# Internal Migration and the Microfoundations of Gravity

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Urban Economics Association North American Meetings September 30, 2022

# Two facts about internal migration

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(b) Persistent preferences?

Does it matter how we understand these two facts?

3 Facts



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- Third fact about internal migration:
  - 3. Return migration is extremely common
  - 3'. t-year migration rate is proportional to  $\sqrt{t}$ 
    - Suggestive of persistent preferences?

3 Facts

#### Main Question

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What if we model internal migration based on persistent preferences?

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- 3. Implications of the model
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  - Population elasticities key for counterfactuals and welfare
- 4. Compare to a moving cost model
  - Different implications for macro misallocation, long-run population elasticities, speed of adjustment

#### Contributions to the Literature

#### Spatial dynamics

- Rise and decline of regional economies Blanchard and Katz (1992): Caliendo, Dyorkin and Parro (2019): Allen and Donaldson (2020): Morris-Levenson and Prato (2022); Glaeser and Gyourko (2005); Liu, Klieman and Redding (2021); Amior and Manning (2018); Davis, Fisher and Veracierto (2021)
- Macro adaptation to external shocks Tombe and Zhu (2019): Hao. Sun. Tombe and Zhu (2020): Eckert and Peters (2018): Giannone (2017); Heise and Porzio (2021); Bryan and Morten (2019); Cruz and Rossi-Hansberg (2021); Oliveira and Pereda (2020)

#### How to model migration

- Modifications of the dynamic logit Kennan and Walker (2011); Kaplan and Schulhofer-Wohl (2017); Giannone, Li, Paixao and Pang (2020); Porcher (2020); Mangum and Coate (2019); Monras (2018); Coen-Pirani (2010); Davis et al. (2021)
- Persistent preferences Bayer and Juessen (2012)
- Empirical evidence Saks and Wozniak (2011); Farrokhi and Jinkins (2021); Koşar, Ransom and Van der Klaauw (2021): Fujiwara, Morales and Porcher (2022)

#### Multinomial probits

Butler and Moffitt (1982); Keane (1992); Geweke, Keane and Runkle (1994)

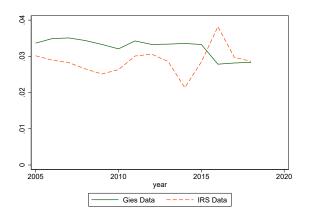
3 Facts about Internal Migration

#### Data

- Gies Consumer and Small Business Credit Panel (GCCP)
  - Credit data from one of the leading providers of credit reports
  - 1 percent of Americans with credit reports
  - Includes state of residence
  - Panel data, 2004-2018
- IRS Migration Data
  - Based on tax filings
  - Aggregated flows of state-to-state migration

## Fact #1

### Migration is rare



## Comparison of interstate migration rates in IRS and GCCP

#### Fact #2

3 Facts

#### Migration follows a gravity pattern

#### Poisson regression:

$$\log m_{i \to j} = \beta \log \operatorname{distance}_{ij} + \alpha \log p_i + \gamma \log p_j + \epsilon_{ij}$$

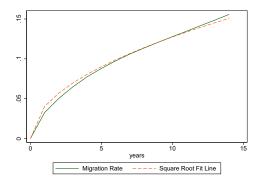
	(1)	(2)
	Migration (IRS)	Migration (Credit)
Log Distance	-0.736***	-0.744***
	(0.0572)	(0.0515)
Log Origin Population	0.900***	0.923***
	(0.0832)	(0.0797)
Log Destination Population	0.822***	0.893***
	(0.0976)	(0.0799)
Observations	2550	2550

Standard Errors are two-way clustered by origin and destination states

<sup>\*</sup> p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

## Fact #3 (New)

## t-year interstate migration rate is proportional to $\sqrt{t}$



- Implies a high rate of return or onward migration
- Suggestive of persistent preferences

#### The SPACE Model



I locations indexed by i, continuum of individuals indexed by n, and discrete time indexed by t:

Agents choose location that maximizes utility

$$u_{nt} = \max_{i} u_{int} = \max_{i} v_{it} + \epsilon_{int}$$

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Personal utility is persistent

$$\epsilon_{\mathit{int}} = 
ho \epsilon_{\mathit{in},t-1} + \left(\sqrt{1-
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$$\vec{\eta}_{nt} \sim N(0, \Sigma), \qquad \Sigma_{ij} = \exp(-A \text{ distance}_{ij})$$

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Agents choose location that maximizes utility

$$u_{nt} = \max_{i} u_{int} = \max_{i} v_{it} + \epsilon_{int}$$

Personal utility is persistent

$$\epsilon_{\mathit{int}} = \rho \epsilon_{\mathit{in},t-1} + \left(\sqrt{1 - 
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Personal utility is spatially-correlated

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• Spatially and Persistently Auto-Correlated Epsilons (SPACE)

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- Square root fact

#### Proposition 2

As ho o 1, the t-year migration rate is proportional to  $\sqrt{t}$ 

#### **Parameterization**

- Two parameters: persistence  $\rho$ , and spatial correlation A
- Target: migration rate, gravity equation
- Simulate 10 million people for two periods, fifty U.S. states and D.C.
  - *v<sub>i</sub>* matches population

# Matching the Facts Quantitatively

• Persistence:  $\rho = .9996$ ,

• Spatial correlation:  $A = .000299 \text{ km}^{-1}$ 

• Hits 3.34 percent migration rate

	(1)	(2)	(3)
	Migration (IRS)	Migration (Credit)	Simulated Migration
Log Distance	-0.736***	-0.744***	-0.744***
	(0.0572)	(0.0515)	(0.0396)
Log Origin Population	0.900***	0.923***	0.892***
	(0.0832)	(0.0797)	(0.0486)
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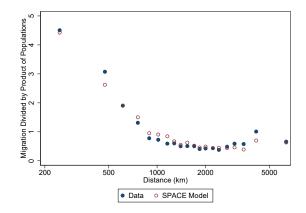
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3 Facts

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# Gravity

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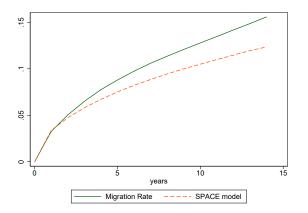


Curvature is untargeted

# Square Root Fact

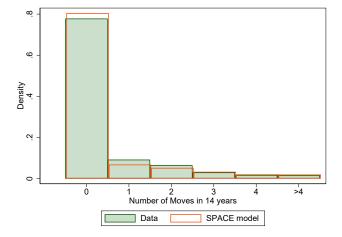
## Proposition 2

As  $\rho \to 1$ , the *t*-year migration rate is proportional to  $\sqrt{t}$ .





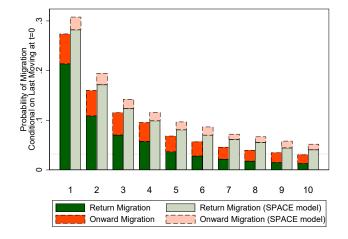
# Frequency of Migration





## Return Migration

• Conditional probability of moving after previous move





Implications of the Model

3 Facts

- Population elasticities critical for a variety of questions in the literature
- One reason for skepticism: multinomial probits do not have a closed-form solution for these elasticities as a function of parameters

## Is the model useful?

3 Facts

- Population elasticities critical for a variety of questions in the literature
- One reason for skepticism: multinomial probits do not have a closed-form solution for these elasticities as a function of parameters

## Proposition 3

As  $\rho \to 1$ , the semi-elasticity of the population in i with respect to  $u_i$  is

$$\frac{\partial \log p_i}{\partial v_j} = -\lim_{\rho \to 1} \frac{m_{i \to j}}{p_i} \frac{1}{\sqrt{1 - \Sigma_{ij}}} \sqrt{\frac{\pi}{1 - \rho^2}}$$

 If you know migration, distance, and the parameters, sufficient to calculate these elasticities

# Why do we care about Population Elasticities?

#### Counterfactuals:

- How much adjustment is there to the China shock? (Caliendo et al., 2019)
- Where will people move in response to global warming? (Cruz. and Rossi-Hansberg, 2021)
- Answers from these elasticities:

$$\begin{split} \frac{\partial \log p_i}{\partial v_j} &= -\lim_{\rho \to 1} \frac{m_{i \to j}}{p_i} \frac{1}{\sqrt{1 - \Sigma_{ij}}} \sqrt{\frac{\pi}{1 - \rho^2}} \\ \frac{\partial \log p_i}{\partial v_i} &= \lim_{\rho \to 1} \sum_{i \neq i} \left[ \frac{m_{i \to j}}{p_i} \frac{1}{\sqrt{1 - \Sigma_{ij}}} \sqrt{\frac{\pi}{1 - \rho^2}} \right] \end{split}$$

- More gross migration = more elastic population
- Higher migration rate i to i = higher cross-elasticity

# Why do we care about Population Elasticities?

- 2. Speed of adjustment
  - How fast does the economy react? (Liu et al., 2021)
- Population reacts immediately; short-run and long-run elasticities are the same

## Why do we care about Population Elasticities?

- 3. Welfare:
- To second order:

$$d\mathbb{E}u \approx \underbrace{p \cdot dv}_{\text{Direct effect}} + \underbrace{\frac{1}{2}dv^T \frac{\partial p}{\partial v}dv}_{\text{Migratory insurance}}$$

- High gross migration of shocked places = more insurance
- Higher migration between shocked places = less insurance

 Quantitative analysis in paper: spatial correlation of utility changes 1980-2018 meant there was only 50 percent of the insurance as if the utility changes had been randomly spatially located

## Comparison to the Standard Model



# 2 types of comparison

- Comparison based on simplicity
  - Fewer state variables
  - Naturally hits dynamics
  - Naturally matches short-run migration elasticities
  - Argument for model being more feasible to compute
  - Argument for the truth of the model only from Occam's Razor
- Comparison of implications
  - Misallocation
  - Dynamics
  - Long-run population elasticities
  - Could be used to falsify one model or the other
  - If these were easy to measure, would not need spatial dynamic models

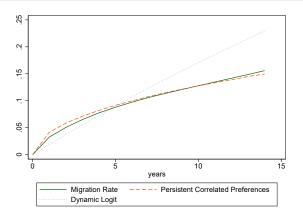


- Persistent preferences help to match dynamic moments of migration and gravity
- SPACE model has important implications for counterfactuals and welfare
- SPACE model has several advantages over dynamic logit and different implications

## Square Root Rule, 5-year calibration

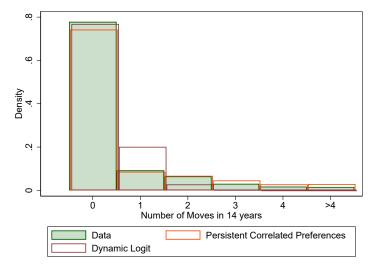
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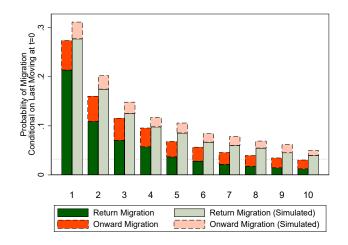


# Frequency of Migration, 5-year calibration



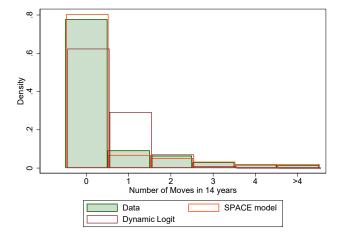
## Return Migration, 5-year calibration

Conditional probability of moving after previous move





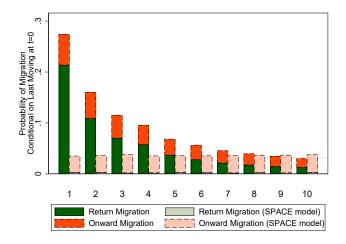
# Frequency of Moves, Dynamic Logit Model





## Return Migration, Dynamic Logit Model

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