Preparation Questions: For Business, Human Service, or Internship Positions

Be Prepared to Answer the Following Sample Questions You May be Asked when Interviewing

- 1. Tell me a little about yourself.
- 2. Why are you seeking to leave your present job?
- 3. Why do you want to work here? What is it about our organization that interests you?
- 4. What are your career goals or professional plans?
- 5. How would this job fit into your career plans?
- 6. How have you handled a conflict with a co-worker, supervisor or a teacher?
- 7. Which of your accomplishments has given you the most satisfaction and why?
- 8. What are your greatest strengths? What are your weaknesses?
- 9. Describe your work style. How do you go about getting things done?
- 10. Describe your current computer skills?
- 11. Tell me about the last project that you initiated? What was it? What was the outcome?
- 12. What do you like most (or least) about your most recent position?
- 13. What was the toughest work related or school related decision that you have had to make?
- 14. What skills do you feel you learned from your past positions that would be applicable to this one?
- 15. How have your educational experiences prepared you for this position?
- 16. What could you contribute or bring to this position to make it more effective or productive?
- 17. Tell me about an experience you have had where you have worked as a member of a team or group? What was your role? What was the outcome?
- 18. How do you go about working on multiple activities or projects at the same time?
- 19. What personal performance standards do you set for yourself? What have you done if you found yourself falling short?
- 20. Why should I hire you instead of the other candidates who have applied?

Be Prepared to Ask the Following Sample Questions when Interviewing

Company & Industry Related Questions

- 1. What are some trends in the industry that might impact this company?
- 2. What is the company's management philosophy?
- 3. What are the criteria for promotions? Is there a promotion from within policy?

Position Specific Related Questions

- 1. What are the company's goals or objectives for this position?
- 2. Why is this position available?
- 3. What would be some of the initial projects or concerns for someone coming into the position?
- 4. What is a typical day like in this position?
- 5. What are the available advancement possibilities? Describe the career path for this position?
- 6. What are the available internal and external training resources? Is additional training required?
- 7. How much travel is involved in the position, if any?
- 8. What other parts of the company does the person in this position interface with on an ongoing basis?
- 9. What is the frequency of performance and salary reviews?

Manager / Supervisor Related Questions

- 1. Can you describe the management style of the person that this position reports to?
- 2. If I were able to ask other employees in this department about what it is like to work under the current manager, what would they say?

Questions Related to Supervisory Responsibilities

- 1. What employee classifications report to this position? What are their responsibilities?
- 2. Will the number of employees reporting to this position be increasing or decreasing in the future? Why?