## **Personal Information**

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DOB: 02-24-1978 Age: 41 Years

Gender: Male City: Mumbai

# **Your Personality Profile**

### Profile Analysis:-

A self-disciplined and conscientious person who has a high degree of skills and expertise in a "technical" field. Your drive is towards getting things right all the time. You work in the established standards and of quality and accuracy. You are a driver of processes and results. You drive results with maintain the existing structure and the norms laid out by the organization or the authority. You understand and work well with the technical aspects of your work easily. You tend to be conservative and anxious and would avoid risk of any kind. You are a specialist with a need for a strong structure. You generally go by the book, rules, traditional values and the policy. You focus on high quality detailed work. You generally avoid delegation. You are loyal, conscientious, cautious, and conservative and work with great speed. You do things fast and right and emphasis on real efficiency. Your expertise lies in technical specialty, systems and concepts. You have an innate ability to gain trust on whom business organizations depend and great deal to be sure that things are done right. People like you would generally get placed in positions of control and trust. You generally work more than the average pace and have a good sense of urgency.

### How do you relate to others :-

You are never superficial in relating to people. Your relations are a no-nonsense relations that have a serious and deep rooted sense to them. The combination of a passive social style with a certain innate suspiciousness makes it difficult for you to form or maintain close relationships, and this is especially true in a business sense. Your friendship or close acquaintances will normally be based on mutual interests or common aims, rather than emotional considerations.

### Your general areas of strengths:-

You are generally very self-reliant although this fact is often difficult to perceive. You have structured ways of thinking, and often show particular strengths when it comes to organizing facts or working with precise detail or sophisticated systems. You have a quick-thinking individual who will often have useful input, but your natural reticence means that you will rarely offer an opinion unless asked directly for your thoughts...

### What motivates you :-

You need to feel completely sure of your position, and of others expectations of you, before you are able to proceed. Because of this, you have a very strong aversion to risk, and will rarely take any action unless you can feel absolutely sure about its consequences.

### Basic descriptors :-

Cooperativeness, Accuracy and Sensitivity.

### Your leadership style :-

You are a highly formal and structured person with a forceful and blunt style. You are factual, straight forward, sincere and impatient to get on with the job in hand. You are strict boss who take responsibility seriously and will demand work done right, in a right way and on time. You emphasis on the processes and results simultaneously while leaving the people more confused about how and what the priorities are?

### Your goal setting behaviour :-

You accept goals set by the authority and would take them seriously. Will get into action with a quick and fast paced style. However when setting goals down the line would get into details and focus on meeting with accuracy and precision. You get into over detailing of planning the details and accuracy of the goal. You may also have over monitoring and controlling goals and its processes while achieving them.

### Your area of creativity:-

You are highly structured and process oriented. You focus on creating systems, processes and policies and ideas needing careful and precise details. You are wedded to procedures and are too limited by rules and regulations. You always want a perfect solution which is hard to get.

### How do you delegate work :-

You delegate authority, if needed but but keep the task, details and responsibility with yourself, you write down goals for self and others. However rarely delegate. You always would be be under a fear of losing control on the quality and accuracy of delivery hence avoid delegating. Also you would doubt the capabilities of other working down the line, burdening yourself.

### Your communication style :-

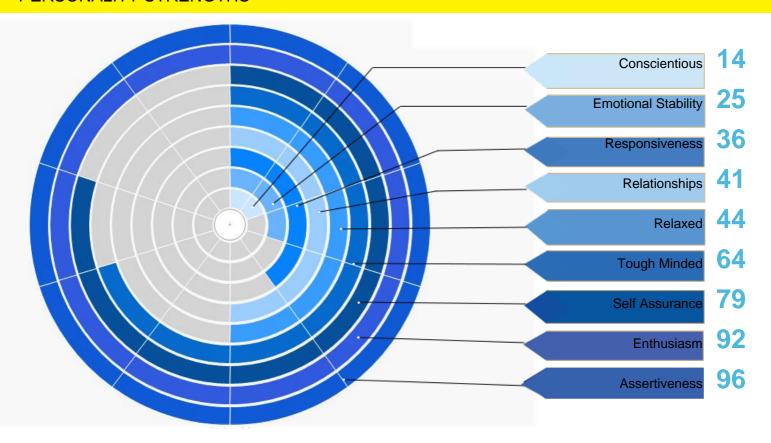
You focus on formal, fact based data driven communication. Clear and crispy communication without any ambiguity and padding is your style. You listen, absorb and record and recall. You read very carefully. You communicate only in your area of expertise. You avoid dealing with emotions or feelings. Also you avoid communicating outside area of expertise. Since you have a fact packed communication and when facts are not available would switch off.

### Your decision making style :-

You follow the authority. Would judge the decision on accuracy of the data. While deciding down the line would you use facts, analysis and data to decide. You generally ask the authority before deciding.

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### PERSONALITY STRENGTHS



You are defined by your personality. Your values, upbringing, experiences, friends, family, all shape the person that you become. Your personal, physical, and emotional abilities coupled with your personality traits is what makes up your personality strengths. It is very crucial that your personality strengths be known, because that is how it can be determined as to which field you will enjoy working in the most.

### SUMMARY OF YOUR PERSONALITY STRENGTHS Your personality

from within is your identity. What you see from outside is just your behavior. However your behavior is driven by your attitude, your thinking, your values, your up-bringing etc. In the assessments we are assessing your personality based on 9 factors that define your behavior and that would make a difference on to your performance on a long term. We call this as your behavioral assets.

Behavior	Rating	Percentile	Rating
Assertiveness		96	Very High
Enthusiasm		92	High
Self Assurance		79	High
Tough Minded		64	High
Relaxed		44	Moderate
Relationships		41	Moderate
Responsiveness		36	Moderate
Emotional Stability	••••	25	Low
Conscientious		14	Low



### **Relationship Orientation**

**HIGH** High scores indicate that the person has a positive outlook towards people, the team and the society. Also this person is cooperative, participative and outgoing. Extreme high scores indicate an easy-going temperament.

**LOW** Low scores indicate that this person is likely to be impersonal, aloof and not too friendly. This person prefers to remain isolated from the society/group. Also this person is cool, distant and reserved. Also a hesitant and overly formal behaviour is expected.

### **Emotionally Stable**

**HIGH** High scores indicate that this person is in good control of personal emotions. This person has a greater tolerance to handle frustration and face reality calmly. This person doesn't get stressed or anxious under pressure. This person tries to maintain poise and maturity most of the times. This person doesn't worry and get disturbed over petty inconvenience. ■

**LOW** Low scores indicate that this person is likely to have problems controlling emotions. This person also is likely to over-react to situations. He or she tends to become disorganized under pressure. There exists a tendency to get frustrated too fast. This person gets irritated, tensed, restless & impatient by his/her own feelings/ emotions too often. This person finds it difficult to cope effectively with stress.

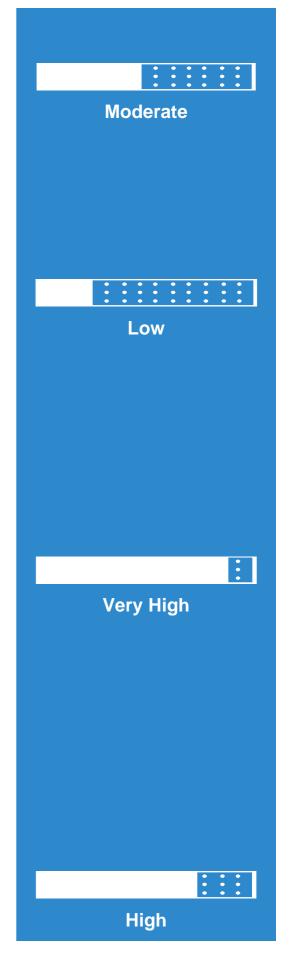
### Assertive

HIGH High scores indicate that this person loves competition is competitive by nature. This person is likely to be freeminded and independent. This person can express feelings and thoughts with greater ease. This person knows his/her rights and tends to control others and helps them know their rights. This person has good control over his/her anger and manages to express his/her displeasure in a logical way.

**LOW** Low scores indicate that this person dislikes competition. This person also prefers a non demanding environment. This person has a non demanding disposition and has low decision needs. This person mostly avoids taking an independent decision or stance on issues. This person depends on others for a decision. He/she also finds it difficult to express his /her feelings, thoughts and desires.

### **Enthusiasm and Energy**

**HIGH** High scores indicate that this person would always be ready to take up and accept new and greater responsibilities. This person would like to take new challenges & handle critical situations with great alacrity. This person also displays high energy and willingness to experience new and unknown experience or situations. Also this person would willingly deal adequately with difficult conditions. This person displays a tendency to take lead in new varied activities and love





adventures (exploring unchartered territories). Also this person is known as insightful and imaginative.

**LOW** Low scores indicate avoidance of new or increased responsibilities, activities and challenges. This person also prefers to stay away from critical situations. This person also doesn't get involved in group event or team oriented activities. This person has a tendency to ignore dealing adequately with difficult conditions. This person is risk and change averse.

### **Responsibility and Conscientiousness**

**HIGH** Person with high scores shows diligence, drive and domination by a sense of his/her duty. The person has a great regard for moral standards and ethics. You can expect honesty and sincerity towards his/her work. This person also displays strong sense of responsibility and orderliness.

**LOW** Person with low scores show low levels of persistence, drive & domination by a sense of his/her duty. Also this person may lack complete commitment towards the given task/work.

#### Social Responsiveness

**HIGH** The person with high scores is socially precise. This person displays greater self-discipline and respects customs, social protocol, and also would have good manners. This person has a firm code of right and wrong, good and bad. Also, the person shows a strong sense of identity, awareness of "self". This person also maintains a positive social reputation in the society.

**LOW** Person with low scores considers himself/herself free from social constraints, norms and conventions. This person may not respect customs or even question them. By nature, this person is open minded and open by attitude and follows his/her own urges. He/she doesn't persist with boring tasks.

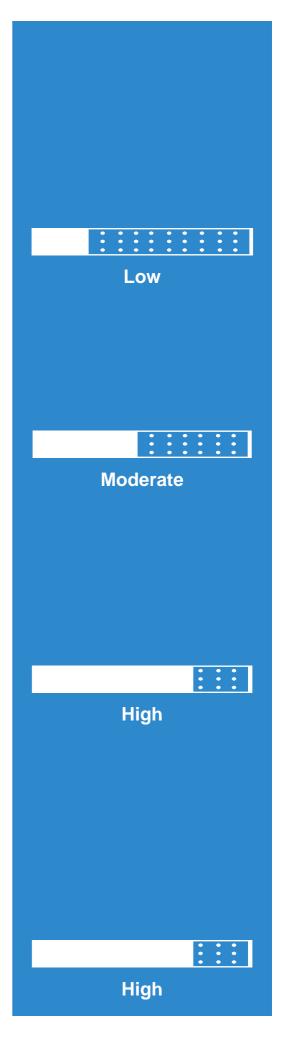
### **Tough Minded**

HIGH The person with high scores is cool, emotionally detached and controlled. This person is capable of making rapid decisions when necessary. This person would be able to adjust quickly under pressure of time. Also this person by nature is alert and analytical with new information. This person is disciplined and intellectual in nature and rejects illusions. This person has a greater resilience and can take rejection or disapproval in a positive manner.

**LOW** Person with low scores is emotionally connected, involved and open. This person finds it difficult to take firm and independent decisions. This person displays an emotionally connected thinking and is driven more by emotions than practicality.

### Self-Assured

**HIGH** By nature the person with high scores in self assured behaviour is placid, secured, satisfied,confident and untroubled. This person is independent and can operate autonomously. This person prefers to take his/her own decisions and is capable and confident of facing any particular situation. This person has greater



levels of self belief and higher confidence in his/her capabilities.

**LOW** By nature this person is dependent on others. This person is more group oriented and always prefers to work with a group. This person is more of a follower than a leader. This person is likely to display low levels of self-belief and confidence in matters of personal capability.

### Relaxed

HIGH The person with high scores in relaxed behaviour is cool, calm & relaxed by nature. This person doesn't get frustrated or tensed even in the critical situations. This person is calm and displays thoughtfulness. This person on extreme levels tends to resist actions and changes. This person prefers a non-changing and constant/routine environment. ■

**LOW** This person gets anxious very soon. This person is restless, mobile and alert. This person displays impatience to complex issues or problems. This person is high paced and a sharp thinker. This person cannot work calmly and needs action and changing environment/work as a stimulant.

