



THE **TOP 10** PRESENTATION MISTAKES

that people make...and how to rock it instead.

1

TMI (TOO MUCH INFO)

Overloading on data or just too much information.
Blah! Blah! Blah!

HOW TO ROCK IT

Use less information, more stories
and a honed focus on your idea.



3

SAMENESS

Using the same vocal variety and/or the same
emotional level of your presentation.

HOW TO ROCK IT

Change it up to bring the audience up
and down; and interested.



5

DARTING EYES

Letting your eyes jump all over and not making enough
genuine eye contact to connect with the audience.

HOW TO ROCK IT

Hold steady eye contact from person to
person while being intentional about
looking over the entire audience and not being robotic.



7

TALKING TOO MUCH

Talking non-stop and not engaging the audience, or
even worse: reading your slides!

HOW TO ROCK IT

Use interactive and engaging content with
well-placed pauses to keep your audience's attention.



9

I BEFORE YOU

Using too many "I statements" in your
presentation and not enough "you statements"

HOW TO ROCK IT

Keep the I/you balance tipped towards your audience.



2

DREADFUL VISUALS

Using too few or poor visuals.

HOW TO ROCK IT

Use inspiring and relevant visuals that will help your
audience remember. Visuals don't have to be slides.



4

GOING OVER TIME

Not being within the specified time
limits and holding the audience captive.

HOW TO ROCK IT

Make sure to stay within your allocated
time, even if you have to cut short.



6

ENDING ON Q&A

Ending on Q&A is boring and diminishes
the control you have to close out strong.

HOW TO ROCK IT

Do your Q&A towards the end but then
finish with a powerful point or call to action.



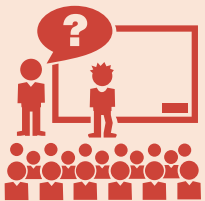
8

USING CLIPART

There's nothing that screams "rookie"
more than clipart and stock photos.

HOW TO ROCK IT

Use original and interesting visuals
that will help the audience make connections to your
content. Visuals should add to your story not take away.



10

THE WEAK FINISH

The end is the last thing your audience hears from
you. Don't end on thank you or something weak.

HOW TO ROCK IT

End with a strong call to action or
thought-provoking statement.

