# Internal Migration and the Microfoundations of Gravity

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UEA European Meetings April 27, 2022

## Most people in most years do not move

#### Why?



(a) Moving costs?



(b) Persistent preferences?

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(b) Persistent preferences?

- Hard to distinguish (Heckman, 1981)
- Important for dynamics of regional evolutions, migratory insurance, and macro misallocation

#### Literature

- Literature has emphasized moving costs
  - Quantitative dynamic spatial models used for a large variety of questions
  - Artuç, Chaudhuri and McLaren (2010), Kennan and Walker (2011), Kaplan and Schulhofer-Wohl (2017), Giannone (2017), Porcher (2020), Caliendo, Dvorkin and Parro (2019), Mangum and Coate (2019), Monras (2018), Hao, Sun, Tombe and Zhu (2020), Schubert (2021), Eckert and Peters (2018), Tombe and Zhu (2019), Amior and Manning (2018), Bryan and Morten (2019), Oliveira and Pereda (2020), Allen and Donaldson (2020), Liu, Klieman and Redding (2021), Morris-Levenson and Prato (2021)
- More tractable
- Able to easily match gravity relationship

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Persistent preferences are a better way to model internal migration

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- 5. Show this model has different implications for counterfactuals and welfare than a moving cost model

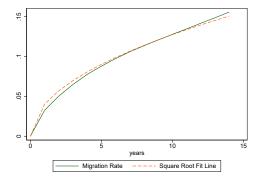
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- 1. New fact about the dynamics of migration
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- 3. Show the model can match gravity pattern of migration
- 4. Show the model can match dynamic moments
- 5. Show this model has different implications for counterfactuals and welfare than a moving cost model
  - Show this model isn't hopelessly intractable

#### New Fact

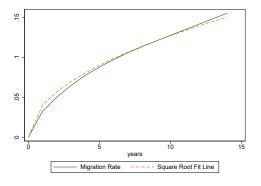
t-year interstate migration rate is proportional to  $\sqrt{t}$ 



Data from Gies Consumer Credit Panel

#### **New Fact**

## t-year interstate migration rate is proportional to $\sqrt{t}$



- Data from Gies Consumer Credit Panel
- Consistent with persistent preferences

## Model

I locations indexed by i, N individuals indexed by n, and discrete time indexed by t:

Agents choose location that maximizes utility

$$u_{nt} = \max_{i} u_{int} = \max_{i} u_{it} + \epsilon_{int}$$

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Personal utility is persistent

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Personal utility is spatially-correlated

$$ec{\eta}_{nt} \sim N(0, \Sigma), \qquad \Sigma_{ij} = \exp(-A \; \mathsf{distance}_{ij})$$

## Covariance matrix

Why  $\Sigma_{ij} = \exp(-A \operatorname{distance}_{ij})$ ?

# Proposition 1

 $\Sigma$  is positive definite

- Proof uses Schoenberg Interpolation Theorem
- Requires  $\Sigma_{ij} = f(\text{distance})$  to be completely monotone and non-constant
  - Not a trivial condition
- Having a functional form that always works means that this model can be easily extended to other settings

## Parameterization

- Two parameters:  $\rho$ , A
- Target: migration rate, gravity equation
- Simulate 10 million people for two periods, fifty U.S. states and D.C.
  - u<sub>i</sub> matches population

Gravity equation:

$$\mathsf{migration}_{ijt} = \frac{\mathsf{population}_i^\alpha \mathsf{population}_j^\delta}{\mathsf{distance}_{ij}^\beta}$$

Poisson regression

# Gravity

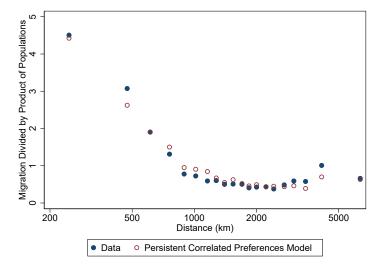
- $\rho = .9996$
- $A = .000299 \text{ km}^{-1}$

	(1)	(2)	(3)	(4)	(5)
	Migration (IRS)	Migration (Credit)	Simulated Migration	Migration (Credit)	Simulated Migration
Log Distance	-0.736***	-0.744***	-0.744***	-1.063***	-0.978***
	(0.0572)	(0.0515)	(0.0396)	(0.0672)	(0.0552)
Log Origin Population	0.900***	0.923***	0.892***		
	(0.0832)	(0.0797)	(0.0486)		
Log Destination Population	0.822***	0.893***	0.889***		
	(0.0976)	(0.0799)	(0.0501)		
Observations R <sup>2</sup>	2550	2550	2550	2550	2550
Pseudo R <sup>2</sup>	0.725	0.719	0.903	0.847	0.949
Origin and Destination FEs				Yes	Yes

Standard Errors are two-way clustered by origin and destination states

<sup>\*</sup> p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

## Gravity

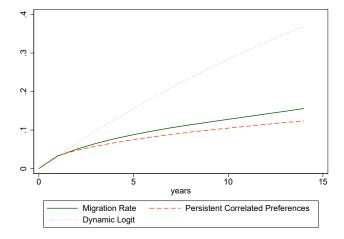


Curvature is untargeted

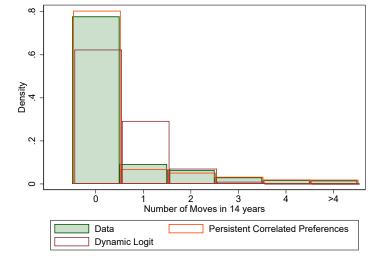
## Square Root Rule

## Proposition 2

As  $\rho \to 1$ , the *t*-year migration rate is proportional to  $\sqrt{t}$ .

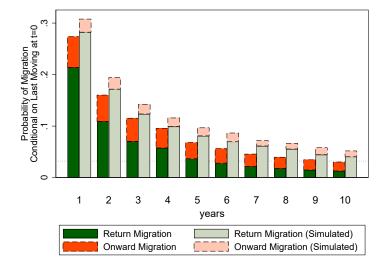


## Frequency of Migration



## Return Migration

Conditional probability of moving after previous move



# **Implications**

#### 5 lessons:

- 1. Reducing moving costs is not going to reduce misallocation
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#### 5 lessons:

- 1. Reducing moving costs is not going to reduce misallocation
- 2. Return migration not evidence of learning
- 3. Short-run migration elasticities are decreasing in distance
- Population cross-elasticities are roughly proportional to migration
- Population cross-elasticities are the same in the short-run and the long-run

# Short-run migration elasticities

## Proposition 3

As  $\rho \to 1$ , the short run local semi-elasticity of migration from i to j with respect to  $u_i$  is

$$\frac{\partial m_{i\to j}}{\partial u_i} = \kappa \cdot \frac{1}{\sqrt{1-\Sigma_{ij}}}$$

for some  $\kappa$  that does not depend on i or j

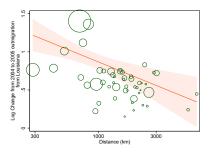
## Corollary

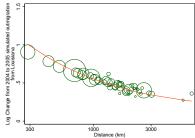
 $\frac{\partial m_{i \to j}}{\partial u_i}$  is decreasing in distance

• Can arguably check this in the data

## Short-run migration elasticities

- In the data, need a shock to a specific location (not spatially correlated)
  - Hurricane Katrina





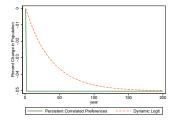
## Proposition 4

As ho 
ightarrow 1, the semi-elasticity of the population in i with respect to  $u_j$  is

$$\frac{\partial p_i}{\partial u_j} = \kappa \frac{m_{i \to j}}{p_i} \frac{1}{\sqrt{1 - \Sigma_{ij}}}$$

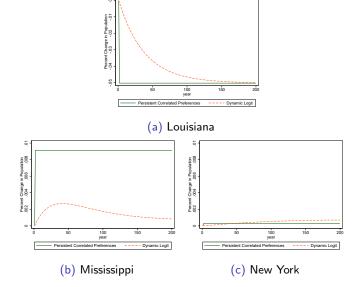
Same in the short- and the long-run

# Impulse response to permanent negative shock to $u_{Louisiana}$



(a) Louisiana

# Impulse response to permanent negative shock to $u_{Louisiana}$



- Population elasticities crucial for a variety of questions
- Examples:
  - How much do people move in response to a shock?

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- Examples:
  - How much do people move in response to a shock?
  - Where do people move in response to a shock?
  - How long does it take them to do it?
  - Does it matter how spatially concentrated the shocks are?
    - In the paper, examine the differences if the Rust Belt shock had not been geographically concentrated

## Conclusion

- Persistent preferences help to match dynamic moments of migration
- Can also match gravity
- Has important lessons for dynamic and static spatial equilibrium models

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