

KENNETH DELA NARTEY

Accra, Ghana

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HIGHLIGHTS OF QUALIFICATIONS

- Strong Technical Skills in front-end technologies such as HTML, CSS, Typescript, Vanilla JavaScript, .NET Core and version control systems such as git
- Experience in solving complex technical problems independently as a self-taught developer
- Fast learner with great work ethic proven by learning and excelling at Sales within a year
- Excellent communication skills as a former sales manager, with a strong track record of managing and mentoring sales teams, developing and implementing sales strategies, and building and maintaining customer relationships
- Understanding of telecommunications technologies and protocols, such as IP networking, voice over IP (VoIP), and cloud computing through studying and working as a telecommunication engineer

EDUCATION

BSc. Telecommunication Engineering

Ghana Technology University College, Tesano

Oct 2013 - Jul 2017

Practical Fiber Optic Practices

Admintelecom Academy, East Legon

2016

Digital Microwave Installation

Admintelecom Academy, East Legon

2016

Standard BTS Installation

Admintelecom Academy, East Legon

2016

WORK EXPERIENCE

Website/Digital Sales Manager

Sales Department, Raincoat Roofing Systems, Kaneshie

Jan 2019 - Dec 2021

- Built and maintained relationships with clients, customers and other sales team members
- Developed and implemented sales strategies and plans that increased digital sales revenue by 60% within a year

- Conducted market research constantly to stay up to date on industry trends and best practices which helped Raincoat products and services stay competitive
- Collaborated with other departments such as the customer service, accounting and production, to ensure a seamless customer service
- Analyzed data to measure the effectiveness of sales and marketing initiatives I undertook on the social media and website which helped in recommendations for improvement

Telecommunication Engineer

Mar 2016 -Aug 2017

Admintelecom, East Legon

- Designed and implemented scalable and reliable communication systems by collaborating with cross-functional teams
- Integrated telecommunication and web technologies by working with software developers, project managers and network administrators
- Stayed informed about industry trends and best practices by constantly conducting market research

VOLUNTEER EXPERIENCE

ICT Tutor

Sep 2017 - Dec 2018

ICT Department, Mawuli Senior High School Ho

- Taught and mentored final year students on HTML which helped the school with a 100% pass rate in 2018
- Encouraged creativity and critical thinking by challenging students to solve real world problems

ICT Tutor

Jul 2013 - Oct 2013

Bright Future Junior High School, Keta

- Mentoring and helping students build a foundation for future success in the tech industry
- Taught students about the different components or parts of the computer and their functions

INTERESTS

- Passion for using technology to solve problems and improve people's lives
- An appreciation for good design and attention to detail
- A commitment to accessibility and inclusive design

REFERENCES

Available upon request.