

GOVIND RAM KAVATURI

Hyderabad
India

08099056004
govindkavaturi@outlook.com

Experience:

Sales & Business Development Intern, Innovese Technologies [June 2012 - August 2012]

- Mapped out timelines, milestones and communication processes
- Strategic business development advisory
- Was responsible in preparing documentations, proposals and presentations at both the ends.
- Facilitated business and sales requirements by arranging and attending meetings
- Involved in various internal sessions on product, sales and business development
- Was one of the key responsible persons on market research

Business Coordinator & Head Photographer, StudentLive [June 2011 – Present]

- Key person on business development advisory board
- Initiated various events and promotional programs with key take on developing the brand name.
- Worked on collaborations and partnerships right from pitching to finalizing the MOU.
- Handled whole of photography operations which includes leading team, drafting work schedule, taking decisions, handling sponsorships etc.

Education:

- **Company Secretary** [Expected completion 2014]
Institute of company secretaries of India, New Delhi, India.
Company Law, commercial law, organization and management, company accounts, economic and labour law, Tax law, securities and compliances [Executive level]
- **Bachelor of commerce** [Expected completion 2014]
Osmania University, Hyderabad, India.
Accounting, Business economics, finance, ethics, management, taxation [Second Year]
- **Higher Secondary Education – Intermediate** (2011)
Little Flower Junior college, Hyderabad, India.
Mathematics, Economics and Commerce (68%)
- **Secondary Education (SSC) – Xth Standard** (2009)
St patrick's High School, Hyderabad, India. (81%)

Skills:

- Requirements gathering, market research, business communication, business analysis, strategic planning, sales pitching, marketing strategies, photography, decision making, Indian company law, finance and banking, administration and general affairs
- Microsoft office, Photoshop, Lightroom, Premiere

Projects:

- **Case study on 'The Survival of India from the Global Recession 2008'**
[St Patrick's High School, 2009]

Additional Experience

& Extra Curricular:

- Involved in various photography operations from the past 3 years
- Few of my photographs have been exhibited in city and country wide exhibitions [Special mention - 'The Changing Hyderabad photography exhibition', Salarjung museum 2011] and won few competitions [Special mention – 'The GVK photography contest 2011]
- President of debating club at St Patrick's High School