

## Project Selection Methods

There are several project selection methods you can use as tools for selecting a project and for including in your business case.

These aren't included in the *PMBOK® Guide*, but you may be asked about them on the PMP® exam. It's a good idea to become familiar with each of these methods.

You don't need to learn how to calculate these, except for ROIC, which I'll cover below.

**Know that with these methods, the bigger the value, the better:**

Benefit Cost Ratio (BCR)	You don't need to know the formula, just that the highest ratio is better.	3.5:1
Economic Value Add (EVA)	You don't need to know the formula, just that the highest number is better.	\$22,000
Internal Rate of Return (IRR)	You don't need to know the formula, just that the highest percentage is better.	16.8%
Present Value (PV)	You don't need to know the formula, just that the highest number is better.	\$33,300
Net Present Value (NPV)	The same as PV, except you factor in costs.	\$40,000
Return of Investment (ROI)	You don't need to know the formula, just that the highest number or percentage is better.	\$60,000 or 8%

Return on Invested Capital (ROIC)	<p>You need to know how to calculate the formula for this method.</p> <p>Net Income after Tax ÷ Invested Capital</p> <p>The biggest percentage</p>	<p>Company A invested \$10,300 in a project that generated \$4,000 in revenue in its first year. It has operational costs of \$1,000 and a tax liability of \$800.</p> <p><math>\\$4,000 - \\$1,000 - \\$800 = \\$2,200</math>.</p> <p><math>\\$2,200 / \\$10,300 = 21\%</math>. The project is returning 21% annually on what it invested.</p>
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**In these methods, smaller is always better:**

Opportunity Costs		<p>Project A benefit is \$5,000,000. Project B benefit is \$2,000,000. If you choose Project A, the opportunity lost for Project B is \$2,000,000.</p>
Payback Period	How long it takes to recoup your investment	2 years vs. 4 years—2 years is better.

It's important to be familiar with these project selection methods as you may be asked about them on the exam. Remember, they aren't in the *PMBOK® Guide*, so studying them here is a good idea.