

Dear Alex Barr,

I am writing to express my interest in the Practice Manager position at Concurrency. My extensive experience in leadership, technical expertise in innovative technologies, and proven track record of driving business growth make me confident that I have the skills and passion to excel in this role and contribute to Concurrency's success.

I am particularly impressed by Concurrency's commitment to AI-focused webinars planned for February 2025. Recently, I attended a meeting of like-minded IT professionals on this very topic. I believe that it is imperative for manufacturing companies to receive the support needed to enter the 21st century with the proper IT infrastructure to compete with those who have already adopted AI technology into their workflow.

My previous role as a Sales Enablement and Information Developer at IBM allowed me to hone my skills in managing high-performing teams, developing and delivering engaging training programs, and driving revenue growth for application modernization solutions. My key accomplishments demonstrate my ability to:

- **Lead and Manage Teams:** I successfully managed and mentored teams, providing guidance, performance feedback, and fostering a collaborative and growth-oriented environment. My experience coordinating monthly Automation Round Table sessions provided opportunities to showcase best practices, IBM Style Guide principles, and software training.
- **Drive Business Growth:** As a Sales Enablement and Information Developer, I focused on driving revenue growth by developing and identifying new business opportunities. I am adept at analyzing new situations and implementing solutions to provide better products for stakeholders.
- **Cultivating Continuous Learning:** I am passionate about promoting continuous learning within teams, creating a culture of excellence and professional development.

I am eager to bring my expertise and passion to lead the innovative ideas that Concurrency has been supporting since 1989. It comes as no surprise that Concurrency has been recognized as a top workplace for 2024 by The Milwaukee Journal Sentinel due to its involvement in programs like MKE Tech HUB and Launch.

It is through initiatives like these that Concurrency distinguishes itself from consulting partners in Data, AI, Security, Digital Operations, and Managed IT Services. Thank you for your time and consideration.

Sincerely,

Leonardo Alvarez