

EBENEZER PAUL

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To be a part of an organization where I can grow in terms of knowledge, skills and attitude and put them to effective use. I also want to improve my analytical abilities and professional competence as an align for self-development with organization development.

EXPERIENCE

9TH AUGUST 2021 – 15TH SEPTEMBER 2023

LOGISTIC CO-WORKER (INSTORE GOODS FLOW), IKEA

- **Highest Stock Availability:**
Achieving OSA Goal
More revenue generation.
Correct Parameters resulting in achieving LEAD time goal.
- **Inbound & Outbound Operations:**
Inbound and outbound operations as per SOPs
Shift Lead
- **Store Inventory Management:**
Inventory Accuracy
Collaboration with stakeholders
Reduced article number mismatch
Avoiding and tracking Overdeliver and Underdeliver of articles
MRP check
Accurate Reconciliation of Stock
Correct Transfer Types
- **Range Management & DSP:**
Correcting the parameters of new range articles.
EDS and NEWS
- **Forecasting:**
Forecast alignment
Achieving the Lead time goal for the forecasted qty
Minimize forecast overdrive.
- **Expertise in Replenishment:**
Replenishment according to SOPs
Condensation results in more articles on the floor
Prenotification reconciliation
Indirect flow and Direct flow of 200 articles
Increased the Commercial qty on the floor
- **Projects:** Led the project of minimizing the number of 0% IRL (Initial Replenishment Level) articles.
Introduced and implemented a new Prenotification tool.
Introduced a Scorecard for monitoring the performance of KPIs

Led the project of minimizing the number of EDS (End-date sales) articles.
Took initiative to minimize the negative sale of articles by adjusting inventory resulting in less repeated tasks of articles for the next day.

- **Systems Tools:** GADD, MHS (Möbel Hus System), SLM - Sales Location Management, ESR, Power BI

7TH JANUARY 2019 – 31ST JULY 2019 (7 MONTHS)

OPERATIONS OFFICER (FRONT OFFICE), VFS GLOBAL

- Handling and verifying the visa process for UK (United Kingdom) based applicants.
- Making sure that clients have a smooth Visa processing experience. Resolved escalated customer concerns and complaints using a positive attitude, excellent judgment, and focused solutions.
- Ensuring that daily sales targets were achieved & was responsible for maintaining daily reports in Excel.

EDUCATION

MAY 2021

**MASTER OF MANAGEMENT STUDIES (MBA/MMS), MARATHA MANDIR'S
BABASAHEB GAWDE INSTITUTE OF MANAGEMENT STUDIES.**

- **CGPI** – 8.43
- **Specialization** - Operations

APRIL 2018

BACHELOR OF MANAGEMENT STUDIES (BMS), WILSON COLLEGE

- **CGPI** – 4.53
- **Specialization** - Finance

MAY 2015

HIGHER SECONDARY CERTIFICATE (HSC), ANDHRA EDUCATION SOCIETY COLLEGE

- **Percentage** – 74.52 %
- **Specialization** - Commerce

MARCH 2013

SECONDARY SCHOOL CERTIFICATE (SSC), VICTORIA HIGH SCHOOL

- **Percentage** – 52 %

SKILLS

- Microsoft Office
- Computer knowledge
- Leadership
- Data Analysis
- Administrative
- Time Management
- Customer service
- Advance Excel

STRENGTHS

- Communication Skills
- Teamwork and Independent
- Creativity
- Work ethics
- Emotional Intelligence
- Responsibility
- Self-motivation
- Simplicity

CURRICULUM ACTIVITIES & ACADEMIC PROJECT

- Part of the Logistics team for the Degree College fest.
- Certified course in Fundamentals of Digital Marketing.
- Pursued MS-Advanced Excel.
- I was leading an academic project '**Business model for E-commerce in Rural areas**' during MBA (Master of Business Administration) course.
- MBA Academic Project '**Research on analyzing different vehicle route planning for FedEx.**'

PERSONAL DETAILS

- **Date of birth** – 29th March 1998
- **Language** – Hindi, Marathi, English, Kannada and Telegu
- **Nationality** – Indian
- **Address** – E-1/303 Bharat Nagar CHS, M.S. Ali Road, Grant Road East, Mumbai – 400007.
- **Contact** – 8850792178
- **Interests** – Cooking, Musician, Song writer, Passionate about Football and Fashion enthusiast.

FAMILY DETAILS

- **Rev. Paul Abraham (Father)** – Serving as a pastor of Shalom & Bethel Methodist Kannada Church, Matunga
- **Mrs. Tabitha Paul (Mother)** – Serving as OPD In-charge at Guru Nanak Hospital, Bandra Mumbai
- **Gladson Paul (Brother)** – BSC-IT graduate and currently is a Web developer (Front end) intern at RABS IT, Jogeshwari Mumbai