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# Giulio Schinaia

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Department of Economics, University of Oxford, Manor Road, OX1 3UQ, Oxford, UK

## EDUCATION

### DPhil (PhD) in Economics

2019 -

University of Oxford, UK

- Thesis title: *Essays on Rural Economic Development*. Supervised by Pramila Krishan.
- Expected submission in June 2023.

### MPhil in Economics

2014-2016

University of Oxford, UK

- Thesis title: *Labour Market Effects of Social Programmes: Evidence from Ethiopia's Productive Safety Net*. Supervised by James Fenske.

### BSc in Economics (1st Class Honours)

2010-2013

University of York, UK

- Ranked 1<sup>st</sup> in last year examinations in a cohort of 97.
- International Exchange Student at *The University of Sydney, Australia*.

2011-2012

## RESEARCH INTERESTS

Development, Labour, Behavioural, Organisational Economics

## RESEARCH IN PROGRESS

Impact of Market Information on Cashew Producers in Guinea-Bissau

(with Brais Álvarez Pereira, Adewusi Mendonça, Dayvikson Raiss Laval Tavares, Sebastian Schäber)

Pre-registered at: <https://www.socialscienceregistry.org/trials/4740>

Labour Market Effects of Ethiopia's Social Safety Net

The Future in Mind: Aspirations and Future-Oriented Behaviour in Rural Ethiopia

(with Tanguy Bernard, Stefan Dercon, Kate Orkin, Alemayehu Seyoum Taffesse)

Pre-registered at: <https://www.socialscienceregistry.org/trials/1483>

## POLICY REPORTS

"Investing in Human Capital and Foundational Skills", with Emily Gardner in *Guinea-Bissau Country Economic Memorandum*. 2020. World Bank, pp. 47-73. <http://hdl.handle.net/10986/34752>

"Guinea-Bissau Malaria Indicator Survey 2017 Report", with Amabélia Rodrigues, Cesário Martins, Ronise da Silva, Bruno da Silva, Aladje Balde, and Tom Hall. 2018. Bissau Health Project.

## ACADEMIC PRESENTATIONS

CEPR/IFS/UCL/BREAD/TCD Workshop in Development Economics

2022

EDWRG seminar series (University of Johannesburg)

International Conference on Development Economics (CERDI), IFAD

NOVAFRICA Conference, Advances with Field Experiments (University of Chicago)

PEP Convening (UC Berkeley), Pacific Development Economics (PacDev) Conference

North East Universities Development Consortium (NEUDC) Conference,

2021

Africa Meeting of the Econometric Society, CSAE Conference

CSAE Workshop (Addis Ababa University), NOVAFRICA Conference

2018-2019

Ethiopian Economic Association Conference, CSAE Conference

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## AWARDS

Economics Department Doctoral Bursary	GBP 6,754 & fees	2022
Economics Department Doctoral Bursary	GBP 8,419	2021
Standing Panel on Impact Assessments Small Grant	USD 5,000	2021
Luca D'Agliano Scholarship	EUR 10,000	2019

## REFEREEING

Journal of African Economies

## PROFESSIONAL EXPERIENCE

### Doctoral researcher

2019-

*Department of Economics, University of Oxford, UK*

- Leading the implementation and analysis of a cluster-randomised trial (registered at: <https://www.socialscisearch.org/trials/4740>) to study the effects of a mobile-based market information system among 1988 cashew producers in 290 villages in Guinea-Bissau, in collaboration with the Ministry of Finance of Guinea-Bissau.

### Research Assistant for Stefan Dercon, Rob Garlick, Kate Orkin

2018 - 2021

*Centre for The Study of African Economies, Oxford, UK*

- Conducted econometric analysis on research projects in Ethiopia and Kenya that study the relationship between psychological constraints and economic outcomes. Supported editing of final manuscript for submission to peer-reviewed academic journals.
- Engaged with the Kenyan government, partner NGOs (e.g. GiveDirectly), and international organisations to stimulate a discussion on policy designs that take into account psychological constraints through workshops and presentation of research designs.

### Short-term Consultant for Fiseha Haile

2020

*World Bank, Macroeconomic, Trade, & Investment Global Practice, Bissau, Guinea-Bissau*

- Co-authored a chapter for the Country Economic Memorandum 2020 discussing the constraints and opportunities to accelerate economic growth in Guinea-Bissau through reforms that seek to increase human capital.
- Conducted interviews with government officials and analysed administrative and survey data to make a case for investments and reforms in the education sector in Guinea-Bissau.

### Economic Advisor - Overseas Development Institute Fellow

2016 - 2018

*Ministry of Education, Bissau, Guinea-Bissau*

- Co-managed the human resources database of public teachers in the country and liaised with the Ministry of Finance and the Public Administration Ministry in reforming the monthly processing of the Civil Service's payroll, removing over 1000 irregular salaries as a result.
- Lead a cost assessment of the Public Teachers' Act reform, through presentation at the Council of Ministers, regular meetings with unions, central Ministry staff and consultations at the regional level, which contributed to averting recurrent public teacher strikes.
- Designed the questionnaire, planned the logistics, trained and coordinated a team of 15 agents for a baseline survey of 780 schools for a \$15 million education project financed by the World Bank.
- Built institutional capacity by training and monitoring a team of 20 technicians in using a customized SQL-based software, in collaboration with UNESCO consultants, in order to produce the first education statistical yearbook in over a decade.
- Coordinated the preparation of the Ministry's annual and multi-annual budget in line with its 2017-2025 sector plan, with the aim of increasing the national budget allocation to the education sector by 4% annually until 2025 and mobilising additional donor resources.

<b>Research Consultant for Amabélia Rodrigues</b>		2018
<i>Bandim Health Project, Bissau, Guinea-Bissau</i>		
<ul style="list-style-type: none"> <li>• Cleaned and merged a dataset of 4000 households in Guinea-Bissau to evaluate the impacts of a malaria-nets distribution campaign funded by The Global Fund to Fight AIDS, Tuberculosis and Malaria.</li> <li>• Constructed wealth-proxies to analyse the relationship between socio-economic variables and health-related outcomes in the evaluation report.</li> </ul>		
<b>Short-term Consultant for Philippe Auffret</b>		2018
<i>World Bank, Social Protection &amp; Labour Practice, Bissau, Guinea-Bissau</i>		
<ul style="list-style-type: none"> <li>• Cleaned and analysed Living Standard Measurement Surveys (Burkina-Faso, Ethiopia, Guinea-Bissau) to improve beneficiary targeting techniques for cash-transfer programmes.</li> <li>• Supported the Guinea-Bissau Social Protection Project Implementation Unit in designing survey instruments for its new cash-transfer programme.</li> </ul>		
<b>Research Assistant for Girum Abebe, Stefano Caria, Simon Franklin</b>		2015
<i>Centre for The Study of African Economies, Addis Ababa, Ethiopia</i>		
<ul style="list-style-type: none"> <li>• Data collection oversight of 2 surveys: an endline of 4000 job seekers that participated in a randomized control trial; a baseline of 2000 households that applied for a lottery-allocated government housing scheme.</li> <li>• Wrote, formatted, piloted, verified questionnaires and trained both survey teams (each consisting of 25 enumerators and 5 supervisors).</li> <li>• Recorded and analysed weekly data on response rates, regularly reported on survey progress to Principal Investigators at the University of Oxford.</li> <li>• Data entry oversight: cleaned raw datasets using Stata and CSPro; managed corrections together with the local data consultants, data clerks and verifiers.</li> </ul>		
<b>Assistant Economist</b>		2013 - 2014
<i>Department for Environment, Food and Rural Affairs, London, UK</i>		
<ul style="list-style-type: none"> <li>• Conducted partial equilibrium analysis that shaped the UK's position on the impacts of biofuel policies, agricultural trade sanctions and pesticide bans on agricultural markets.</li> <li>• Advised ministers and senior civil servants on medium term agricultural projections through oral briefings and written submissions.</li> <li>• Independently developed an economic model of the UK agricultural markets still employed at the department, which I presented at an OECD-FAO collaborator meeting.</li> </ul>		
<b>TEACHING EXPERIENCE</b>		
<b>Stipendiary Lecturer in Economics</b>		2022
<i>Merton and Exeter College, University of Oxford, UK</i>		
<ul style="list-style-type: none"> <li>• Lead weekly tutorials in econometrics for 13 second year undergraduate students. Trained students on coding in R and RMarkdown. Taught 12 revision classes in econometrics and microeconomics to 11 final and 10 first year undergraduate students.</li> </ul>		
<b>Teaching Assistant for Evidence in Public Policy</b>		2021
<i>Blavatnik School of Government, University of Oxford, UK</i>		
<ul style="list-style-type: none"> <li>• Provided one-to-one support and convened weekly discussion groups for Master in Public Policy candidates to support them in designing an impact evaluation for a policy of their choosing.</li> </ul>		
<i>Languages</i>	English, Italian, Portuguese, French	
<i>Software</i>	Stata, L <sup>A</sup> T <sub>E</sub> X, R, QGIS, Excel, Access, SQL	