

GLENN DELOSTRICO

Data Middleware Apprentice



PERSONAL INFO

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EDUCATION

DeVry

Jan 2022 – Present

B.S Software Developer

GPA: 3.7

Community College of the Air Force

Jul 2002 – Dec 2010

AAS

Professional Military Education (PME)

May 2006 – Jul 2006

Airman Leadership School (ALS)



CERTIFICATES | LICENSES

- CompTIA ITF+
- MTA Networking
- Web Publishing
- Life & Health



SKILLS

- Python
- C#
- HTML, CSS, JavaScript
- AWS
- Networking



PROFESSIONAL EXPERIENCE

Citi

2022 - PRESENT

Apprentice

Through the NPower program. I was able to launch a career in tech. My current role is in Data Middleware as an L3 MQ apprentice.

- Using IRIS (Instance Reconciliation & Integration Solutions) to monitor, update, and track MQ version.
- Build servers by utilizing CAS (Citi Automation Services) to install, patch, upgrade MQ versions and other middleware components for clients.
- Listen, learn, and apply the knowledge learned by various MQ team members to operate effectively as a subject matter expert in the field.

AFLAC

2018 - 2022

District Sales Coordinator

Started a new career with Aflac as a District Sales Coordinator (DSC).

Exceeding annual quota ending fiscal year 2019 at 177.10%. Leader in the Texas West and New Mexico South market.

- Manage a team of 13 sales professionals whose careers grew under my supervision.
- Analyze and project sales weekly, quarterly, and annually.
- Develop and execute strategy targeting potential prospects resulting in new customer acquisition.

COLONIAL LIFE & ACCIDENT INSURANCE COMPANY

2017-2018

Agency Development Manager

As an ADM, I work directly with employers solving complex problems resulting in employee retention and quality of life.

- Responsible for lead generation for all team members. Utilized knowledge of Visual Basic (VBS) to automate clerical tasks saving 6 to 8 hours weekly.
- Analyze consumer behavior and adjust product positioning by meeting with clients to assess business demands.
- Goal driven, back-to-back promotions from Associate, Sales Manager, and Agency Development Manager within three months.

UNITED STATES AIR FORCE

2002 – 2013

Munitions Journeyman

Proud to serve in the United States Air Force for over 11 years.

- Senior Controller. Develop war plans for peace and wartime operations, oversight for safety and security.
- Department Head: (TODO) Technical Order Distribution Office.
- Develop policies and guidance and administer procedures necessary to implement the Air Force Records Management Program (AFRMP).