



## TRANSCRIPT OF RECORDS - DEGREE CERTIFICATE

ARCHIVE NUMBER: 15907

reg. 158288

MATRICULATION NUMBER: 0000974099

NAME OF THE STUDENT: Family Name: CAMUFFO First Name: GIULIO GENDER: M

DATE, PLACE AND COUNTRY OF BIRTH: Date (dd/mm/yyyy): 13/01/1996 Place GROSSETO Country ITALIA

CLASS (MAIN FIELD OF STUDY FOR THE QUALIFICATION): Class n. LM-77 Management

DEGREE PROGRAMME: Economics and management (Second cycle degree programme)

OFFICIAL LENGTH OF THE PROGRAMME: 2 academic years

ADMINISTRATIVE OFFICE: Forlì

LANGUAGE OF INSTRUCTION : English

MATRICULATION DATE (dd/mm/yyyy): 27/07/2020

FIRST ACADEMIC YEAR OF ENROLLMENT: 2020/2021

### QUALIFICATION AND TITLE AWARDED

Qualification: Laurea magistrale in Economics and management

Grade: 110 e lode(1) - Average grade: 28,95/30 ( 106,15/110)

Date (dd/mm/yyyy): 30/03/2023

Title: Dottore magistrale

### FINAL EXAMINATION

Type: DISSERTATION AND RELATIVE DISCUSSION

Title: Crisis and recovery in a start-up. The case of the Slovak company

Synculario.

Supervising Professor: CORRADO RAFFAELE

Subject: Administration And Networks (I.C.)

### LEARNING ACTIVITIES RECOGNIZED IN THE LAST ATTENDED PROGRAMME

Learning activities	Grade	ECTS Scale	Date (dd/mm/yy)	SSD	CFU/ECTS
Corporate Valuation, Mergers And Acquisitions (I.C.)	RP				9

Date (dd/mm/yyyy): Forlì, 11/04/2023

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Learning activities	Grade	ECTS Scale	Date (dd/mm/yy)	SSD	CFU/ECTS
<i>Corporate Valuation</i>				SECS-P/09	6
<i>Mergers and Acquisitions (M&amp;A)</i>				SECS-P/09	3
<i>Laboratory</i>					
Credits in Group INF/01	RP			INF/01	2
Credits in Group SECS-P/07	RP			SECS-P/07	6
Credits in Group SECS-P/08	RP			SECS-P/08	4
International Management (I.C.)	RP				9
<i>International Management and Marketing</i>				SECS-P/08	6
<i>Marketing Metrics Laboratory</i>				SECS-P/08	3
Internship Abroad for Preparation of the Final Examination	RP				12
Job Placement Seminar	RP				3

#### LEARNING ACTIVITIES SUCCESSFULLY COMPLETED IN THE LAST ATTENDED PROGRAMME

Learning activities	Grade	ECTS Scale	Date (dd/mm/yy)	SSD	CFU/ECTS
Administration And Networks (I.C.)	28	C(2)	11/01/2021		9
<i>Administrative Processes</i>				SECS-P/08	6
<i>Networks Laboratory</i>				SECS-P/08	3
BUSINESS INTELLIGENCE	30 e lode	A(2)	01/04/2022	SECS-P/07	6
Business Plan	26	D(2)	09/11/2020	SECS-P/08	6
Comparative Labour Law	30	B(2)	01/09/2021	IUS/07	6
Complementary activity of Corporate Valuation, Mergers And Acquisitions (I.C.)	30 e lode	A(2)	08/06/2022		3
Corporate Valuation, Mergers And Acquisitions (I.C.)					6 out of 9
<i>Corporate Valuation</i>	30 e lode	A(2)	08/03/2022	SECS-P/09	6
Replaced by					

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Learning activities	Grade	ECTS Scale	Date (dd/mm/yy)	SSD	CFU/ECTS
[223281 D] Financing And Valuation Of High Tech Companies (ERASMUS)					
[222821 D] Financial Management (Ib) (ERASMUS)					
Cost Management	28	C(2)	13/01/2021	SECS-P/07	6
Credits in Group INF/01	30 e lode	A(2)	08/03/2022	INF/01	2
Replaced by					
[220521 0484]basic R Programming (ERASMUS)					
Credits in Group SECS-P/07	30 e lode	A(2)	08/03/2022	SECS-P/07	6
Replaced by					
[236021 D]corporate Governance Case Studies (ERASMUS)					
Credits in Group SECS-P/08	30 e lode	A(2)	08/03/2022	SECS-P/08	4
Replaced by					
[ 222621 D]strategic Management (ERASMUS)					
International Economics (I.C.)	30 e lode	A(2)	08/06/2021		12
<i>International Finance</i>				SECS-P/01	6
<i>International Trade</i>				SECS-P/01	6
International Management (I.C.)	30 e lode	A(2)	08/03/2022		9
<i>International Management and Marketing</i>				SECS-P/08	6
Replaced by					
[220281 0301]international Marketing (ERASMUS)					
[232061 0207]international Management (Ib) (ERASMUS)					
<i>Marketing Metrics Laboratory</i>				SECS-P/08	3
Replaced by					
[220281 0301]international Marketing (ERASMUS)					
[232061 0207]international Management (Ib) (ERASMUS)					
Internship Abroad for Preparation of the Final Examination	ID		10/02/2023		12
Replaced by					
Erasmus For Traineeship (ERASMUS)					
Job Placement Seminar	30 e lode	A(2)	08/03/2022		3

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Learning activities	Grade	ECTS Scale	Date (dd/mm/yy)	SSD	CFU/ECTS
Replaced by [236421 D]creative Problem Solving Process And Design Thinking (Cems) (ERASMUS)					
Management Accounting And Strategic Control (I.C.)	28	C(2)	16/07/2021		12
Financial Analysis				SECS-P/07	6
Performance Management Systems				SECS-P/07	6
Merchant Banking and Private Equity (I.C.)	27	C(2)	27/06/2022		9
Due Diligence Laboratory				SECS-P/11	3
Private Equity and Structured Finance				SECS-P/11	6
Quantitative Methods (I.C.)	29	B(2)	17/06/2021		12
Data Mining				SECS-S/03	6
Econometrics				SECS-P/05	6
Final examination	Successfully Completed		30/03/2023		3

USEFUL CREDITS (RECOGNISED AND/OR OBTAINED IN THE LAST DEGREE PROGRAMME): 126

#### Notes

(1)  
Final Examination taken in a degree programme in the ISCED field of education: 04-Business, administration and law

The Board evaluates the candidate through his/her study curriculum and the final examination; the Board expresses its evaluation as a mark out of one hundred and ten. The examination is passed with a minimum score of 66/110. In the event of the maximum score being awarded (110/110), the Board may unanimously decide to award the "cum laude" honour.

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ECTS Scale	Grade	% of students who have obtained such grade
A	110 e lode	40
B	110	8
C	103 - 109	27
D	92 - 102	20
E	66 - 91	5

(2)

Exam taken in a degree programme in the ISCED field of education: 04-Business, administration and law

ECTS grading scale and table of second cycle degree programmes in the ISCED field of education 04-Business, administration and law

ECTS Scale	Grade	% of students who have obtained such grade
A	30 e lode	13
B	30	18
B	29	11
C	28	16
C	27	12
D	26	8
D	25	6
D	24	4
D	23	3
D	22	2
E	21	2
E	20	2
E	19	1

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ECTS Scale	Grade	% of students who have obtained such grade
E	18	2

Passing grade for each exams or learning activity can range from 18 to 30. The highest possible grade is "30 e lode" (30L), i.e. 30 with honours. For some exams and activities there is no grade, but only an "approved" (ID).

The percentages of students obtaining a given grade are rounded up to the nearest whole number. The highest percentage is calculated by the difference between 100 and the sum of the percentages of the students obtaining the other grades.

1 CFU = Credit Unit = 1 ECTS = 25 working hours (teaching, independent study, examinations, tutorials)

N.A. = Not applicable in a different Faculty in the Univesity system before 1999 reform or in a different University.

SSD = Scientific field/Discipline

RC = Recognised

RP = Replaced

SO = Substitute

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## The Italian University System

(DM 509/99 and DM 270/2004)

Since 1999, Italian university studies have been reformed so as to meet the objectives of the "Bologna process". The university system is now organised in 3 cycles: the *Laurea*, the 1st cycle academic degree, grants access to the 2nd cycle, and the *Laurea specialistica/magistrale*, the main degree of the 2nd cycle, gives access to 3rd cycle courses awarding the *Dottorato di ricerca*. In addition to the three sequential degrees mentioned above, the system offers other programmes with their respective degrees.

**First cycle.** First cycle studies consist exclusively in *Corsi di Laurea*, aimed at guaranteeing students an adequate command of general scientific methods and contents as well as specific professional skills. The general access requirement is the school leaving qualification awarded on completion of 13 years of global schooling and after the relevant State examinations; also comparable foreign qualifications may be accepted. Admission to individual degree courses may be subject to specific course requirements. *Laurea* courses last 3 years. The *Laurea* (1st degree) is awarded to students who have earned 180 credits; the completion of a training period and the defence of a thesis may also be required. The *Laurea* grants access to competitions for the civil service, to regulated and non-regulated professions, and to 2nd cycle courses.

**Second cycle.** Second cycle studies include the following typologies:

A) *Corsi di Laurea specialistica/Corsi di Laurea magistrale*; they are aimed at providing students with an advanced level of education for the exercise of a highly qualified activity in specific areas. Access is usually by a *Laurea* or a comparable foreign degree; admission is subject to specific course requirements determined by individual universities; workload: 120 credits; length: 2 years. The awarding of the degree, *Laurea specialistica/magistrale* (2nd cycle degree of the "Bologna process") is conditional on the defence of a thesis. The change of the name from *Laurea specialistica* into *Laurea magistrale* was decided in 2004.

A limited number of 2nd cycle programmes (dentistry, human medicine, pharmacy, veterinary medicine, architecture, law), are defined *Corsi di Laurea specialistica/magistrale a ciclo unico* (one-block LS/LM courses); access is by the school leaving diploma or a comparable foreign qualification; admission is subject to selective entrance exams; each degree course is organised in just one-block of 5 years and 300 credits (only human medicine requires 6 years and 360 credits). All *Lauree specialistiche/magistrali* grant access to competitions for the civil service, to regulated and non-regulated professions, research doctorate programmes and all the other degree courses of the 3rd cycle.

B) *Corsi di Master universitario di primo livello*. They consist in advanced scientific courses or higher continuing education studies open to the holders of a *Laurea* or a comparable foreign degree; admission may be subject to additional conditions. Length: minimum 1 year; workload: 60 credits at least. The *Master universitario di primo livello* does not give access to the 3rd cycle.

**Third cycle.** Third cycle studies include the following typologies:

A) *Corsi di Dottorato di Ricerca* aim at training students for very advanced scientific research; they adopt innovative teaching methodologies, updated technologies, training periods abroad and supervised activities in specialized research centres. Admission requires a *Laurea specialistica/ magistrale* (or a comparable foreign degree) and to pass a specific competition; studies last a minimum of 3 years; the doctoral student must work out an original dissertation to be defended in the final examination.

B) *Corsi di specializzazione* are devised to provide students with knowledge and abilities as requested in the practice of highly qualified professions; they mainly concern medical, clinical and surgical specialties. Admission requires a *Laurea specialistica/magistrale* (or a comparable foreign degree) and the passing of a competitive examination; course length varies in relation to subject fields. The final degree, *Diploma di specializzazione*, gives the right to the title as *Specialista*.

C) *Corsi di Master universitario di secondo livello* consist in advanced scientific courses or higher continuing education studies, open to the holders of an LS or a comparable foreign degree. Length: minimum 1 year; workload: 60 credits at least.

**Credits:** degree courses are usually structured in credits. A university credit generally corresponds to 25 hours of global work per student, time for personal study included. The average workload of a full time student is conventionally fixed at 60 credits per year.

**Classes of degree courses:** all degree courses sharing educational objectives and teaching-learning activities are organised in groups called *classi*. The content of individual degree courses is autonomously determined by universities; however, when establishing a degree course, individual institutions

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have to adopt some general requirements fixed at national level. Degrees belonging to the same class have the same legal validity.

**Academic titles:** the *Laurea* confers the title "*Dottore*", the *Laurea specialistica/magistrale* that of *Dottore magistrale*, the *Dottorato di ricerca* that of "*Dottore di ricerca*".

**Joint degrees:** Italian universities may establish degree courses in cooperation with foreign partner universities; on completion of integrated curricula joint or double/multiple degrees are awarded.

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