CIS International Pvt Ltd

OPR for Preparation of Fresh Water Monthly Order Fill Report (Customer193,292)

SUBJECT	**OPR for Preparation of Fresh Water Monthly Order Fill Report (Customer193,292) From SL Farm**
DEPARTMENT	**Audit**
RECORDER (Name and Designation)	**Shehabdeen, Audit Executive**
APPROVED BY	
CREATED DATE	**05/01/2019**
LAST UPDATED	
PATH ON NETWORK FOLDER	
NO OF PAGES INCLUDING THIS PAGE	

Introduction

This OPR was prepared for the purpose of set up a proper process that gives guidelines for Preparing **Fresh Water Monthly Order Fill Report (Customer193,292)**

Objective

The objective of the **Fresh Water Monthly Order Fill Report** is to Measure the performance level of the SL Farms and help to take effective decision on the production development of the farm based on order fill rate

OPR for Order Fill Rate Verification

Order Fill Rate Verification is review of how well farm is performing towards completing the weekly order from customers.

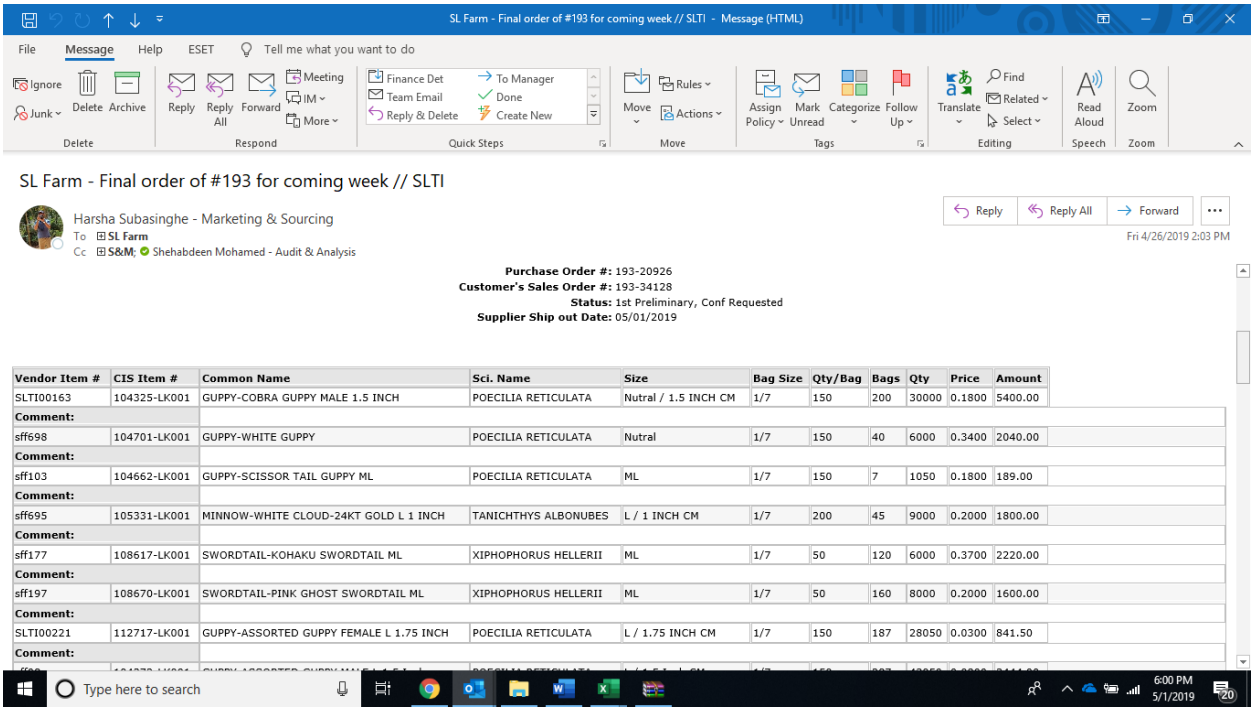
When it comes to Order Fill Rate there are 2 components to be considered.

1. Farm Contribution – This indicates how much is the contribution from farm production for the particular shipment
2. Outside Purchases – this indicates the outside fish purchases percentage in order to full fil the customer order.

Order fill rate will be calculated for both 193, 292 customers wise.

Source Information Needs to be obtained

- Customer wise purchase orders for whole month (FW) – **From ETF and SL Farm (Horana Farm Manager)**



SL Farm - Final order of #193 for coming week // SLTI - Message (HTML)

SL Farm - Final order of #193 for coming week // SLTI

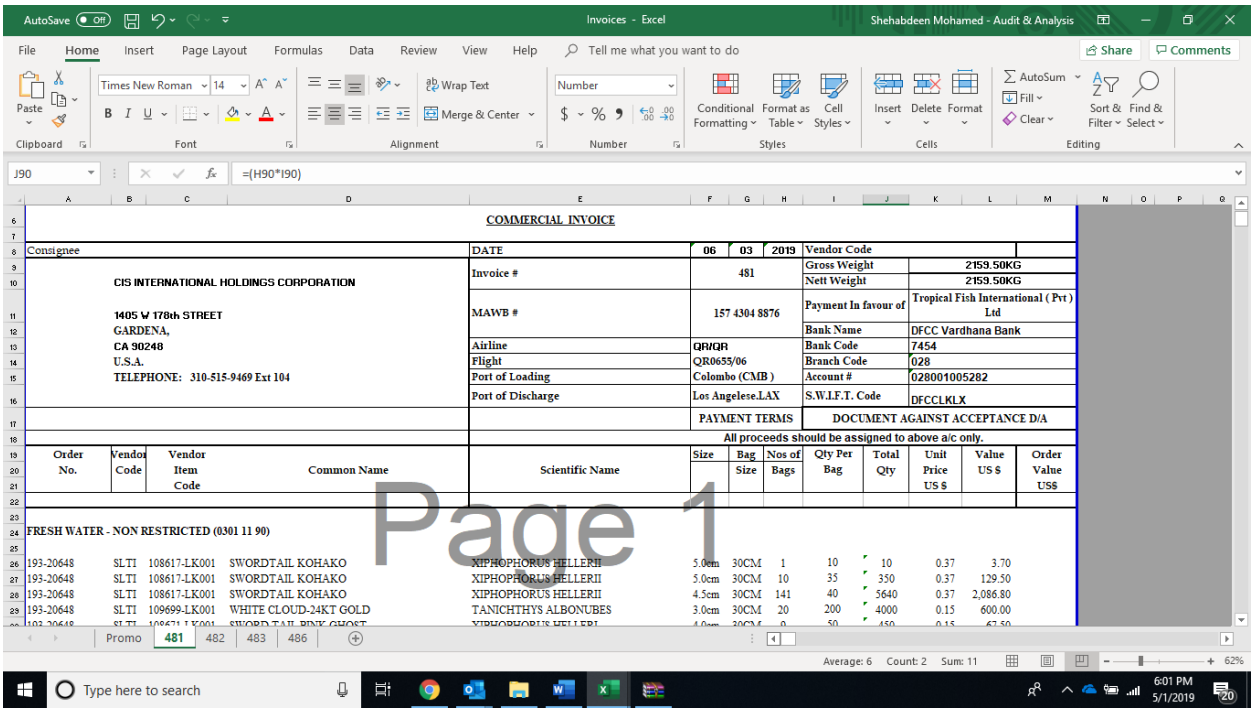
Harsha Subasinghe - Marketing & Sourcing
To SL Farm
Cc S&M; Shehabdeen Mohamed - Audit & Analysis

Fri 4/26/2019 2:03 PM

Purchase Order #: 193-20926
Customer's Sales Order #: 193-34128
Status: 1st Preliminary, Conf Requested
Supplier Ship out Date: 05/01/2019

Vendor Item #	CIS Item #	Common Name	Sci. Name	Size	Bag Size	Qty/Bag	Bags	Qty	Price	Amount
SLTI00163	104325-LK001	GUPPY-COBRA GUPPY MALE 1.5 INCH	POECILIA RETICULATA	Nutral / 1.5 INCH CM	1/7	150	200	30000	0.1800	5400.00
Comment:										
sff698	104701-LK001	GUPPY-WHITE GUPPY	POECILIA RETICULATA	Nutral	1/7	150	40	6000	0.3400	2040.00
Comment:										
sff103	104662-LK001	GUPPY-SCISSOR TAIL GUPPY ML	POECILIA RETICULATA	ML	1/7	150	7	1050	0.1800	189.00
Comment:										
sff695	105331-LK001	MINNOW-WHITE CLOUD-24KT GOLD L 1 INCH	TANICHTHYS ALBONUBES	L / 1 INCH CM	1/7	200	45	9000	0.2000	1800.00
Comment:										
sff177	108617-LK001	SWORDTAIL-KOHAKU SWORDTAIL ML	XIPHOPHORUS HELLERII	ML	1/7	50	120	6000	0.3700	2220.00
Comment:										
sff197	108670-LK001	SWORDTAIL-PINK GHOST SWORDTAIL ML	XIPHOPHORUS HELLERII	ML	1/7	50	160	8000	0.2000	1600.00
Comment:										
SLTI00221	112717-LK001	GUPPY-ASSORTED GUPPY FEMALE L 1.75 INCH	POECILIA RETICULATA	L / 1.75 INCH CM	1/7	150	187	28050	0.0300	841.50
Comment:										

- SLTI Final Invoices for whole month – **Finance Dept Via Mail**



Invoices - Excel

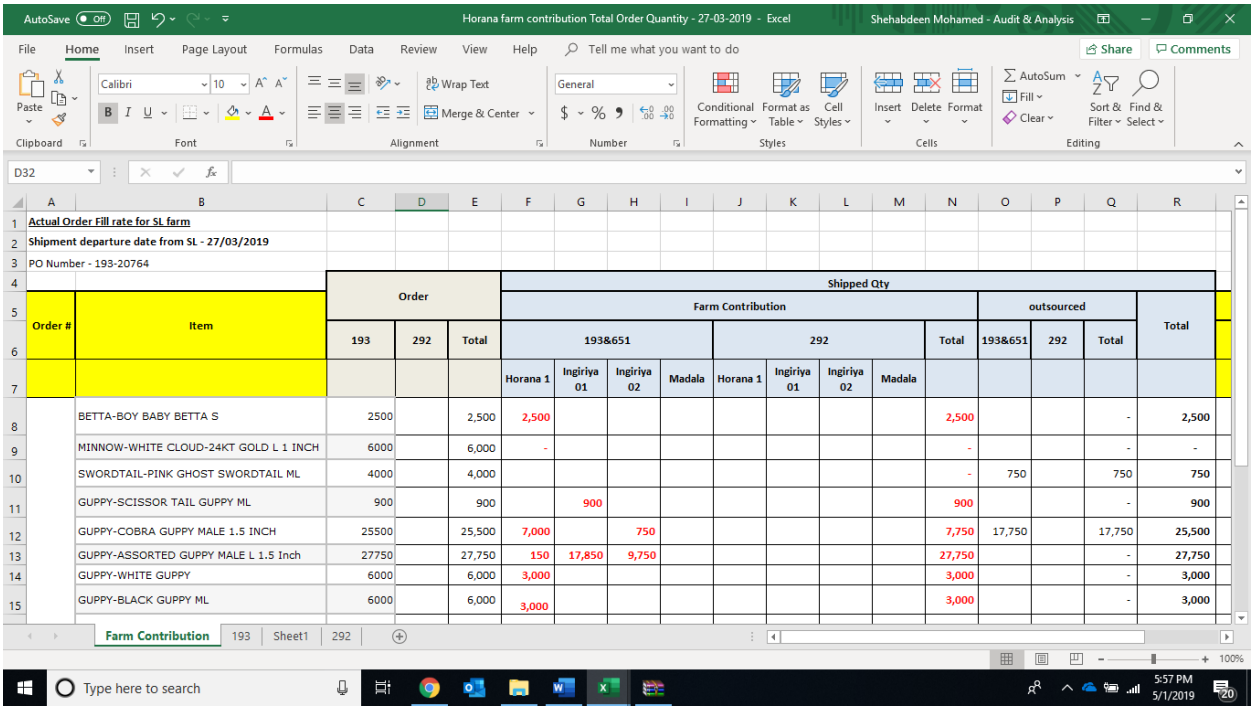
COMMERCIAL INVOICE

Consignee	DATE	06	03	2019	Vendor Code
CIS INTERNATIONAL HOLDINGS CORPORATION	Invoice #	481			Gross Weight 2159.50KG
					Nett Weight 2159.50KG
1405 W 178th STREET GARDENA, CA 90248 U.S.A. TELEPHONE: 310-515-9469 Ext 104	MAWB #	157 4304 8876			Payment In favour of: Tropical Fish International (Pvt) Ltd
					Bank Name: DFCC Vardhana Bank
	Airline	QR/QR			Bank Code: 7454
	Flight	QR0655/06			Branch Code: 028
	Port of Loading	Colombo (CMB)			Account #: 028001005282
	Port of Discharge	Los Angelese.LAX			S.W.I.F.T. Code: DFCCLKLX
		PAYMENT TERMS			DOCUMENT AGAINST ACCEPTANCE D/A

All proceeds should be assigned to above a/c only.

Order No.	Vendor Code	Vendor Item Code	Common Name	Scientific Name	Size	Bag Size	Nos of Bags	Qty Per Bag	Total Qty	Unit Price US $	Value US $	Order Value US$
FRESH WATER - NON RESTRICTED (0301 11 90)												
193-20648	SLTI	108617-LK001	SWORDTAIL KOHAKO	XIPHOPHORUS HELLERII	5.0cm	30CM	1	10	10	0.37	3.70	
193-20648	SLTI	108617-LK001	SWORDTAIL KOHAKO	XIPHOPHORUS HELLERII	5.0cm	30CM	10	35	350	0.37	129.50	
193-20648	SLTI	108617-LK001	SWORDTAIL KOHAKO	XIPHOPHORUS HELLERII	4.5cm	30CM	141	40	5640	0.37	2,086.80	
193-20648	SLTI	109699-LK001	WHITE CLOUD-24KT GOLD	TANICHTHYS ALBONUBES	3.0cm	30CM	20	200	4000	0.15	600.00	

- Shipment Qty Farm Based and Farm Contribution – **SL Farm (Horana Farm Manager)**



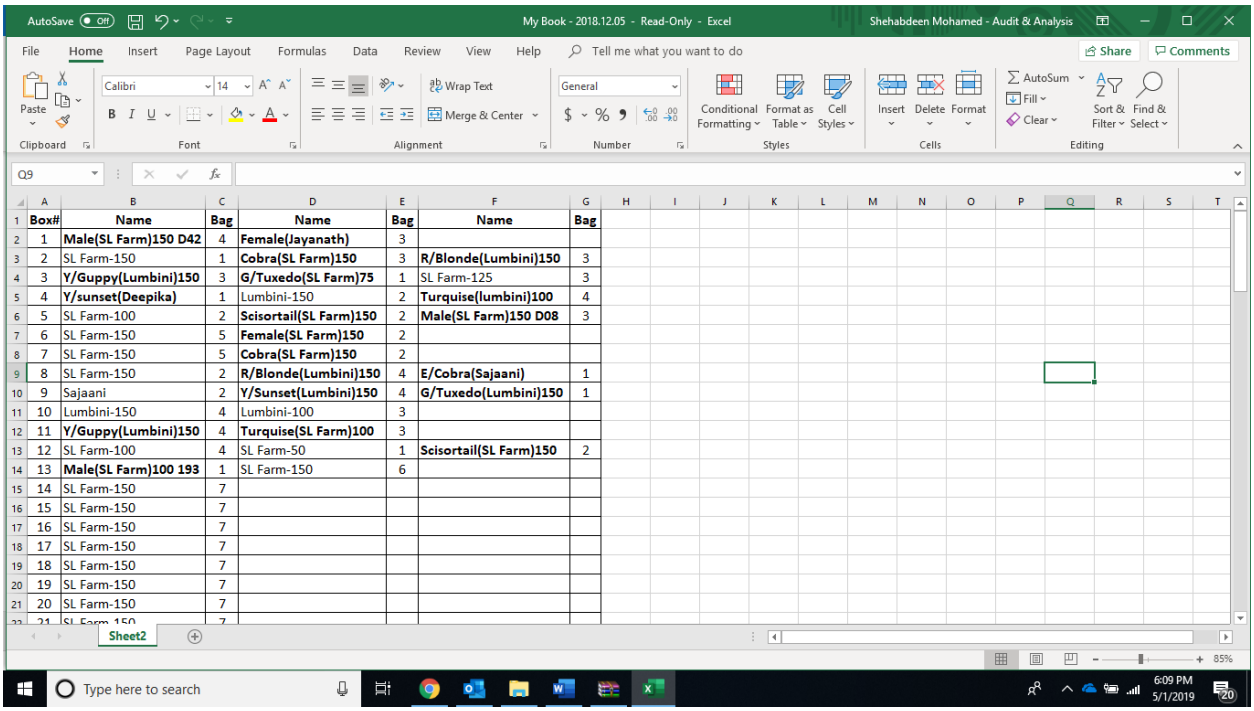
Actual Order Fill rate for SL farm

Shipment departure date from SL - 27/03/2019

PO Number - 193-20764

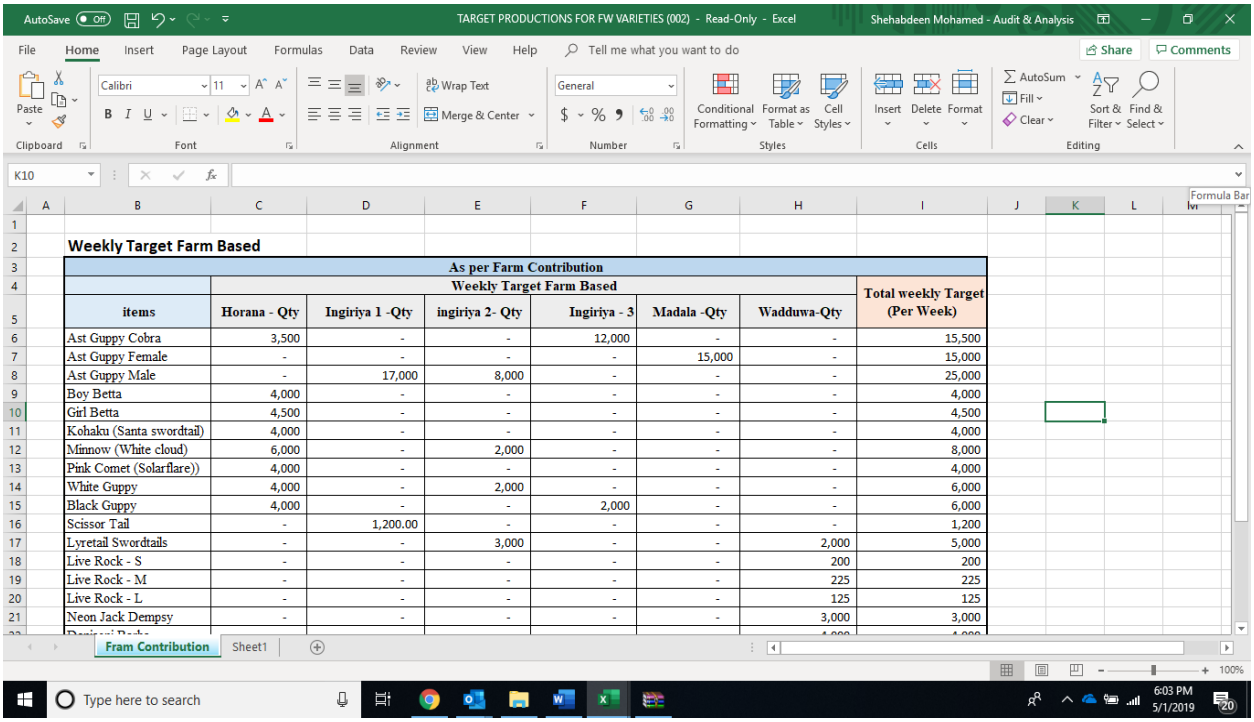
Order #	Item	Order			Shipped Qty											
					Farm Contribution									outsourced		
		193	292	Total	193&651				292				Total	193&651	292	Total
					Horana 1	Ingiriya 01	Ingiriya 02	Madala	Horana 1	Ingiriya 01	Ingiriya 02	Madala				
	BETTA-BOY BABY BETTA S	2500		2,500	2,500								2,500			-
	MINNOW-WHITE CLOUD-24KT GOLD L 1 INCH	6000		6,000	-								-			-
	SWORDTAIL-PINK GHOST SWORDTAIL ML	4000		4,000									-	750		750
	GUPPY-SCISSOR TAIL GUPPY ML	900		900		900							900			-
	GUPPY-COBRA GUPPY MALE 1.5 INCH	25500		25,500	7,000		750						7,750	17,750		17,750
	GUPPY-ASSORTED GUPPY MALE L 1.5 Inch	27750		27,750	150	17,850	9,750						27,750			-
	GUPPY-WHITE GUPPY	6000		6,000	3,000								3,000			-
	GUPPY-BLACK GUPPY ML	6000		6,000	3,000								3,000			-

- Packing list – Packing labor (**Horana Farm)**



Box#	Name	Bag	Name	Bag	Name	Bag
1	**Male(SL Farm)150 D42**	4	**Female(Jayanath)**	3		
2	SL Farm-150	1	**Cobra(SL Farm)150**	3	**R/Blonde(Lumbini)150**	3
3	**Y/Guppy(Lumbini)150**	3	**G/Tuxedo(SL Farm)75**	1	SL Farm-125	3
4	**Y/sunset(Deepika)**	1	Lumbini-150	2	**Turquise(lumbini)100**	4
5	SL Farm-100	2	**Scisortail(SL Farm)150**	2	**Male(SL Farm)150 D08**	3
6	SL Farm-150	5	**Female(SL Farm)150**	2		
7	SL Farm-150	5	**Cobra(SL Farm)150**	2		
8	SL Farm-150	2	**R/Blonde(Lumbini)150**	4	**E/Cobra(Sajaani)**	1
9	Sajaani	2	**Y/Sunset(Lumbini)150**	4	**G/Tuxedo(Lumbini)150**	1
10	Lumbini-150	4	Lumbini-100	3		
11	**Y/Guppy(Lumbini)150**	4	**Turquise(SL Farm)100**	3		
12	SL Farm-100	4	SL Farm-50	1	**Scisortail(SL Farm)150**	2
13	**Male(SL Farm)100 193**	1	SL Farm-150	6		
14	SL Farm-150	7				
15	SL Farm-150	7				
16	SL Farm-150	7				
17	SL Farm-150	7				
18	SL Farm-150	7				
19	SL Farm-150	7				
20	SL Farm-150	7				

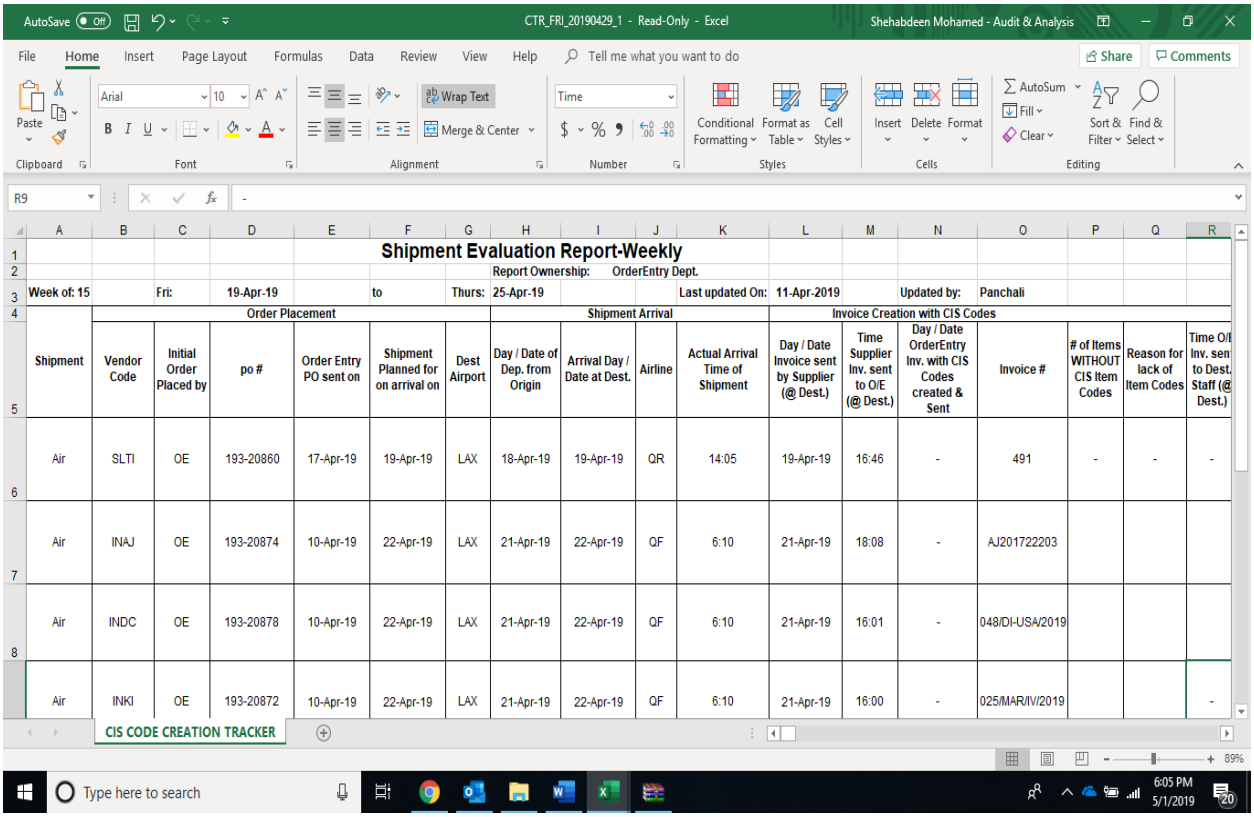
- Monthly target Qty farm based – **Production manager** (**Horana Farm)**



Weekly Target Farm Based

	As per Farm Contribution						
	Weekly Target Farm Based						Total weekly Target (Per Week)
items	Horana - Qty	Ingiriya 1 -Qty	ingiriya 2- Qty	Ingiriya - 3	Madala -Qty	Wadduwa-Qty	
Ast Guppy Cobra	3,500	-	-	12,000	-	-	15,500
Ast Guppy Female	-	-	-	-	15,000	-	15,000
Ast Guppy Male	-	17,000	8,000	-	-	-	25,000
Boy Betta	4,000	-	-	-	-	-	4,000
Girl Betta	4,500	-	-	-	-	-	4,500
Kohaku (Santa swordtail)	4,000	-	-	-	-	-	4,000
Minnow (White cloud)	6,000	-	2,000	-	-	-	8,000
Pink Comet (Solarflare))	4,000	-	-	-	-	-	4,000
White Guppy	4,000	-	2,000	-	-	-	6,000
Black Guppy	4,000	-	-	2,000	-	-	6,000
Scissor Tail	-	1,200.00	-	-	-	-	1,200
Lyretail Swordtails	-	-	3,000	-	-	2,000	5,000
Live Rock - S	-	-	-	-	-	200	200
Live Rock - M	-	-	-	-	-	225	225
Live Rock - L	-	-	-	-	-	125	125
Neon Jack Dempsy	-	-	-	-	-	3,000	3,000

- Shipment Evaluation report of the whole month **– Marketing Dept**



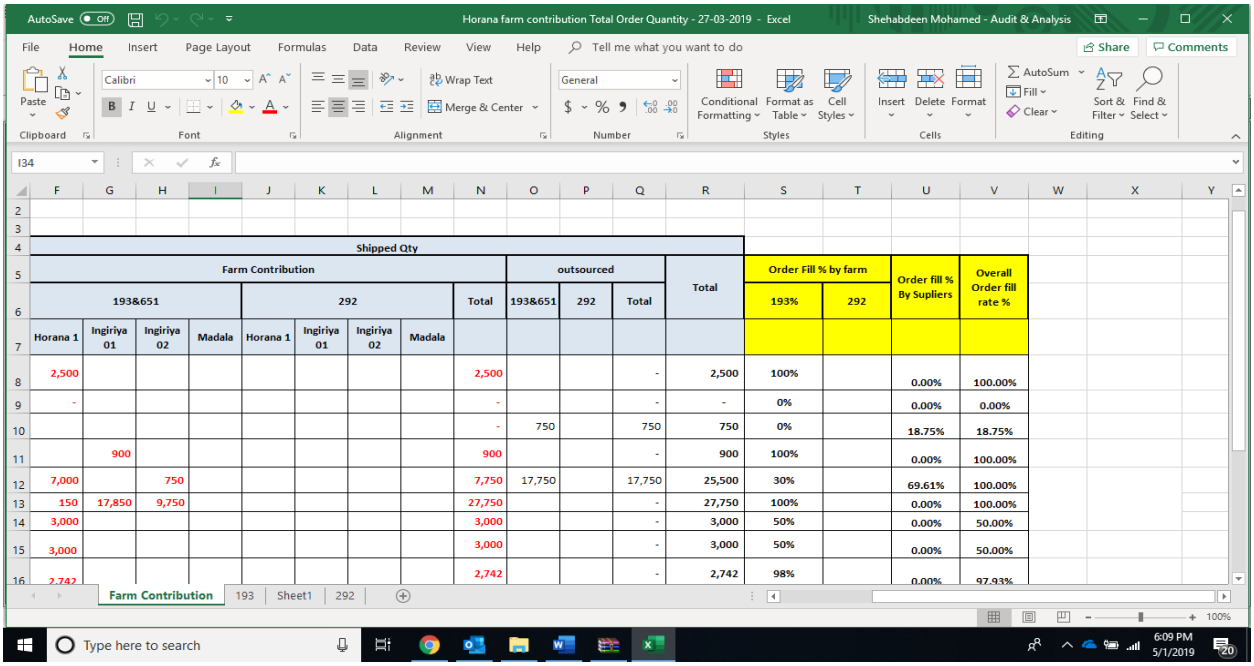
Shipment Evaluation Report-Weekly

Report Ownership: OrderEntry Dept.

Week of: 15 | Fri: 19-Apr-19 | to | Thurs: 25-Apr-19 | Last updated On: 11-Apr-2019 | Updated by: Panchali

	Order Placement						Shipment Arrival				Invoice Creation with CIS Codes						
Shipment	Vendor Code	Initial Order Placed by	po #	Order Entry PO sent on	Shipment Planned for on arrival on	Dest Airport	Day / Date of Dep. from Origin	Arrival Day / Date at Dest.	Airline	Actual Arrival Time of Shipment	Day / Date Invoice sent by Supplier (@ Dest.)	Time Supplier Inv. sent to O/E (@ Dest.)	Day / Date OrderEntry Inv. with CIS Codes created & Sent	Invoice #	# of Items WITHOUT CIS Item Codes	Reason for lack of Item Codes	Time O/E Inv. sent to Dest. Staff (@ Dest.)
Air	SLTI	OE	193-20860	17-Apr-19	19-Apr-19	LAX	18-Apr-19	19-Apr-19	QR	14:05	19-Apr-19	16:46	-	491	-	-	-
Air	INAJ	OE	193-20874	10-Apr-19	22-Apr-19	LAX	21-Apr-19	22-Apr-19	QF	6:10	21-Apr-19	18:08	-	AJ201722203			
Air	INDC	OE	193-20878	10-Apr-19	22-Apr-19	LAX	21-Apr-19	22-Apr-19	QF	6:10	21-Apr-19	16:01	-	048/DI-USA/2019			
Air	INKI	OE	193-20872	10-Apr-19	22-Apr-19	LAX	21-Apr-19	22-Apr-19	QF	6:10	21-Apr-19	16:00	-	025/MAR/IV/2019			-

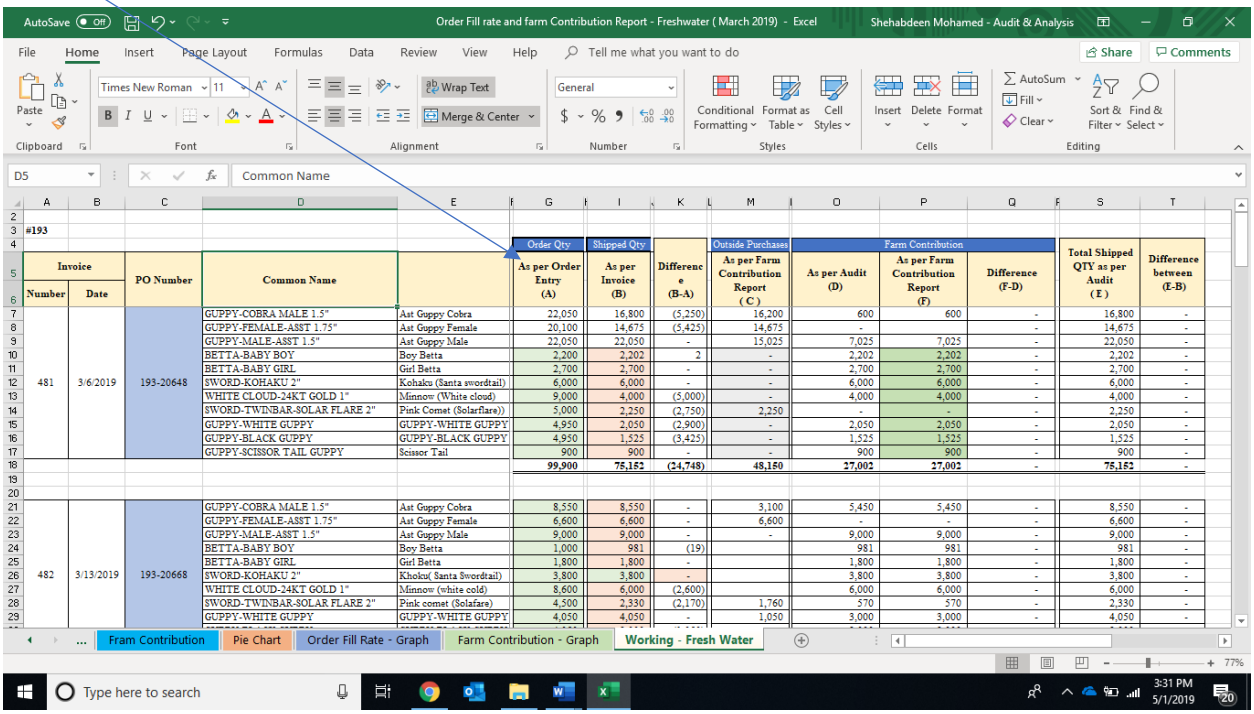
- Shipment outside quantities – **SL Farm (Horana Farm Manager)**



Shipped Qty																	
Farm Contribution									outsourced			Total	Order Fill % by farm		Order fill % By Supliers	Overall Order fill rate %
193&651				292				Total	193&651	292	Total		193%	292		
Horana 1	Ingiriya 01	Ingiriya 02	Madala	Horana 1	Ingiriya 01	Ingiriya 02	Madala									
2,500								2,500			-	2,500	100%		0.00%	100.00%
-								-			-	-	0%		0.00%	0.00%
								-	750		750	750	0%		18.75%	18.75%
	900							900			-	900	100%		0.00%	100.00%
7,000		750						7,750	17,750		17,750	25,500	30%		69.61%	100.00%
150	17,850	9,750						27,750			-	27,750	100%		0.00%	100.00%
3,000								3,000			-	3,000	50%		0.00%	50.00%
3,000								3,000			-	3,000	50%		0.00%	50.00%
2,742								2,742			-	2,742	98%		0.00%	97.93%

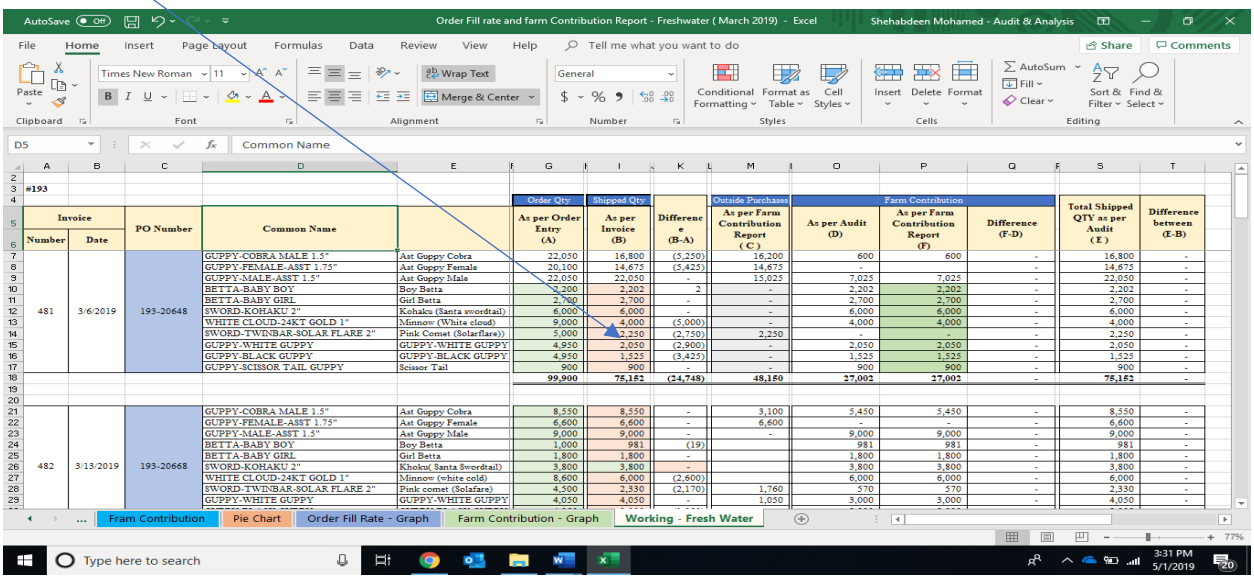
Process involved in preparation

1. First Step - should verify both order quantity from ETF report end the farm managers' reports are Same
2. and all Pos numbers and date need to be enter the Frist Colum of the working sheet.
3. and enter the order Qty into the working sheet weekly basis for customers (193, 292)

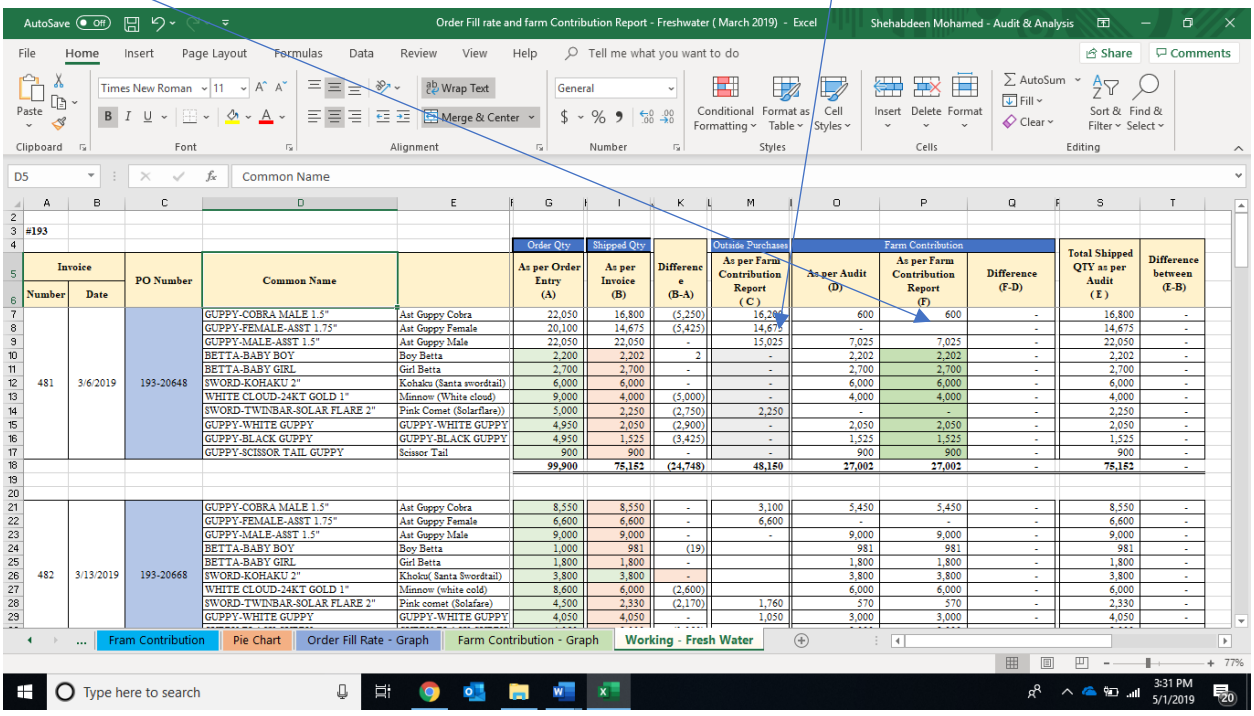


#193					Order Qty	Shipped Qty		Outside Purchases	Farm Contribution			Total Shipped QTY as per Audit (E)	Difference between (E-B)
Invoice		PO Number	Common Name		As per Order Entry (A)	As per Invoice (B)	Difference (B-A)	As per Farm Contribution Report (C)	As per Audit (D)	As per Farm Contribution Report (F)	Difference (F-D)		
Number	Date												
			GUPPY-COBRA MALE 1.5"	Ast Guppy Cobra	22,050	16,800	(5,250)	16,200	600	600	-	16,800	-
			GUPPY-FEMALE-ASST 1.75"	Ast Guppy Female	20,100	14,675	(5,425)	14,675	-		-	14,675	-
			GUPPY-MALE-ASST 1.5"	Ast Guppy Male	22,050	22,050	-	15,025	7,025	7,025	-	22,050	-
			BETTA-BABY BOY	Boy Betta	2,200	2,202	2	-	2,202	2,202	-	2,202	-
			BETTA-BABY GIRL	Girl Betta	2,700	2,700	-	-	2,700	2,700	-	2,700	-
481	3/6/2019	193-20648	SWORD-KOHAKU 2"	Kohaku (Santa swordtail)	6,000	6,000	-	-	6,000	6,000	-	6,000	-
			WHITE CLOUD-24KT GOLD 1"	Minnow (White cloud)	9,000	4,000	(5,000)	-	4,000	4,000	-	4,000	-
			SWORD-TWINBAR-SOLAR FLARE 2"	Pink Comet (Solarflare))	5,000	2,250	(2,750)	2,250	-	-	-	2,250	-
			GUPPY-WHITE GUPPY	GUPPY-WHITE GUPPY	4,950	2,050	(2,900)	-	2,050	2,050	-	2,050	-
			GUPPY-BLACK GUPPY	GUPPY-BLACK GUPPY	4,950	1,525	(3,425)	-	1,525	1,525	-	1,525	-
			GUPPY-SCISSOR TAIL GUPPY	Scissor Tail	900	900	-	-	900	900	-	900	-
					99,900	75,152	(24,748)	48,150	27,002	27,002	-	75,152	-
			GUPPY-COBRA MALE 1.5"	Ast Guppy Cobra	8,550	8,550	-	3,100	5,450	5,450	-	8,550	-
			GUPPY-FEMALE-ASST 1.75"	Ast Guppy Female	6,600	6,600	-	6,600	-	-	-	6,600	-
			GUPPY-MALE-ASST 1.5"	Ast Guppy Male	9,000	9,000	-	-	9,000	9,000	-	9,000	-
			BETTA-BABY BOY	Boy Betta	1,000	981	(19)		981	981	-	981	-
			BETTA-BABY GIRL	Girl Betta	1,800	1,800	-		1,800	1,800	-	1,800	-
482	3/13/2019	193-20668	SWORD-KOHAKU 2"	Khoku(Santa Swordtail)	3,800	3,800	-		3,800	3,800	-	3,800	-
			WHITE CLOUD-24KT GOLD 1"	Minnow (white cold)	8,600	6,000	(2,600)		6,000	6,000	-	6,000	-
			SWORD-TWINBAR-SOLAR FLARE 2"	Pink comet (Solafare)	4,500	2,330	(2,170)	1,760	570	570	-	2,330	-
			GUPPY-WHITE GUPPY	GUPPY-WHITE GUPPY	4,050	4,050	-	1,050	3,000	3,000	-	4,050	-

4. And need to confirm that all invoices Have been shipped or not based on the shipment evaluation report.
5. and again check all pos number with pos numbers which are mentioned in the invoices whether correct or not
6. and enter the Shipped Qty into the working sheet weekly basis for customers (193, 292)



7. and check the farm contributions report from managers with the packing list QTY which is getting from the packing labor
8. and enter the farm contributions Qty and outside purchase Qty into the working sheet weekly basis for customers (193, 292



9. And need to check the all data represent in to the summary report sheet.

10. Evaluation of Order Fulfilment

Identify items which has 100% order fill ratio (by referring relevant to shipment date) and copy and paste common names and scientific names of those items to the report.

Calculate percentage of 100% order fulfilment out of total monthly order and document it in the report.

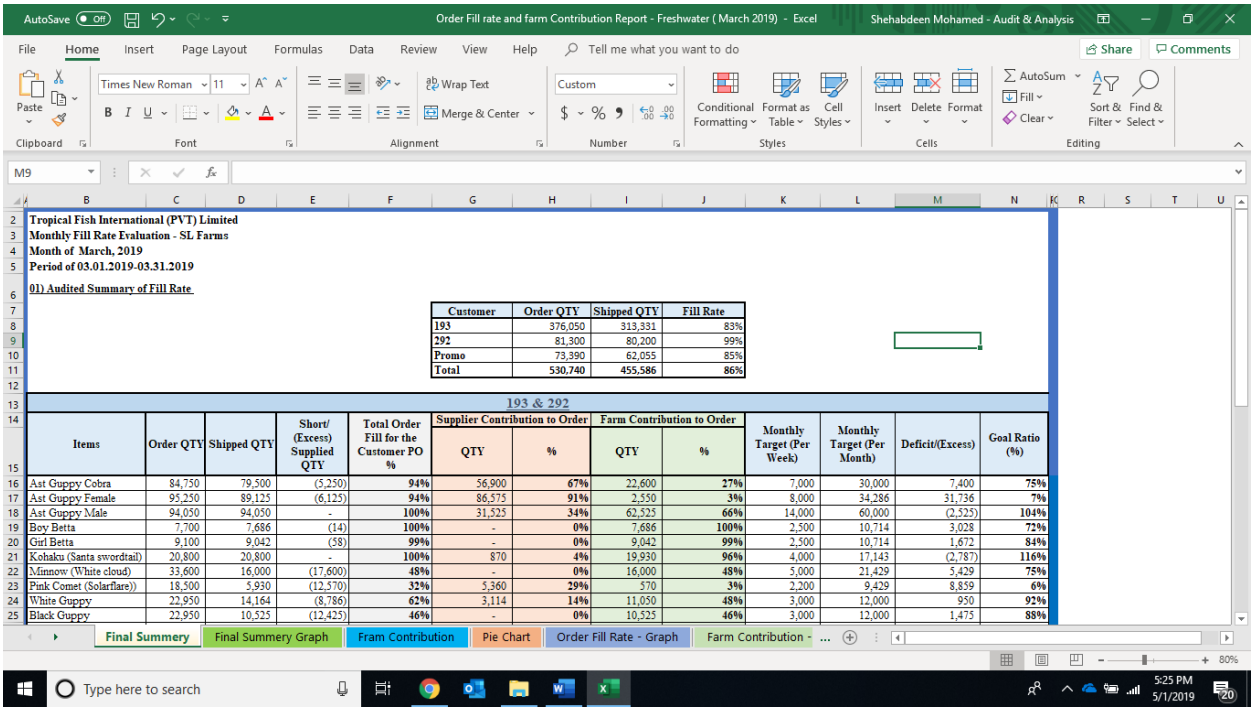
Identify items for which monthly order quantities are lower % fulfilled and document common names and scientific names of those items.

Calculate Overall Order Ratio and identify efficiency

$$\text{Order Fill Ratio:} \quad \frac{\text{Total Exported Quantity}}{\text{Total Order Quantity}} \times 100\%$$

Carry out composition analysis on order fill percentage and also represent number of items relevant for each percentage level and make comments based on analyzed information.

11.



Tropical Fish International (PVT) Limited
Monthly Fill Rate Evaluation - SL Farms
Month of March, 2019
Period of 03.01.2019-03.31.2019

01) Audited Summary of Fill Rate

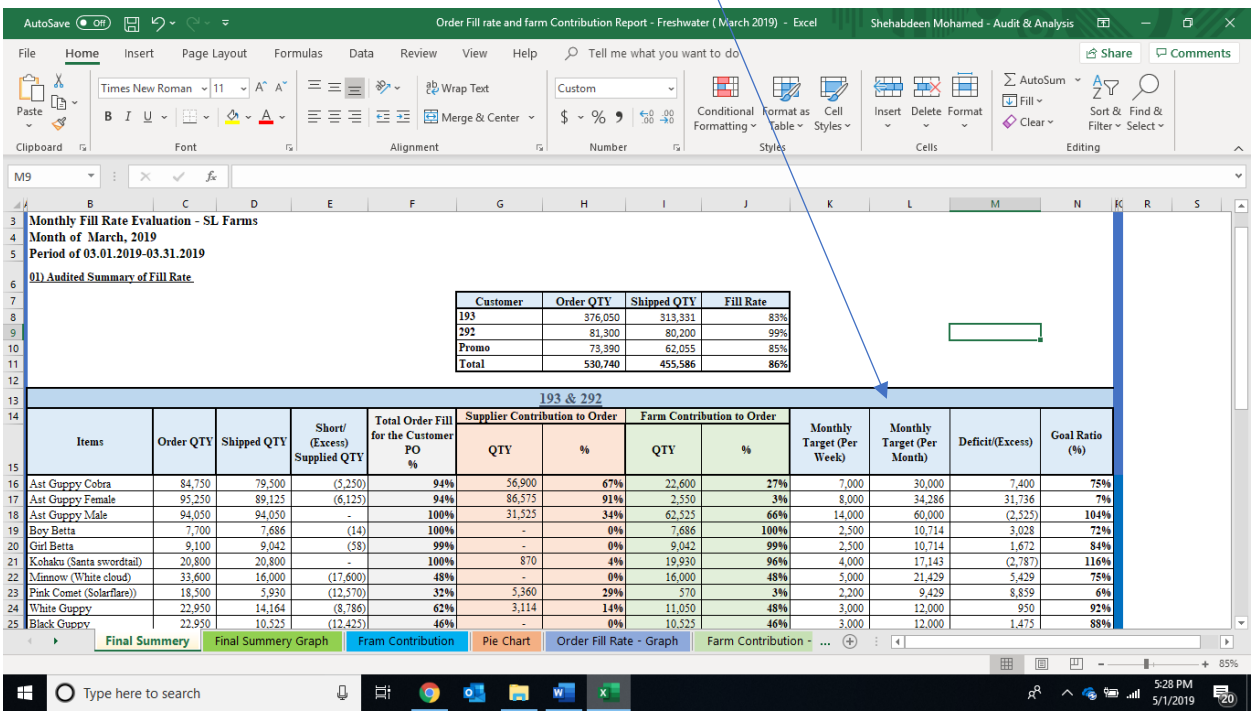
Customer	Order QTY	Shipped QTY	Fill Rate
193	376,050	313,331	83%
292	81,300	80,200	99%
Promo	73,390	62,055	85%
Total	530,740	455,586	86%

193 & 292

Items	Order QTY	Shipped QTY	Short/ (Excess) Supplied QTY	Total Order Fill for the Customer PO %	Supplier Contribution to Order		Farm Contribution to Order		Monthly Target (Per Week)	Monthly Target (Per Month)	Deficit/(Excess)	Goal Ratio (%)
					QTY	%	QTY	%				
Ast Guppy Cobra	84,750	79,500	(5,250)	94%	56,900	67%	22,600	27%	7,000	30,000	7,400	75%
Ast Guppy Female	95,250	89,125	(6,125)	94%	86,575	91%	2,550	3%	8,000	34,286	31,736	7%
Ast Guppy Male	94,050	94,050	-	100%	31,525	34%	62,525	66%	14,000	60,000	(2,525)	104%
Boy Betta	7,700	7,686	(14)	100%	-	0%	7,686	100%	2,500	10,714	3,028	72%
Girl Betta	9,100	9,042	(58)	99%	-	0%	9,042	99%	2,500	10,714	1,672	84%
Kohaku (Santa swordtail)	20,800	20,800	-	100%	870	4%	19,930	96%	4,000	17,143	(2,787)	116%
Minnow (White cloud)	33,600	16,000	(17,600)	48%	-	0%	16,000	48%	5,000	21,429	5,429	75%
Pink Comet (Solarflare))	18,500	5,930	(12,570)	32%	5,360	29%	570	3%	2,200	9,429	8,859	6%
White Guppy	22,950	14,164	(8,786)	62%	3,114	14%	11,050	48%	3,000	12,000	950	92%
Black Guppy	22,950	10,525	(12,425)	46%	-	0%	10,525	46%	3,000	12,000	1,475	88%

Final Summery | Final Summery Graph | Fram Contribution | Pie Chart | Order Fill Rate - Graph | Farm Contribution

12. Monthly Target should be update into the Summer Street.



Monthly Fill Rate Evaluation - SL Farms
Month of March, 2019
Period of 03.01.2019-03.31.2019

01) Audited Summary of Fill Rate

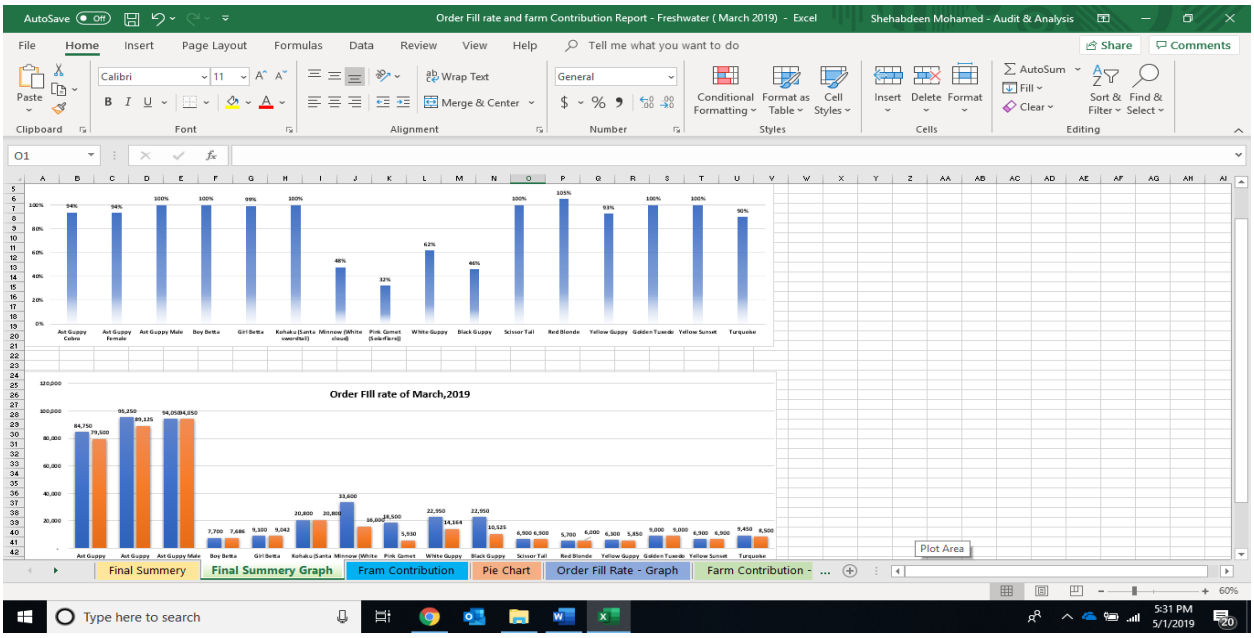
Customer	Order QTY	Shipped QTY	Fill Rate
193	376,050	313,331	83%
292	81,300	80,200	99%
Promo	73,390	62,055	85%
Total	530,740	455,586	86%

193 & 292

Items	Order QTY	Shipped QTY	Short/ (Excess) Supplied QTY	Total Order Fill for the Customer PO %	Supplier Contribution to Order QTY	Supplier Contribution to Order %	Farm Contribution to Order QTY	Farm Contribution to Order %	Monthly Target (Per Week)	Monthly Target (Per Month)	Deficit/(Excess)	Goal Ratio (%)
Ast Guppy Cobra	84,750	79,500	(5,250)	94%	56,900	67%	22,600	27%	7,000	30,000	7,400	75%
Ast Guppy Female	95,250	89,125	(6,125)	94%	86,575	91%	2,550	3%	8,000	34,286	31,736	7%
Ast Guppy Male	94,050	94,050	-	100%	31,525	34%	62,525	66%	14,000	60,000	(2,525)	104%
Boy Betta	7,700	7,686	(14)	100%	-	0%	7,686	100%	2,500	10,714	3,028	72%
Girl Betta	9,100	9,042	(58)	99%	-	0%	9,042	99%	2,500	10,714	1,672	84%
Kohaku (Santa swordtail)	20,800	20,800	-	100%	870	4%	19,930	96%	4,000	17,143	(2,787)	116%
Minnow (White cloud)	33,600	16,000	(17,600)	48%	-	0%	16,000	48%	5,000	21,429	5,429	75%
Pink Comet (Solarflare))	18,500	5,930	(12,570)	32%	5,360	29%	570	3%	2,200	9,429	8,859	6%
White Guppy	22,950	14,164	(8,786)	62%	3,114	14%	11,050	48%	3,000	12,000	950	92%
Black Guppy	22,950	10,525	(12,425)	46%	-	0%	10,525	46%	3,000	12,000	1,475	88%

Final Summery | Final Summery Graph | Fram Contribution | Pie Chart | Order Fill Rate - Graph | Farm Contribution - ...

13. and transfer all information from summary report into the final summary histogram chart.



14. Next total farm contributions quantity divided into the farm wise how much contributions from each farm.
15. I need to check the farm contributions quantity as per Farm with the packing whether it is correct or not.
16. <u>Evaluation of Farm Contribution.</u>

    Identify items which has 100% <u>Farm Contribution</u> ratio (by referring relevant to shipment date) and copy and paste common names and scientific names of those items to the report.

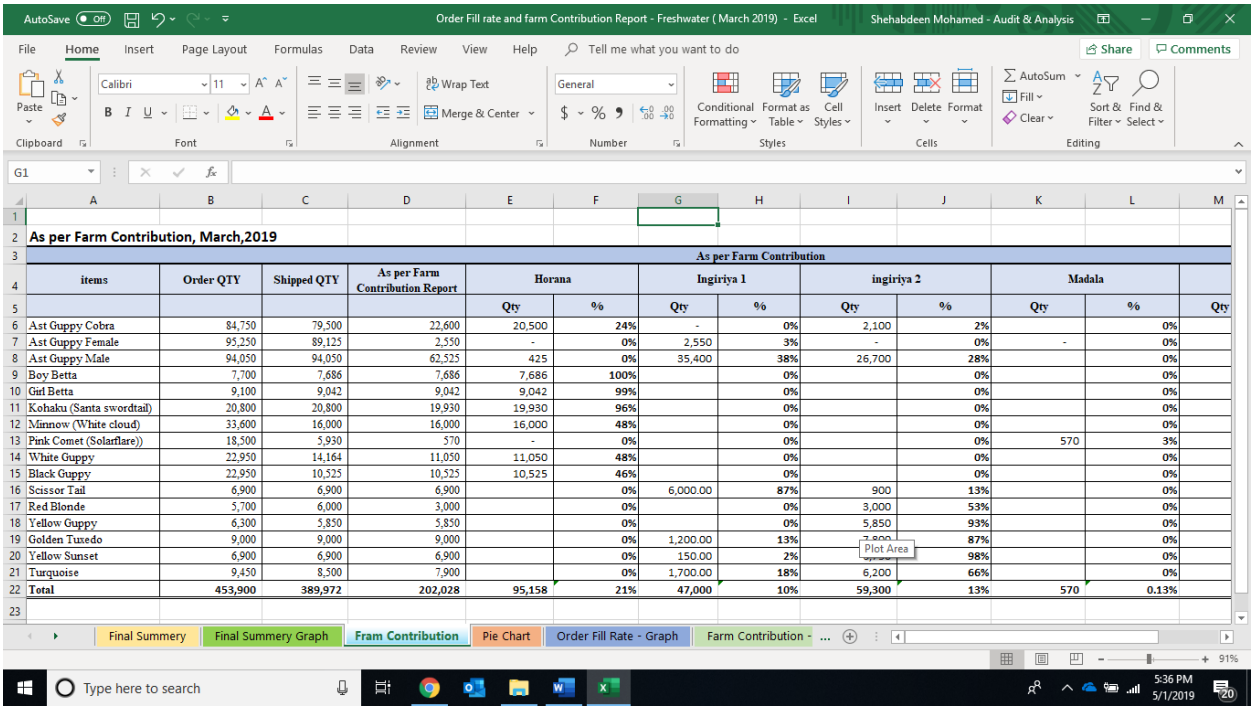
    Calculate percentage of 100% Farm contribution out of total monthly order and document it in the report.

    Identify items for which monthly order quantities are lower % Contribution and document common names and scientific names of those items.

    Calculate Overall Farm Contribution Ratio and identify efficiency

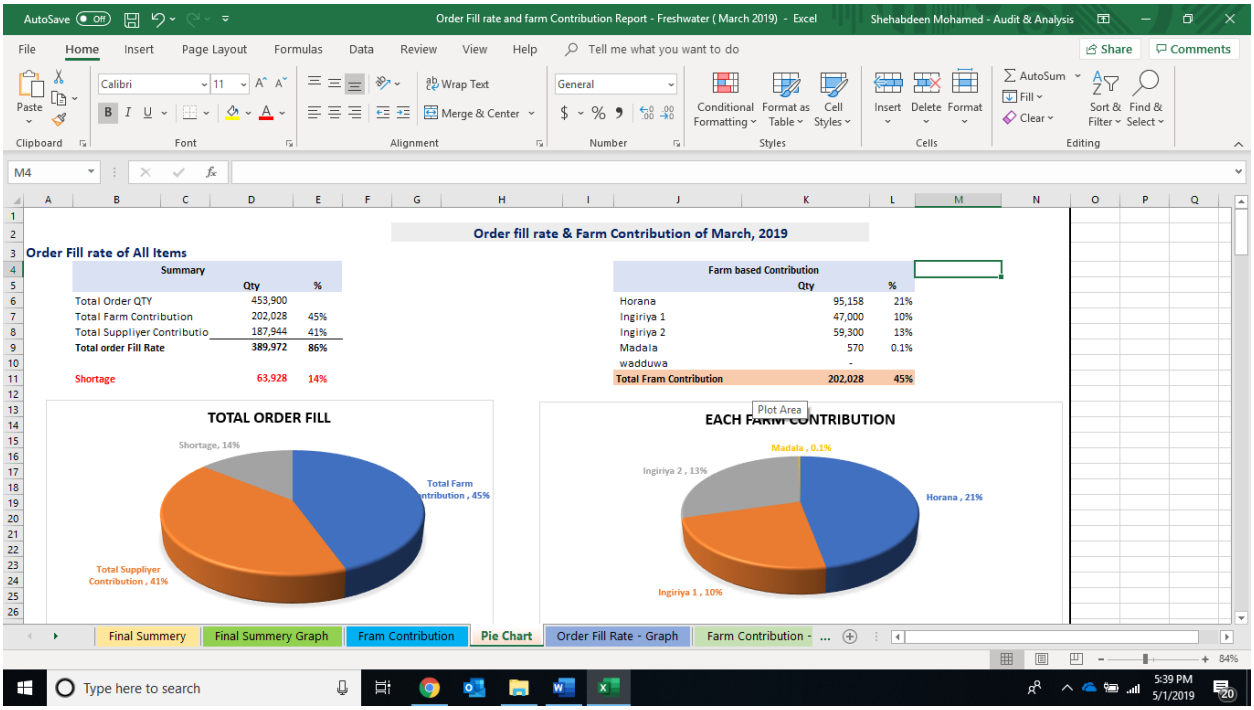
$$\text{Farm contribution Ratio: } \frac{\text{Total farm contribution}}{\text{Total Order Quantity}} \times 100\%$$

17. Carry out composition analysis on Farm Contribution percentage and also represent number of items relevant for each percentage level and make comments based on analyzed information.

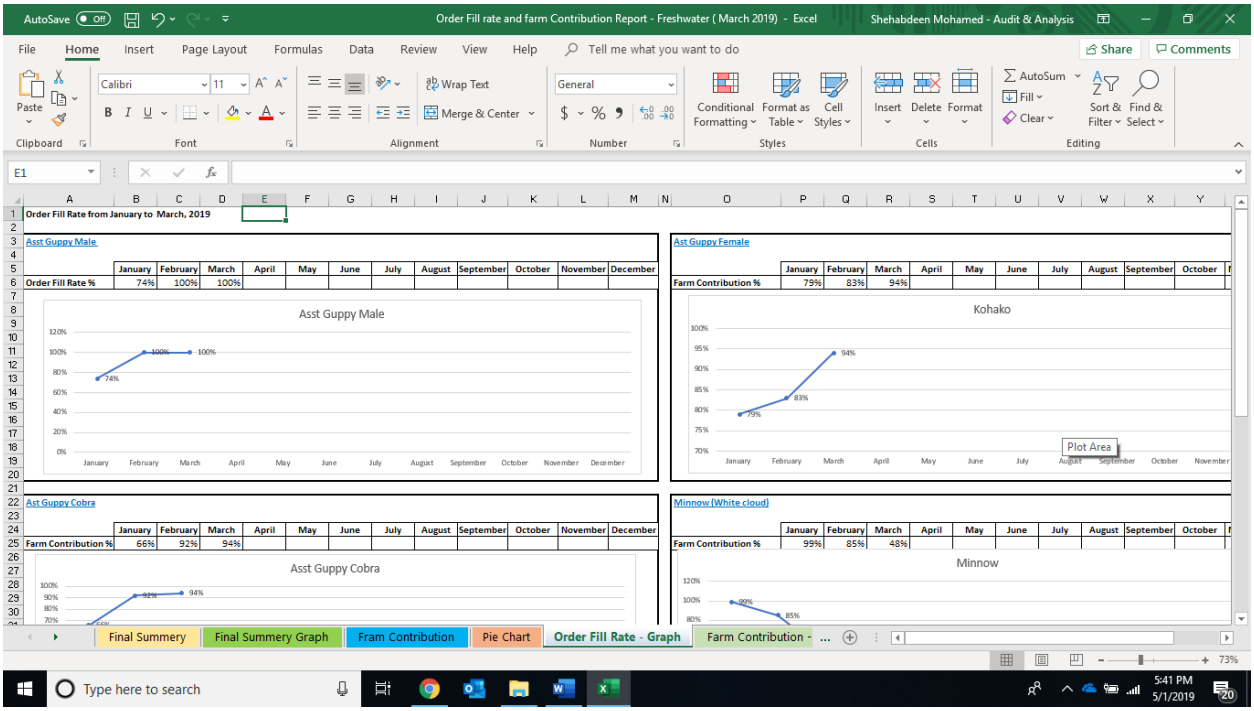


	As per Farm Contribution												
items	Order QTY	Shipped QTY	As per Farm Contribution Report	Horana		Ingiriya 1		ingiriya 2		Madala			
				Qty	%	Qty	%	Qty	%	Qty	%	Qty	
Ast Guppy Cobra	84,750	79,500	22,600	20,500	24%	-	0%	2,100	2%		0%		
Ast Guppy Female	95,250	89,125	2,550	-	0%	2,550	3%	-	0%	-	0%		
Ast Guppy Male	94,050	94,050	62,525	425	0%	35,400	38%	26,700	28%		0%		
Boy Betta	7,700	7,686	7,686	7,686	100%		0%		0%		0%		
Girl Betta	9,100	9,042	9,042	9,042	99%		0%		0%		0%		
Kohaku (Santa swordtail)	20,800	20,800	19,930	19,930	96%		0%		0%		0%		
Minnow (White cloud)	33,600	16,000	16,000	16,000	48%		0%		0%		0%		
Pink Comet (Solarflare))	18,500	5,930	570	-	0%		0%		0%	570	3%		
White Guppy	22,950	14,164	11,050	11,050	48%		0%		0%		0%		
Black Guppy	22,950	10,525	10,525	10,525	46%		0%		0%		0%		
Scissor Tail	6,900	6,900	6,900		0%	6,000.00	87%	900	13%		0%		
Red Blonde	5,700	6,000	3,000		0%		0%	3,000	53%		0%		
Yellow Guppy	6,300	5,850	5,850		0%		0%	5,850	93%		0%		
Golden Tuxedo	9,000	9,000	9,000		0%	1,200.00	13%		87%		0%		
Yellow Sunset	6,900	6,900	6,900		0%	150.00	2%		98%		0%		
Turquoise	9,450	8,500	7,900		0%	1,700.00	18%	6,200	66%		0%		
Total	453,900	389,972	202,028	95,158	21%	47,000	10%	59,300	13%	570	0.13%		

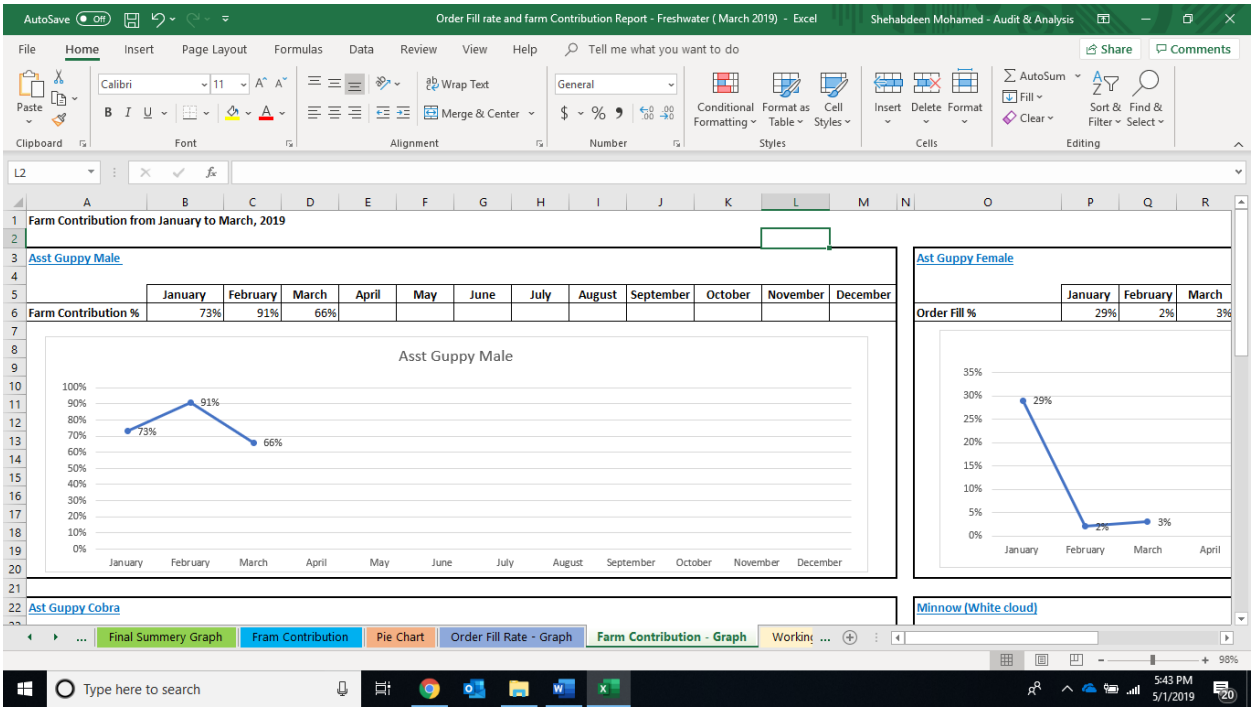
18. next all information's should convert into the one sheet as a pie chart.



19. And update the order fill rate graph from January to current month and compared with the previous month performance.



20. And update the farm contribution graph from January to current month and compared with the previous month performance.



21. Finally, based on this preparation to pick the highlighted point to discuss in the monthly Productions meeting.