    58.33    9505.56    9408.07      97.49         0.0  conventional
2   130.50    8145.35    8042.21     103.14         0.0  conventional
3    72.58    5811.16    5677.40     133.76         0.0  conventional
4    75.78    6183.95    5986.26     197.69         0.0  conventional
```

```
      year  region
0   2015  Albany
1   2015  Albany
2   2015  Albany
3   2015  Albany
4   2015  Albany
```

```
[81]: #option 2 in order to visualize the data set
      display(avocado)
```

```
      Unnamed: 0      Date  AveragePrice  Total Volume      4046      4225  \
0         0  2015-12-27          1.33      64236.62  1036.74  54454.85
1         1  2015-12-20          1.35      54876.98   674.28  44638.81
2         2  2015-12-13          0.93     118220.22   794.70 109149.67
3         3  2015-12-06          1.08      78992.15  1132.00   71976.41
4         4  2015-11-29          1.28      51039.60   941.48  43838.39
```

```
...      ...      ...      ...      ...      ...
18244      7  2018-02-04          1.63      17074.83  2046.96   1529.20
18245      8  2018-01-28          1.71      13888.04  1191.70   3431.50
18246      9  2018-01-21          1.87      13766.76  1191.92   2452.79
18247     10  2018-01-14          1.93      16205.22  1527.63   2981.04
18248     11  2018-01-07          1.62      17489.58  2894.77   2356.13
```

```
      4770  Total Bags  Small Bags  Large Bags  XLarge Bags      type  \
0    48.16    8696.87    8603.62      93.25         0.0  conventional
1    58.33    9505.56    9408.07      97.49         0.0  conventional
2   130.50    8145.35    8042.21     103.14         0.0  conventional
3    72.58    5811.16    5677.40     133.76         0.0  conventional
```

```

4      75.78      6183.95      5986.26      197.69      0.0  conventional
...      ...      ...      ...      ...      ...
18244    0.00     13498.67     13066.82     431.85     0.0      organic
18245    0.00     9264.84     8940.04     324.80     0.0      organic
18246   727.94     9394.11     9351.80      42.31     0.0      organic
18247   727.01    10969.54    10919.54      50.00     0.0      organic
18248   224.53    12014.15    11988.14      26.01     0.0      organic

```

```

      year      region
0      2015      Albany
1      2015      Albany
2      2015      Albany
3      2015      Albany
4      2015      Albany
...      ...      ...
18244  2018  WestTexNewMexico
18245  2018  WestTexNewMexico
18246  2018  WestTexNewMexico
18247  2018  WestTexNewMexico
18248  2018  WestTexNewMexico

```

[18249 rows x 14 columns]

-For the data shape we got 18249 rows and 14 columns -I also can find that information through:  
avocado.shape

```
[19]: avocado.columns
```

```
[19]: Index(['Unnamed: 0', 'Date', 'AveragePrice', 'Total Volume', '4046', '4225',
         '4770', 'Total Bags', 'Small Bags', 'Large Bags', 'XLarge Bags', 'type',
         'year', 'region'],
         dtype='object')
```

```
[20]: #check if there is nul values
avocado.info()
```

```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 18249 entries, 0 to 18248
Data columns (total 14 columns):
#   Column          Non-Null Count  Dtype
---  -
0   Unnamed: 0      18249 non-null  int64
1   Date            18249 non-null  object
2   AveragePrice    18249 non-null  float64
3   Total Volume    18249 non-null  float64
4   4046            18249 non-null  float64
5   4225            18249 non-null  float64
6   4770            18249 non-null  float64
7   Total Bags      18249 non-null  float64

```

```

8   Small Bags      18249 non-null float64
9   Large Bags      18249 non-null float64
10  XLarge Bags     18249 non-null float64
11  type            18249 non-null object
12  year            18249 non-null int64
13  region          18249 non-null object
dtypes: float64(9), int64(2), object(3)
memory usage: 1.9+ MB

```

```
[21]: avocado.describe()
```

```

[21]:      Unnamed: 0  AveragePrice  Total Volume      4046      4225  \
count  18249.000000  18249.000000  1.824900e+04  1.824900e+04  1.824900e+04
mean      24.232232      1.405978  8.506440e+05  2.930084e+05  2.951546e+05
std       15.481045      0.402677  3.453545e+06  1.264989e+06  1.204120e+06
min        0.000000      0.440000  8.456000e+01  0.000000e+00  0.000000e+00
25%       10.000000      1.100000  1.083858e+04  8.540700e+02  3.008780e+03
50%       24.000000      1.370000  1.073768e+05  8.645300e+03  2.906102e+04
75%       38.000000      1.660000  4.329623e+05  1.110202e+05  1.502069e+05
max       52.000000      3.250000  6.250565e+07  2.274362e+07  2.047057e+07

      4770      Total Bags      Small Bags      Large Bags      XLarge Bags  \
count  1.824900e+04  1.824900e+04  1.824900e+04  1.824900e+04  18249.000000
mean   2.283974e+04  2.396392e+05  1.821947e+05  5.433809e+04   3106.426507
std    1.074641e+05  9.862424e+05  7.461785e+05  2.439660e+05  17692.894652
min    0.000000e+00  0.000000e+00  0.000000e+00  0.000000e+00    0.000000
25%    0.000000e+00  5.088640e+03  2.849420e+03  1.274700e+02    0.000000
50%    1.849900e+02  3.974383e+04  2.636282e+04  2.647710e+03    0.000000
75%    6.243420e+03  1.107834e+05  8.333767e+04  2.202925e+04   132.500000
max    2.546439e+06  1.937313e+07  1.338459e+07  5.719097e+06  551693.650000

      year
count  18249.000000
mean   2016.147899
std     0.939938
min    2015.000000
25%    2015.000000
50%    2016.000000
75%    2017.000000
max    2018.000000

```

```

[22]: #Average Price
plt.hist(avocado['AveragePrice'],bins=10, histtype='bar', color='purple')

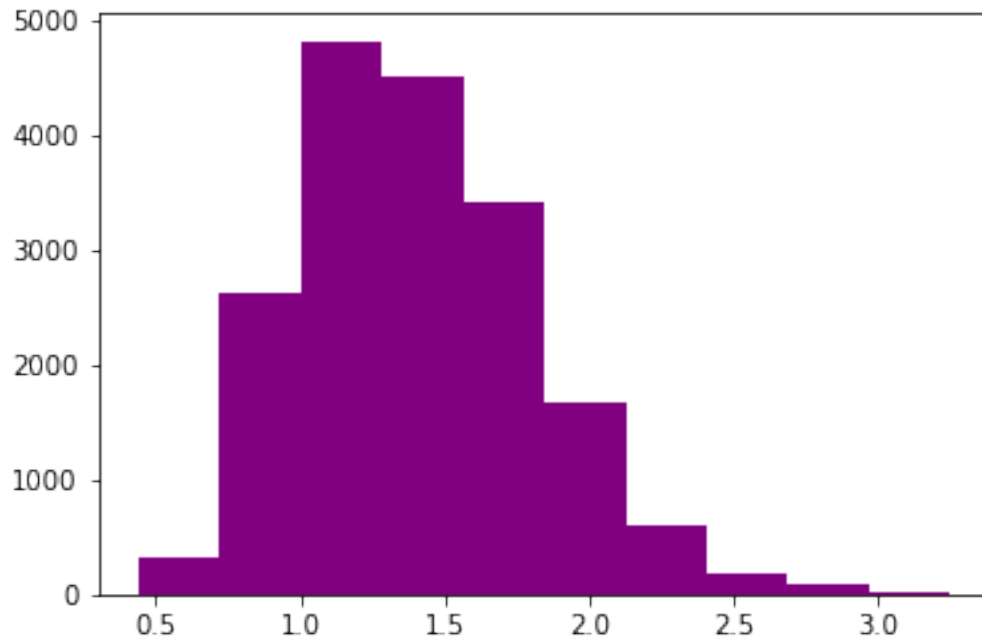
```

```

[22]: (array([ 331., 2632., 4824., 4506., 3412., 1672.,  598.,  177.,   86.,
          11.]),
      array([0.44 , 0.721, 1.002, 1.283, 1.564, 1.845, 2.126, 2.407, 2.688,
          2.969, 3.25 ]),

```

<BarContainer object of 10 artists>)



```
[23]: prices = avocado['AveragePrice']  
st.mean(prices)
```

```
[23]: 1.405978409775878
```

```
[24]: avocado['Total Volume'].sum(), avocado['4046'].sum() + avocado['4225'].sum() +  
      ↪avocado['4770'].sum()
```

```
[24]: (15523402593.400002, 11150188799.32)
```

```
[25]: #Conventional X Organic percentage  
type_data = (avocado['type'].value_counts()/avocado.shape[0])*100  
display(round(type_data,4))
```

```
conventional    50.0082  
organic         49.9918  
Name: type, dtype: float64
```

## 2 Question 1:

What are the regions which the avocado is most and least expensive?

```
[35]: #Ordering graph by region & average price  
order = (
```

```
avocado.groupby('region')['AveragePrice']  
.mean()  
.sort_values()  
.index)
```

```
[27]: #Graph comparing all regions with their mean/IQR prices  
graph = sns.factorplot('AveragePrice','region', data=avocado,  
                        size=10,  
                        order=order,  
                        join=False,)
```

C:\Users\ginna\anaconda3\lib\site-packages\seaborn\categorical.py:3704:  
UserWarning: The `factorplot` function has been renamed to `catplot`. The  
original name will be removed in a future release. Please update your code. Note  
that the default `kind` in `factorplot` (`'point'`) has changed to `strip` in  
`catplot`.

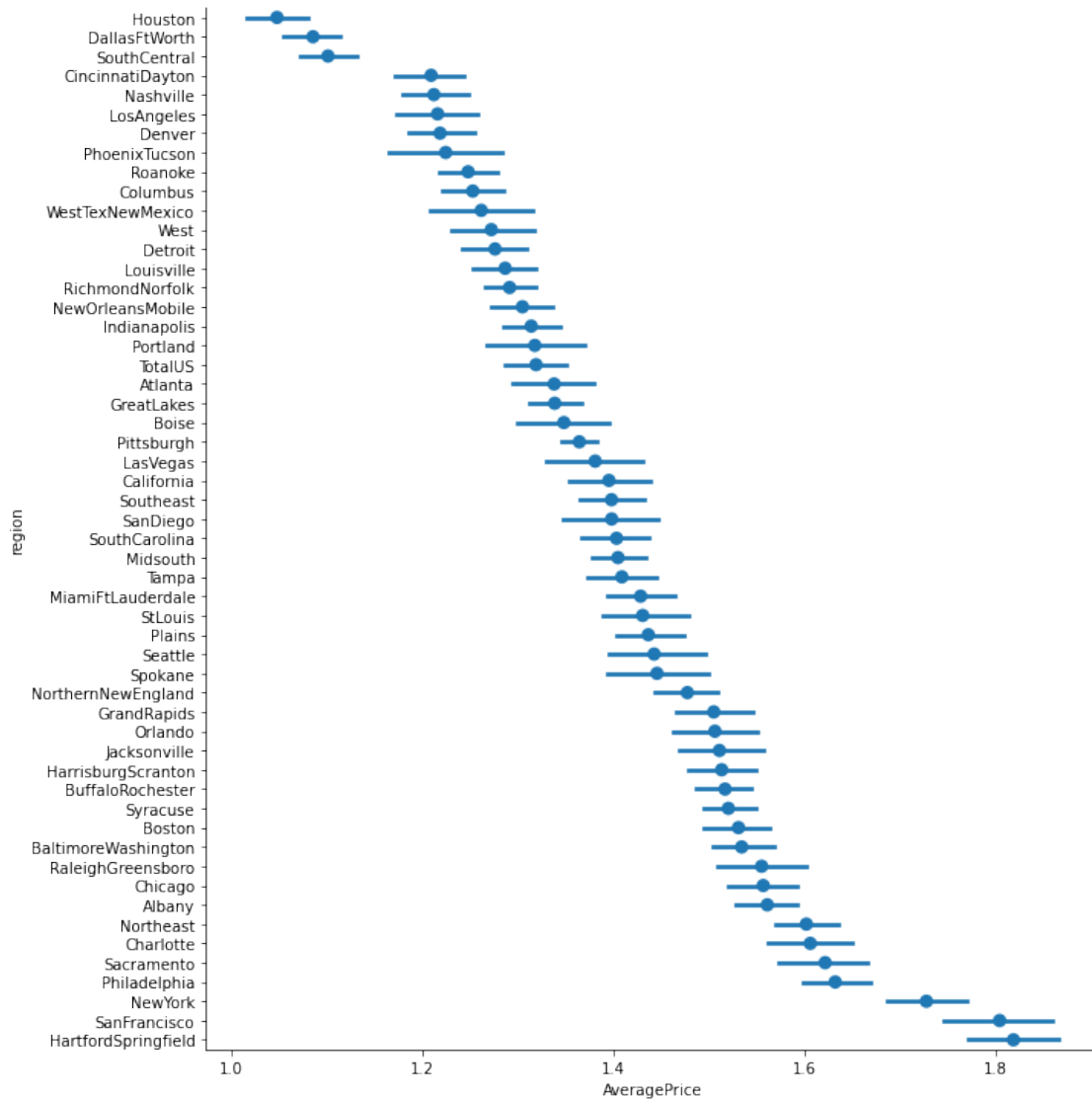
```
warnings.warn(msg)
```

C:\Users\ginna\anaconda3\lib\site-packages\seaborn\categorical.py:3710:  
UserWarning: The `size` parameter has been renamed to `height`; please update  
your code.

```
warnings.warn(msg, UserWarning)
```

C:\Users\ginna\anaconda3\lib\site-packages\seaborn\\_decorators.py:36:  
FutureWarning: Pass the following variables as keyword args: x, y. From version  
0.12, the only valid positional argument will be `data`, and passing other  
arguments without an explicit keyword will result in an error or  
misinterpretation.

```
warnings.warn(
```



#According to the result, it shows that the TOP 3 most expensive regions for avocados across all years are:

1-Hartford Springfield, 2 -San Francisco and 3 -New York

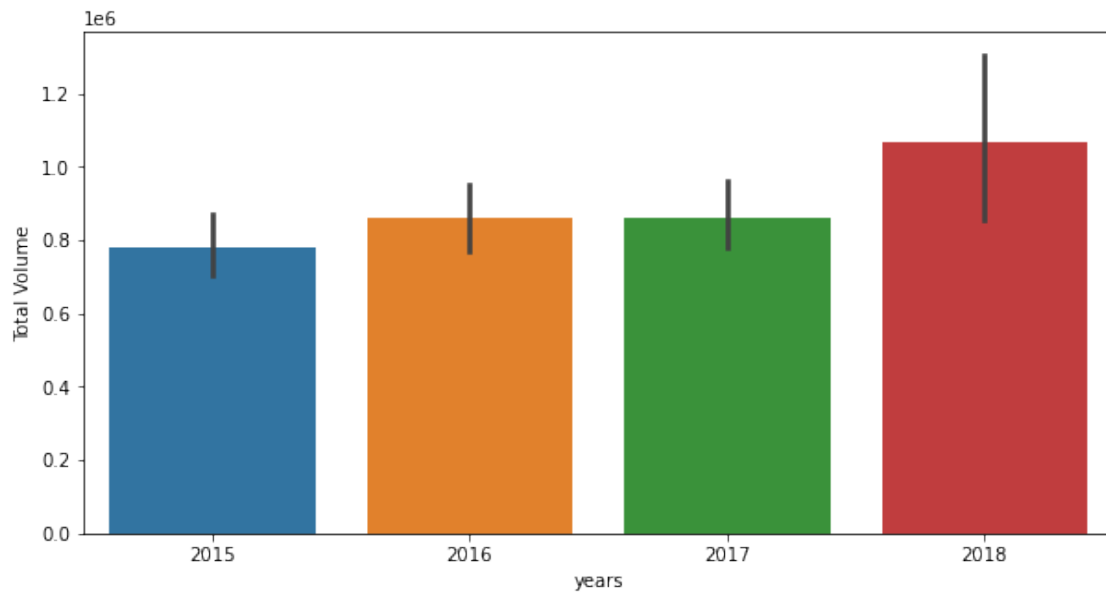
#And the TOP 3 least expensive regions for avocados are:

1- Houston, 2- Dallas Fort Worth and 3- South Central.

### 3 Question 2:

Has the volume sales of avocado increased between 2015 to 2018?

```
[28]: # plotting total volume x years
plt.figure(figsize=(10,5))
sns.barplot(x=avocado['year'],y=avocado['Total Volume'])
plt.xlabel('years')
plt.ylabel('Total Volume')
plt.show()
```

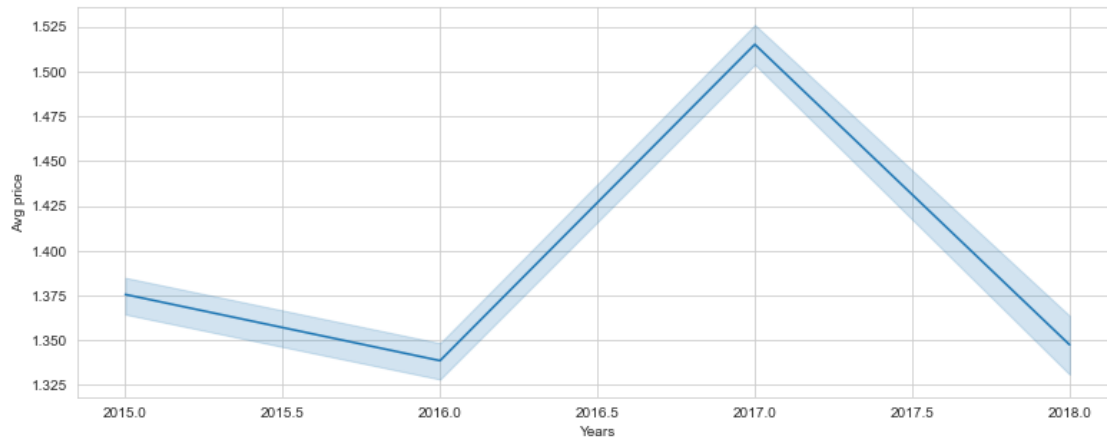


#### 4 Question 3:

Has the price of avocados increased between 2015 to 2018?

```
[40]: # plotting avg price x years
plt.figure(figsize=(13,5))
sns.lineplot(x=avocado['year'],y=avocado['AveragePrice'])
plt.xlabel('Years')
plt.ylabel('Avg price')
plt.show()
```





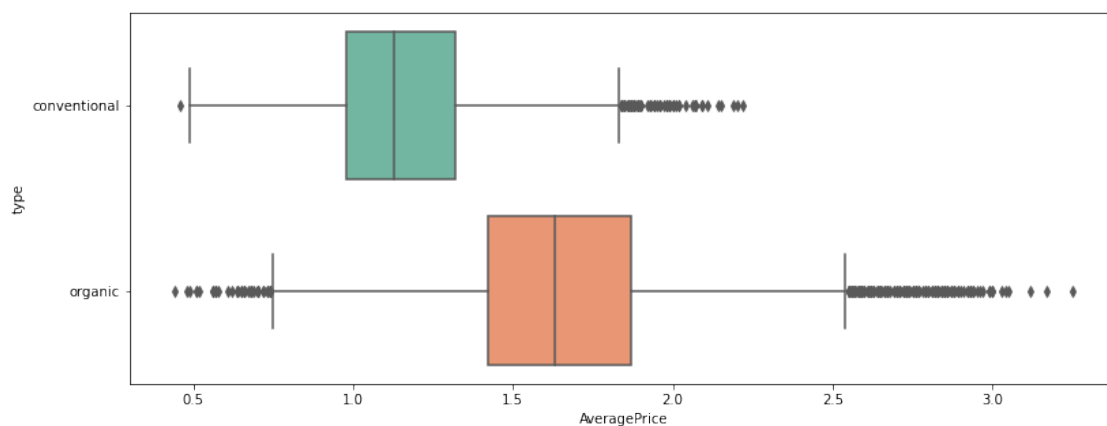
Avocados Average Price had a peak of increase around the start of 2017, reaching 1.52 dollar.

## 5 Question 4:

How do organic vs conventional avocados vary in prices?

```
[30]: # Analysing Type of avocado X Avg price
plt.figure(figsize=(13,5))
sns.boxplot(y="type", x="AveragePrice", data=avocado, palette = 'Set2')
```

```
[30]: <AxesSubplot:xlabel='AveragePrice', ylabel='type'>
```



Organic avocado is 0.5 dollar more expensive than conventional avocado.

## 6 Question 5:

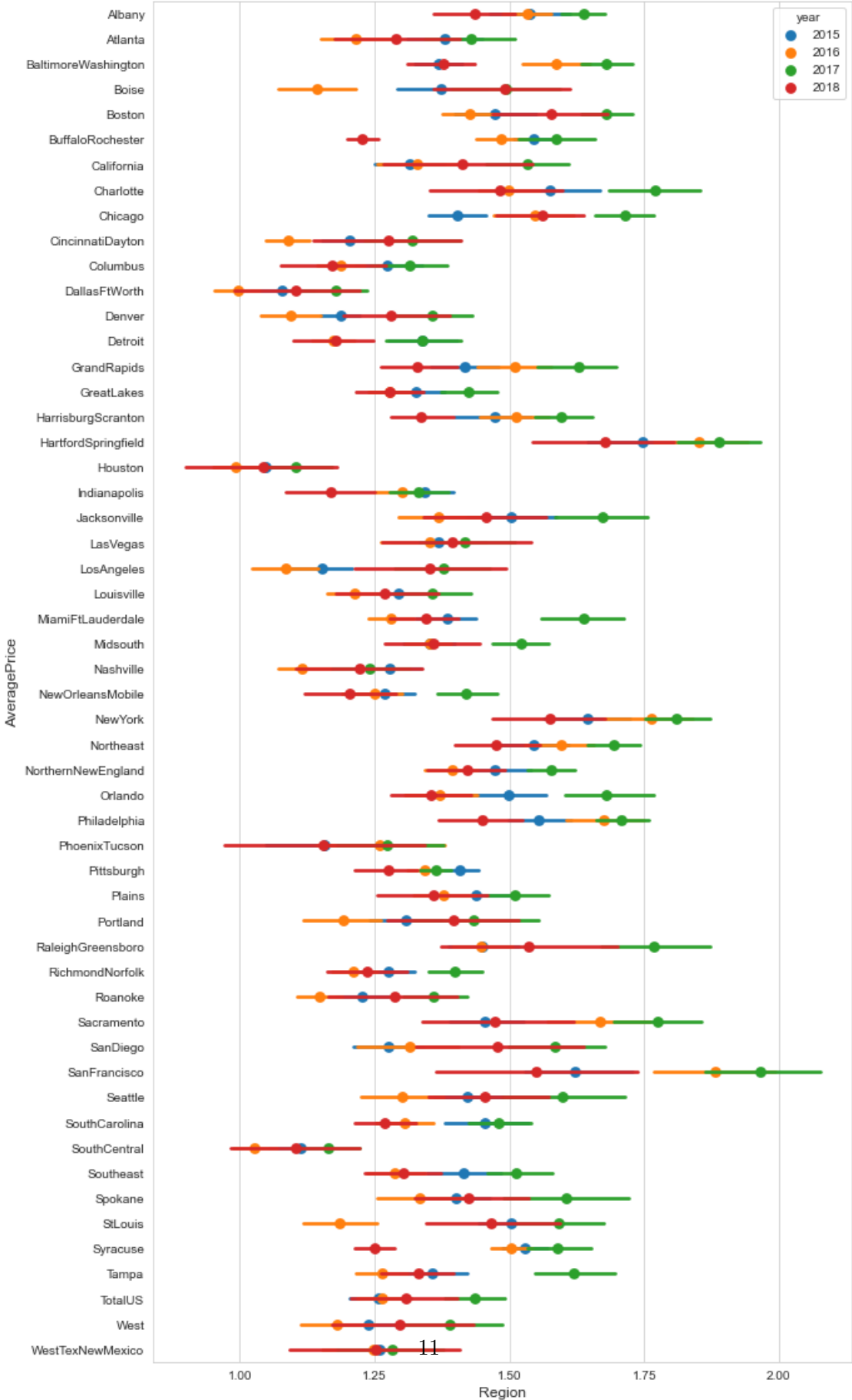
What is the annual average price by region?

```
[39]: # Annual Average price by region

plt.figure(figsize=(10,20))
sns.set_style('whitegrid')
sns.pointplot(x='AveragePrice',y='region',data=avocado, hue='year',join=False)
plt.xticks(np.linspace(1,2,5))
plt.xlabel('Region',{'fontsize' : 'large'})
plt.ylabel('AveragePrice',{'fontsize':'large'})
plt.title("Annual Average Price by Region",{'fontsize':20})
```

```
[39]: Text(0.5, 1.0, 'Annual Average Price by Region')
```

Annual Average Price by Region



-The green line shows that in 2017 Average Price was most expensive in almost all regions.

```
[52]: Image('avcadopic2.jpg')
```

[52]:



## 7 Conclusions:

- Average price is 1,40
- Avocados Average price had an increase peak in the beginning of 2017
- Top 3 most expensive regions for avocados across all years are: Hartford Springfield, San Francisco and New York
- Top 3 least expensive regions for avocados are: Houston, Dallas Fort Worth and South Central
- Organic avocado is 0.5 dollar more expensive than conventional avocado
- Average Price was more expensive in almost all regions in 2017
- The ideal region for millennial to live would be Houston, the region on USA where the average price was least expensive
- When it comes to Total Volume, 2018 holds the biggest volume.
- Avocado has been more purchased over time.