### General Observations on Train Set

The first objective is to find all features on which the cost depends from the train set. Then, we find which machine learning algorithms will apply depending of these features.

Let's define the features used in the training set. The description is given in the codebook.

Feature	Variable		
$\overline{x_1}$	tube_assembly_id		
$x_2$	supplier		
$x_3$	$quote\_date$		
$x_4$	$annual\_usage$		
$x_5$	$\min\_order\_quantity$		
$x_6$	$bracket\_pricing$		
$x_7$	quantity		
$x_8$	cost		

Let's denote  $h_{\beta}(x)$  our cost heuristic function of a tube assembly given by a supplier where  $\beta$  is our learning parameters. Since the output of this analysis is known (the cost a supplier will quote for a given tube assembly), then we will use a supervised algorithm.

Per the codebook,  $x_6$  determines on which features the cost depends. We will use 2 classes to base our cost estimation.

- 1. Bracket pricing  $(x_6 = 1 \text{ (Yes)})$  where the function C(x) depends of  $x_7$  amoung other features.
- 2. Non-bracket pricing  $(x_6 = 0 \text{ (No)})$  where the function C(x) depends of  $x_5$  and  $x_7$ .

As a supplier, we have to think on which features (properties) of the tube the cost will be based. We know that a tube assembly is made with one or more components. Some properties may be helpful to check:

- The weight of the tube
- The quantity of tubes
- The volume of the tube
- The material used to make the tube which can be referred as the density
- The number of bends used. Logically, it is more difficult to bend a tube than to keep it linear, so it should be more expansive.

Other factors than the tube properties may also be helpful.

- The date when the supplier has quoted the price. The price is certainly less 20 years ago than today.
- The supplier may use different mathematical models to quote his price. We can then classify the data by supplier.
- The tube assembly ID may be used at some points in the prediction. Need to investigate why specifically these tubes are chosen in the train set.

From the dataset, we note that there are a total of 2048 components. These components are spread amoung the comp\_[type].csv files uniquely. This means that we can create a single table Component by merging those files together with the merge function. To avoid to many columns, we will remove some features that we will not want in our analysis.

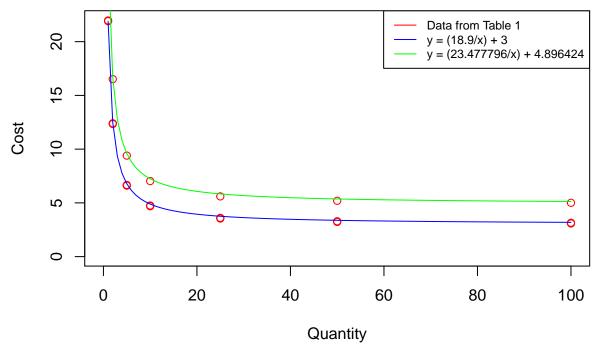
## Simple Test on Comparing Quantities and Costs

In this section, we simplify the dataset where we use the bracket pricing with the supplier S-0066. The objective is to find a mathematical model representing the cost in function of the quantity.

We start with the two first tube assemblies (TA-00002 and TA-00004) which have the bracket pricing and supplier S-0066.

fkTubeAssembly	supplierID quantity		cost
2	S-0066	1	21.905933
2	S-0066	2	12.341214
2	S-0066	5	6.601826
2	S-0066	10	4.687769
2	S-0066	25	3.541561
2	S-0066	50	3.224406
2	S-0066	100	3.082521
2	S-0066	250	2.999060
4	S-0066	1	21.972702
4	S-0066	2	12.407983
4	S-0066	5	6.668596
4	S-0066	10	4.754539
4	S-0066	25	3.608331
4	S-0066	50	3.291176
4	S-0066	100	3.149291
4	S-0066	250	3.065829
5	S-0066	1	28.374220
5	S-0066	2	16.514303
5	S-0066	5	9.397796
5	S-0066	10	7.027481
5	S-0066	25	5.603067
5	S-0066	50	5.194104
5	S-0066	100	5.007706
5	S-0066	250	4.896424

# Cost of tubes 2,3,5 in function of the quantity by Supplier S-0066



From the plot, we see that the curve representing the points is clearly an hyperbola of equation

$$h_{\beta}(x_7) = \frac{\beta_0}{x_7} + \beta_1$$

where  $x_7 \ge 1$ ,  $\beta_1$  is the cost at the last level of purchase based on quantity and  $\beta_0 = h_{\beta}(1) - \beta_1$ . This equation indicates that if the company buy more tubes, cheaper will be the cost per tube by the supplier S-0066.

We need to find on which features depend  $\beta_0$  and  $\beta_1$ .

#### Physical Properties of Tubes

The goal of this section is to get the total weight for each tube assembly and check if the cost depends of the weight. If yes, then we have to modelize this dependency to help our estimation of the cost.

The file bill\_of\_materials.csv gives us the list of components with their respective quantity used to assemble a tube. Thus, to calculate the total weight for each tube, we use the formula

$$W_T = \sum_{i=0}^n W_i * Q_i$$

where  $W_T$  is the total weight of the tube T,  $W = (W_1, ..., W_n)$  is the vector of component weights,  $Q = (Q_1, ..., Q_n)$  the vector of component quantities and  $n \le 8$  the number of possible components used to assemble a tube T.

Let the total volume estimation of a tube assembly be denoted by  $V_T$ . The volume is function of the length, the wall thickness and the diameter of the tube and its formula is

$$V_T = \pi L t (d-t)$$

, where t is the wall thickness, d the outside diameter and L the developed length of the tube.

cos	quantity	${\bf number Of Bends}$	volume	total Weight	${\rm supplier ID}$	${\bf Tube Assembly ID}$
21.90593	1	8	1723.487	0.018	S-0066	2
12.34121	2	8	1723.487	0.018	S-0066	2
6.60182	5	8	1723.487	0.018	S-0066	2
4.68776	10	8	1723.487	0.018	S-0066	2
3.54156	25	8	1723.487	0.018	S-0066	2
3.22440	50	8	1723.487	0.018	S-0066	2
3.08252	100	8	1723.487	0.018	S-0066	2
2.99906	250	8	1723.487	0.018	S-0066	2
21.97270	1	9	1723.487	0.018	S-0066	4
12.40798	2	9	1723.487	0.018	S-0066	4
6.66859	5	9	1723.487	0.018	S-0066	4
4.75453	10	9	1723.487	0.018	S-0066	4
3.60833	25	9	1723.487	0.018	S-0066	4
3.29117	50	9	1723.487	0.018	S-0066	4
3.14929	100	9	1723.487	0.018	S-0066	4
3.06582	250	9	1723.487	0.018	S-0066	4
28.37422	1	4	7562.441	0.210	S-0066	5
16.51430	2	4	7562.441	0.210	S-0066	5
9.39779	5	4	7562.441	0.210	S-0066	5
7.02748	10	4	7562.441	0.210	S-0066	5
5.60306	25	4	7562.441	0.210	S-0066	5
5.19410	50	4	7562.441	0.210	S-0066	5
5.00770	100	4	7562.441	0.210	S-0066	5
4.89642	250	4	7562.441	0.210	S-0066	5
22.41505	1	7	2604.100	0.018	S-0066	12
12.85033	2	7	2604.100	0.018	S-0066	12
7.11372	5	7	2604.100	0.018	S-0066	12
5.19966	10	7	2604.100	0.018	S-0066	12
4.05067	25	7	2604.100	0.018	S-0066	12
3.73630	50	7	2604.100	0.018	S-0066	12
3.59442	100	7	2604.100	0.018	S-0066	12
3.51095	250	7	2604.100	0.018	S-0066	12
10.00428	1	3	20027.983	0.215	S-0026	13
21.99495	1	4	3170.013	0.096	S-0066	14
12.43024	2	4	3170.013	0.096	S-0066	14
6.69085	5	4	3170.013	0.096	S-0066	14
4.77957	10	4	3170.013	0.096	S-0066	14
3.63058	25	4	3170.013	0.096	S-0066	14
3.31621	50	4	3170.013	0.096	S-0066	14
3.17432	100	4	3170.013	0.096	S-0066	14
3.08808	250	4	3170.013	0.096	S-0066	14

```
## Used (Mb) gc trigger (Mb) max used (Mb)
## Ncells 525269 28.1 940480 50.3 743624 39.8
## Vcells 707129 5.4 1308461 10.0 1080462 8.3
```

### **Number of Bends Dependency**

From the table, we can see that for a fixed quantity, the cost varies. This implies that the cost depends also on tube assembly features. By comparing the tube TA-00002 and TA-00004 from the table TubeAssembly, we see that the only feature that varies is the number of bends. The tube TA-00002 is made with 8 bends

and the tube TA-00004 is made with 9 bends. Thus, we can find the variation of the cost per bend for the supplier S-0066. From the table, we have 21.9727024365 - 21.9059330191 = 0.066769417 for the minimal quantity (which is 1). Therefore, the equation for the cost of bends is given by C(B) = 0.066769417B where B is the number of bends in a tube.