

LOCAL PURCHASE ORDER

TO

Supply Network Solutions (SNS)
Office: +961 1 884 700
Fax: +961 1 873 600 | www.sns-emea.com

Account No : 100008

LPO Date :
LPO Ref.# :
Payment Terms : 07/04/15
Delivery Location : 15000012/ON
Receiving Person : P3 payment term
Transmed KSA

Please supply the following :

S/N	Item #	Description	Qty	Unit Price SAR.	Total Price SAR.
1		Roll Out Per Project Cost	1	33,750.00	33,750.00
2		License Cost WM 3	1	35,437.50	35,437.50
3		AMC for 3 Users	1	7,087.50	7,087.50

RIYALS SEVENTY SIX THOUSAND TWO HUNDRED SEVENTY FIVE AND ZERO ONLY	76,275.00
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Remarks:	
Originator: Chadi Khalife	Approved by: 

VERY IMPORTANT: 07/05/15
This L.P.O. is valid until after which date this L.P.O. stands as good as cancelled. It is the beneficiary's obligation to renew the L.P.O.'s validity as otherwise settlement becomes automatically suspended. Please mention the Transmed LPO Reference Number on your delivery Note/Invoice for prompt payment.

Transmed - CR# 1010386498; Al Maather Tower 4th floor, Maather Street, Riyadh,
Kingdom of Saudi Arabia; PO Box: 10575 - Postal Code: 11443; Tel: +966 11 4628418 - Fax: +966 11 4641297



Transmed – Dammam Roll-Out Statement of work - V 0.7

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1. Executive Summary

SNS has and will always be a customer oriented company whose vision is to offer its customers Supply Chain Excellence. SNS was founded in 1989 as a dedicated partner to a leading Warehouse Management System provider and grew over the last few years to become one of the main players among Supply Chain Solutions providers in the region. As the market need for specialized logistics solutions increased, SNS expanded its services portfolio to tackle all facets of the Supply Chain industry.

Currently, SNS has evolved into an unbiased company offering a wide array of supply chain services extending from consulting and training to solution development, implementation and support. SNS provides its services to companies operating in various industries such as third party logistics, distribution, wholesale, retail and freight forwarding.

SNS differentiates itself from its competitors by being a priori a consulting company whose primary objective is to minimize its customers' logistics costs, increase visibility and control over their different processes as well as maximize the productivity and efficiency of their supply networks. To achieve these targets, SNS has adopted a flat management structure made up of two teams: a team of operational consultants who are experts in the needs and requirements of the Supply Chain Industry and a team of technical consultants who are highly proficient in Supply Chain Solutions. These two teams work hand in hand to ensure that our customers receive a total solution that best fits their requirements.

SNS is excited about the opportunity to assist roll-out its WMS solution at the new Transmed warehouse in Dammam. At SNS, we have consistently delivered quality services and products that resulted in bottom line benefits and improvements to our clients. We are confident that SNS involvement considering their great expertise in such projects and SNS awareness of Transmed operations in specific will secure a smooth WMS implementation at new facilities with minimal down-time or impact on business.

2. Transmed Requirements

Transmed wishes to roll-out the WMS solutions into the new operation for food services in Dammam. The following tasks are expected from SNS:

1. Environment setup for a new server in Dammam
2. Copy and configuration of interfaces to connect to new schema along with testing
3. Support the go-live operation

It is expected that Dammam will be an exact replica of Jeddah and Riyadh operation.



3. Project Scope Details

The following effort and costs apply should Transmed require the implementation of Infor WM4000 in Dammam as used in current Qoz, Jeddah and Riyadh warehouses for Foodservices using a new schema on Riyadh Server.

Task	Effort (man days)	Assumptions
Installation, configuration and testing of the new schema and configure a new set of interfaces (Boomi)	5	<ul style="list-style-type: none"> SNS will take the lead installing the new server and configuring the interfaces. Transmed will take the lead on importing the master data into new schema.
Upload and Validate WMS Master Data		<ul style="list-style-type: none"> SNS will upload the location and zone data SNS will support this and help in validating the imported data
Go-Live Support	3	One SNS consultant will be on site for 3 working days in order to support the go-live
Project Management	1	

3.1 Assumptions

- Any additional effort exceeds above effort specified in man days will be scoped and charged separately

4. Commercial Details

4.1 Dammam Roll-Out Cost

Component	Cost in USD
Roll-Out as per project cost	9,000
License cost of Infor WM: 3 additional concurrent users	9,450
AMC for 3 additional users	1,890
Travel and Living Expenses (On actual – See below assumptions)	On Actuals
Total Cost :	20,340 USD

Note 1: Travel and accommodation expenses are excluded and will be paid by customer based on actuals.

Note 2: The amount (fee) of the contract is net (excluding) of any and all taxes or government surcharges.

Note 3: Each payment will be due within 30 days from invoicing.



4.2 Payment Terms:

1. 100% of the licenses cost upon sign off of proposal
2. 100% of additional AMC fees (20% of license cost) upon sign off of proposal
3. 50% of the implementation services upon sign off of proposal
4. 50% of the implementation services upon completion of work

4.3 Travel and Living Expenses:

- The travel, accommodation, visa, meals, transportation and living expenses will be covered by Transmed

4.4 Assumptions:

1. The above proposal is only valid based Transmed commitment to sign the Upgrade proposal for Infor WM 4000 to Infor SCE 10 by 1st of October 2015
2. Should Transmed not sign the proposal, they will be invoiced for the value of 73,000 USD worth of licenses as is required for every new site in Infor WM 4000

5. Acknowledgment

Acknowledged on behalf of SNS:

Signature

Title

Print Name

Date

Acknowledged on behalf of Transmed:



Signature

General Manager

Title

Mohamed Hajj Ali

Print Name

07-04-2015

Date

Chadi Khalife

From: Samir Harb
Sent: Tuesday, April 07, 2015 12:16 PM
To: Chadi Khalife
Cc: Sami Nakhle; Mohammad Hajj Ali; Mohammad Nofal
Subject: FW: Transmed Dammam Proposal
Attachments: Transmed_WMS_Rollout_Dammam_KSA_v0.7.pdf

Dear Chadi

Please go ahead with prepare the LPO as per attached.

Best Regards

Samir Harb

Regional ERP Head & IT Manager

Gulf Towers, Oud Metha Rd
Dubai, United Arab Emirates
t: +9714-3349993 Ext. 308



From: Samir Harb

Sent: Tuesday, March 31, 2015 4:21 PM

To: Venugopal Bangera

Subject: FW: Transmed Dammam Proposal

Best Regards

Samir Harb

Regional ERP Head & IT Manager