

PREDICTING PRODUCT RECOMMENDATIONS FROM AMAZON REVIEWS

QMSS GR5067 NLP FOR THE SOCIAL SCIENCES
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OVERALL ARCHITECTURE



DATA SOURCING

Repository of Product reviews
webscrapped from Amazon
by Jianmo Ni (2014 - 2018)



DATA CLEANING

Text Cleaning and
Preprocessing



DATA LABELLING

Labelling Recommended
Products based on 5-star
ratings



SENTIMENT ANALYSIS

Use AFINN lexicon to
determine if sentiment of
reviews



MACHINE LEARNING

Built model to classify
reviews into Recommended
or Not Recommended



EVALUATION

Evaluate Model and Visualize
Outputs

OVERVIEW OF DATA

- ❏ Amazon Product Reviews from 2014 - 2018
- ❏ Webscrapped by Jianmo Ni
- ❏ 883,636 rows x 6 columns

product rating 1 - 5 stars

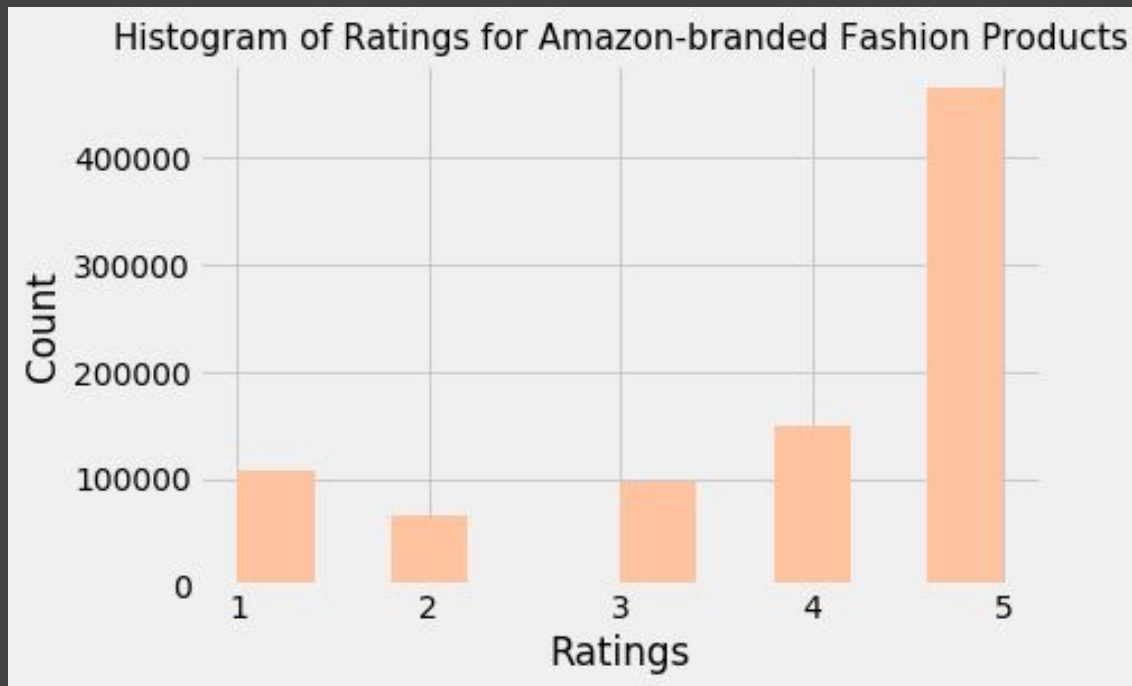
plain-text review

	rating	reviewTime	reviewerName	review		summary	vote
0	5.0	10 20, 2014	Tracy	Exactly what I needed.		perfect replacements!!	NaN
1	2.0	09 28, 2014	Sonja Lau	I agree with the other review, the opening is ...	I agree with the other review, the opening is ...		3
2	4.0	08 25, 2014	Kathleen	Love these... I am going to order another pack...		My New 'Friends' !!	NaN
3	2.0	08 24, 2014	Jodi Stoner	too tiny an opening		Two Stars	NaN
4	3.0	07 27, 2014	Alexander D.	Okay		Three Stars	NaN

time of rating / review

number of votes for whether
review was helpful or not

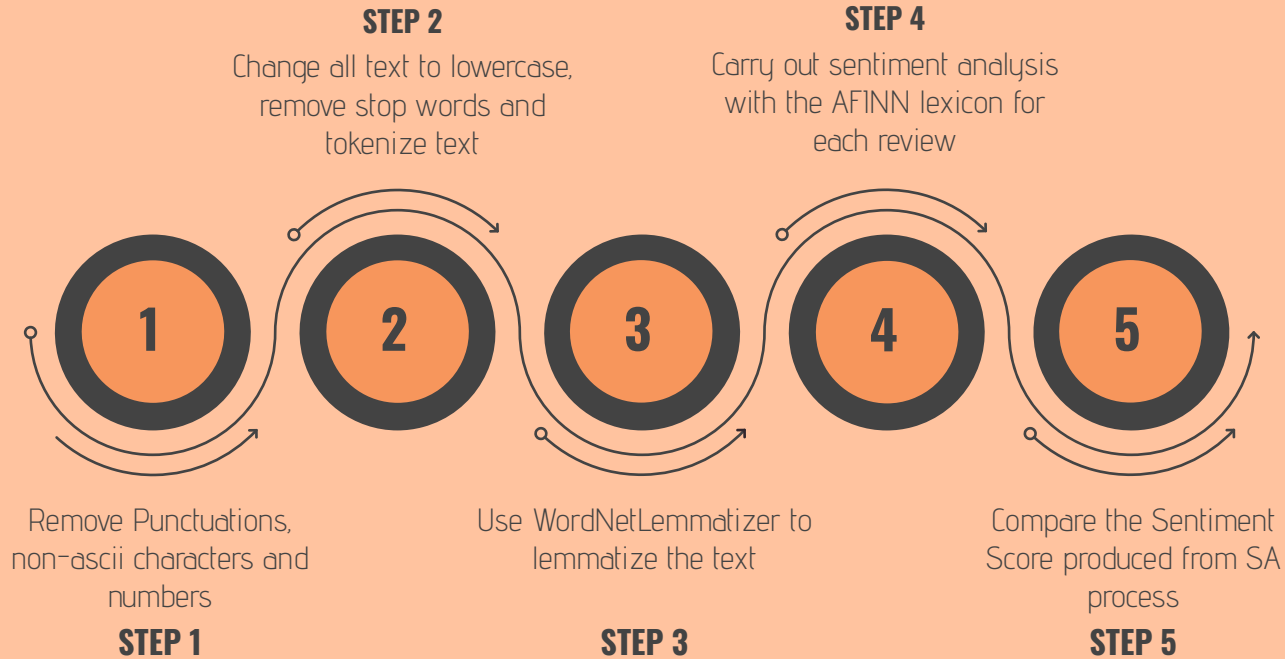
INITIAL INSIGHTS FROM EXPLORATORY DATA ANALYSIS



What does 5-star mean?

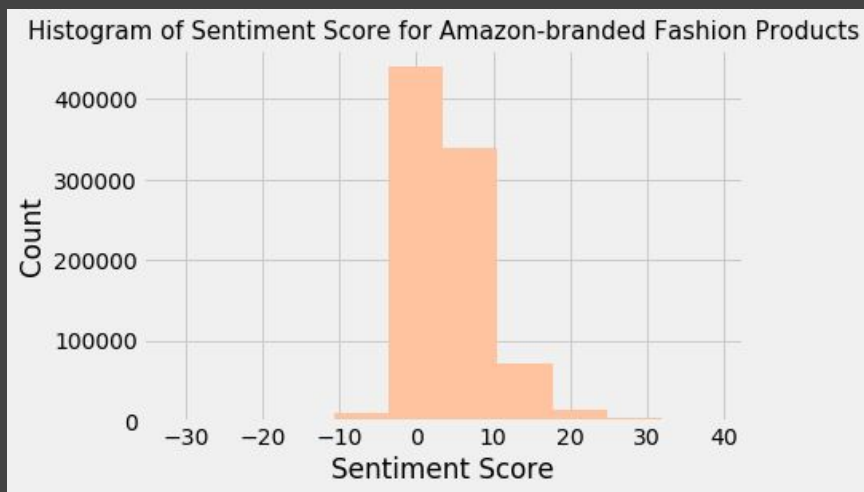
Rating Inflation

METHODOLOGY

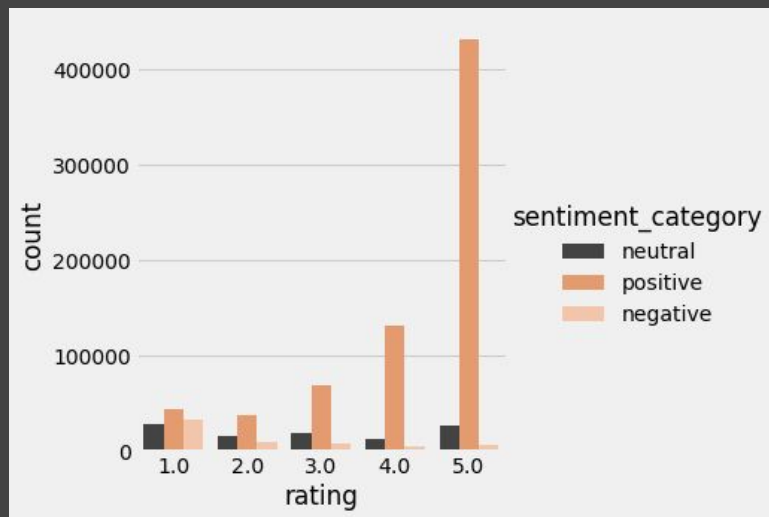


PERFORMANCE MEASURES: SENTIMENT SCORES

LESS INFLATED / NORMAL DISTRIBUTION



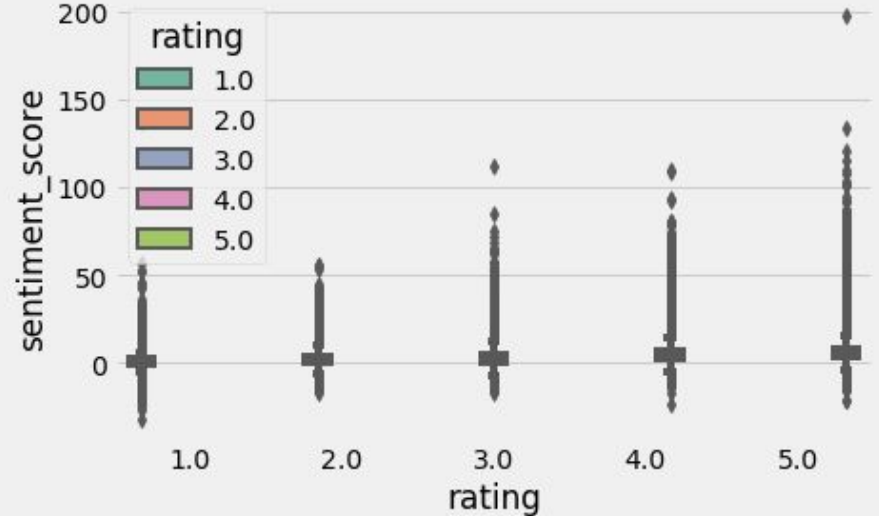
BUT NOT ALWAYS ACCURATE



PERFORMANCE MEASURES: SENTIMENT SCORES

878144	1.0	04 6, 2017	Amy Parr	arrived almost month fit small not big fan material	One Star	NaN	5.0	positive
834981	1.0	06 20, 2017	Meredith Shoop	the item arrived look like cheap knock one pictured the sleeve half length even lace the overall length short the lace completely different the ov...	This product is not worth your money at any price.	NaN	6.0	positive

Visualizing Sentiment of Amazon reviews for Fashion Products



PERFORMANCE MEASURES: ML CLASSIFICATION

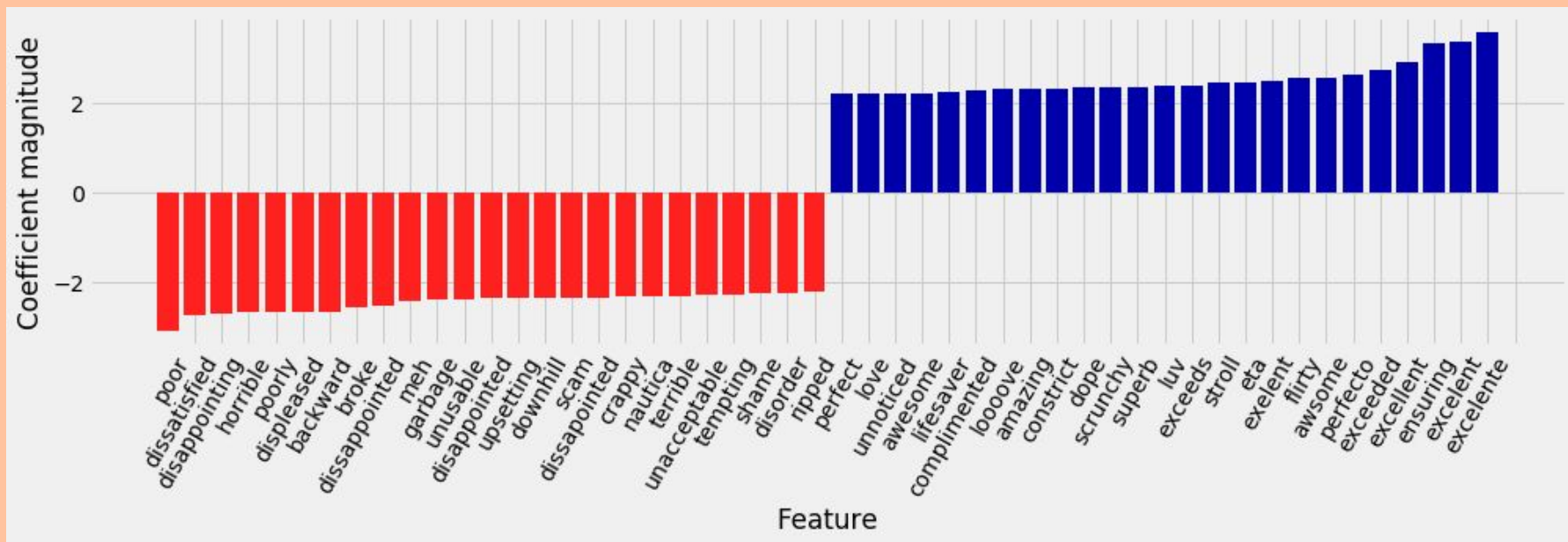
LOGISTIC REGRESSION MODEL TO PREDICT IF A PRODUCT IS RECOMMENDED OR NOT

- ❑ Logistic Regression Model ($C = 1$)
- ❑ Mean Cross-Validation accuracy: 0.88

	Precision	Recall	F1 Score
Not Recommended	0.84	0.75	0.79
Recommended	0.90	0.94	0.92
Accuracy			0.88

PERFORMANCE MEASURES: ML CLASSIFICATION

COEFFICIENTS OF FEATURES (UNIGRAMS AND BIGRAMS)



PERFORMANCE MEASURES: LDA

TOPIC MODELLING WITH LATENT DIRICHLET ALLOCATION

topic 0 ----- it shirt look nice the cute like color really would	topic 1 ----- small like wear large they medium enough order cute much	topic 2 ----- very size wear nice bag shoe the one cute like	topic 3 ----- the good price it cute comfortable time color ring size	topic 4 ----- nice small look wallet really would quality they color very
topic 5 ----- size good small one it quality ordered like the this	topic 6 ----- like size the old would look year got it one	topic 7 ----- size would buy little bag it comfortable sock wash also	topic 8 ----- perfect the it product like this would way money well	topic 9 ----- loved bought wear the nice beautiful she this like gift

- ❑ 10 Components
- ❑ Did not yield very distinctive groups
- ❑ Might have to try with more components

BUSINESS CASE

A plug-in analytical tool for E-Commerce
platforms to vet products based on reviews
and ratings from customers

