

love sailing – it's been my hobby for decades. And I'd like to work in a nice, warm climate where all I'd need to worry about was making sure I had suntan lotion on and enough to drink.

Examiner: When did you learn to sail?

Candidate: I learnt when I was a small boy. My dad taught me as he was a very skilled sailor. He taught my brothers and sister, too, and we're all very pleased he did.

Track 18

Education

Do you think science subjects are more useful than arts subjects?

Are students mature enough to choose what to study themselves or should their parents decide for them?

In your country, does having a university education help you into a better career?

Motivation

Do you think older or younger workers are more motivated?

How can managers increase motivation among their workforce?

Are people more motivated if their job involves helping others?

Sample answers:

Education

Examiner: Do you think science subjects are more useful than arts subjects?

Candidate: I think they *are* more useful because they are primarily concerned with practical matters. If you study science, you might, for example, go on to have some kind of technical role in the production of a device, like a computer or a car. However, all great leaders have studied more arty subjects, such as philosophy, history and economics. This makes them better leaders because they have an understanding of human nature.

Examiner: Are young people mature enough to choose what to study themselves or should their parents decide for them?

Candidate: I think success in studying comes from being highly motivated to study a specific subject area. Therefore the student should choose which subject they're interested in. By way of an example, I had a friend who studied science A levels because his parents pushed him down that route, but he hated it and so didn't get very good results. He still graduated and managed to get a place at university where he studied law, and he became a top student because law was what he was interested in.

Examiner: In your country, does having a university education help you into a better career?

Candidate: Yes, it does, as all top companies recruit graduates for their top positions. Therefore you get a better start. However, it's fair to say that a university degree is not everything and it's what you do with it that matters. You can have a degree yet still get overtaken by somebody who isn't university educated but who gets promoted over you because they work harder.

Motivation

Examiner: Do you think older or younger workers are more motivated?

Candidate: Younger workers should be more motivated because everything in their job is new to them and therefore exciting and they have to build their career, which is all ahead of them. Older workers have a tendency to think they've seen it all and very often just wait for retirement. I do know of at least one older person who's made a point of retiring on a high and is therefore highly motivated to get a project delivered to a very high standard before he