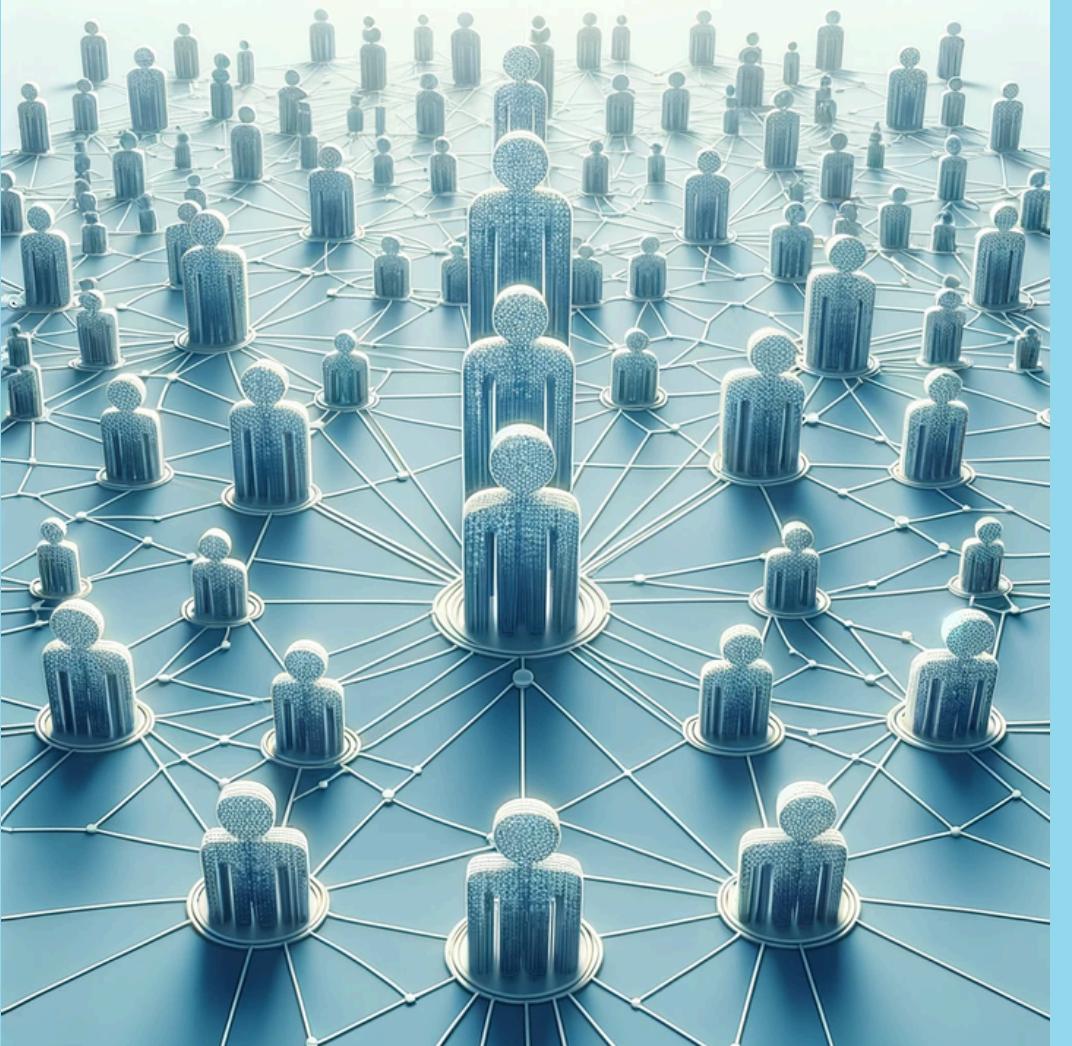


UNIVERSITÄT KONSTANZ

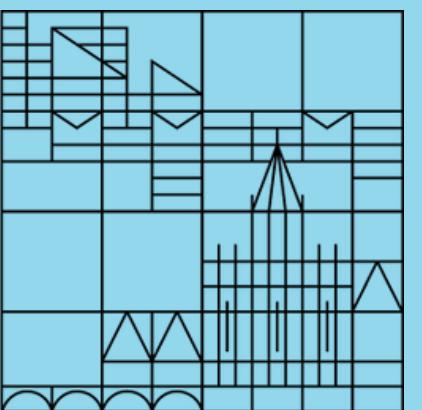
# Opinion Dynamics

Computational Modelling of  
Social Systems

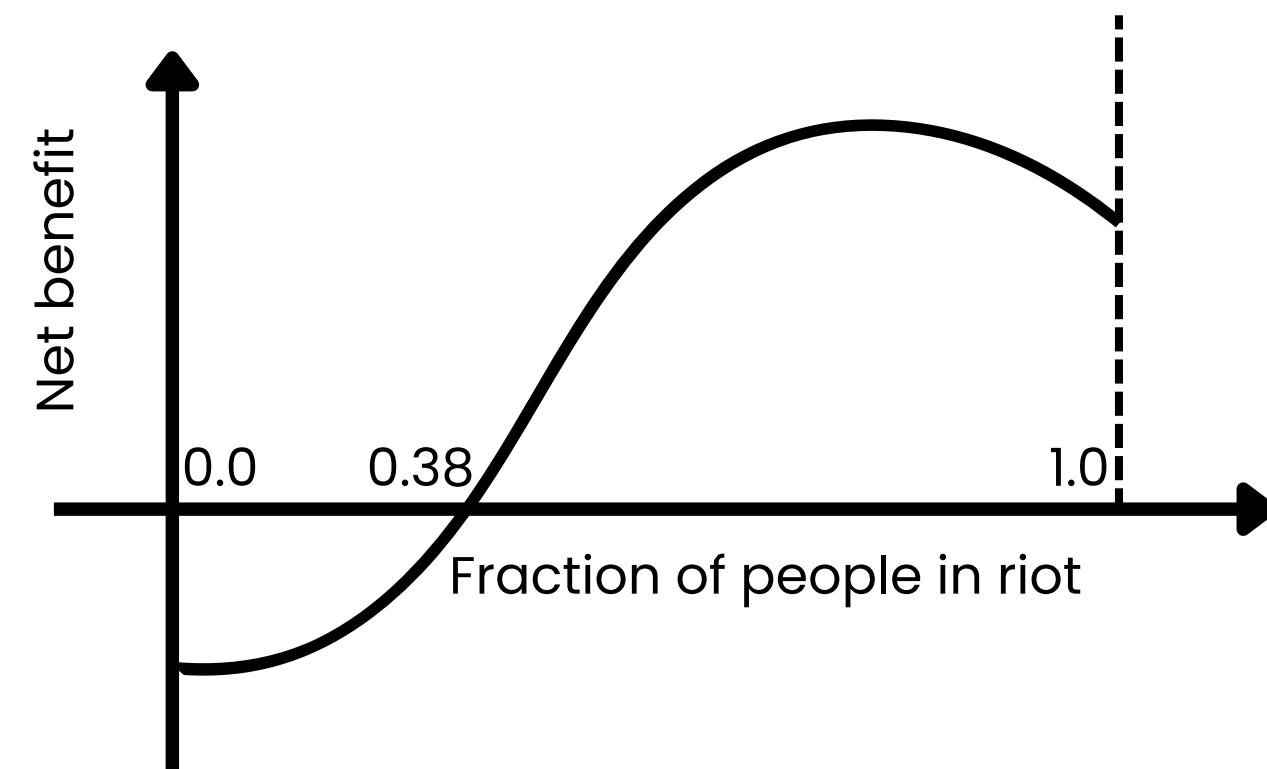
Giordano De Marzo  
Max Pellert



Universität  
Konstanz



# Recap



## Diversity

What is the role of diversity in the emergence of collective behaviors?

## Granovetter's Model

Simple model to describe spreading and tipping points. Based on diversity.

## Stubborn Minorities

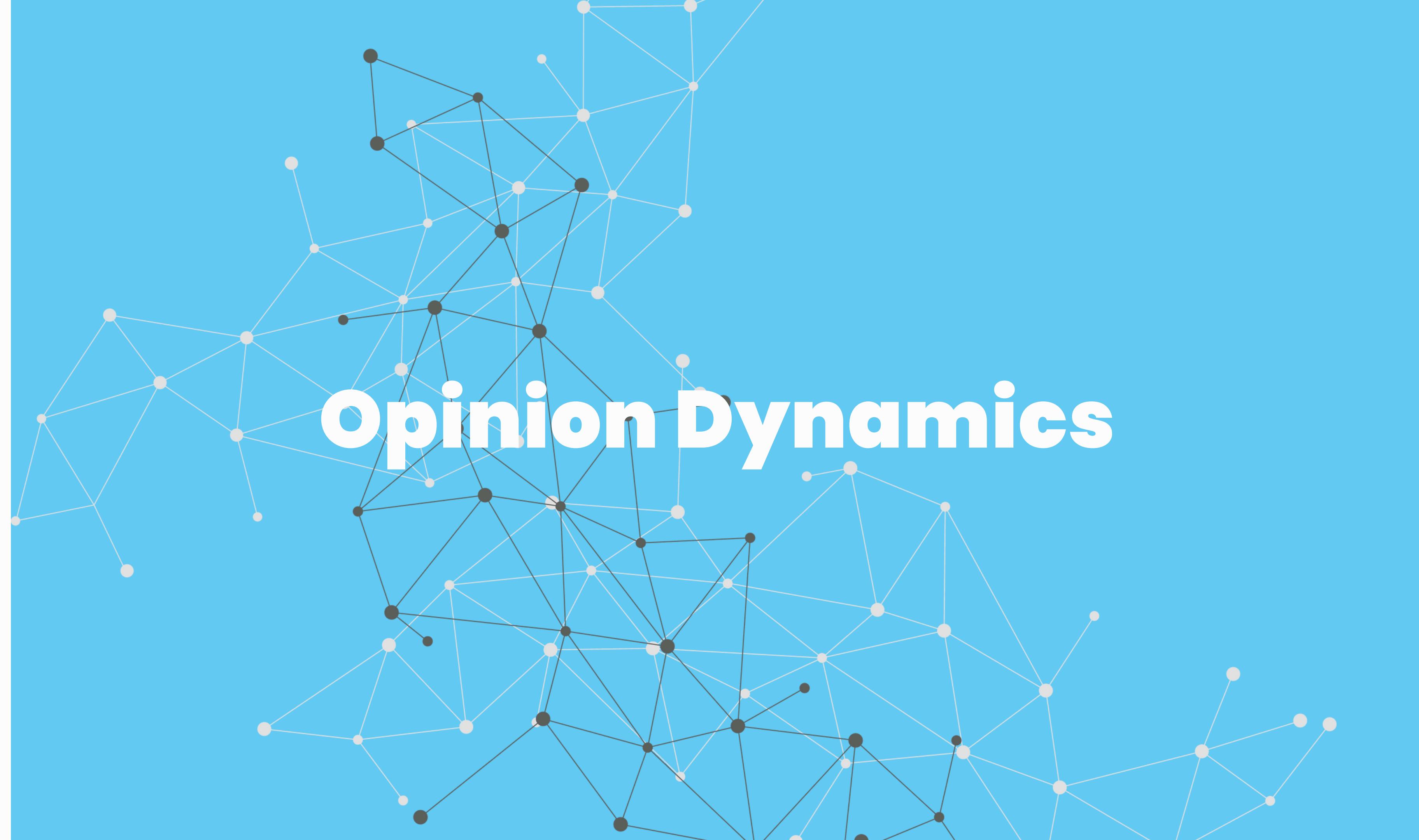
A stubborn minority can produce a societal change. This leads to the critical mass theory.

# Outline

1. Opinion Dynamics
2. Voter Model
3. Bounded Confidence Model
4. Recommendation Algorithms and Opinion Dynamics



# Opinion Dynamics



# What is an Opinion?

*An opinion is a view or judgment formed about something, not necessarily based on fact or knowledge. It represents an individual's feelings or thoughts about a particular topic.*

We tend to have opinions on more or less everything, examples are:

- politics
- football
- musics
- our friends' behavior



Opinions are not static, they are in continuous evolution due to the interaction with other people, the effect of mass media and social networks. We may change our opinion about

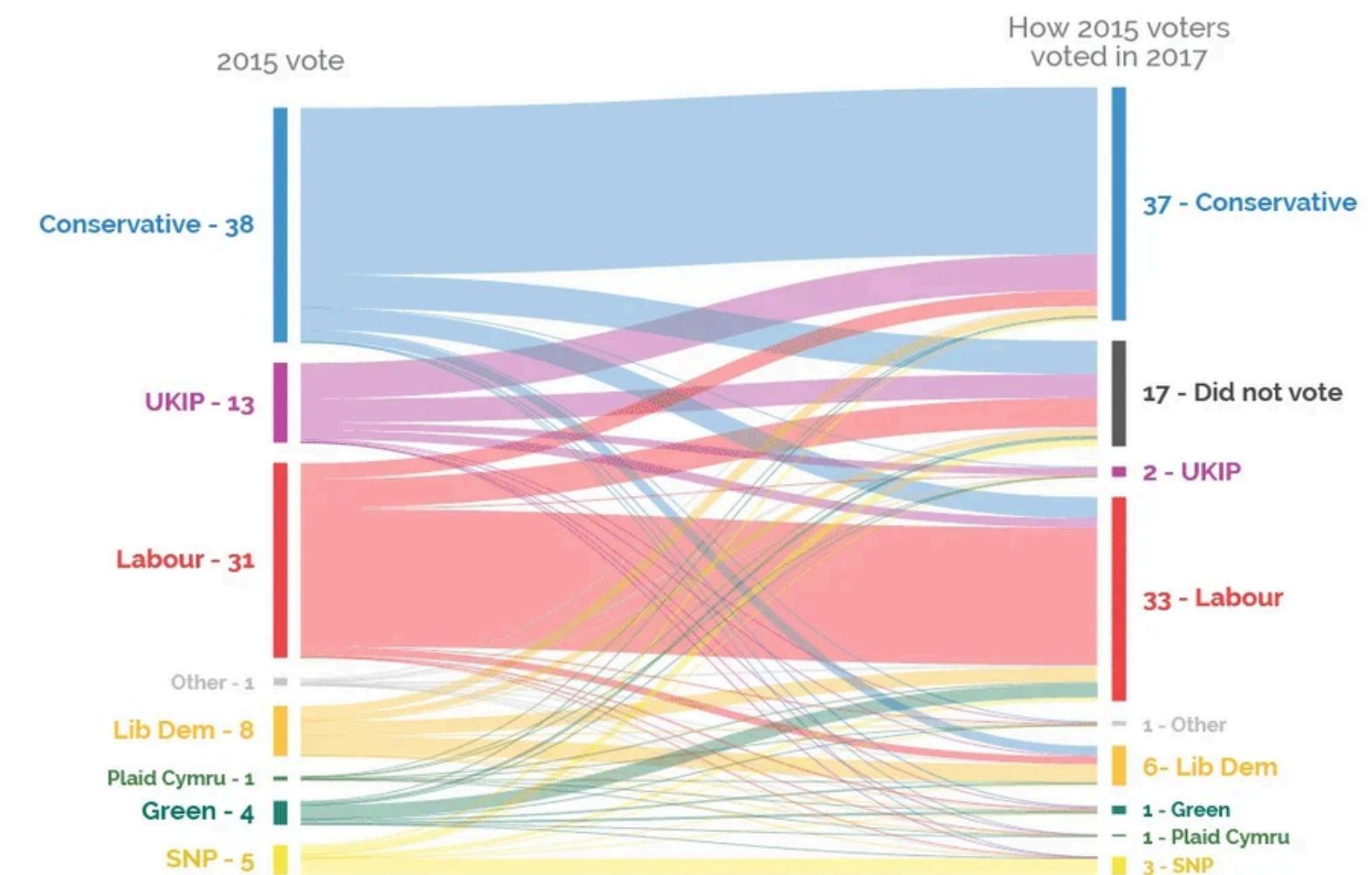
- political parties
- friends
- social norms

Opinion Dynamics studies how opinions are shared and diffused among individuals, with the aim of understanding the global opinion patterns that may emerge.

# Opinion Dynamics

## How did 2015 voters vote at the 2017 general election?

Based on a survey of 36,147 GB adults who had voted in the 2015 general election about their vote in the 2017 general election



YouGov | yougov.com

June 9-13, 2017

# Some Nomenclature

## Consensus

All agents in the system share the same opinion.

## Disorder

Agents' opinions vary randomly over time in a random way. Agents don't have a preferred opinion.

## Fragmentation

Each agent has a favored opinion that hold more frequently than any other opinion.

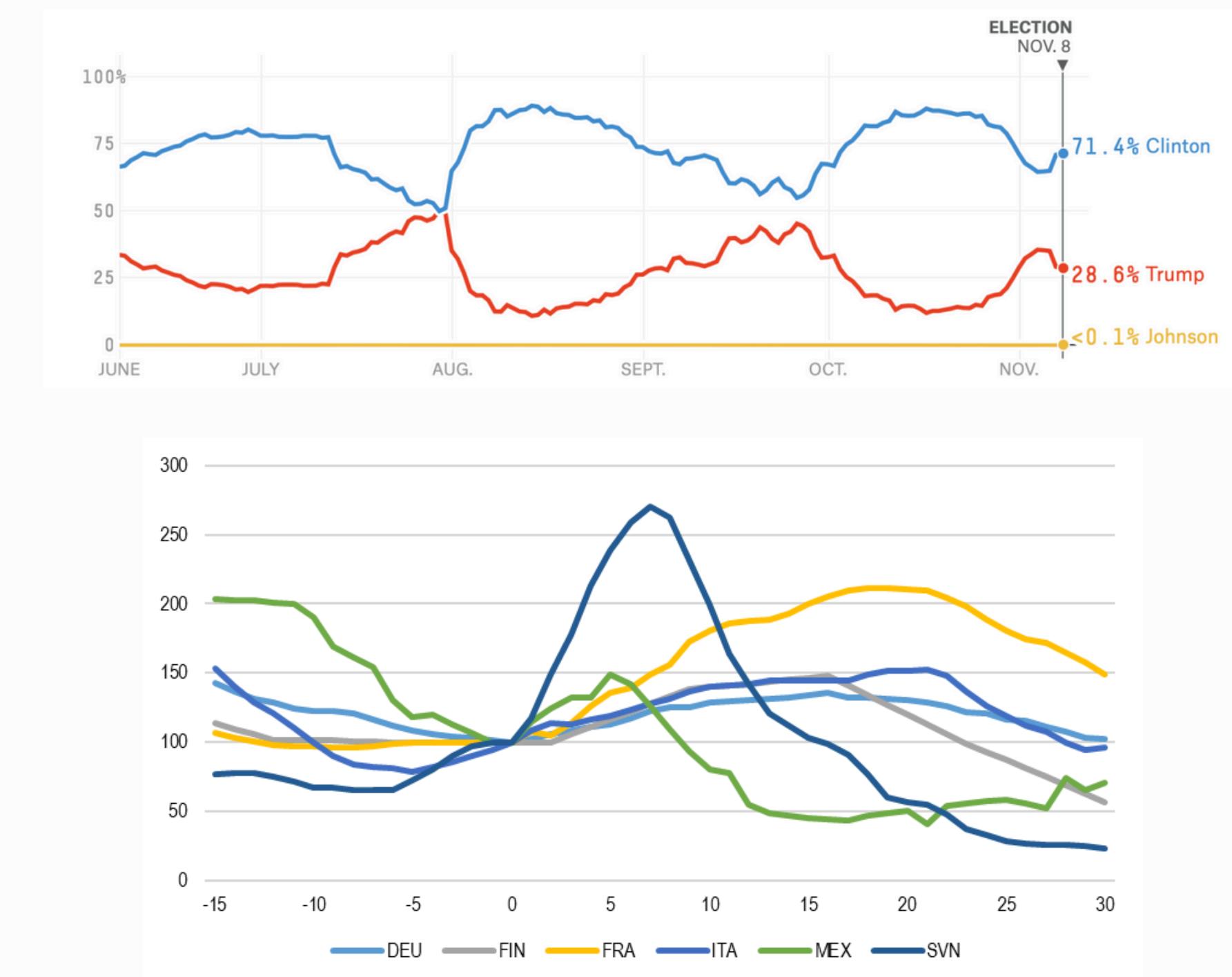
## Polarization

Each agent has a favored opinion and is connected to other agents with the same favored opinion.

# Examples of Opinion Dynamics

There are many examples of opinion dynamics in several areas

- **Political Elections.** During political campaigns, opinions about candidates and issues can shift rapidly due to debates, advertisements, and news coverage.
- **Public Health.** Opinions on vaccines can fluctuate widely due to misinformation, scientific reports, and celebrity endorsements.

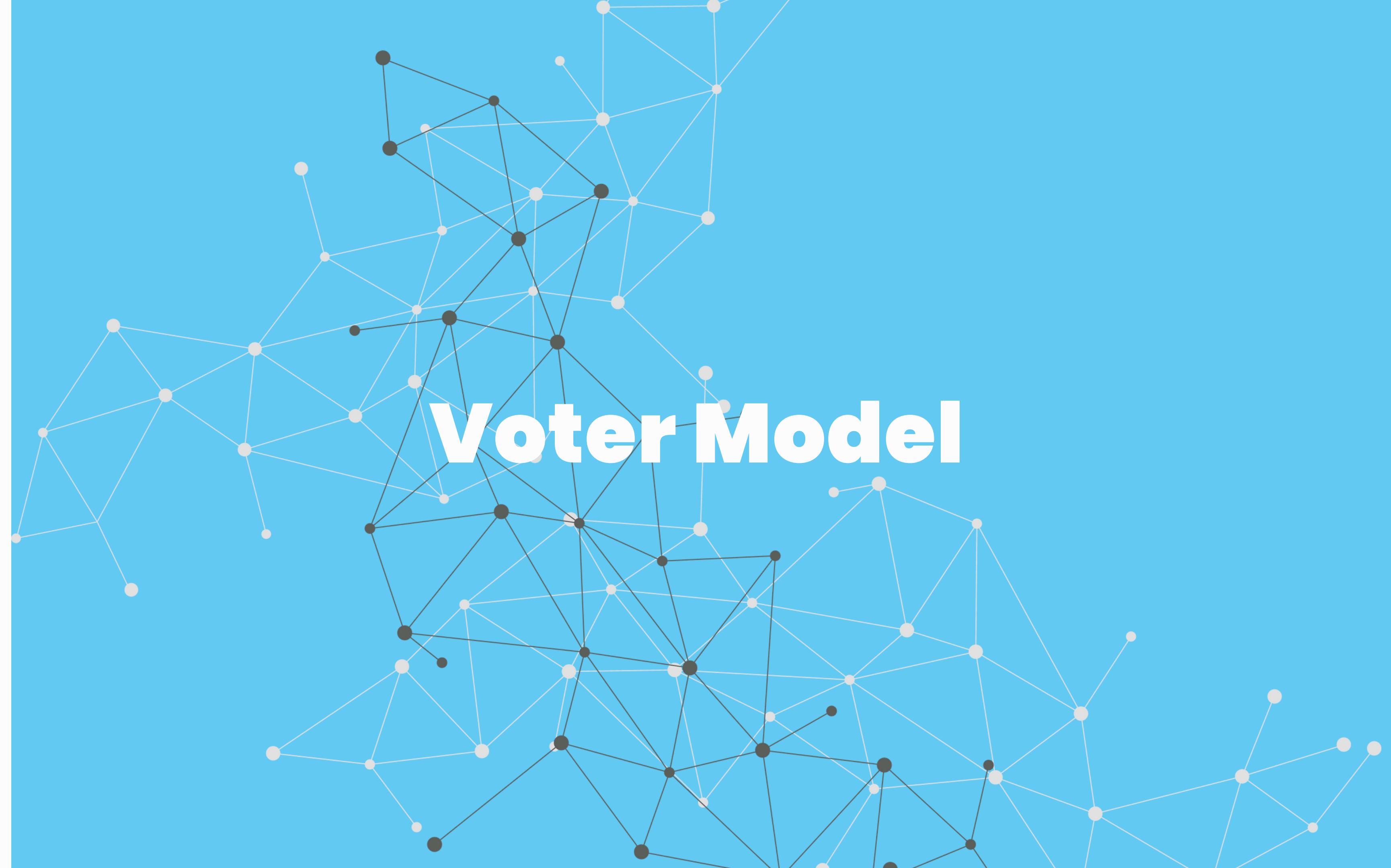


# Key Questions in Opinion Dynamics

We want to understand the main factors driving and influencing opinion dynamics

- Under which circumstances does a group of people reaches consensus on a given opinion?
- Is a central authority needed for reaching consensus?
- What are the drivers of opinion polarization and fragmentation?
- What is the role of social networks and mass media on opinion dynamics?
- How can we forecast how the opinion of a large group will evolve over time?

# Voter Model



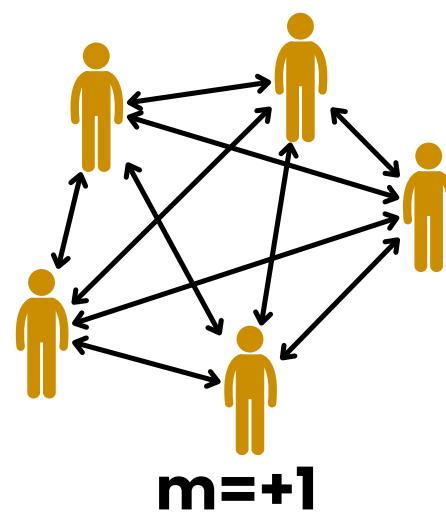
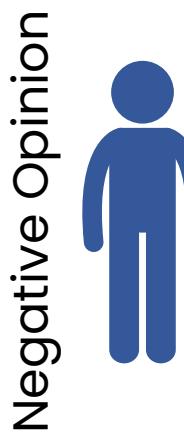
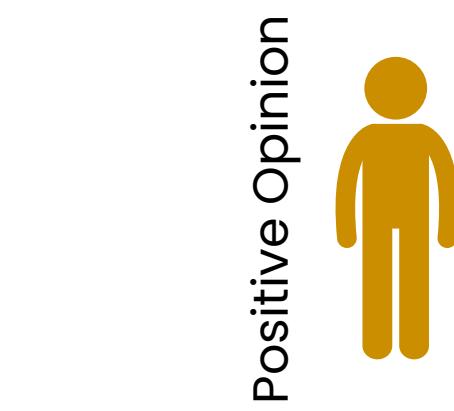
# Binary Opinions

In many contests we face binary opinions or options

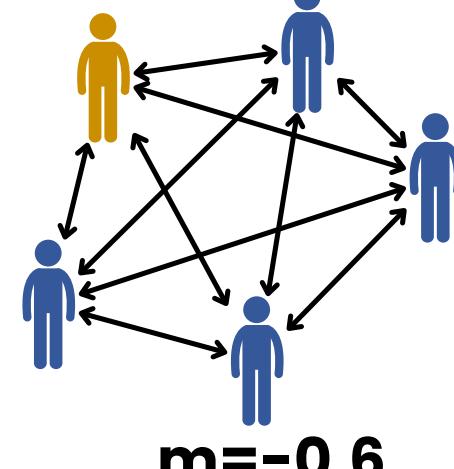
- vote in a referendum
- science or conspiracy
- vax or no-vax

The two opinions are generally described as +1 and -1 states. Each agent is then assigned a number, either +1 or -1, depending on its opinion.

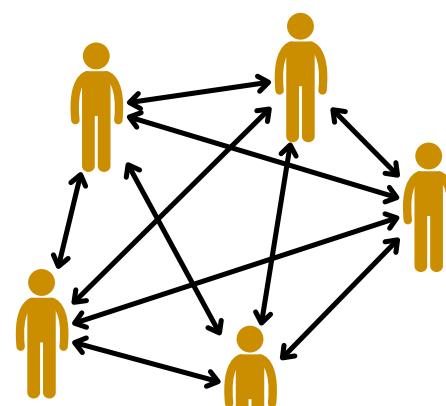
The state of the system is described by the magnetization m  
 $m = (2N_+ - N_-)/N$



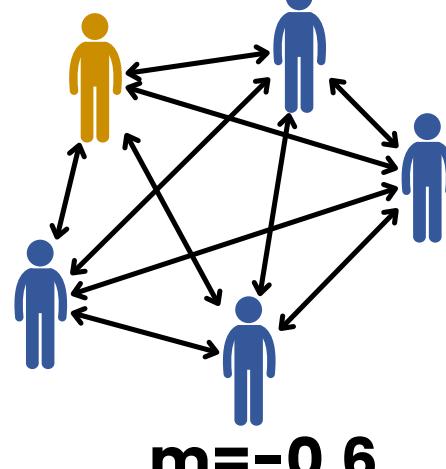
$$m=+1$$



$$m=-0.6$$



$$m=+0.2$$



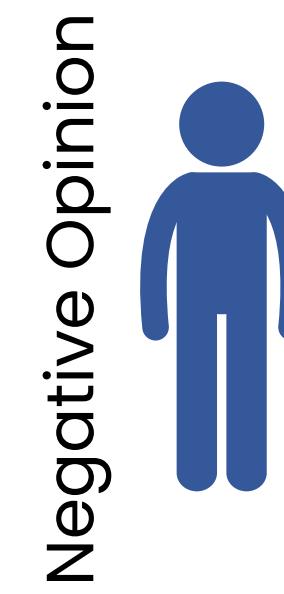
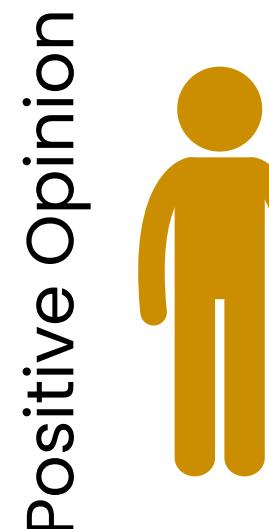
$$m=-1$$

# Following Majority: Glauber Dynamics

In Glauber Dynamics agents experience a strong social pressure

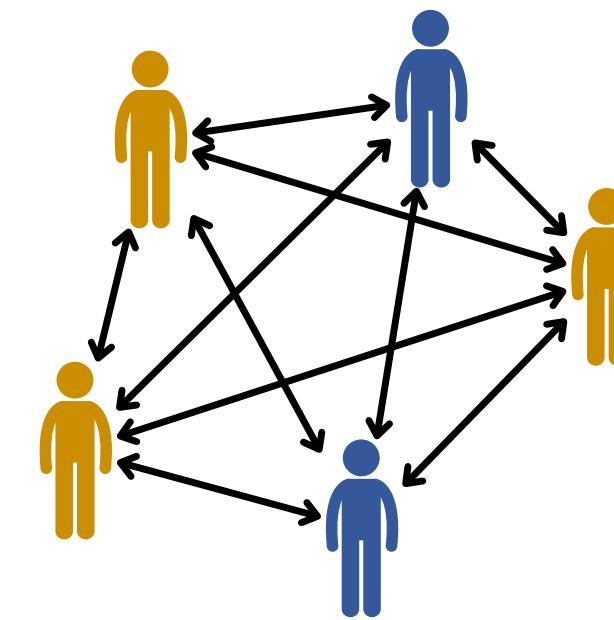
## Agent

Agents are described by their opinion, either positive or negative



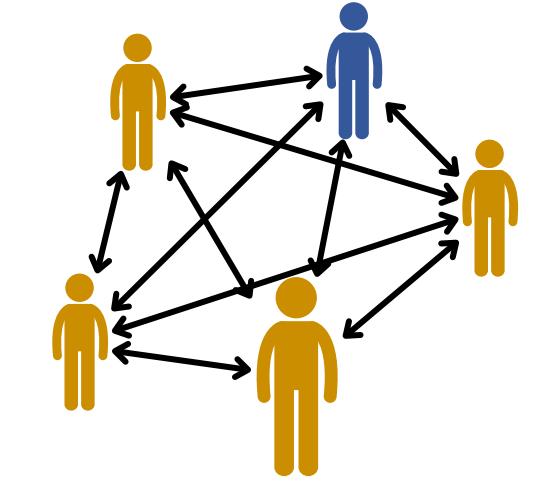
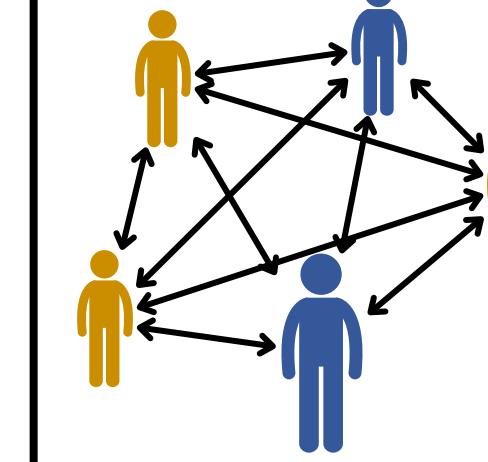
## Space

Agents interact on a network or on a lattice



## Dynamics

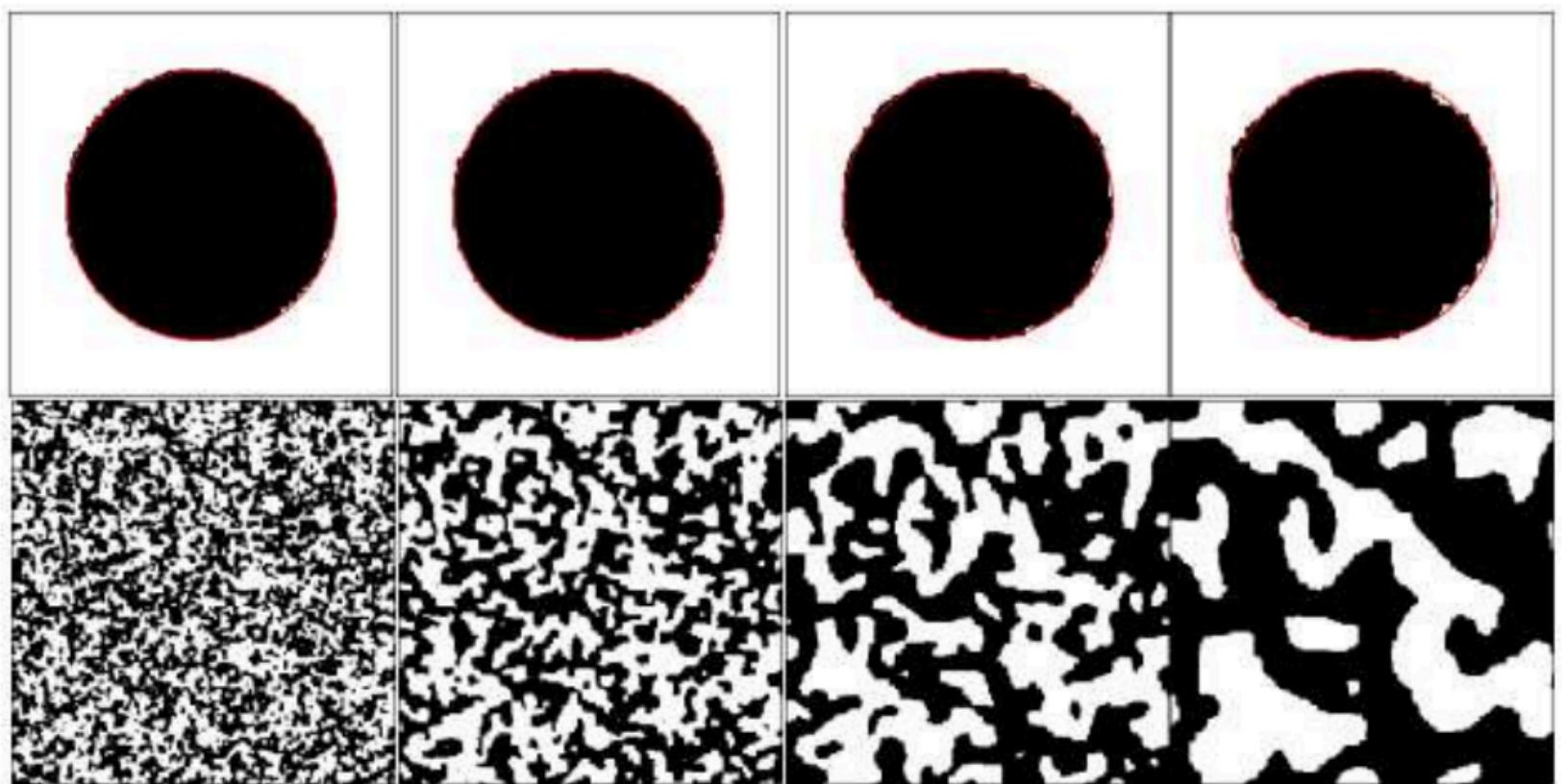
At each time step an agent is selected and its opinion becomes equal to that of the majority of its neighbors



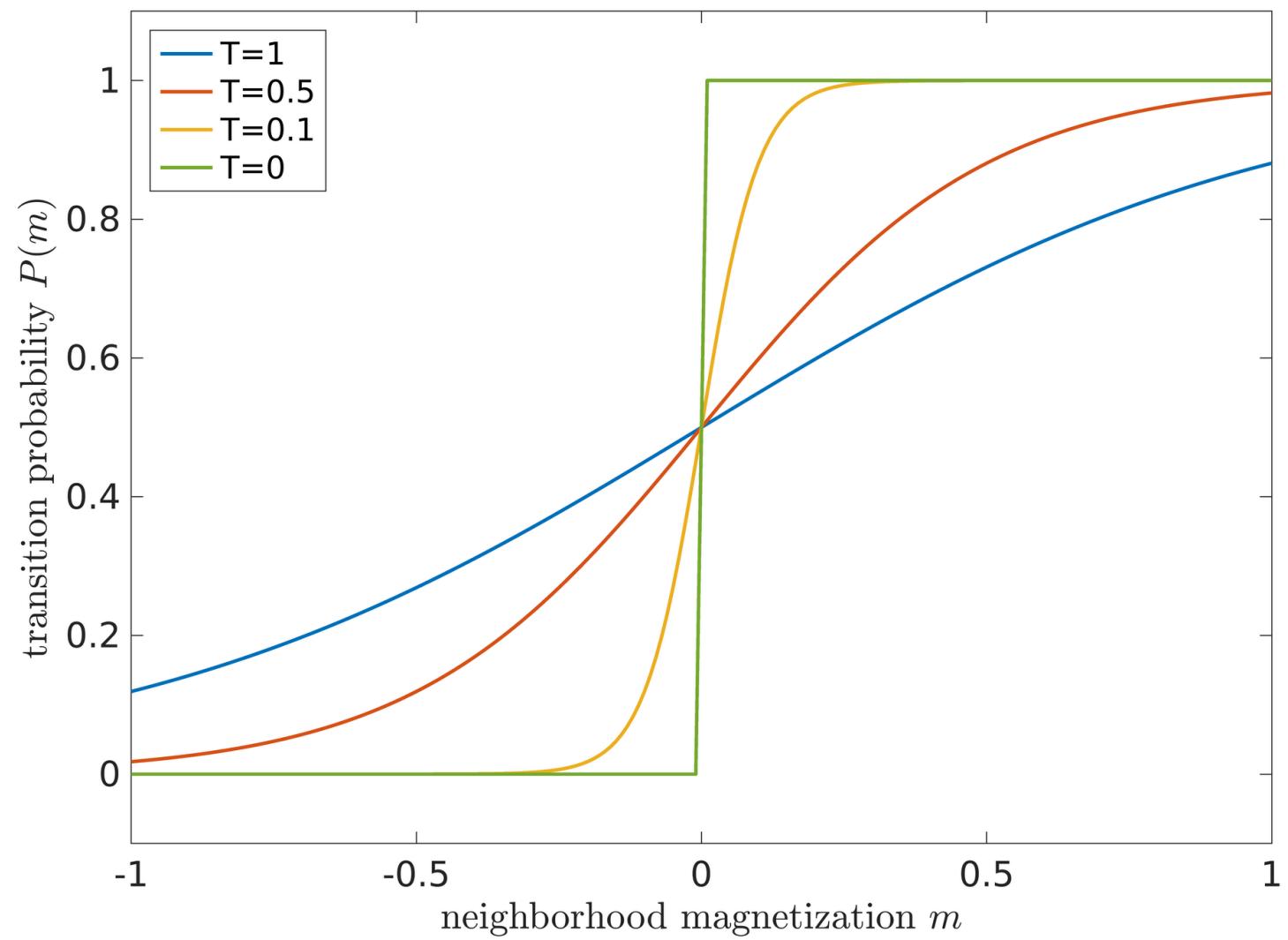
# Simulation on 2D Lattice

The system has tendency to evolve toward consensus, that is reached through a coarsening process driven by surface tension

- Initially, small coherent islands are formed
- then these islands grow in size till covering the whole system
- while in the mean field case consensus is always reached, on lattices or networks, the process can take very long (infinite) time
- metastable states can form



# Introducing Randomness



In Glauber Dynamics agents always follow the majority in a deterministic way

- To make the model more realistic some randomness (or temperature  $T$ ) can be included.
- This modifies the transition probability (probability to choose the first opinion)
- Depending on  $T$ , the consensus may disappear

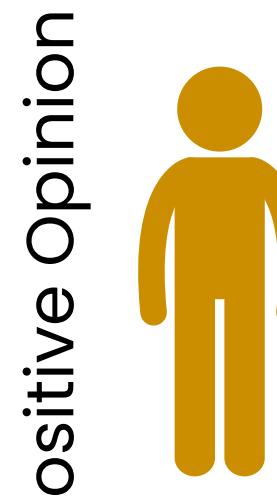
As  $T$  increases, the transition probability becomes more and more smooth.

# The Voter Model

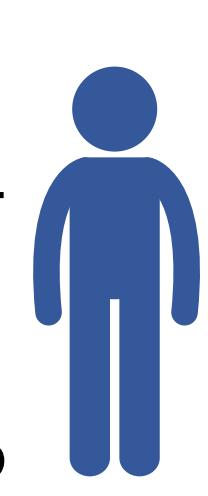
In the Voter Model agents copy their neighbors

## Agent

Agents are described by their opinion, either positive or negative



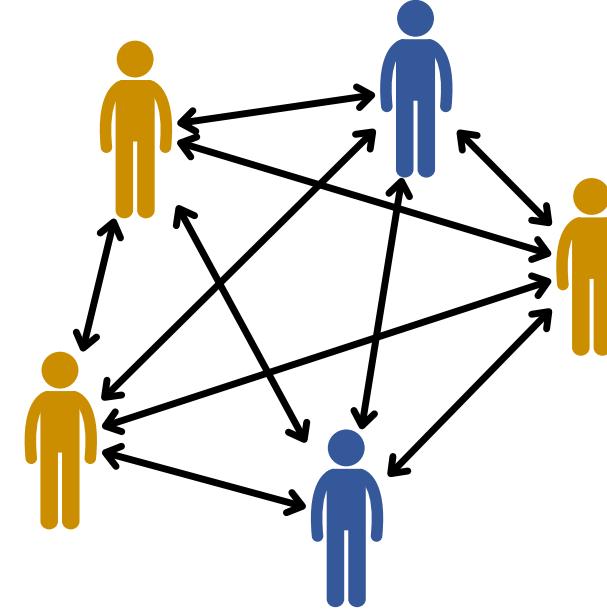
Positive Opinion



Negative Opinion

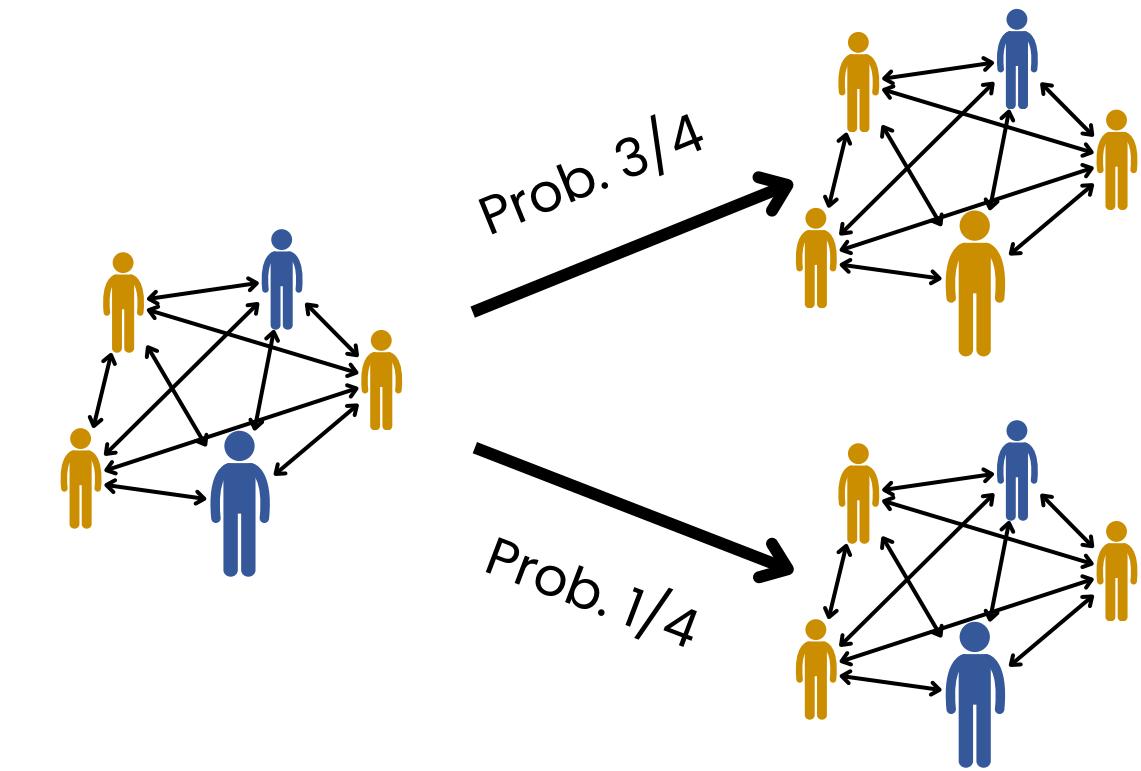
## Space

Agents interact on a network or on a lattice



## Dynamics

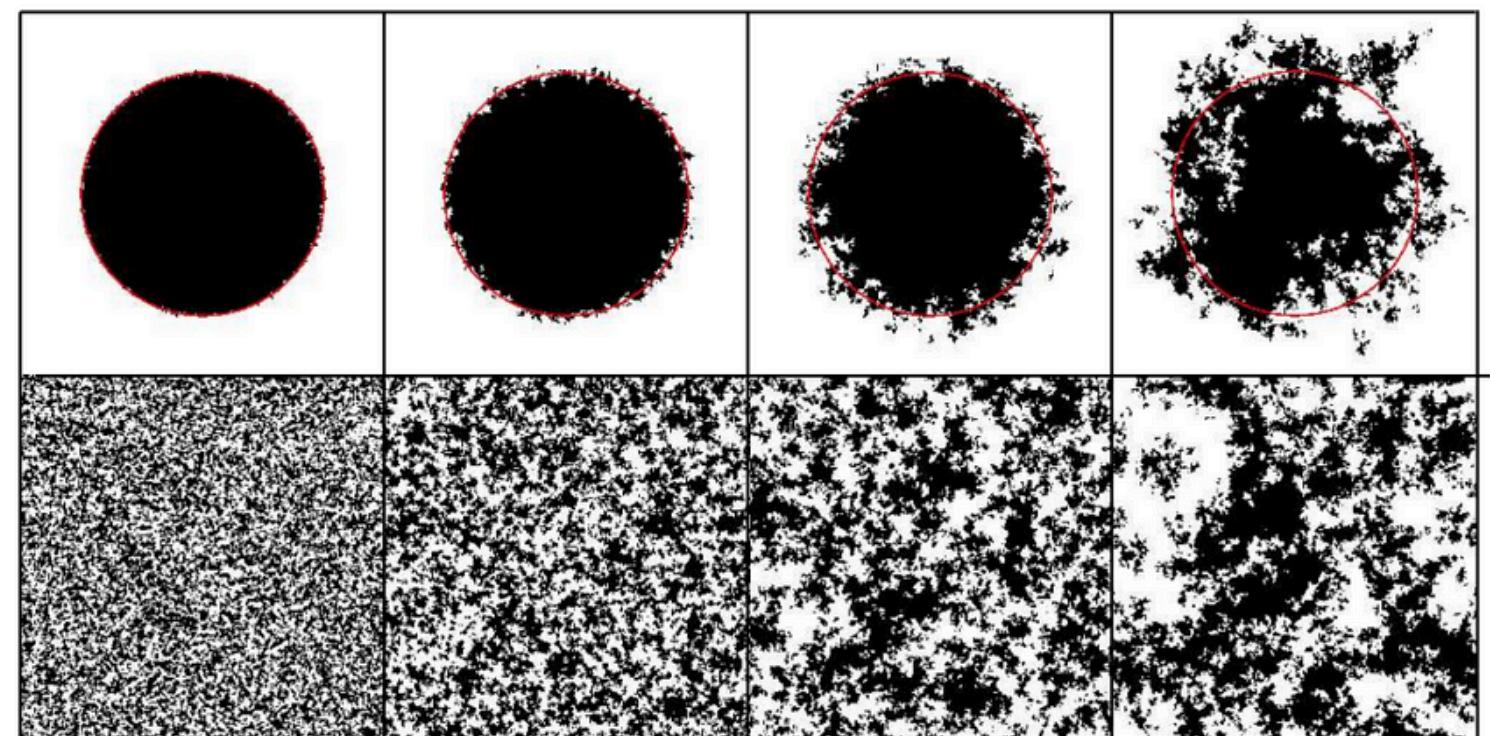
At each time step an agent is selected and it copies a random neighbor's opinion



# Simulation on 2D Lattice

The system has a tendency to evolve toward consensus, but this is weaker than in the Glauber dynamics

- the process is diffusion driven (there is no drift)
- the magnetization is conserved
- there is no surface tension
- due to fluctuations there are no metastable states



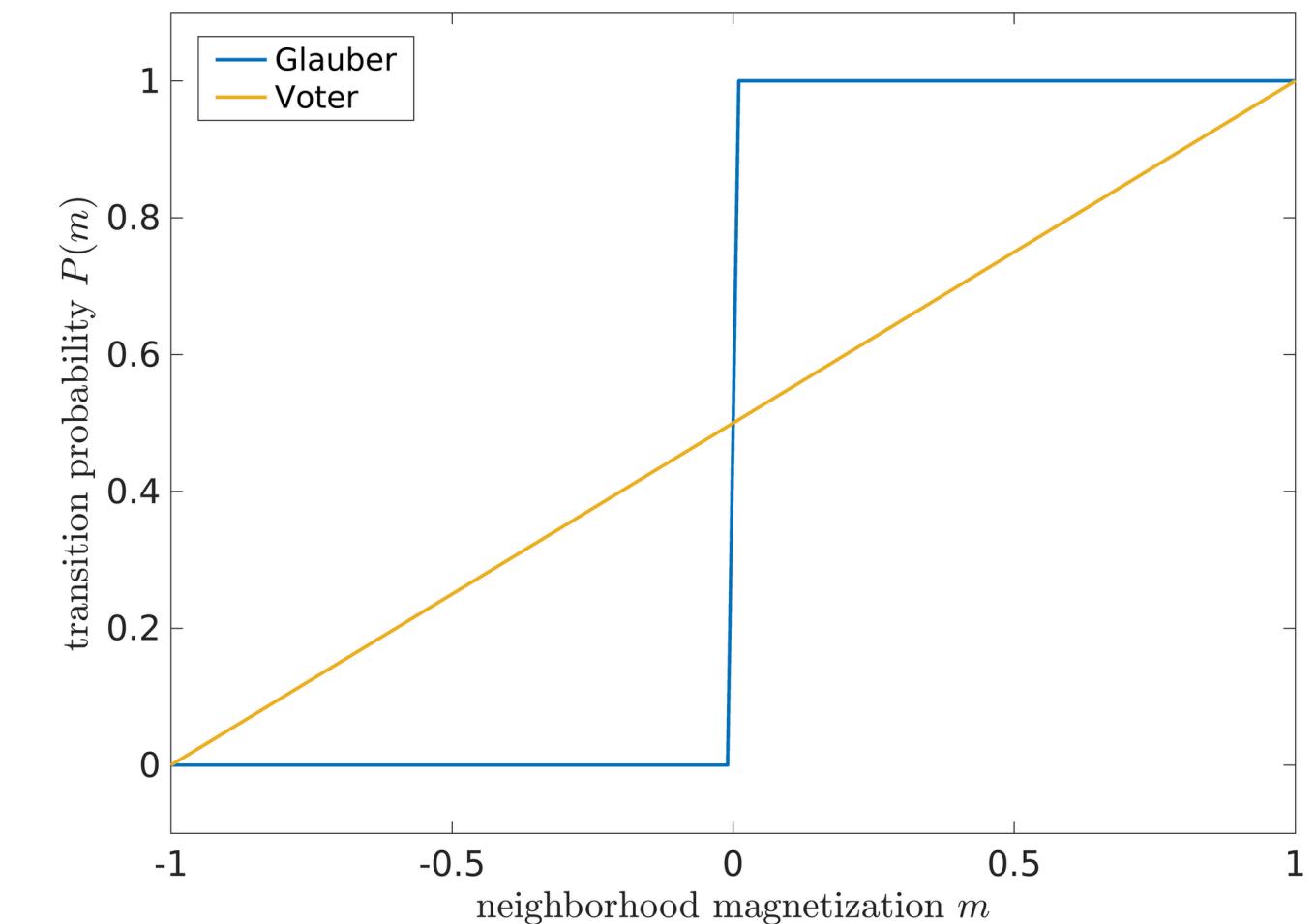
# Properties of the Voter Model

The Voter Model behavior is strongly influenced by the topology (space):

- for lattices  $D < 3$  consensus is reached also in infinite systems thanks to coarsening
- for lattices with  $D > 2$  consensus is reached only in finite systems and thanks to fluctuations

An important quantity is the consensus time  $T$

- number of updates of the whole system needed for reaching consensus
- $T \sim N \log(N)$  for  $D=2$
- $T \sim N$  for  $D > 2$



# Including Memory

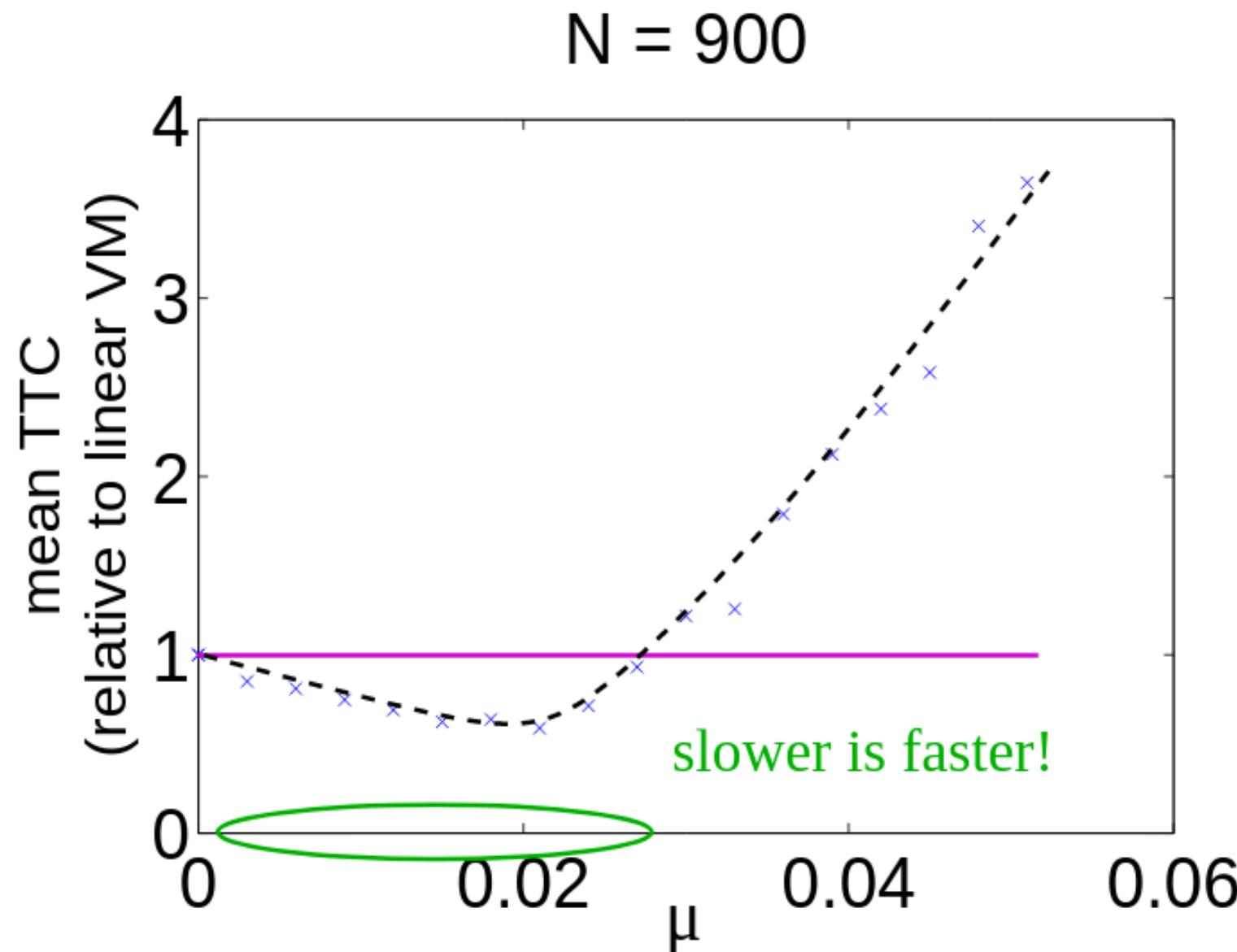
In both Glauber dynamics and the voter model agents change opinion independently of their past history

- people don't change opinion easily
- the more you hold an opinion, the less likely you are to change it

In order to account for this we introduce a memory effect in the voter model

- in the standard model the transition probability of agent  $i$  is determined by the fraction of its positive neighbors  $f_i$   
 $P_i = f_i$
- we modify it to include a memory term  
 $P_i = [1 - v_i(\tau_i)]f_i$
- $\tau_i$  is the amount of time since the last change of opinion of agent  $i$
- the evolution of  $v_i(\tau_i)$  is linear up to a saturation  $v_s$  and is governed by the inertia  $\mu$   
 $v_i(\tau_i) = \min[\mu\tau_i, v_s]$

# Slower is Faster!



For  $\mu > 0$  the micro-dynamics is slower

- agents change opinion more reluctantly
- one would expect consensus time to increase

Numerical simulations show that consensus time is not monotonic in the inertia  $\mu$

- there is an optimal value of  $\mu > 0$  for which consensus time is minimum
- slowing down the micro-dynamics makes the macro-dynamics faster
- micro-macro gap once again

# More than two Opinions

Binary opinions are a nice schematization, but life is more complex

- many political parties
- many football teams
- many possible favorite artists

We can consider  $M$  opinions, each is assigned a different color. We denote by  $N_k$  the number of agents sharing opinion  $k$ . In this way we can define opinion  $k$  magnetization as  $m_k = (2N_k - N)/N$

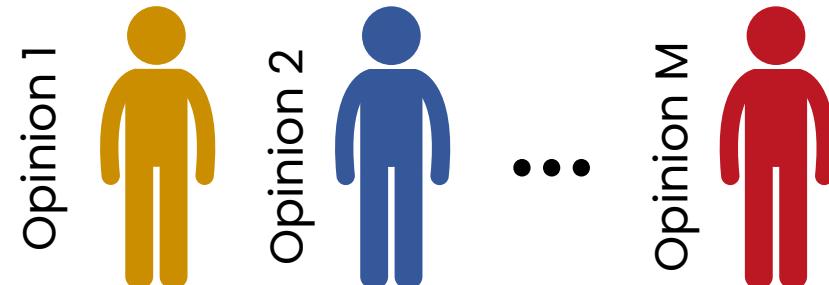


# The Multistate Voter Model

The Multistate Voter Model generalizes the Voter Model to multiple opinions

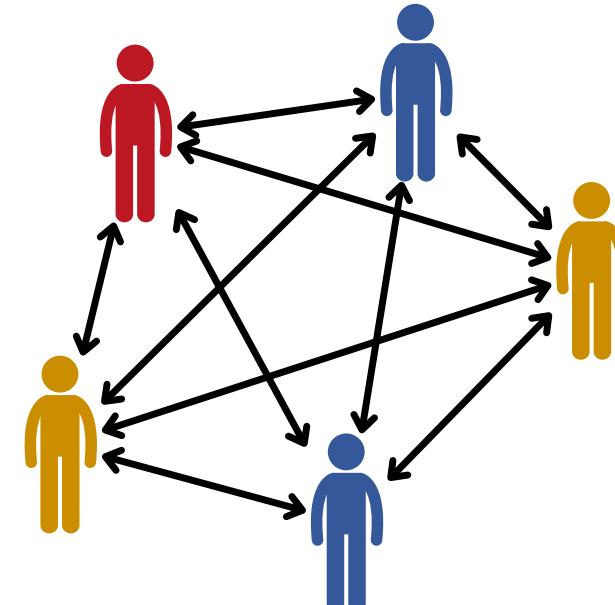
## Agent

Agents are described by their opinion, which can be one out of M



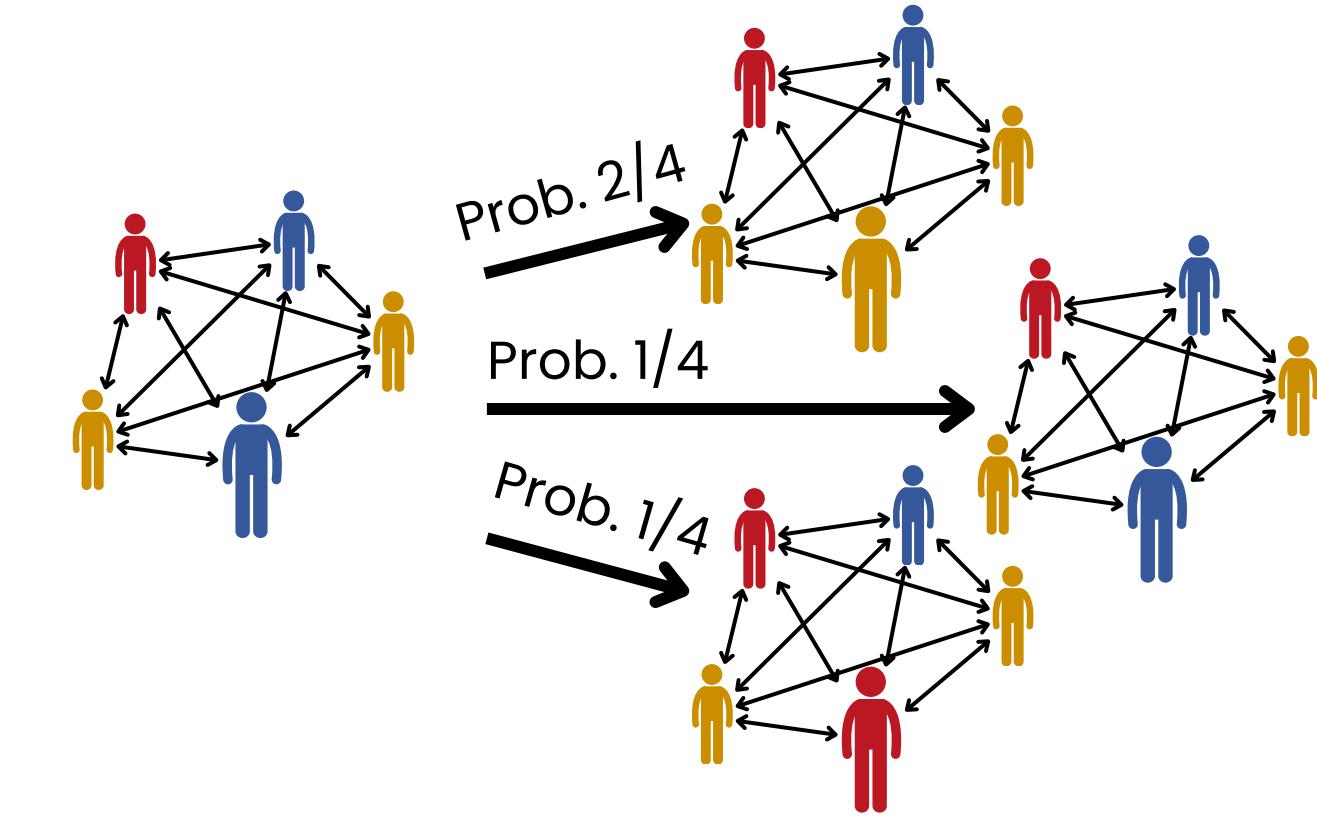
## Space

Agents interact on a network or on a lattice

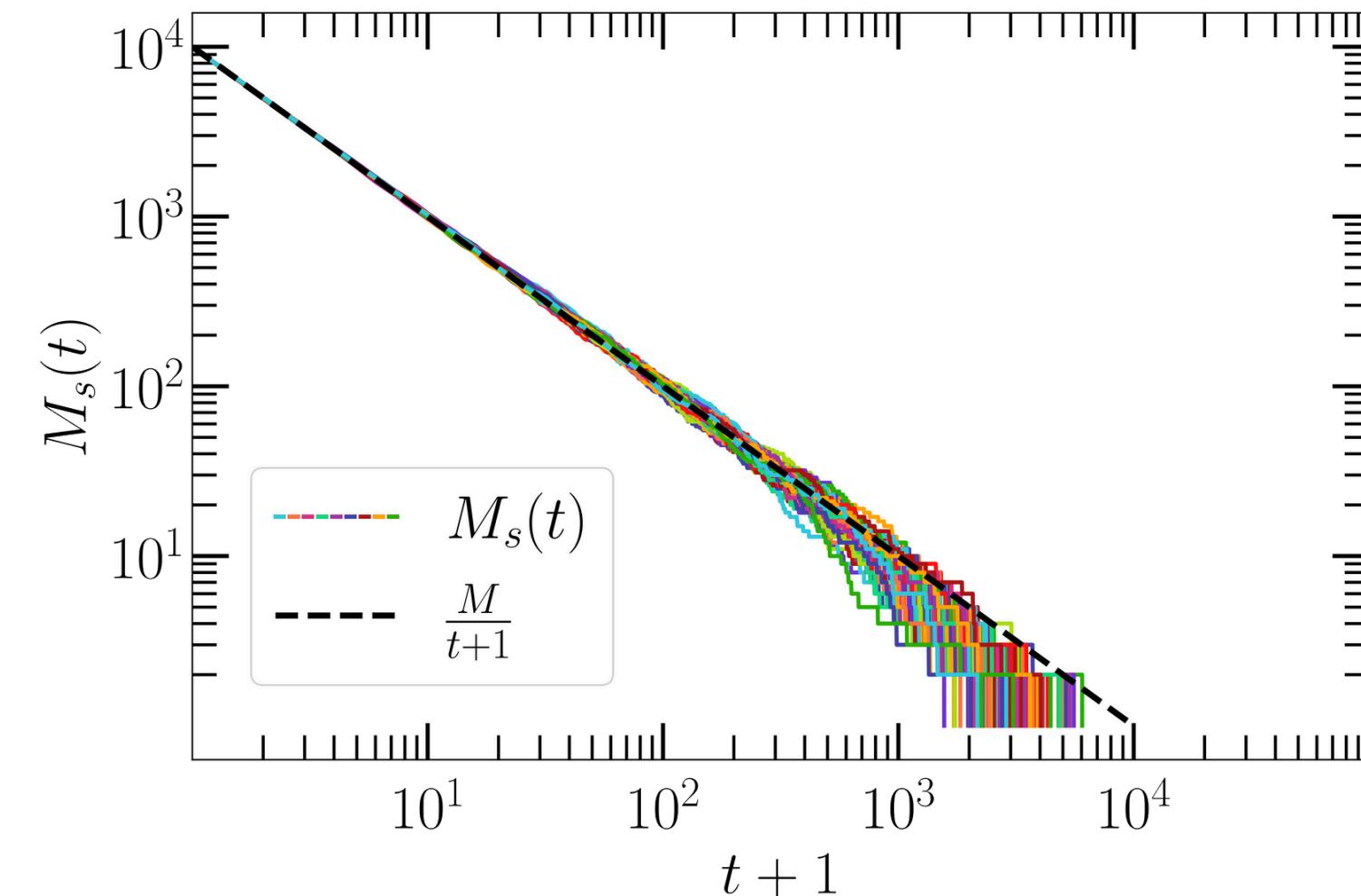


## Dynamics

At each time step an agent is selected and it copies a random neighbor's opinion



# Convergence to Consensus

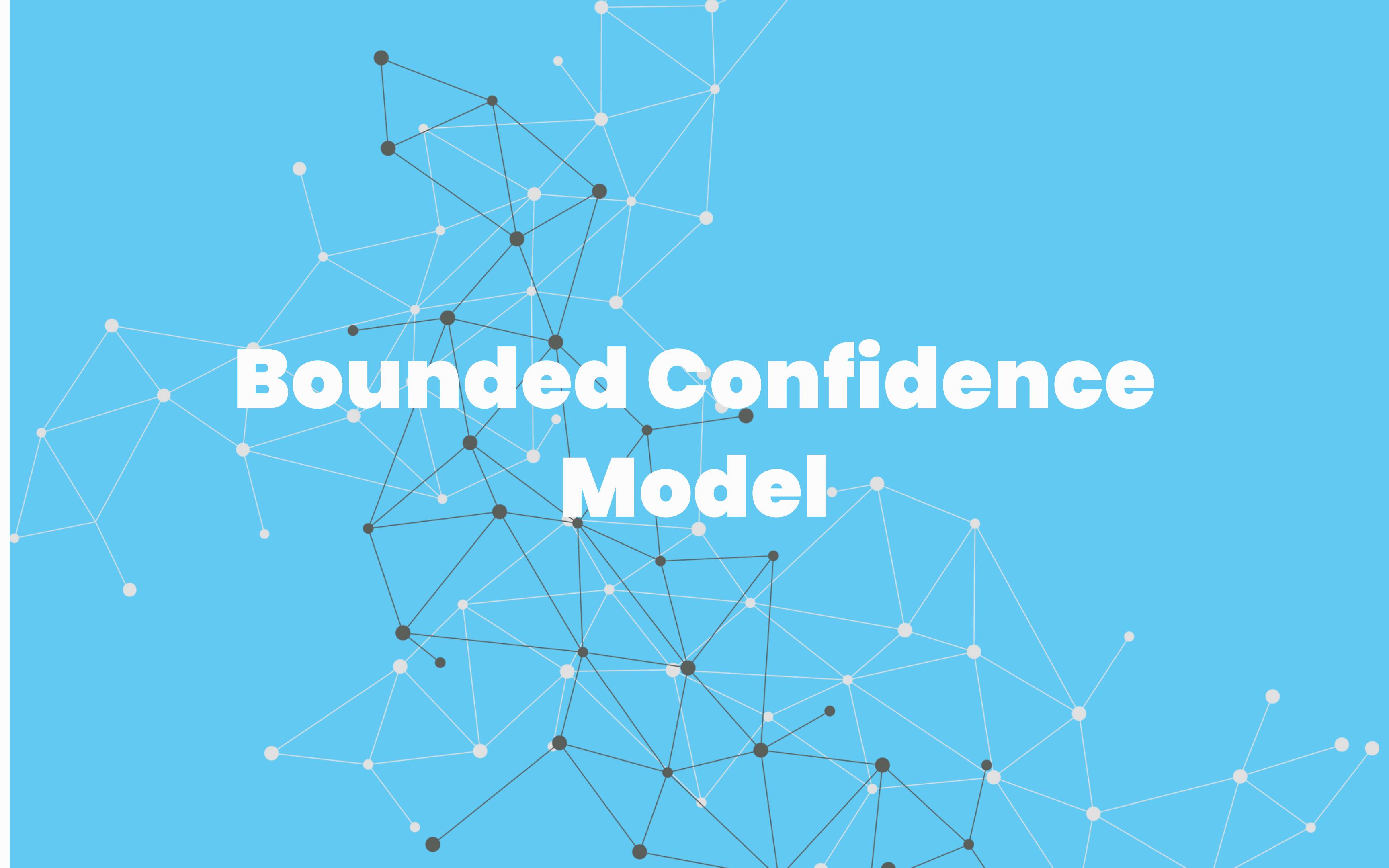


The phenomenology is similar to the binary opinion case

- there is no drift
- consensus is always reached in finite systems

An interesting quantity to study is the number of surviving opinions  $M_s$  over time

- the evolution of  $M_s$  describes how the system reaches consensus
- on a complete graph  $M_s$  decays slowly as a power law  
 $M_s \sim M/t$



# Bounded Confidence Model

# Discrete vs Continuous Opinions

Life is not black and white, there are many possible shades:

- discrete opinions are not enough to describe the full spectrum of human opinions
- for instance political parties are discrete, but political ideology is not

In order to overcome this limitation we introduce continuous opinions

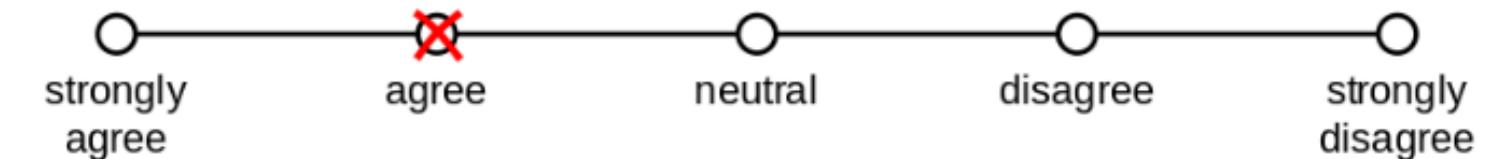
- there are two extremes +1 and -1
- all values between +1 and -1 are possible
- the value 0 corresponds to a centrist perspective

**VOTE**

**YES  NO**



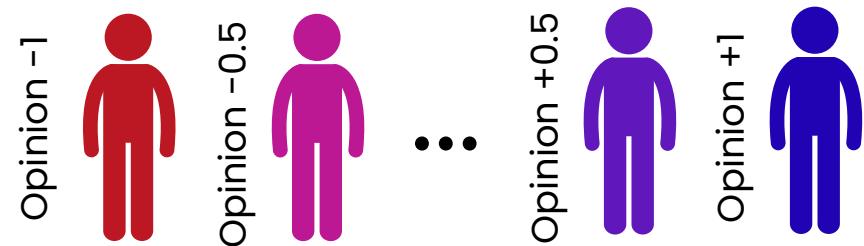
1. The website has a user friendly interface.



# Bounded Confidence Model

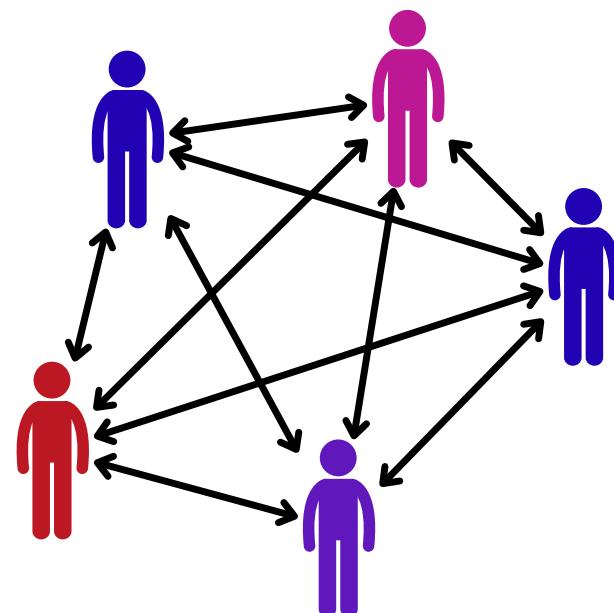
## Agent

Each agent  $i$  is described by its opinion  $x_i$ , which ranges from -1 to 1



## Space

Agents interact on a network



## Dynamics

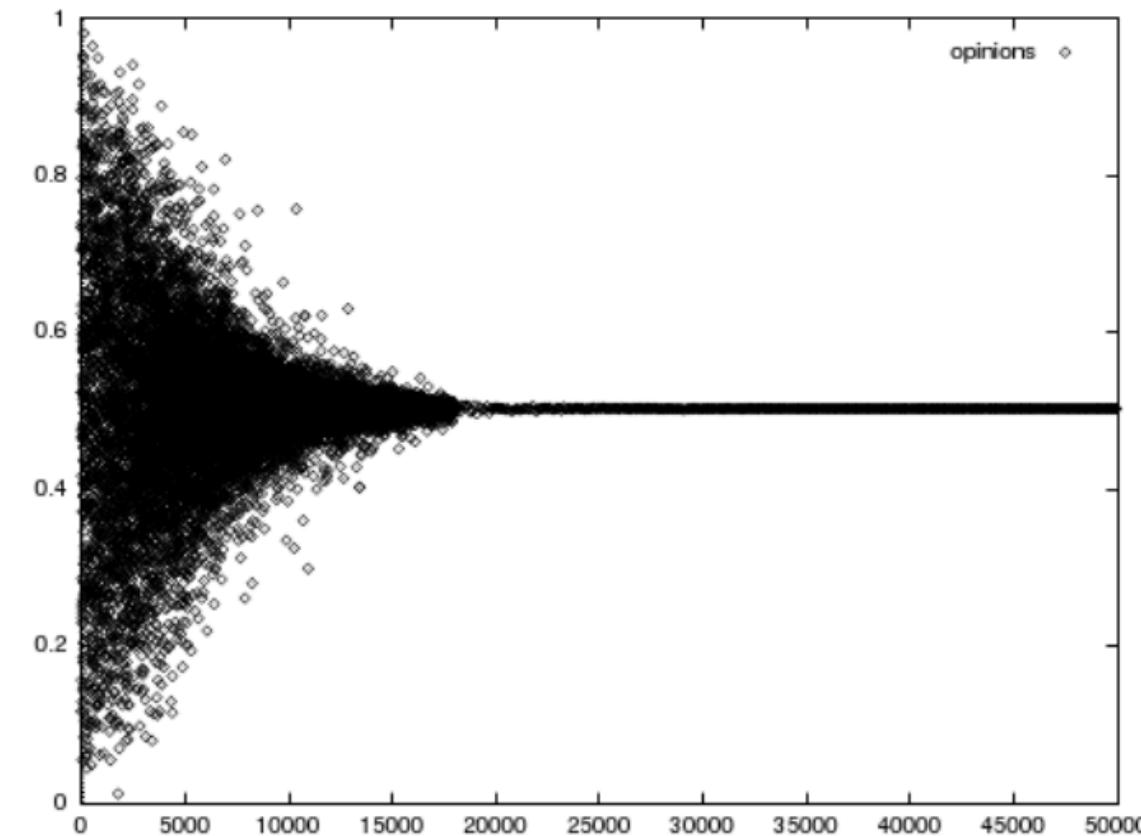
At each time step two agents  $i, j$  are randomly selected. If  $|x_i - x_j| < \varepsilon$  agents interact and their opinions get closer

$$x_i(t+1) = x_i(t) + \zeta [x_j(t) - x_i(t)]$$
$$x_j(t+1) = x_j(t) + \zeta [x_i(t) - x_j(t)]$$

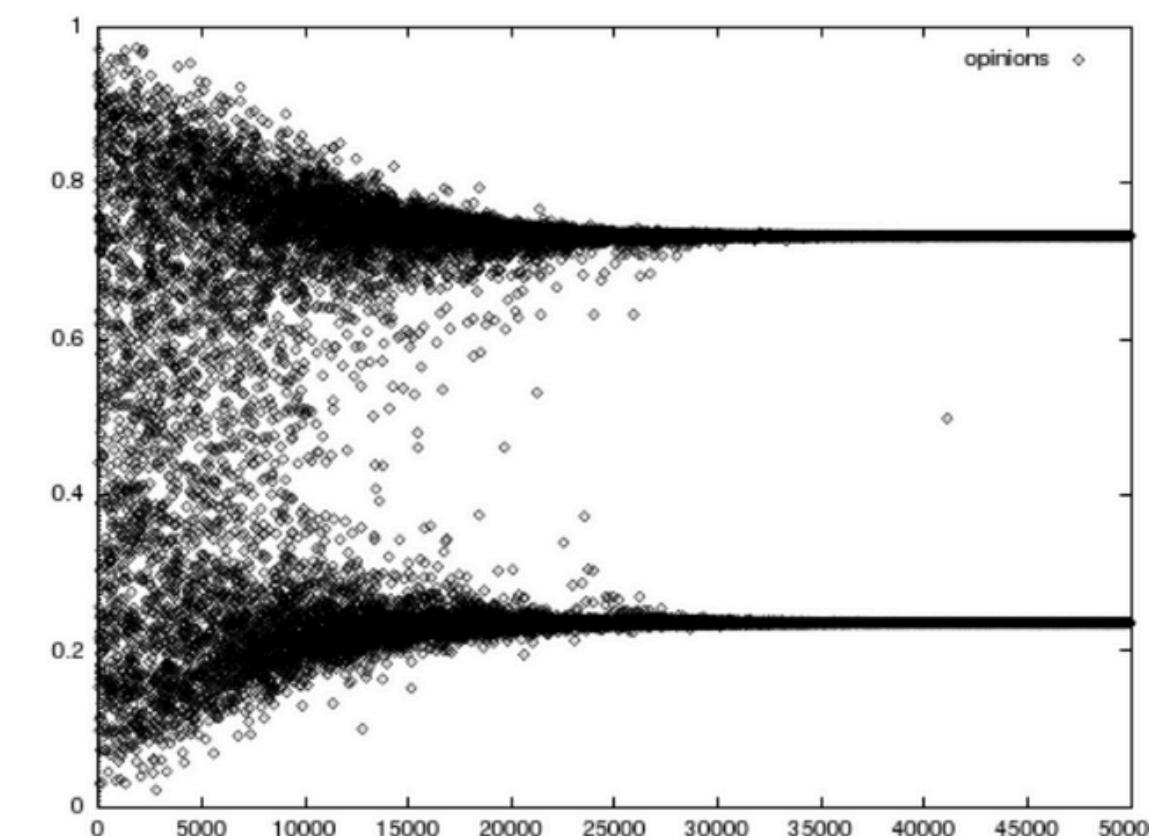
$\varepsilon$  is the threshold for interaction (opinion difference tolerance)  
 $\zeta$  sets the convergence time

# Simulation Examples

Starting from an initial uniform distribution of opinions, we observe agents to get closer and closer in opinion. Asymptotically, all agents have a given (or few) opinion value. However also a fragmented configuration can emerge.

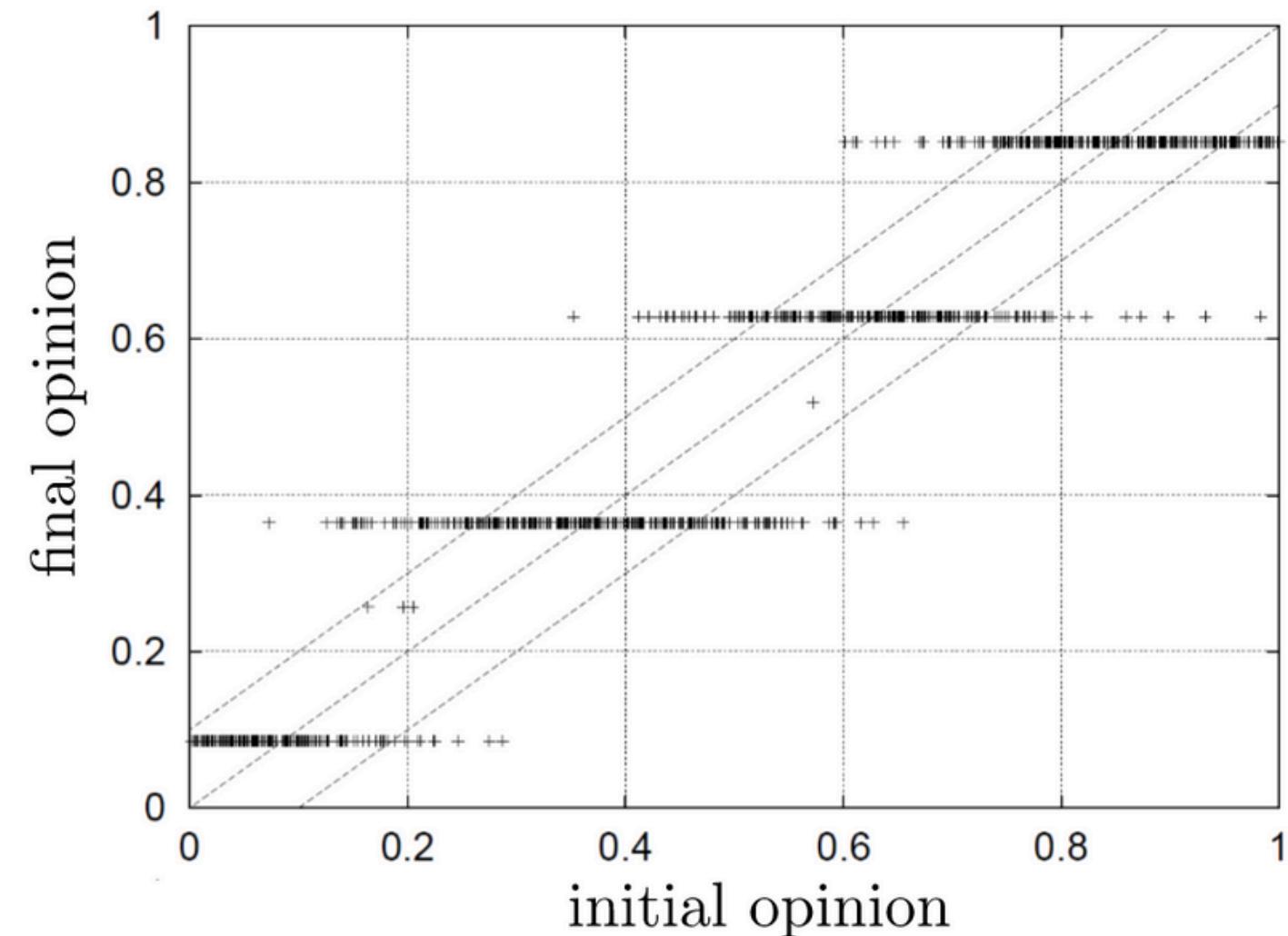


$$\epsilon = 0.5, \zeta = 0.5, N = 2000$$



$$\epsilon = 0.2, \zeta = 0.5, N = 1000$$

# Final Opinion Distribution



We want to understand how a given initial opinion distribution evolve over time

- a relevant parameter is the number of peaks in the final distribution of opinions
- qualitative dynamics mostly depend on the threshold  $\epsilon$
- the number of peaks is  $1/(2\epsilon)$
- $\zeta$  and  $N$  only influence convergence time and width of the distribution of final opinions

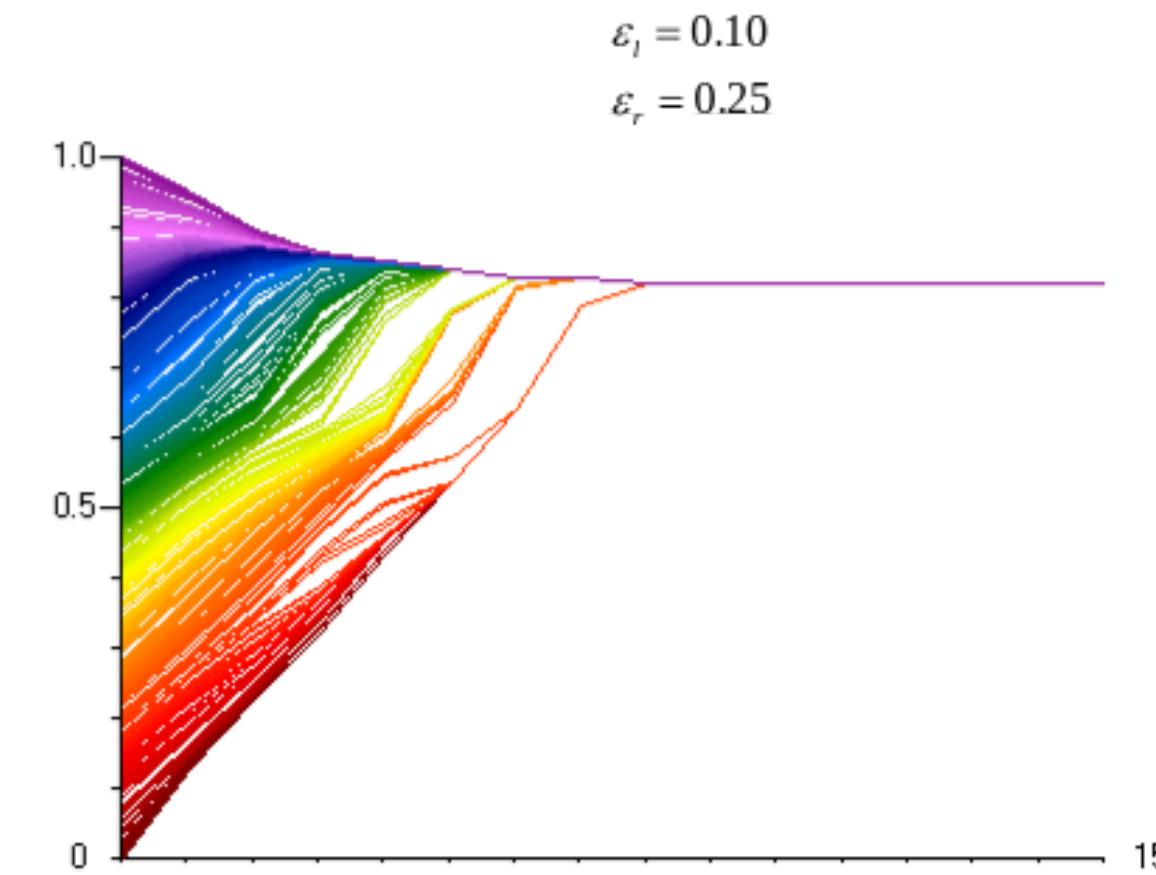
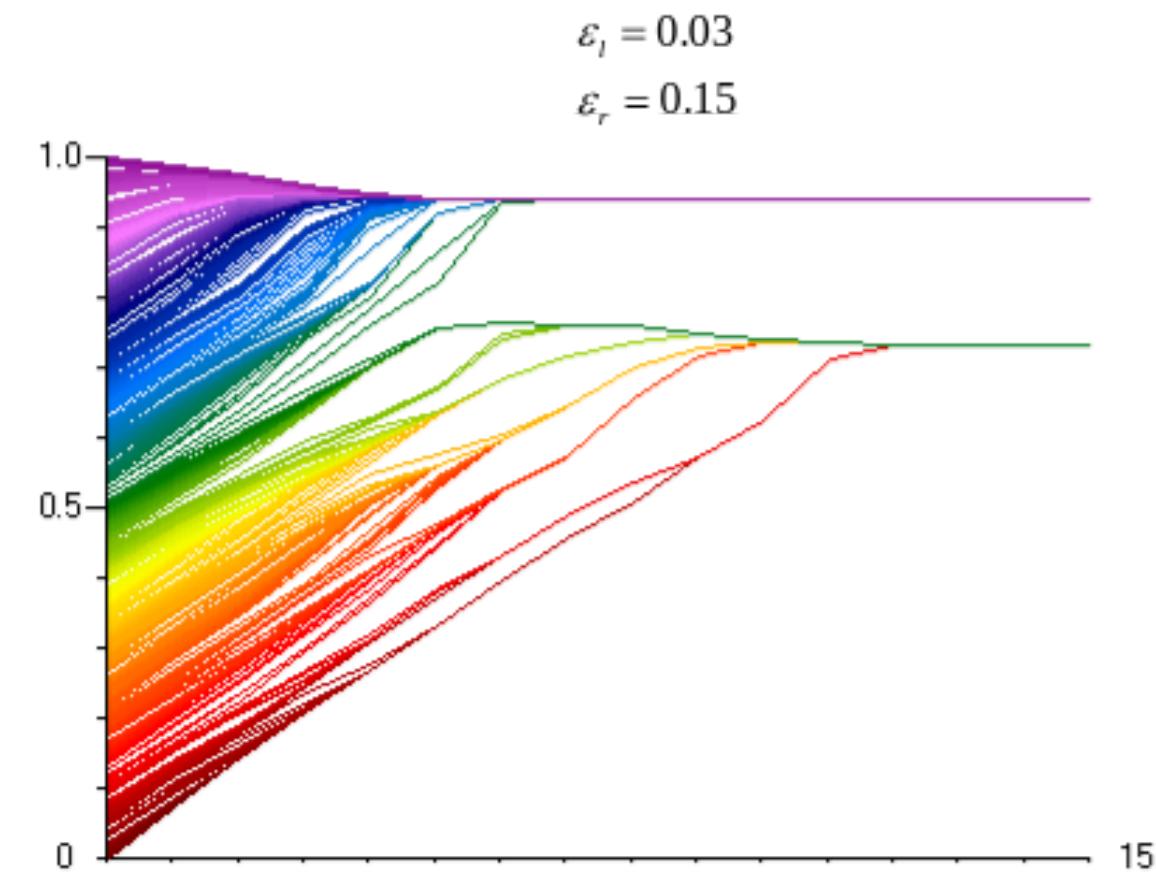
For small threshold (tolerance) we then expect to observe a very fragmented configuration.

# Asymmetric Bounded Confidence

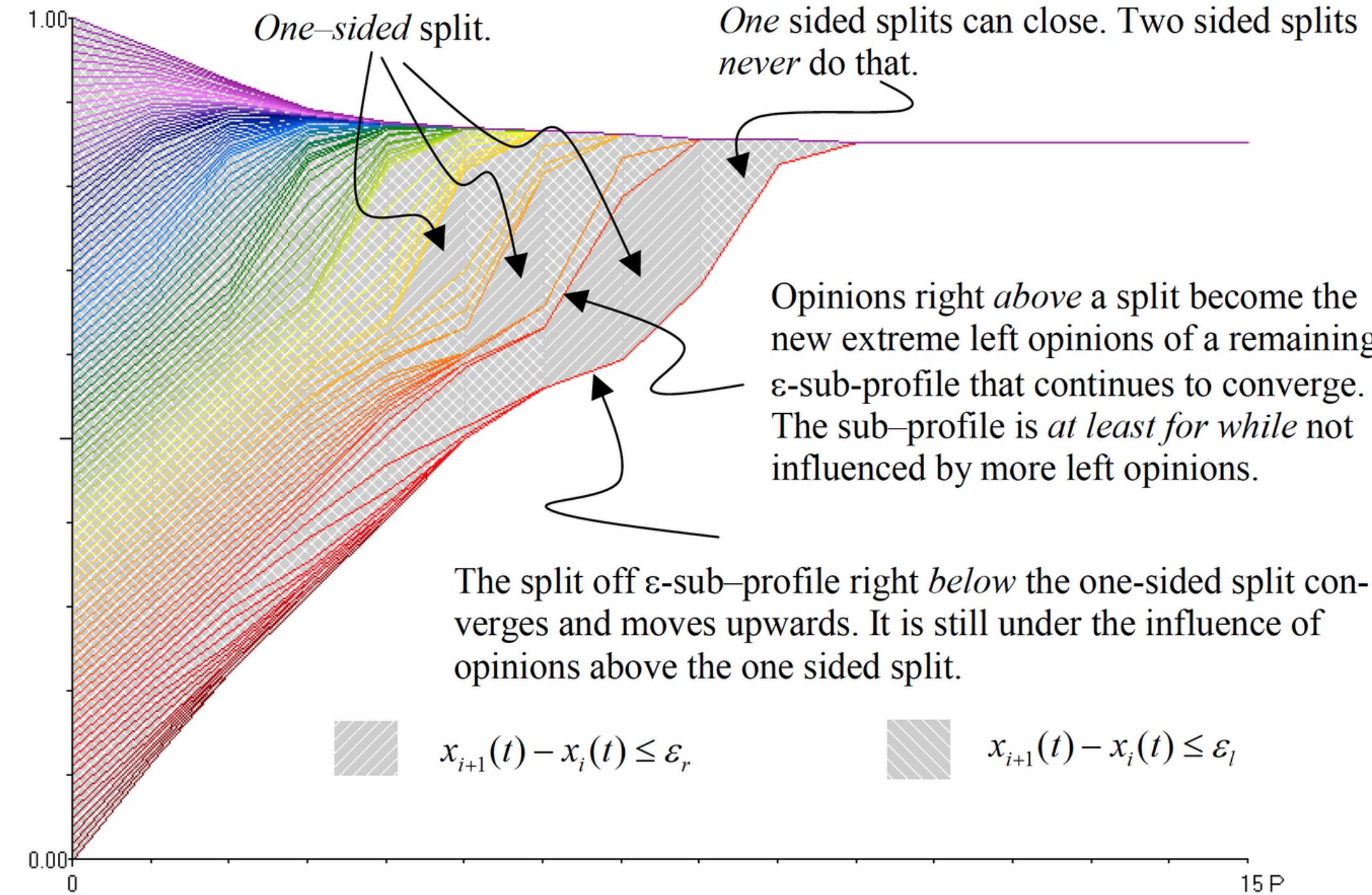
A simple modification of the Bounded Confidence model consists in using different threshold for the left and right opinion. Now interactions take place if

$$-\varepsilon_l < x_i - x_j < \varepsilon_r$$

This makes the collective opinion drift in the direction favored by the asymmetry.



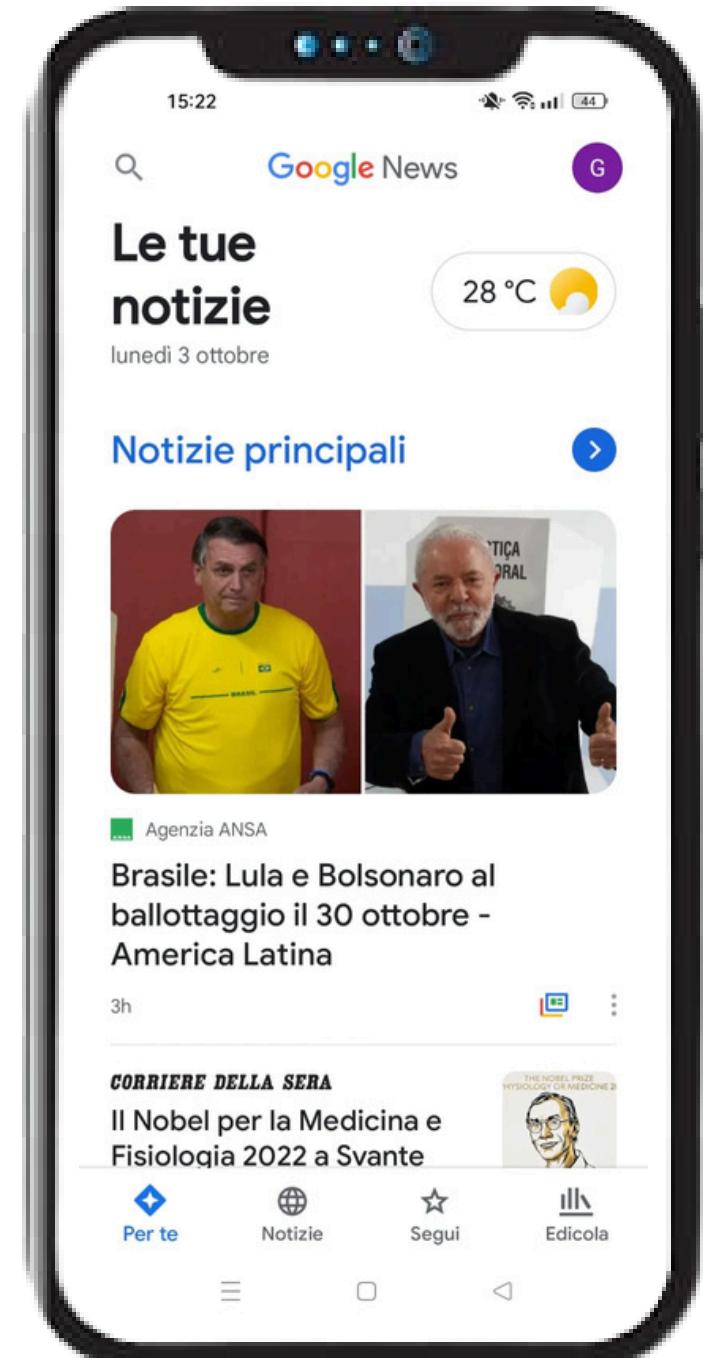
# One-Sided Splits





# Recommendation Algorithms and Opinion Dynamics

# The New Information Age



Sources of information are central in Opinion Dynamics. We live in a digital society

- social networks
- streaming platforms
- e-commerce
- online information

Previously information was mainly diffused from mass media, now it mainly travels on online platforms.

**Online platforms influence the information we have access to!**

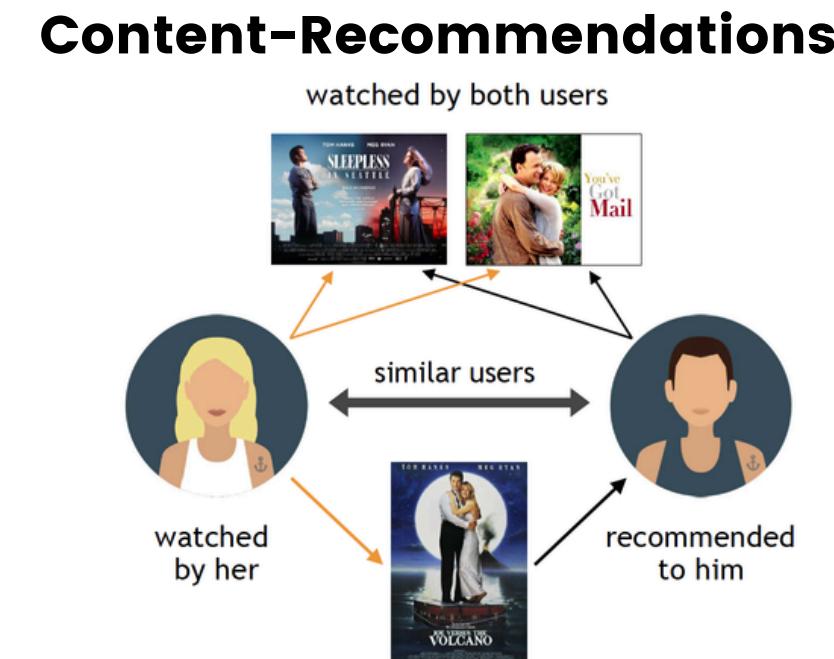
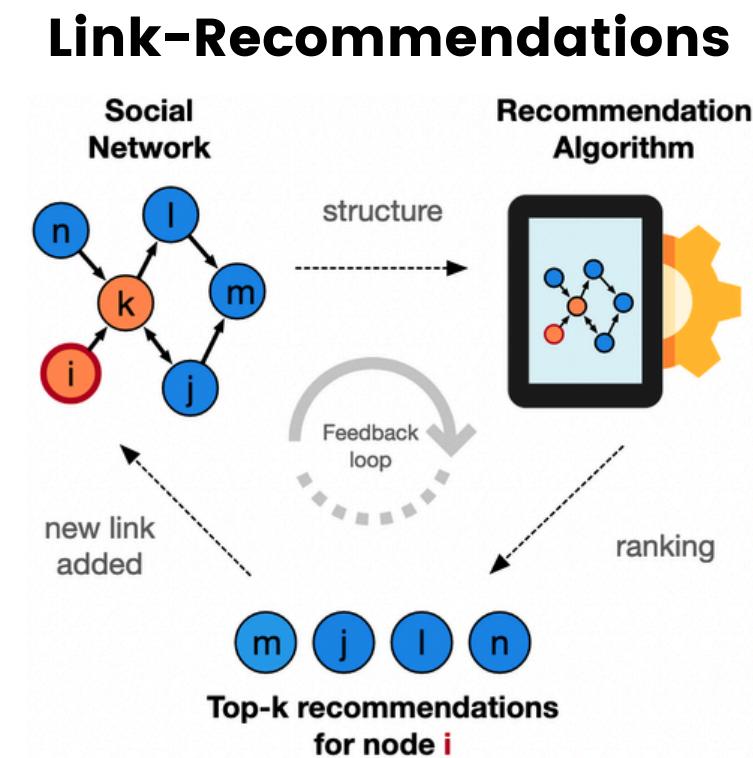
# Recommendation Algorithms

Most online platforms use recommendation algorithms. There are two main types:

- **link-recommendations** Recommend people/influencers we may be interested in connecting with/following
- **content-recommendations** Recommend content (posts, images, music, items) that is in line with our taste

Recommendation algorithms tend to alter the information we have access to, producing biases

**How is Opinion Dynamics influenced by recommendation algorithms?**



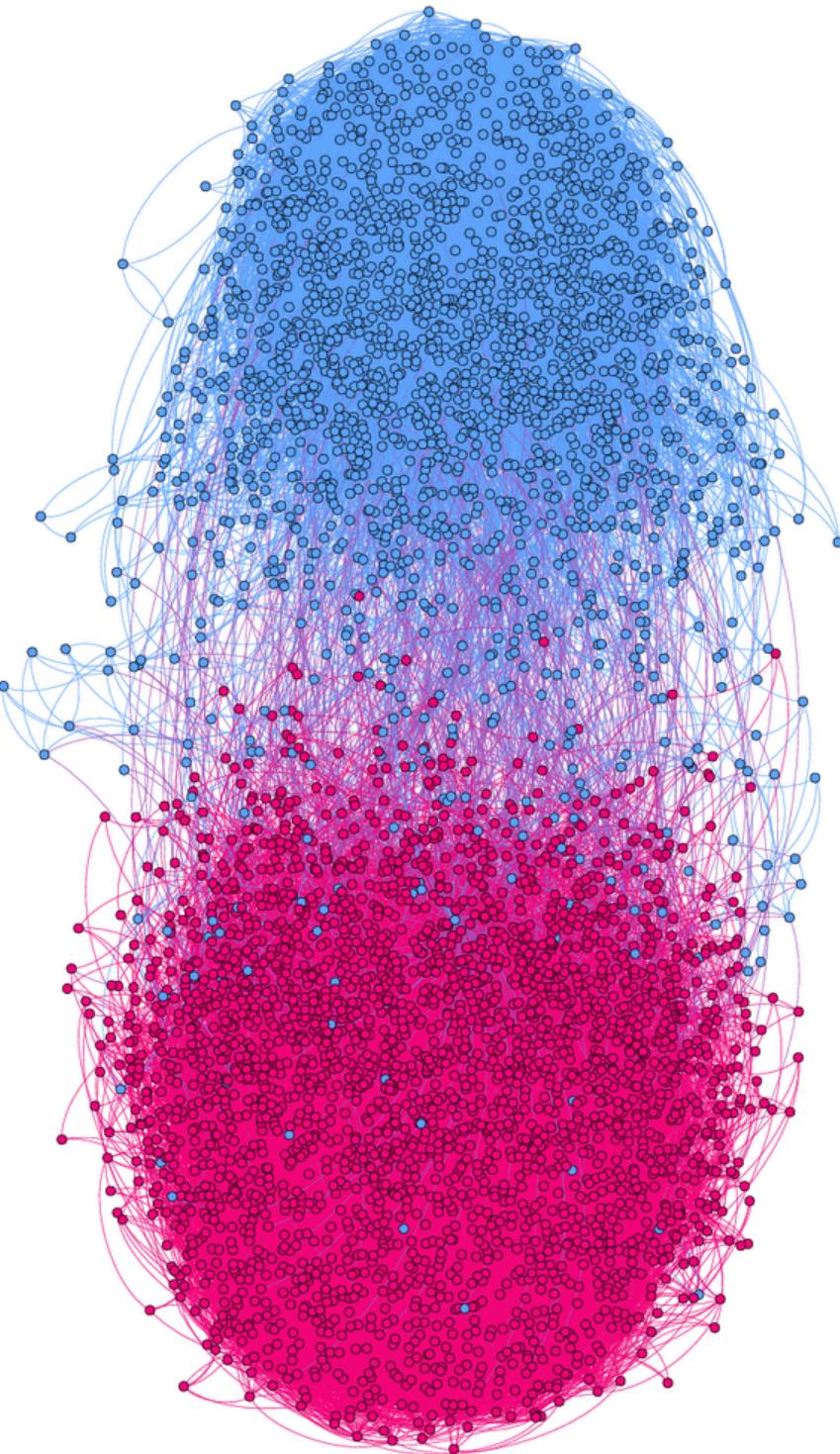
**Echo Chamber Effect:**  
*each individual is connected to other individuals sharing its same ideas and believes*

Echo Chambers form spontaneously due to homophily, but are strongly favored by recommendation algorithms:

- link recommendations may suggest similar users
- content recommendations may suggest items shared by friends

When you are in an echo chamber, it looks like everybody around you has your same opinion.

# Echo Chambers



# Filter Bubbles

## Filter Bubble Effect:

*each individual is exposed to algorithmically personalized content that confirms its beliefs*



Filter Bubbles form due to content-recommendations and didn't exist before the advent of internet:

- content recommendations suggest items similar to those previously liked by users
- this increases engagement, but limit content diversity

When you are in a filter bubble, your feed is dominated by just few topics that you like.

# Modeling Personalized Information

We can modify the Voter Model to model the effect of content recommendation algorithms.

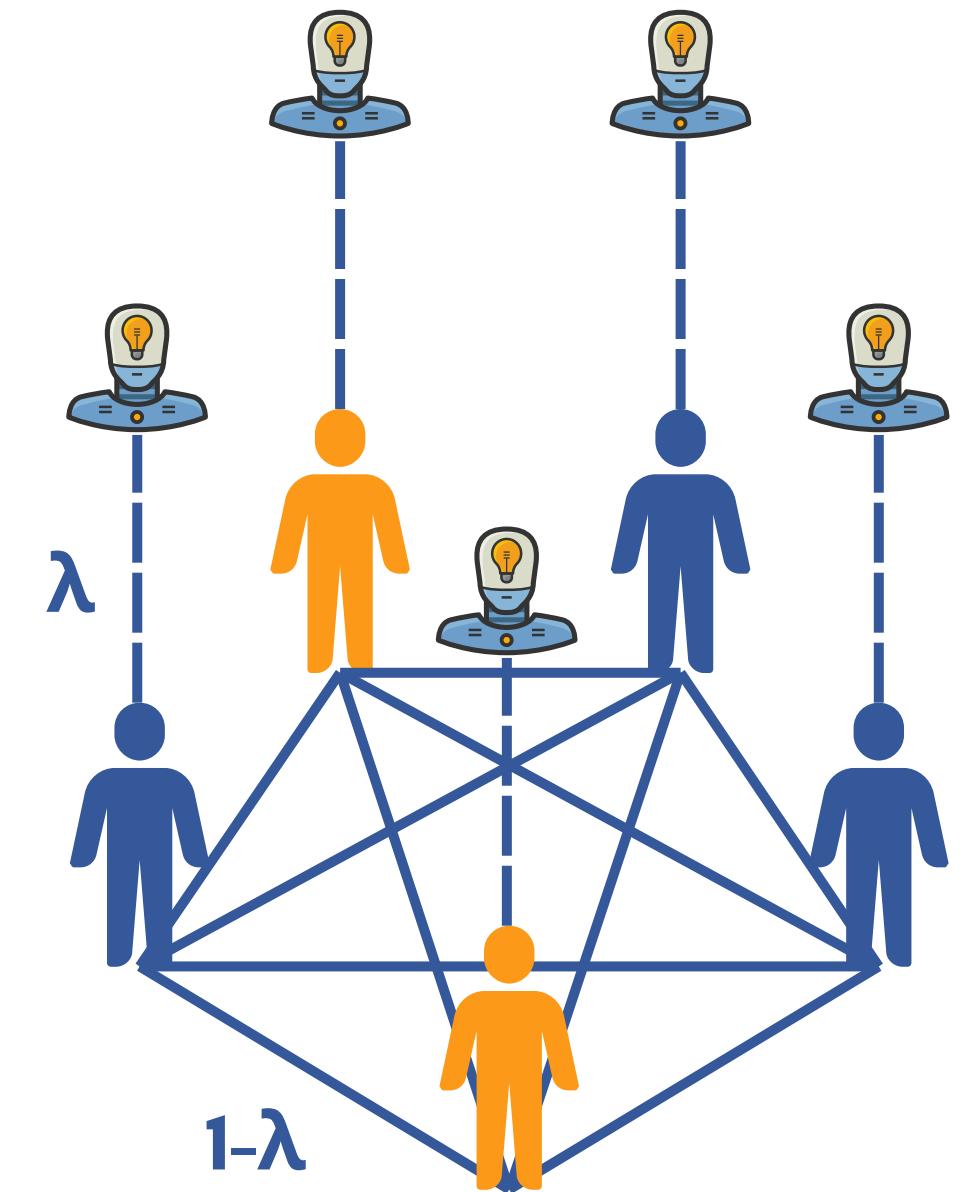
Each agent is exposed to a source of personalized information  $e_i$ :

- with prob.  $\lambda$  copies personalized information
- with prob.  $1-\lambda$  copies random agent

Personalized information reinforces users' past choices

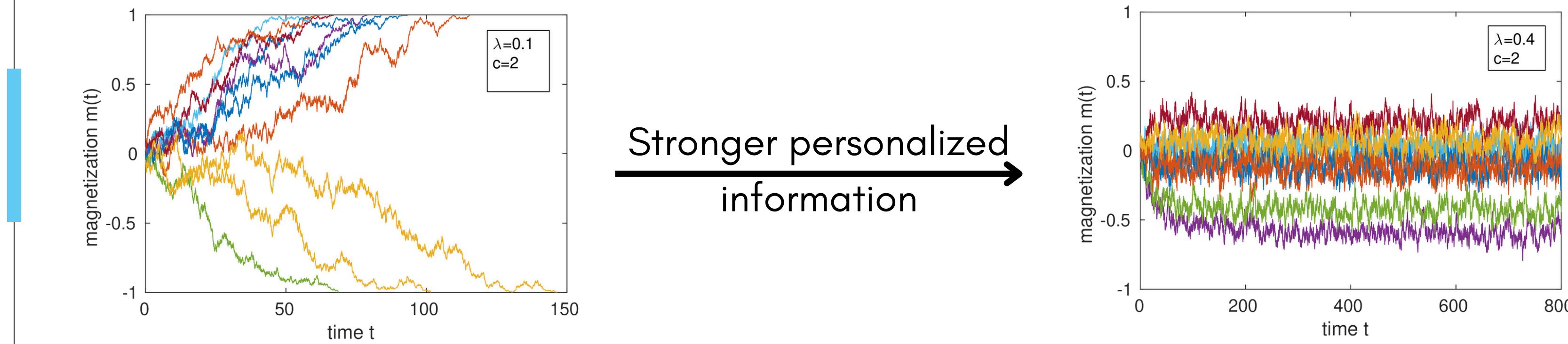
$$n_i = \text{positive clicks} - \text{negative clicks}$$

$$P[e_i(t) = 1] = P[n_i] = \frac{c^{n_i}}{1 + c^{n_i}}$$



# Disordered States

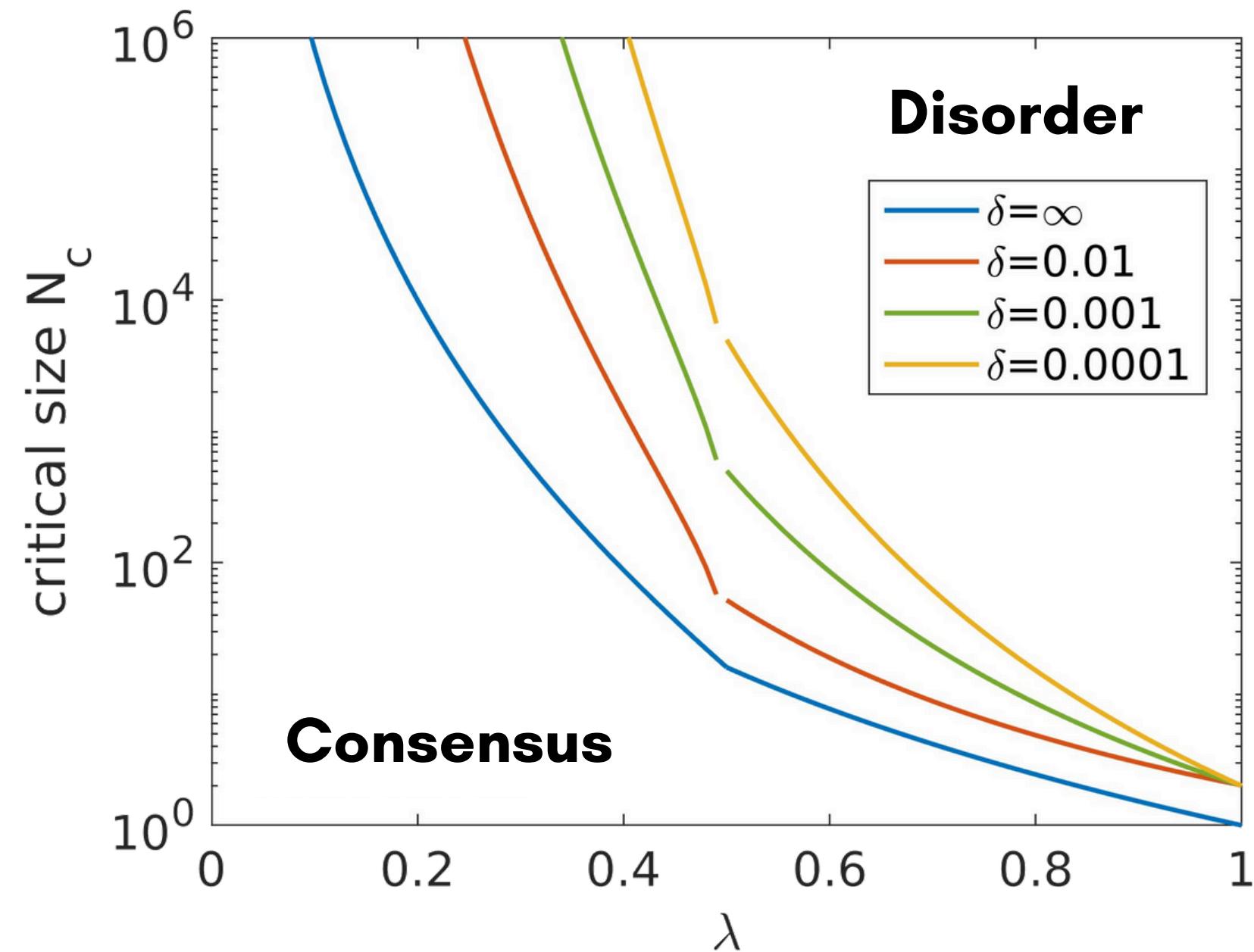
The evolution of the system can be visualized using the magnetization parameter  $m = (2N_+ - N)/N$



When the strength of the personalized information is increased, the system remains trapped in disordered states and consensus is never reached

# Phase Diagram

---



The model parameters are the strength of personalized information  $\lambda$ , its adaptability  $c$  and the number of agents  $N$

- 1 Two distinct phases
- 2  $\delta=c-1$  does not play a major role
- 3 In large systems the critical  $\lambda$  goes to zero

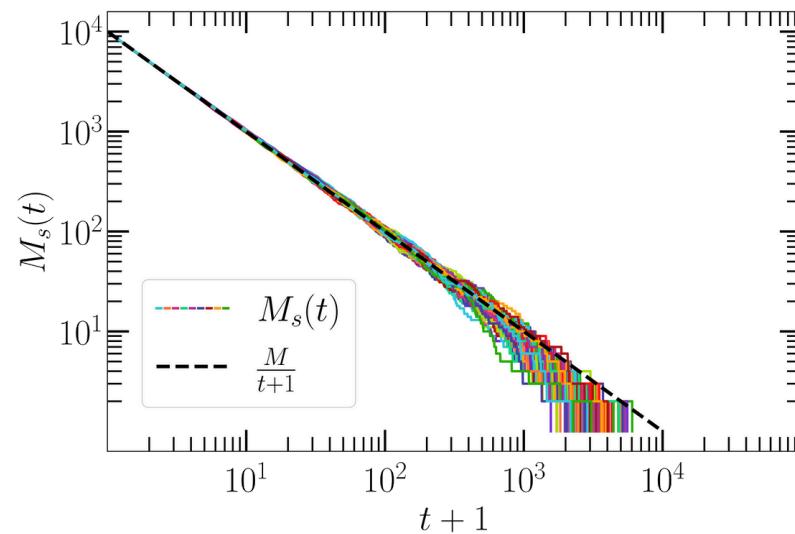
**Personalized information  
has strong effects!**

# Multi-Opinion Generalization

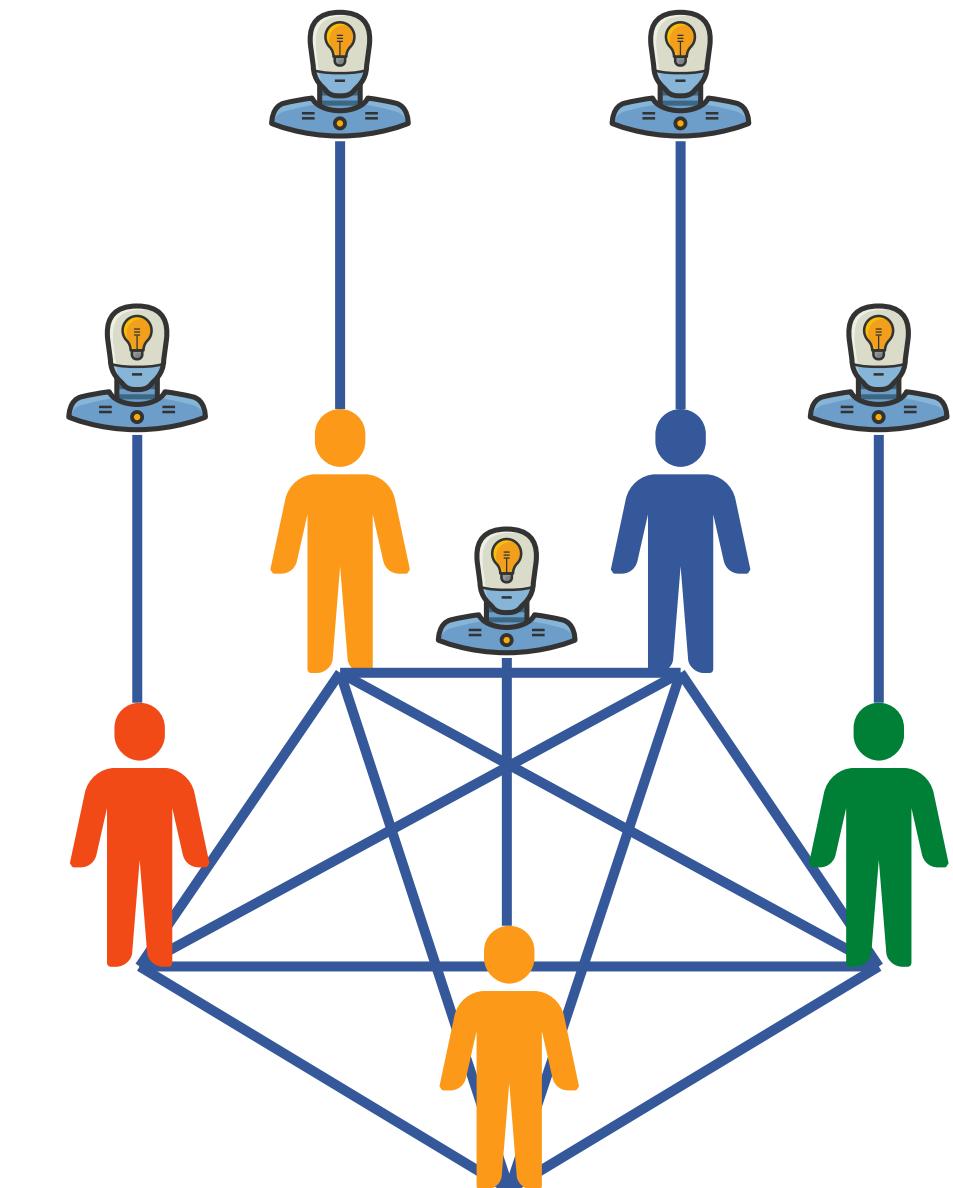
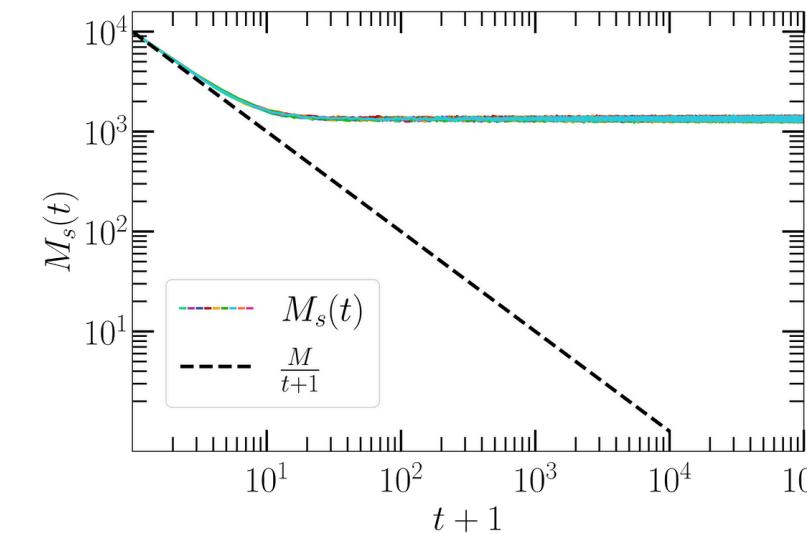
The order parameter is given by the **number of surviving opinions**  $M_s(t)$ :

- **low personalized information**  $M_s(\infty)=1$
- **high personalized information**  $M_s(\infty)>1$

A polarized state is stable if  $|N_m - N_l| < Nm_c = N \frac{\lambda}{1 - \lambda}$

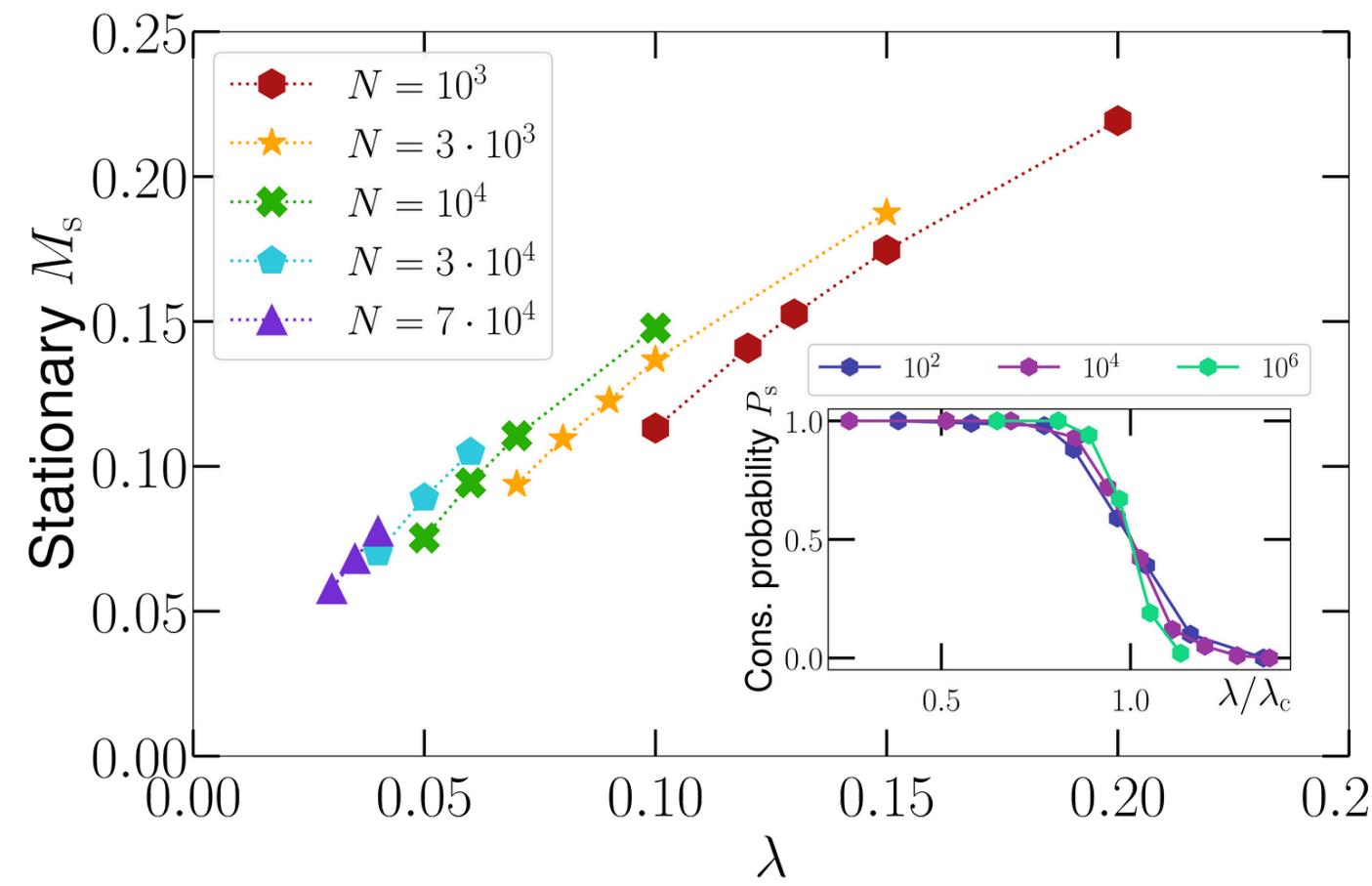


Stronger personalized  
information →

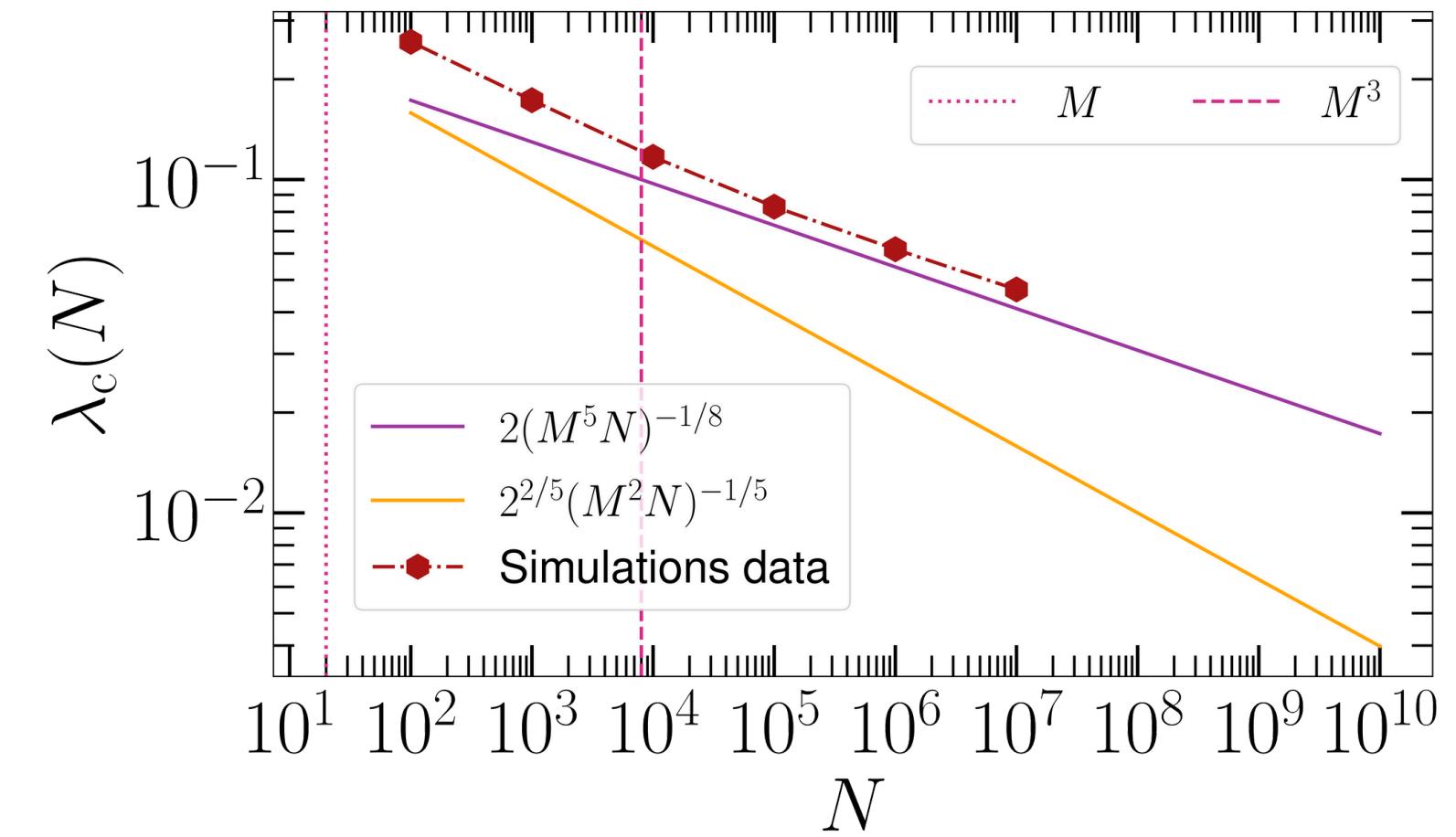


# Phase Transition

The system shows a continuous phase transition in  $\lambda$



$$\begin{cases} t^* = \frac{2}{\lambda_c} \left\{ \sqrt{\int_0^{t^*} \left[ \frac{1-\lambda_c}{M_s(t')} + \lambda_c \right] dt'} + \sqrt{\int_0^{t^*} \frac{1-\lambda_c}{M_s(t')} dt'} \right\} \\ \lambda_c = \frac{\gamma \frac{N^{1/2}}{M} (t^*)^{3/2}}{N + \gamma \frac{N^{1/2}}{M} (t^*)^{3/2}} \end{cases}$$



# Take Home Messages

## **Recommendation Algorithms**

Online platforms use recommendation algorithms to filter the content we see and maximizing our engagement.

## **Echo Chambers**

Link-recommendation algorithms favor the formation of communities of like-minded people, called Echo Chambers.

## **Filter Bubbles**

Content-recommendation algorithms limits the content we see, only showing us items that are close to our ideas and believes. This generates Filter Bubbles.

## **Opinion Dynamics Models**

Opinion dynamics models can be used to understand how recommendation algorithms may affect opinion dynamics and foster polarization and fragmentation.

# Conclusions

## Opinion Dynamics

Opinion Dynamics studies how opinions form and get shared in groups of people or agents, leading to a global consensus or to fragmented opinions.

## Voter Model

Opinion Dynamics model with binary opinion and a copy mechanism. Consensus is reached only if the dimension of the lattice is small enough or in finite systems.

## Bounded Confidence

Opinion Dynamics model with continuous opinions. Agents interact only if their opinion are not too different.

## Recommendation Algorithms

Opinion dynamics can let us understand the possible effects of recommendation algorithms without modifying the online platforms functioning.

# Bonus: LLM Powered Agents

In standard opinion dynamics models, the dynamics is hardly coded by humans

- in Glauber we follow the majority
- in Voter we select a random neighbor

What if we could use agents that decide by their own what to do?

We could try using LLMs as agents in simulations

- we explain them the context, but we don't tell them how they should behave
- agents decide autonomously how to update their opinions

The idea is that an LLM, trained on human data, can capture human behavior without the need of fine tuning many parameters of the model.

# Bonus: Opinion Dynamics with LLMs

The setup is similar to the Voter Model or the Glauber Dynamics:

- at each time step we select a random agent
- we show it the full list of agents in the system with their names and the current opinions they have
- we ask the selected agent to reply with the opinion it wants to support

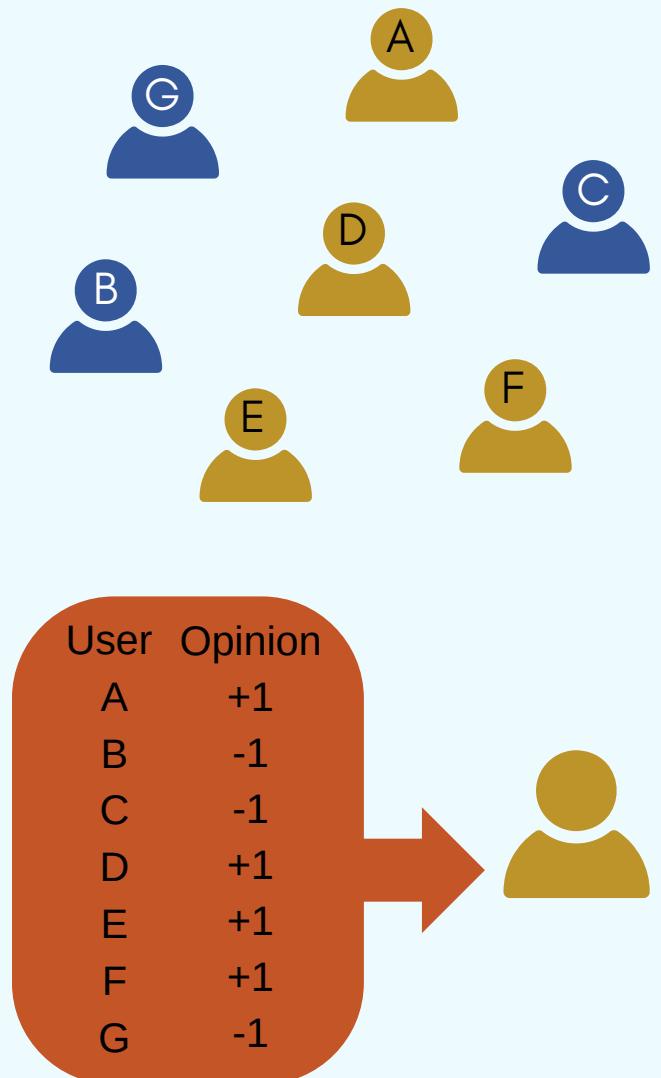
- You recently subscribed to a social network.
- Below you can see the list of all your friends together with the opinion they support.
- You must reply with the opinion you want to support.

A +1

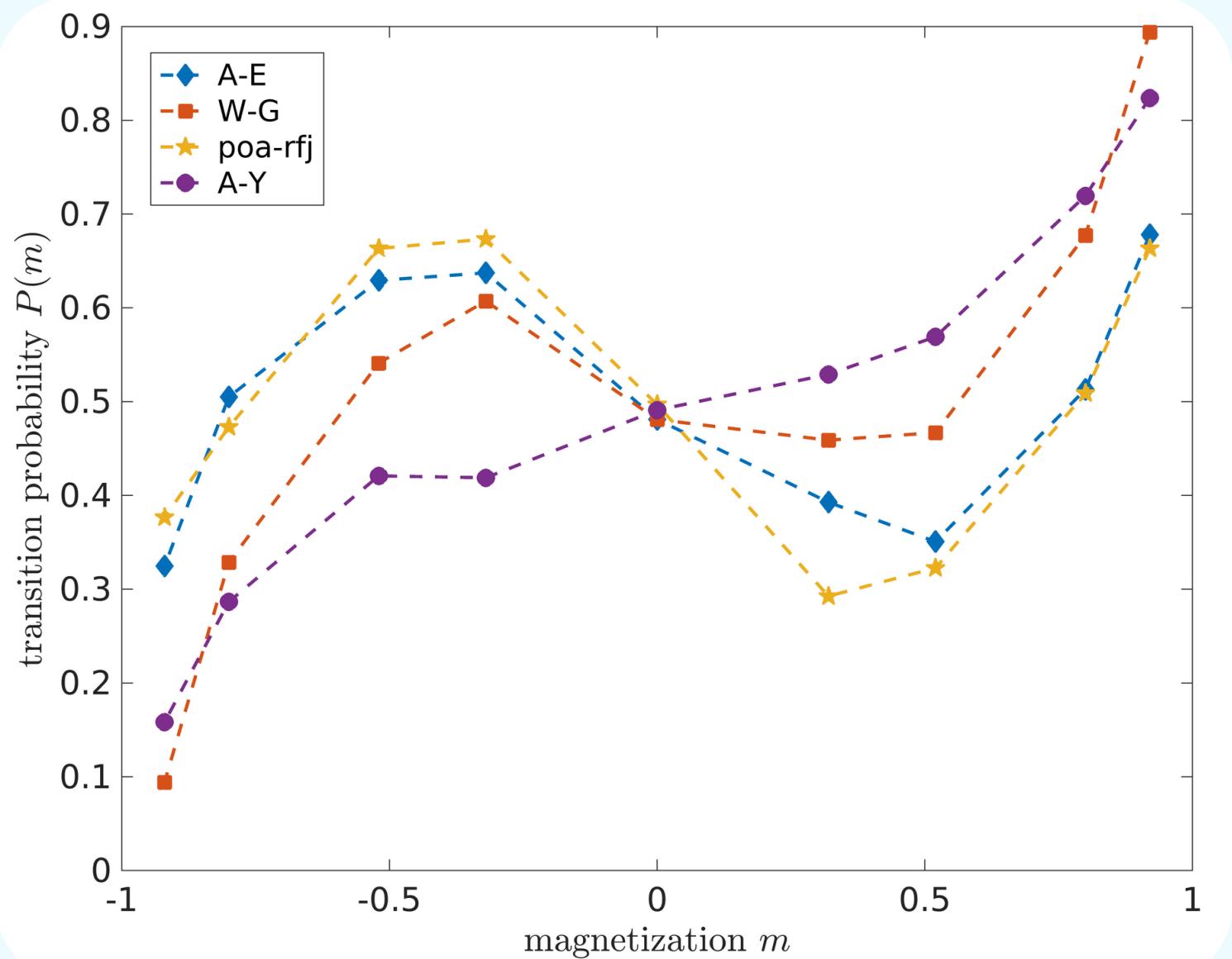
B -1

C -1

⋮



# GPT3.5 Agents

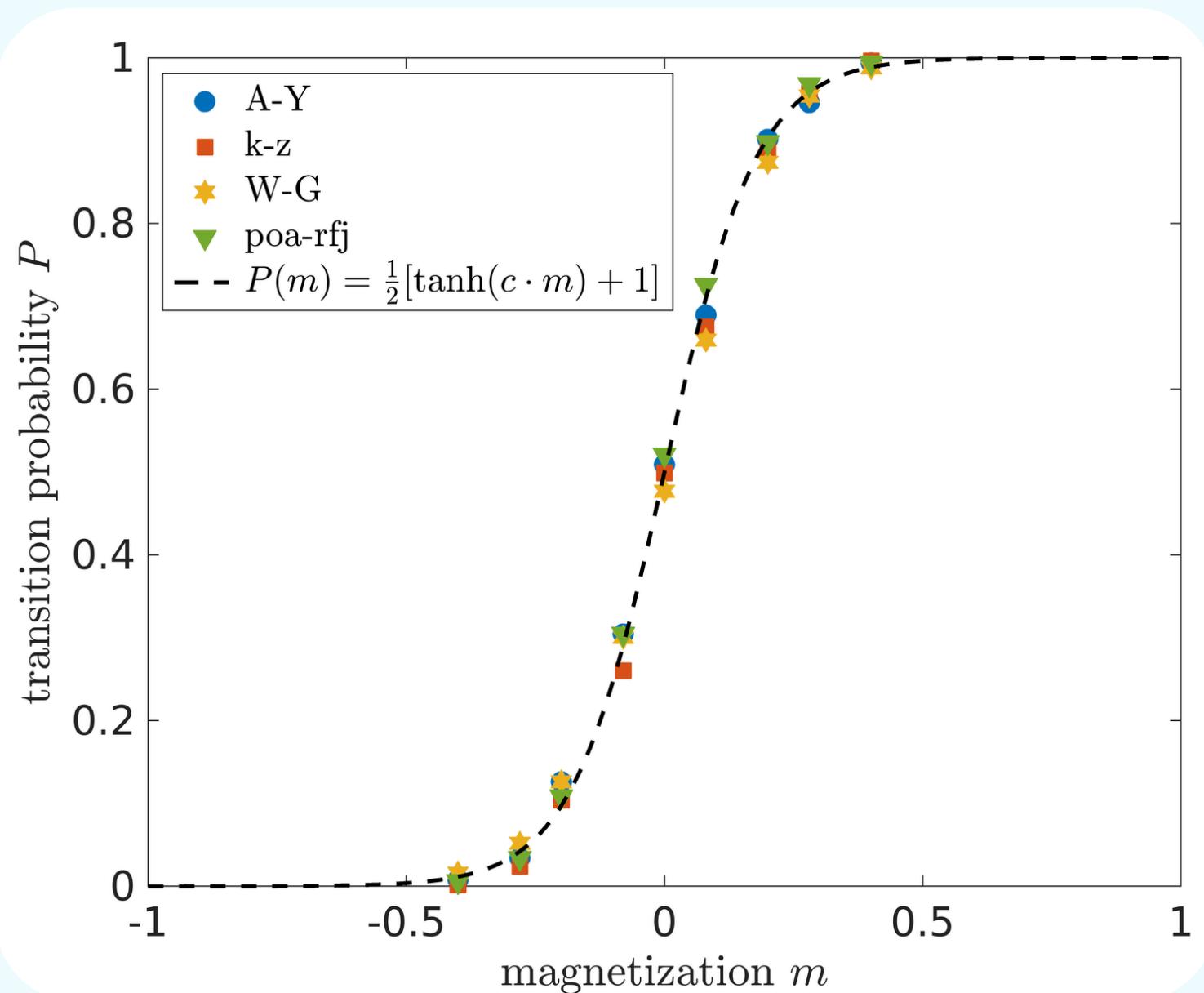


First we consider agents powered by GPT3.5-turbo

- we reconstruct the transition probability of a single agent as function of the magnetization
- different opinion names give different curves
- there can be either a mild tendency to follow majority or even a tendency to go against the majority (for small  $m$ )

From the shape of the transition probability we understand that GPT3.5 agents are not smart enough to coordinate and reach consensus.

# GPT4 Agents



Then we consider a more advance LLM, namely GPT4-turbo

- now different opinion names give approximately the same curve
- the transition probability resembles the Glauber one with a small temperature
- GPT4 has a much stronger tendency to follow the majority

From the shape of the transition probability and our analysis of Glauber dynamics we expect these GPT4 agents to easily coordinate and reach consensus.

# Size and Temperature

The presence of a temperature derives from cognitive limits of the AI:

- if we increase the system size (longer lists in prompts) we observe an increase of the temperature
- GPT4 struggles in identifying the majority when there are many users in the system/prompt
- this induces some randomness in GPT4 agents
- more powerful models (Claude 3) are characterized by a lower temperature

