



**LinkedIn** LEARNING

Certificate of Completion  
Congratulations, Emily Hall

## Business Development Foundations: Researching Market and Customer Needs

Course completed on Dec 07, 2022 at 09:00PM UTC • 1 hour 1 min

By continuing to learn, you have expanded your perspective, sharpened your skills, and made yourself even more in demand.

A handwritten signature in black ink that reads "Dan Bodnatz".

Head of Content Strategy, Learning

LinkedIn Learning  
1000 W Maude Ave  
Sunnyvale, CA 94085

Certificate ID: AWa2mzMU\_\_jxrCoewvSKGkvKotXH