The first objective is to find all features on which the cost depends from the train set. Then, we find which machine learning algorithm will apply depending of these features.

Let's define the features used in the training set. The description is given in the codebook.

Feature	Variable
$\overline{x_1}$	tube_assembly_id
$x_2$	supplier
$x_3$	$quote\_date$
$x_4$	$annual\_usage$
$x_5$	min_order_quantity
$x_6$	$bracket\_pricing$
$x_7$	quantity
$x_8$	cost

Let's denote  $h_{\beta}(x)$  our cost heuristic function of a tube assembly given by a supplier where  $\beta$  is our learning parameters. Since the output of this analysis is known (the cost a supplier will quote for a given tube assembly), then we will use a supervised algorithm.

Per the codebook,  $x_6$  determines on which features the cost depends. We will use 2 classes to base our cost estimation.

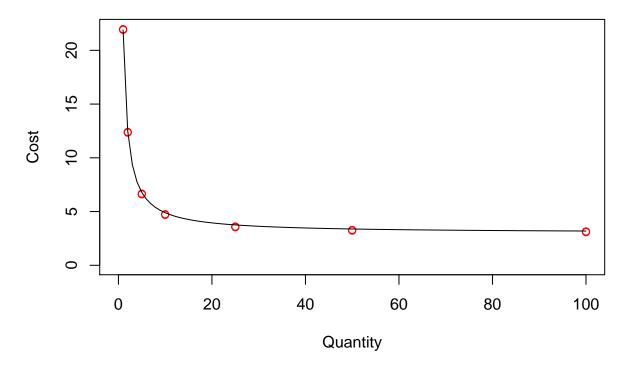
- 1. Bracket pricing  $(x_6 = 1 \text{ (Yes)})$  where the function C(x) depends of  $x_7$  amoung other features.
- 2. Non-bracket pricing  $(x_6 = 0 \text{ (No)})$  where the function C(x) depends of  $x_5$  and  $x_7$ .

## Test with Supplier S-0066

In this section, we simplify the dataset where we use the bracket pricing by the supplier S-0066. Our goal is to modelize the costs of the first tube assemblies and to find patterns with these data.

We start with the two first tube assemblies (TA-00002 and TA-00004).

fkTubeAssembly	${\rm supplier ID}$	diameter	wall Thickness	length	volume	${\bf number Of Bends}$	quantity	cost
2	S-0066	6.35	0.71	137	1723.487	8	1	21.905933
2	S-0066	6.35	0.71	137	1723.487	8	250	2.999060
2	S-0066	6.35	0.71	137	1723.487	8	100	3.082521
2	S-0066	6.35	0.71	137	1723.487	8	50	3.224406
2	S-0066	6.35	0.71	137	1723.487	8	25	3.541561
2	S-0066	6.35	0.71	137	1723.487	8	10	4.687769
2	S-0066	6.35	0.71	137	1723.487	8	5	6.601826
2	S-0066	6.35	0.71	137	1723.487	8	2	12.341214
4	S-0066	6.35	0.71	137	1723.487	9	100	3.149291
4	S-0066	6.35	0.71	137	1723.487	9	50	3.291176
4	S-0066	6.35	0.71	137	1723.487	9	25	3.608331
4	S-0066	6.35	0.71	137	1723.487	9	10	4.754539
4	S-0066	6.35	0.71	137	1723.487	9	5	6.668596
4	S-0066	6.35	0.71	137	1723.487	9	2	12.407983
4	S-0066	6.35	0.71	137	1723.487	9	1	21.972702
4	S-0066	6.35	0.71	137	1723.487	9	250	3.065829



```
## used (Mb) gc trigger (Mb) max used (Mb)
## Ncells 519294 27.8 940480 50.3 607767 32.5
## Vcells 708033 5.5 1308461 10.0 875906 6.7
```

From the plot, we see that the curve representing the points is clearly an hyperbola of equation  $h_{\beta}(x_7) = \frac{\beta_0}{x_7} + \beta_1$  where  $x_7 \ge 1$ ,  $\beta_1$  is the cost at the last level of purchase based on quantity and  $\beta_0 = h_{\beta}(1) - \beta_1$ . This equation will avoid high bias or variance.

From the table, we can see that for a fixed quantity, the cost varies. This implies that the cost depends also on tube assembly features. By comparing the tube TA-00002 and TA-00004 from the table TubeAssembly, we see that the only feature that varies is the number of bends. The tube TA-00002 is made with 8 bends and the tube TA-00004 is made with 9 bends. Thus, we can find the variation of the cost per bend for the supplier S-0066. From the table, we have 21.9727024365 - 21.9059330191 = 0.066769417 for the minimal quantity (which is 1). Therefore, the equation for the cost of bends is given by  $C_B(n) = 0.066769417n$ .

Let the total volume estimation of a tube assembly be denoted by  $V_T$ . The volume is function of the length, the wall thickness and the diameter of the tube and its formula is  $V_T = \pi LW(D-W)$ , where W is the wall thickness, D the outside diameter and L the developed length of the tube.