



EA Reference #  
Parmalat-20150120-00047  
Parmalat-20150120-00048

Date 20/01/2015  
Client Code  
Customer LPO  
Client Name Parmalat  
Client Manager Sean van de Merwe

Item	Description	Currency	Original Amount	Discount	Amount
001	Enhancement Development	ZAR	737,528	16.31%	617,200
002	Software Labelling License	ZAR	57,800	0	57,800
003	3 Weeks Onsite Support	ZAR	190,000	47.36%	100,000
		ZAR	985,328	21.34%	775,000

#### Notes

- \* The quote is on a fixed cost basis for all the changes that have been listed and approved. Unless new changes arise, SNS is committed to finalize all the changes including the go-live for no additional cost
- \* 20% Customization OGS to be charged from 1st Anniversary of Successful Implementation
- \* Any additional Software License Costs will be charged separately
- \* SNS will share all development and process changes with Infor for inclusion in future WMS releases. However, SNS can't guarantee that these changes will be included by INFOR within the base version
- \* Development of these changes will be deployed on all Future Parmalat Installations and upgrades at no extra cost until these changes are included in the base versions

#### Payment Terms

- \* An amount of 387,500 ZAR will be paid upon Upon EA Approval and can be paid within 30 days from issuing the invoice
- \* An amount of 387,500 ZAR will be paid upon Upon Completion of Work

Signature:

11.3.2015

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