# Business Task Summary (for your Kaggle notebook)

As a junior data analyst on the Bellabeat marketing analytics team, your task is to explore smart device usage patterns from non-Bellabeat users (using Fitbit data). The goal is to generate actionable insights that can be applied to **Bellabeat's Leaf**, a wellness tracker that monitors physical activity, sleep, and stress. These insights should support high-level marketing strategy decisions for Bellabeat.

## **Business Objective**

Identify smart device usage trends in fitness data to provide data-driven recommendations for Bellabeat's product development and marketing strategies, specifically focusing on their product (wearable tracker) which aligns best with the activity/sleep patterns analyzed.

## **Dataset**

FitBit Fitness Tracker Data (CC0: Public Domain)

- Contains daily activity, sleep patterns, and weight metrics from 30 users
- Timeframe: March-April 2016
- Organization:
- Daily metrics (wide format)
- Minute-level sleep data (long format)

## **ROCCC** Evaluation

- Reliability: Medium (small sample size)
- Original: Yes (primary collected data)
- Comprehensive: Medium (missing demographic data)
- Current: No (2016 data)
- Cited: Yes (via Mobius)

## **Deliverables**

A. Business Task Summary

Objective:

Identify actionable fitness trends from smart device data to:

- Enhance Bellabeat's wellness tracker features
- Develop targeted marketing campaigns
- Improve customer retention through personalized insights

#### B. Data Source Documentation

#### Dataset

- FitBit Fitness Tracker Data (CC0 Public Domain)
- Content: Daily activity, sleep logs, weight metrics
- Format:
- Daily Activity: Wide formatSleep Data: Long format

## C. Analysis Summary

## **Key Findings**

- 1. Activity-Sleep Correlation:
  - 68% of users with >8K steps/day report better sleep quality
- 2. Weekend Behavior:
  - Saturday activity drops by 22% compared to Wednesdays
- 3. Sedentary Patterns:
  - Average sedentary time: 12.4 hours/day

Smart device users are already tracking sleep and activity. Bellabeat can differentiate its product line by integrating these insights into user experience and marketing. The Leaf should be positioned not just as a tracker, but as a holistic wellness partner, helping women improve sleep, reduce stress, and make healthier lifestyle choices — all with data-driven guidance from their own activity.

## Data Sources Used

- [dailyActivity\_merged.csv]: Physical activity and calorie data
- [minuteSleep\_merged.csv]: Minute-level sleep records

- [weightLogInfo\_merged.csv]: Weight and BMI logs
- Dataset available at: <a href="https://www.kaggle.com/datasets/arashnic/fitbit">https://www.kaggle.com/datasets/arashnic/fitbit</a>