# **Gabriel Guevara**

### **Full Stack Software Engineer**

Los Angeles, CA | (310) 994-2092 | guevara.a.gabriel@gmail.com | GitHub | Linkedin

Results oriented software engineer who enjoys working on financial related products. That is so important to me because I have several years helping people and companies achieve their goals through wealth management strategies. As the corporate landscape has evolved I am inspired to create the platforms that shape our world's financial future.

### **SKILLS**

- Javascript, Html, CSS, Python
- Frameworks: React, Node, Express, Git,
- Databases: PostgreSQL, MongoDB
- Tools: RESTful API's, GitHub, Sequelize, Agile, Heroku, Bootstrap, Application & Database Object-Oriented Design, Encapsulation, Testing, Algorithms, Data Structures, Debugging, Responsive Design

#### **RELEVANT EXPERIENCE**

## Founder | Instantfamilytrust.com | Encino | May 2020 – Present

- Developed web-based company selling affordable online estate planning packages
- Coded estate planning documents with yaml to run on a PHP framework
- Managed SEO implementation with Semrush and payment gateway through Stripe
- Created ads through Google campaigns and direct marketing with sales partners
- Conducted market research, developed business plan including wireframes and ERD for concept

## Software Engineering Apprentice | General Assembly | Remote | Jan 2022 - Apr 2022

Successfully completed 500+ hours of expert led instruction Full Stack Software Engineering and hands on learning of X fundamentals and the industry's most in demand technologies. Developed projects, including:

- Arcade Maximus: HTML, CSS, and Javascript <u>GitHub</u>
- Market Watch: Full stack application using Node, Express, Sequelize, and Javascript Github
- Develup: NodeJS, Expres, React, Mongodb, Bootstrap Github
- Capstone: React, pdfKit, Figma GitHub

## Operations Manager | Quantum Laser Technologies Inc., | Sherman Oaks | June 2014 - March 2020

- Led fifteen personnel to produce \$1.5 million dollars of gross revenue from business-to-business sales average annually
- Oversaw team's Salesforce CRM to document customer information, track progress and document next steps for each lead/opportunity, generate forecasts and other related sales reports
- Ensure employees full understanding of businesses needs, auditing compliance, tracking progress, and measuring analytics of Profit and Loss and Return on Investment statements
- Installed and maintained desk for twenty personnel including intranet and analog phone system with Callbox hardware and software

## Commercial Banker | Wells Fargo Bank | Encino | Jul 2009-April 2014

- Regularly exceeded quarterly goals for new business acquisitions, partner referrals, and loans
- Presented on average four new business loans per week and managed pipeline with Underwriters
- Recognized as number one Personal Banker in South Valley Metro for three quarters in 2010

### **EDUCATION**

General Assembly | Software Engineering Immersive | Remote
University of Southern California | Bachelor of Arts: History; Business Administration: Minor | Los Angeles