# **Gabriel Guevara**

### **Full Stack Software Engineer**

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I am a software engineer with a background in financial services. I excel at strategic planning and problem solving. I enjoy collaborating and working with other people where I give exceptional communication and feedback. I embrace the journey of learning and commit to taking on new challenges each day.

#### **SKILLS**

- Javascript, Html, CSS, Python
- Frameworks: React, Node, Express, Git,
- Databases: T-SQL, PostgreSQL, MongoDB
- Tools: Algorithms, Data Structures, REST APIs, Object-Oriented Design, Encapsulation, Sequelize, Nodemon, GitHub, AWS, Agile, Azure, Heroku, Bootstrap, Responsive Design, Testing and Debugging, Microsoft SQL Server Management Studio

#### PROFESSIONAL EXPERIENCE

Founder | Instantfamilytrust.com | Los Angeles | May 2020 – Present

- Developed web-based company selling affordable online estate planning packages
- Coded estate planning documents with Json data to run on a PHP framework
- Improved SEO by 20% through developing an article about the differences between a will and trust
- Increased click through rate using database research of SEMrush analytics and cited Google campaigns
- Established company concept including business plan with wireframes, ERD model, and pitch deck

## Software Engineering Apprentice | General Assembly | Remote | Jan 2022 – Apr 2022

Successfully completed 500+ hours of expert led instruction Full Stack Software Engineering and hands on learning of the industry's most in demand technologies. Developed projects including:

- Database API: <u>GitHub</u>
  - Developed a frontend banking website using HTML, CSS, and Javascript to access stock market API
- Object Oriented Programming: Github
  - Developed an application that allows a user to create, read, update, and delete their workout. A geo-location API is implemented based on the user's location
- Develup: NodeJS, Expres, React, Mongodb, Bootstrap, Github
  - Collaborated on a team of four developers to make a React application that allows users to create flash cards and organize them by categories
- Capstone: React, pdfKit, Figma Website
  - Developed a back end server for a project that stores users data entries to upload to a legal questionnaire. The user is able to review the data then it is compiled into a set of legal forms to save or print as .pdf files

## Operations Manager | Quantum Laser Technologies Inc., | Los Angeles | June 2014 - March 2020

- Led fifteen personnel to produce \$1.5 million dollars of gross revenue from business-to-business sales average annually
- Oversaw team's Salesforce CRM to document customer information, track progress and document next steps for each lead/opportunity, generate forecasts and other related sales reports
- Ensure employees full understanding of businesses needs, auditing compliance, tracking progress, and measuring analytics of Profit and Loss and Return on Investment statements
- Installed and maintained desk for twenty personnel including intranet and analog phone system with Callbox hardware and software

## Commercial Banker | Wells Fargo Bank | Los Angeles | Jul 2009-April 2014

- Regularly exceeded quarterly goals for new business acquisitions, partner referrals, and loans
- Presented on average four new business loans per week and managed pipeline with Underwriters
- Recognized as number one Personal Banker in South Valley Metro for three quarters in 2010

#### **EDUCATION**

**General Assembly | Software Engineering Immersive | Remote** 

University of Southern California | Bachelor of Arts & Science; Business Administration: Minor | Los Angeles