

Tate Publishing Philippines Interview Form

Name: Jason Leyson
 Contact Number: ~~0923 439 739~~ / 0922 595 2031
 Email Address: jasonleyson2@yahoo.com
 Position Applied For: A/R representative

What do you know about the nature of the work?

BS Phys. Therapy, CDU

What do you know about Tate Publishing? (ERP)

About recent employer

xlibris (Nov-2011 - Feb. 2013) AuthorHouse US (Publishing Consultant)
 - hit quota: sell contracts
 - left bec. of his son as well
 Jun 2011 - Nov. 2011 (CVG, Hybrid (SR))
 - IBM Sprint
 - maintain KPIs
 - left bec. he had to take care of issues w/ his son

Gaps in employment

Feb. 2013 - present went back to Bulidnon

Relationship with previous/current workmates

Ok.

Career Plan 5 years from now

next 2-3 years @ Tate
~~also~~ create business
 produce events

How do you deal with pressure?

Sales quota \$3500/month
 - was able to hit every month except
 for the first three months

Current Salary and Expected Salary

php 19 + 3 = 22k ; expected: same or more

Availability, Issues with Night Shift

asap; none

Jason Leyson

JL Building, F Llamas St.,
Punta Princesa, Labangon,
Cebu City, Cebu, Philippines

email: jasonleyson2@yahoo.com

mobile: ~~0933 439 7139~~

0922 595 2031

Objective: To help your company achieve it's goals through the application of my experience in entrepreneurship and business management.

Summary of Qualifications:

- Over 1 and a half years in the call center industry specializing in customer service and outbound sales.
- Proven ability to be self-managed, meet goals, and produce revenue.
- Strong leadership skills.
- Strong communication skills including public speaking, presentation and facilitation.
- Able to quickly build rapport with individuals from diverse backgrounds and experience at all organizational levels
- Strong background in positions that emphasize relationship building, communications skills, and time management with a focus on providing leadership and efficiently achieving company goals.
- High-energy, confident, and professional with infectious enthusiasm.

Call Center Employment History**Nov. 2011-Feb. 2013**

Xlibris

Cebu City

Position: AuthorHouse US Publishing Consultant

Responsible for meeting sales quota of \$3,500 per month

- The only tenured rep with 0% refunds.
- Top seller July 2012 tier 3.
- Maintained 0% absenteeism. Zero absences. Never been Late.

Jun. 2011- Nov. 2011

Convergys

Cebu City

Position: Hybrid Customer Service Representative

Responsible for passing all KPIs

- IR and CSAT Level above 95%.
- Lowest AHT of team.
- Maintained 0% absenteeism. Zero absences. Zero Lates.
- Meeting and exceeding Service Level Agreements, AHT and QA requirements to avoid penalties.

Event Coordination and Event Management

- Assessing and acquiring of venues, security, audio, video, lighting, staging and human resource requirements. Fulfillment of hospitality riders and technical riders.
Marketing and Promotions
- Oversaw the development and implementation of successful strategic print ad, poster, flyer and sticker campaigns for the promotion of events for nightclubs and concert.
Artist Relations and Talent Purchasing
- Assisted several night clubs and event promoters with the development of talent line-ups, negotiating and purchasing of talent.
Guest Service
- Consulted night club owners and event promoters on how to provide excellent guest service and how to resolve guest concerns and complaints.
Human Resources
- Hiring and termination of employees, training employees, resolution of employee issues, organizing employee work schedules and break periods. Development of codes of conduct and company protocol for employee manual.
Control and Inventory
- Vendor relations, Inventory of merchandise and ordering of beginning and replenishing stock.
Nightclub DJ
- Held several nightclub residencies in the philippines and has played at numerous one off events in the united states, canada, philippines.

Freelance Production History, Weekly and Bi-Weekly Events:

- End of 2008-2009
Event Name: MASSIVE a weekly dance party
Event Location: AK&7, Mabolo, Cebu
Attendance: anywhere from 600-1,200 people per event
- 2002-2003
Event Name: EPIC a bi-weekly dance party
Event Location: The Hollywood Palace, Hollywood, CA
Attendance: anywhere from 600-1,200 people per event
- 2000-2001
Event Name: CIRCUS a weekly dance party
Event Location: 6655 Sta. Monica Blvd, Hollywood, Los Angeles, CA
Attendance: anywhere from 600-1,200 people per event

Freelance Production History, One Off Events

- Event Date: Nov. 1st, 2008
Event Name: SINSation a Halloween event directed by Monch Ceballos
Event Location: AK&7
Attendance: 200+ people
- Event Date: Oct 31st, 2008
Event Name: Pretenz a Halloween event directed by Monch Ceballos
Event Location: Fine Cuisine
Attendance: 200+ people

- Event Date: May 20th, 2005
Event Name: TRANSIT import and drift show
Event Location: Hush, Houston, Texas
Attendance: 10,000+ people
- Event Date: Dec. 31st, 2002
Event Name: Center Of The Universe New Years Eve Party
Event Location: Street Party on Hollywood Blvd, Los Angeles, CA
Attendance: 10,000+ people
- Event Date: Dec. 31st, 2001
Event Name: Center Of The Universe New Years Eve Party
Event Location: Street Party on Hollywood Blvd, Los Angeles, CA
Attendance: 10,000+ people
- Event Date: Dec. 15th, 2001
Event Name: PHUTURE Winter Music Festival
Event Location: The National Orange Show, San Bernardino, CA
Event Attendance: 16,000+ people
- Event Date: Dec. 8th, 2001
Event Name: UNITED STATE OF DANCE
Event Location: The Mayan, Down Town, Los Angeles, CA
Attendance: 1,200+ people
- Event Date: Oct. 20th, 2001
Event Name: MAXIMUM SHOWOFF import car show
Event Location: Del Mar Raceway, San Diego, CA
Event Attendance: 12,000 people

History Of Freelance DJ Gigs

- 1998-Present, too many to mention and I didn't keep track of them all...

History of DJ Residencies:

- 1995-1996, Resident DJ, Club Waves @ The Philippine Dream Floating Casino, Mactan
- 1996-1997, Resident DJ, DTM, Reclamation Area, Cebu
- 1997-1998, Resident DJ, Bai, Basement Cebu Plaza Hotel, Nivel Hills, Lahug, Cebu
- 1998-2000, Resident DJ, 6655 Sta. Monica Blvd, Hollywood, Los Angeles, CA