Global Sustainable Leadership

The Role of Banks

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What is a bank?

- Banks collect deposits from households/companies that have savings and distribute loans to households/companies
 - ightarrow Banks are the main lenders of households and small firms
- A typical bank balance sheet



What is special about banks?

- Bank pays an interest rate to its depositors (r_{dep}) and charges an interest rate to its borrowers (r_{loan})
 - \rightarrow Typically, $r_{loan} > r_{dep}$, and the difference is bank's profits
- Why don't depositors reach out to the borrowers directly and capture the difference? Why do we have banks?
- Because banks provide important services to the economy. They
 - ightarrow bring together the creditors and debtors
 - → provide payment services
 - ightarrow diversify away the risk for depositors
 - ightarrow produce information via screening and monitoring

Banks and Green Innovation

- Do banks finance green technology?
 - \rightarrow Depends!
- Two reasons why banks do not want to finance green technology
 - 1. Banks create an advantage for themselves by collecting information (Minetti, 2011)
 - ightarrow By creating a green tech, firms reduce banks' relative advantage
 - ightarrow Banks may not prefer their borrowers to make radical changes
 - 2. Green innovation may hurt banks' existing brown borrowers (Degryse, Roukny, Tielens, 2022)
 - ightarrow Thus, banks may be less willing to finance green technology to protect their existing borrowers
- If firms manage to get credit, then bank credit can facilitate green technology
 - 1. Higher loan supply enables firms to undertake a green investment (Accetturo et al., 2022)
 - 2. Even though banks are conservative about the new technology, they may decide to respond to firms' loan demand for green technology (Apicella Fabiani, 2023)

Banks and Firms' ESG Profiles

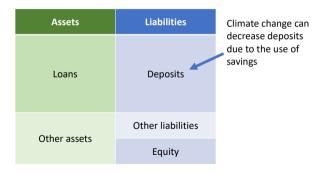
Do banks finance care about their borrowers' ESG profiles?

- Banks charge higher rates to firms that produce pollutants (Chava, 2014)
- Banks' commitment to green financing matters
 - → Committed banks charge higher rates to brown firms (Gao 2023)
 - ightarrow Therefore, brown firms stop their lending relationship with committed banks (Degryse et al., 2023)
- Banks may influence their borrowers' ESG profiles (Houston&Shan, 2022)
 - ightarrow Borrowers improve their ESG profiles when the bank has a better ESG profile
- The Paris Agreement reduced banks' willingness to lend to carbon-intensive firms. After the Paris Agreement,
 - ightarrow banks charge higher interest rates to fossil firms (Delis et al., 2023)
 - \rightarrow banks lend less to carbon-intensive firms (Reghezza et al., 2022)

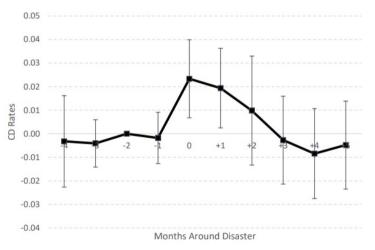
- Consider again the balance sheet of a bank
 - ightarrow First, let's think about the liabilities side

Assets	Liabilities	
Loans	Deposits	
Other assets	Other liabilities	
	Equity	

- After a climate-related disaster, households and firms may want to use their savings
 - → This would reduce deposits



 Due to the reduction in deposit demand by depositors, banks offer higher deposit rates (Dlugosz et al., 2023)



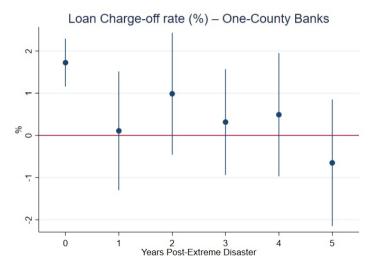
• Now, let's think about the assets side

Assets	Liabilities	
Loans	Deposits	
Other assets	Other liabilities	
	Equity	

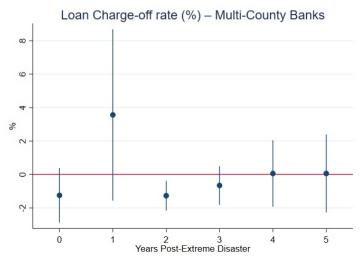
• A climate-related disaster can increase loan default rates

Climate change can increase loan default rates	Assets	Liabilities
	Loans	Deposits
	Other assets	Other liabilities
		Equity

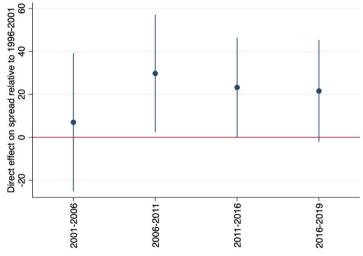
Blickle et al. (2021) find higher loan charge-off rates after a disaster



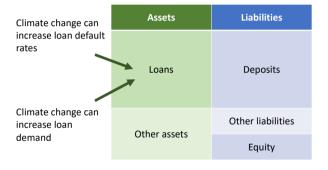
- Blickle et al. (2021) find higher loan charge-off rates after a disaster
 - \rightarrow However, the effect is smaller for banks that operate in many locations



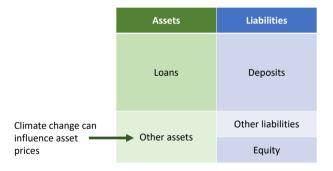
• Because of the climate risks, banks charge higher rates



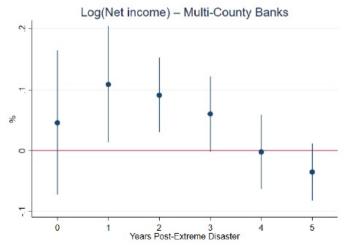
• A climate-related disaster can increase loan demand



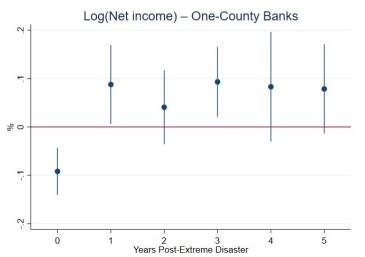
• A climate-related disaster can influence asset prices



- These moving parts suggest that
 - \rightarrow Banks that have the capacity to satisfy the demand may increase their profits



- These moving parts suggest that
 - \rightarrow Yet, the others may suffer from a loss

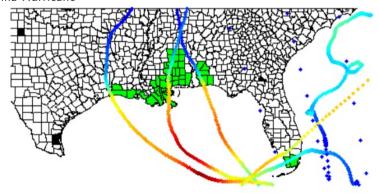


How does climate regulation affect banks?

- How do banks react to a regulation that affects their borrowers?
- Ivanov et al (2023) study two cap-and-trade systems in the US
 - \rightarrow Cap-and-trade system: Firms trade the emission permits, and a market for carbon emission emerges
 - ightarrow Banks reduce loan maturity and charge higher interest rates, which are in line with a more conservative loan supply
- Benincasa et al (2024) investigate how banks adjust their cross-border loan supply when their home country increases climate policy stringency
 - ightarrow Banks decrease their domestic lending and increase cross-border lending, especially to brown borrowers in countries with more lenient climate policies
 - ightarrow Banks may take actions to protect their loan portfolios, which can undermine the effectiveness of climate policies

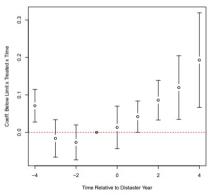
Households, Disasters, and Banks

- Do banks play a role in the recovery after a natural disaster?
 - \rightarrow Banks can support the recovery by providing loans
- The disasters are mostly sudden and relatively unexpected
 - → Banks need to have enough lending capacity
- Ex: Katrina Hurricane



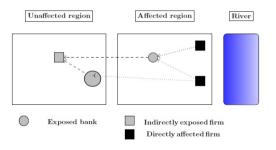
Households, Disasters, and Banks

- Do banks play a role in the recovery after a natural disaster? Yes!
 - \rightarrow Three important channels
- 1. Local knowledge
 - ightarrow Banks that have local knowledge (obtained via branches) extend credit after disasters
- 2. Securitization: Assets are pooled and sold to investors



Households, Disasters, and Banks

- Do banks play a role in the recovery after a natural disaster? Yes!
 - \rightarrow Three important channels
- 3. Internal capital markets
 - ightarrow Yet, with a negative spillover to unaffected areas



Regulating Banks

- Heated discussion about whether/how to regulate banks regarding climate change
 - ightarrow Asking for less capital if the borrower is green or asking for more capital if the borrower is brown
 - → Introducing green lending guidelines
- Challenges:
 - 1. It is not easy to tell which borrower is brown due to greenwashing
 - \rightarrow Giannetti et al (2024) document that green banks are more likely to give loans to brown borrowers and these loans are not observable to outsiders
 - 2. Even if the borrower is green, the loan could still be used in carbon-intensive activities
 - 3. Other lenders (i.e., nonbanks) can step in, decreasing the effectiveness of the regulation