

TO: K. A. Sparrow

FROM: F. Strickland

SUBMISSION DATE

DEC 13 ☒FEB 24 ☐JAN 25 ☐APR 4 ☐SUBJECT: MAVERICK SPECIALS - PROGRESS REPORT

GEOGRAPHY

REGION: FULL ☒ PARTIAL ☐

(ONLY IF PARTIAL REGION CONTINUE WITH DIVISION(S) SCOPE)

DIVISION: FULL ☐ PARTIAL ☐

| | | |
|----------------------|----------------------|--------------|
| DIVISION NAME: _____ | DIVISION NAME: _____ | # REPS _____ |
| DIVISION NAME: _____ | DIVISION NAME: _____ | # REPS _____ |
| DIVISION NAME: _____ | DIVISION NAME: _____ | # REPS _____ |

DISTRIBUTION

DIRECT ACCOUNTS AND CHAINS HEADQUARTERED WITHIN THE REGION
(15+ STORES) STOCKING NO MAVERICK SPECIALS

| NAME OF ACCOUNT | NO. OF STORES | NAME OF ACCOUNT | NO. OF STORES |
|-----------------|---------------|-----------------|---------------|
| K&B | 180 | Sayle Oil | 20 |
| Delchamps | 130 | Dantzler | 19 |
| Winn Dixie | 85 | Southeast Foods | 18 |
| Schwegmann | 39 | Compac Foods | 18 |
| Autry Greer | 36 | Bayou Foods | 17 |
| Double Quick | 36 | Econ | 16 |
| Litco | 23 | | |
| Huber Oil | 23 | | |
| Morris Corp | 22 | | |

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