genweb

A concern of T.K. Group

Leveraging technology for better business

Proposal for **Super Petrochemical (Pvt.) Ltd** *ERP*

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1 About Genweb2

Genweb2 Limited is an IT services company with clients in North America, Europe, Middle East and Bangladesh. The company was founded by former Executives from Microsoft, GE, and IBM with a vision of building a global technology service provider by leveraging the talent pool in Bangladesh.

Genweb2 offers a wide range of technology services to help our clients innovate and maintain a competitive edge. We have diversified into all the major sectors of the economy providing state-of-the-art custom software applications and products with the aim of improving productivity and business results. Our team has deep domain knowledge in the vertical areas of banking and finance, defense, logistics, sales, retail, e-commerce, and manufacturing.
Genweb2 has strong partnerships and alliances with global technology leaders enabling us to access competencies and technology. We strive to work with cutting edge technology by focusing on emerging trends such as cloud computing and mobile applications.

Genweb2 consultants work proactively with clients to frame the best and most cost-effective IT strategies, recommending IT architectures and ensuring successful implementations. Our solution offerings include:

- Customized Software design, development, implementation and support.
- Product customization, development and implementation.
- Application stabilization, testing, monitoring and tuning.
- Software, systems, and database maintenance.
- Enterprise Systems.
- Legacy Technology up-gradation.
- Business Intelligence, EIS, Data Warehousing and Data Silo based applications.
- Mobile Applications.
- Cloud Based Applications.
- Systems and database migrations.

1.1 Management Team

Akther Ahmed

Co-Founder and Chairman

Professional Background

- 20 years in US tech industry.
- Formerly President, Microsoft New Emerging Markets, responsible for strategy, sales, channels and operations for fast-growing APAC region.
- Vice President, TATA Consultancy Services, responsible for worldwide alliances, partnerships, and high-tech vertical.
- Co-founder/CEO of two successful VC backed start-ups in the areas of semiconductor and software services.
- BS & MS, Electrical Engineering, Texas A&M University.
- MBA, The Wharton School, University of Pennsylvania.

Dr Krishna Kumar

Chief Scientist

Professional Background

- Senior Architect, Oracle.
- Start-up founder.
- PhD, Texas A&M.

Mikko Tamminen

Head of E-Commerce

Professional Background

- Online Marketing, Google.
- Start-up founder, Bangladesh.
- BS, Warwick University and The Wharton School.

1.2 Major Clients

1.	US Govt. Defense Service	Travel Portal	USA
2.	Car Charging Group	Web Portal & Mobile Application	USA
3.	Cadence	SharePoint Web Portal	USA
4.	Sun Edison Inc.	Mobile & Web Application	USA
5.	Gulf Warehousing Company	Order Management System	Qatar
6.	Sodick	Electric Discharge Machining	USA
7.	Social Maps	Web & Mobile Application	Sweden
8.	Indie Shuffle, LLC	Music Blog and Mobile Application	USA
9.	Trust Bank	Mobile Banking	Bangladesh
10.	South East Bank	Mobile Banking	Bangladesh
11.	Jamuna Bank	Core Banking	Bangladesh
12.	Economic Relations Division (ERD)	Foreign Aid Mgmt. System	Bangladesh
13.	Noman Group	ERP Solution	Bangladesh
14.	Mutual Trust Bank	Core Banking	Bangladesh
15.	ICT Division	e-learning & Job portal	Bangladesh
16.	A2i	Mobile Court	Bangladesh

2 Project Overview

2.1 Project Context

Genweb2 Limited has been implementing the ERP for Samuda Chemical Complex and now management has decided to emulate the advantage of ERP technology into Super Petrochemical (Pvt.) Ltd.

2.2 Project Scope

As per the discussion with competent authority, the scope of the project would be drawn out in the below modules:

- Inventory Management
- Purchase Management
- Employee Management
- User Management

3 Team Composition

To achieve the above objective and considering the nature of the project requirements, Genweb2 is proposing the following team composition to ensure the quality of work and time constraints. If there are other skill sets/functional areas that Super Petrochemical (Pvt.) Ltd. requires, Genweb2 will make every effort to fulfill these additional requirements.

3.1 Team Composition

Resource Type	Number of Resource	Experience
Project Manager/Angering Leaded	1	8+
Developer	2	4+
Quality Assurance Engineer	1	5+
Network Admin:	1	7+

4 Project Schedule

Considering the time constrains and Super Petrochemical (Pvt.) Ltd's business need, Genweb2 is proposing an optimized project schedule as shown below:

Task Type	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6
Requirement Analysis						
Development						
QA, Deployment & Training						
Post Deployment Free Support						
Go Live						

5 Project Cost

In order to accomplish the assignment, our quoted financial price is **BDT 1,500,000.00** (Bangladesh Taka Fifteen lac only). This price is applicable for the mentioned scope only and exclusive of local taxes.

5.1 Payment Schedule

Genweb2 will expect to receive the payments based on milestones and the payment schedule will be as below:

Milestone	Amount (BDT)	Comment
At kick-off	300,000.00	20% of Project Cost
After Requirement Analysis	300,000.00	20% of Project Cost
After Development	600,000.00	40% of Project Cost
After Go-live	300,000.00	20% of Project Cost
Total	**15,00,000.00**	

6   Notes

Finally Genweb2 would like to share a few additional thoughts:

1. Genweb2 understands the tight timeframe and urgency to complete this project rapidly. Our estimate of 6 months to complete reflects our understanding that Super Petrochemical (Pvt.) Ltd. requires a bug-free, stable system. To reduce the overall timeframe down to this level, we are having some project phases overlap partially. *The Genweb2 team will make every effort possible to get this project done more quickly than our overall* 6 months *estimate*, and we assume that we will have Super Petrochemical (Pvt.) Ltd.'s full support as we go through this project.

2. Since Genweb2 has not received a formal requirement document, we have tried to scope this out as well as possible from in person discussions.

3. To more easily address any additional feature requests from Super Petrochemical (Pvt.) Ltd, Genweb2 proposes to park them separately and treat them under an overarching AMC.

4. PaaS, IaaS, SaaS has to be arranged by a2i Super Petrochemical (Pvt.) Ltd

5. In case of travel/visit, Super Petrochemical (Pvt.) Ltd would bear the TA/DA.