

**JANE DORRIS, MBA**  
**Buyside and Sellside M&A, Equity and Debt Financing**  
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## Summary

Investment banker with 10 years of experience in financial analysis and deal structuring. Strong expertise in building financial models and performing due diligence on potential investments. Proven track record of successfully completing large, complex transactions and delivering strong returns for clients. Experienced in working with clients in a variety of industries, including technology, healthcare, and consumer goods. Skilled in developing and maintaining relationships with key stakeholders, including company management, private equity firms, and institutional investors.

## Experience

<b>Rolfson</b> <b>Investment Banking Analyst</b>	Chicago, IL 2016 - Present
Rolfson is a Management Consulting firm in Chicago	
<ul style="list-style-type: none"><li>Led \$100M+ deal model for a hotel Customer Reservation System, establishing Sabre as an enterprise solution</li><li>Executed on two (2/2) 2017 goals which had a direct impact on bonus qualification for all Intelsat employees</li><li>Acquired \$10MM in debt and working capital lines</li></ul>	
<b>Harvey</b> <b>Principal Investment Banking Analyst</b>	Chicago, IL 2015 - 2016
Harvey is privately owned bank specializing in online trading and investments.	
<ul style="list-style-type: none"><li>Identified and met with 20+ new target companies and 10+ local authorities</li><li>Devised a near accurate brand penetration prediction model (Photon) for 5 P&amp;G brands; saved \$6mn in costs</li><li>Improved accuracy of partner organizational spend forecast by 50%</li><li>Participated in the IFRS 9 transition project</li></ul>	
<b>Lauzon</b> <b>Investment Banking Analyst</b>	Chicago, IL 2013 - 2015
Lauzon is an integrated business services platform with focus in East Africa which is one of the most significant players in the oil and gas industry.	
<ul style="list-style-type: none"><li>Assisted in the analysis of the peers 2Q16 results which was delivered to the executive committee</li><li>Provided daily live commentary on Television Satellite Channel (878 SKY) and Italian National Radio (RAI)</li><li>Managed the credit quality of a \$1 million+ portfolio</li></ul>	
<b>Rau-Ward</b> <b>Financial Analyst 1st level</b>	Chicago, IL 2012 - 2013
Rau-Ward is the anchor bottler for Western Europe. Being part of the company I was:	
<ul style="list-style-type: none"><li>Served as the primary scheduler for multiple, concurrent government R&amp;D programs worth over \$7M.</li><li>Implemented the function : accurate, automated, 100% deadlines met</li><li>Monitor and control project investments (Controlled close to \$ 800 Mn of Projects)</li></ul>	

## Education

<b>Carlos III University</b> <b>Business Administration</b>	2005 - 2009
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## Key Achievements

<b>Core Member, Finomaniac</b> Finance Club, MBA, BITS Pilani, 2013-14	<b>PR Coordinator, Reflexionar</b> Management Magazine, MBA, BITS Pilani, 2013-14	<b>Event Coordinator, Finomaniac</b> Interface (Management Fest), MBA, BITS Pilani, 2014
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## Skills

Financial analysis · Risk management · Negotiation · Communication · Problem solving · Market research · Client relationship management · Due-diligence · GAAP/IFRS · Market research