#### KPI's

## **Total Loan Applications**

```
COUNT(id) AS Total_Loan_Applications

FROM

bank_loan.financial_loan;

Total_Loan_Applications

38576
```

## **MTD Total Loan Applications**

```
SELECT

COUNT(id) AS MTD_Total_Loan_Applications

FROM

bank_loan.financial_loan

WHERE

MONTH(issue_date) = 12

AND YEAR(issue_date) = 2021;

MTD_Total_Loan_Applications

4314
```

## **PMTD Total Loan Application**

```
COUNT(id) AS PMTD_Total_Loan_Applications

FROM

bank_loan.financial_loan

WHERE

MONTH(issue_date) = 11

AND YEAR(issue_date) = 2021;

PMTD_Total_Loan_Applications

4035
```

#### **Total Funded Amount**

```
SELECT
SUM(loan_amount) AS Total_Funded_Amount
FROM
financial_loan;

Total_Funded_Amount

435757075
```

#### **MTD Total Funded Amount**

```
SELECT

SUM(loan_amount) AS MTD_Total_Funded_Amount

FROM

financial_loan

WHERE

MONTH(issue_date) = 12

AND YEAR(issue_date) = 2021;

MTD_Total_Funded_Amount

| 53981425
```

#### **PMTD Total Amount Funded**

```
SELECT
    SUM(loan_amount) AS PMTD_Total_Funded_Amount
FROM
    financial_loan
WHERE
    MONTH(issue_date) = 11
    AND YEAR(issue_date) = 2021;
```

```
PMTD_Total_Funded_Amount

▶ 47754825
```

#### **Total Amount Received**

```
SELECT
SUM(total_payment) AS Total_Amount_Received
FROM
financial_loan;

Total_Amount_Received

473070933
```

#### **MTD Total Amount Received**

```
SELECT
    SUM(total_payment) AS MTD_Total_Amount_Received
FROM
    financial_loan
WHERE
    MONTH(issue_date) = 12
        AND YEAR(issue_date) = 2021;
```

#### **PMTD Total Amount Received**

```
SELECT
    SUM(total_payment) AS PMTD_Total_Amount_Received
FROM
    financial_loan
WHERE
    MONTH(issue_date) = 11
        AND YEAR(issue_date) = 2021;
```

```
PMTD_Total_Amount_Received

▶ 50132030
```

## **Average Interest Rate**

```
SELECT
   ROUND(AVG(int_rate) * 100, 2) AS Avg_Interest_Rate
FROM
   financial_loan;
```

```
Avg_Interest_Rate

12.05
```

## **MTD Average Interest Rate**

```
SELECT
    ROUND(AVG(int_rate) * 100, 2) AS MTD_Avg_Interest_Rate
FROM
    financial_loan
WHERE
    MONTH(issue_date) = 12
    AND YEAR(issue_date) = 2021;
```

```
MTD_Avg_Interest_Rate

12.36
```

## **PMTD Average Interest Rate**

```
SELECT
   ROUND(AVG(int_rate) * 100, 2) AS PMTD_Avg_Interest_Rate
FROM
   financial_loan
WHERE
   MONTH(issue_date) = 11
    AND YEAR(issue_date) = 2021;
```

```
PMTD_Avg_Interest_Rate

11.94
```

## **Average DTI**

```
SELECT

ROUND(AVG(dti) * 100, 2) AS AVG_DTI

FROM

financial_loan;

AVG_DTI

13.33
```

## **MTD Average DTI**

```
SELECT

ROUND(AVG(dti) * 100, 2) AS MTD_AVG_DTI

FROM

financial_loan

WHERE

MONTH(issue_date) = 12

AND YEAR(issue_date) = 2021;
```

```
MTD_AVG_DTI

▶ 13.67
```

## **PMTD Average DTI**

```
SELECT

ROUND(AVG(dti) * 100, 2) AS PMTD_AVG_DTI

FROM

financial_loan

WHERE

MONTH(issue_date) = 11

AND YEAR(issue_date) = 2021;
```

```
PMTD_AVG_DTI

▶ 13.3
```

## **Good Loan Percentage**

```
SELECT

(COUNT(CASE

WHEN

loan_status = 'Fully Paid'

OR loan_status = 'Current'

THEN

id

END) * 100) / COUNT(id) AS Good_Loan_Percentage

FROM

financial_loan;

Good_Loan_Percentage

86.1753
```

## **Total Good Loan Applications**

```
SELECT

COUNT(id) AS Good_Loan

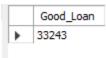
FROM

financial_loan

WHERE

loan_status = 'Fully Paid'

OR loan_status = 'Current';
```



#### **Good Loan Funded Amount**

```
SELECT
   SUM(loan_amount) Good_Loan_Funded_Amount
FROM
   financial_loan
WHERE
   loan_status = 'Fully Paid'
        OR loan_status = 'Current';
```

```
Good_Loan_Funded_Amount

370224850
```

#### **Good Loan Received Amount**

```
SELECT

SUM(total_payment) Good_Loan_Received_Amount

FROM

financial_loan

WHERE

loan_status = 'Fully Paid'

OR loan_status = 'Current';

Good_Loan_Received_Amount

435786170
```

## **Bad Loan Percentage**

```
SELECT

(COUNT(CASE

WHEN

loan_status = 'Charged Off'

THEN

id

END) * 100) / COUNT(id) AS Bad_Loan_Percentage

FROM

financial_loan;

Bad_Loan_Percentage

13.8247
```

## **Total Bad loan applications**

```
SELECT
COUNT(id) AS Bad_Loan_Applications

FROM
financial_loan
WHERE
loan_status = 'Charged Off';

Bad_Loan_Applications

5333
```

#### **Bad Loan funded Amount**

```
SELECT

SUM(loan_amount) Bad_Loan_Funded_Amount

FROM

financial_loan

WHERE

loan_status = 'Charged Off';

Bad_Loan_Amount

65532225
```

#### **Bad Loan Received Amount**

```
SELECT

SUM(total_payment) Bad_Loan_Received_Amount

FROM

financial_loan

WHERE

loan_status = 'Charged Off';

Bad_Loan_Received_Amount

37284763
```

#### **Loan Status Grid**

```
SELECT

loan_status,

COUNT(id) AS Total_Loan_Applications,

SUM(total_payment) AS Total_Amount_Received,

SUM(loan_amount) AS Total_Funded_Amount,

AVG(int_rate * 100) AS Interest_Rate,

AVG(dti * 100) AS DTI

FROM

financial_loan

GROUP BY loan_status;
```

	loan_status	Total_Loan_Applications	Total_Amount_Received	Total_Funded_Amount	Interest_Rate	DTI
•	Charged Off	5333	37284763	65532225	13.878574910931917	14.004732795799695
	Fully Paid	32145	411586256	351358350	11.641070773058658	13.167350754394164
	Current	1098	24199914	18866500	15.0993260473588	14.724344262295068

#### **MTD Loan Status Grid**

```
SELECT
```

```
loan_status,
COUNT(id) AS MTD_Total_Loan_Applications,
SUM(total_payment) AS MTD_Total_Amount_Received,
SUM(loan_amount) AS MTD_Total_Funded_Amount,
AVG(int_rate * 100) AS MTD_Interest_Rate,
AVG(dti * 100) AS MTD_DTI
FROM
    financial_loan
    WHERE MONTH(issue_date) = 12
GROUP BY loan_status;
```

	loan_status	MTD_Total_Loan_Applications	MTD_Total_Amount_Received	MTD_Total_Funded_Amount	MTD_Interest_Rate	MTD_DTI
•	Fully Paid	3452	47815851	41302025	11.770333140208615	13.374545191193492
	Charged Off	649	5324211	8732775	14.253559322033915	14.735762711864407
	Current	213	4934318	3946625	16.066713615023488	15.120610328638502

## **DASHBOARD 2**

## **Monthly Trends**

```
SELECT

MONTHNAME(issue_date) AS MONTH,

COUNT(id) AS Total_Loan_Applications,

SUM(loan_amount) AS Total_Funded_Amount,

SUM(total_payment) AS Total_Received_Amount

FROM

financial_loan

GROUP BY MONTH(issue_date) , MONTHNAME(issue_date)

ORDER BY MONTH(issue_date);
```

	MONTH	Total_Loan_Applications	Total_Funded_Amount	Total_Received_Amount
١	January	2332	25031650	27578836
	February	2279	24647825	27717745
	March	2627	28875700	32264400
	April	2755	29800800	32495533
	May	2911	31738350	33750523
	June	3184	34161475	36164533
	July	3366	35813900	38827220
	August	3441	38149600	42682218
	September	3536	40907725	43983948
	October	3796	44893800	49399567
	November	4035	47754825	50132030
	December	4314	53981425	58074380

## **Regional Trends**

```
SELECT

address_state,

COUNT(id) AS Total_Loan_Applications,

SUM(loan_amount) AS Total_Funded_Amount,

SUM(total_payment) AS Total_Received_Amount

FROM

financial_loan

GROUP BY address_state

ORDER BY SUM(loan_amount) DESC;
```

	address_state	Total_Loan_Applications	Total_Funded_Amount	Total_Received_Amount
١	CA	6894	78484125	83901234
	NY	3701	42077050	46108181
	TX	2664	31236650	34392715
	FL	2773	30046125	31601905
	NJ	1822	21657475	23425159
	IL	1486	17124225	18875941
	VA	1375	15982650	17711443
	PA	1482	15826525	17462908
	GA	1355	15480325	16728040
	MA	1310	15051000	16676279
	OH	1188	12991375	14330148
	MD	1027	11911400	12985170
	AZ	833	9206000	10041986
	CO	770	8976000	9845810

## **Term Trend**

```
SELECT
  term,
    COUNT(id) AS Total_Loan_Applications,
    SUM(loan_amount) AS Total_Funded_Amount,
    SUM(total_payment) AS Total_Received_Amount
FROM
    financial_loan
GROUP BY term
ORDER BY term;
```

	term	Total_Loan_Applications	Total_Funded_Amount	Total_Received_Amount
•	36 months	28237	273041225	294709458
	60 months	10339	162715850	178361475

# **Employee Length**

```
SELECT
  emp_length,
    COUNT(id) AS Total_Loan_Applications,
    SUM(loan_amount) AS Total_Funded_Amount,
    SUM(total_payment) AS Total_Received_Amount
FROM
    financial_loan
GROUP BY emp_length
ORDER BY emp_length;
```

emp_length         Total_Loan_Applications         Total_Funded_Amount         Total_Received_Amount           2 year         4575         44210625         47545011           1 year         3229         32883125         35498348           10+ years         8870         116115950         125871616           2 years         4382         44967975         49206961           3 years         4088         43937850         47551832           4 years         3428         37600375         40964850           5 years         3273         36973625         40397571           6 years         2228         25612650         27908658           7 years         1772         20811725         22584136           8 years         1476         17558950         19025777           9 years         1255         15084225         16516173					
1 year     3229     32883125     35498348       10+ years     8870     116115950     125871616       2 years     4382     44967975     49206961       3 years     4088     43937850     47551832       4 years     3428     37600375     40964850       5 years     3273     36973625     40397571       6 years     2228     25612650     27908658       7 years     1772     20811725     22584136       8 years     1476     17558950     19025777		emp_length	Total_Loan_Applications	Total_Funded_Amount	Total_Received_Amount
10 + years     8870     116115950     125871616       2 years     4382     44967975     49206961       3 years     4088     43937850     47551832       4 years     3428     37600375     40964850       5 years     3273     36973625     40397571       6 years     2228     25612650     27908658       7 years     1772     20811725     22584136       8 years     1476     17558950     19025777	•	< 1 year	4575	44210625	47545011
2 years 4382 44967975 49206961 3 years 4088 43937850 47551832 4 years 3428 37600375 40964850 5 years 3273 36973625 40397571 6 years 2228 25612650 27908658 7 years 1772 20811725 22584136 8 years 1476 17558950 19025777		1 year	3229	32883125	35498348
3 years 4088 43937850 47551832 4 years 3428 37600375 40964850 5 years 3273 36973625 40397571 6 years 2228 25612650 27908658 7 years 1772 20811725 22584136 8 years 1476 17558950 19025777		10+ years	8870	116115950	125871616
4 years     3428     37600375     40964850       5 years     3273     36973625     40397571       6 years     2228     25612650     27908658       7 years     1772     20811725     22584136       8 years     1476     17558950     19025777		2 years	4382	44967975	49206961
5 years     3273     36973625     40397571       6 years     2228     25612650     27908658       7 years     1772     20811725     22584136       8 years     1476     17558950     19025777		3 years	4088	43937850	47551832
6 years 2228 25612650 27908658 7 years 1772 20811725 22584136 8 years 1476 17558950 19025777		4 years	3428	37600375	40964850
7 years 1772 20811725 22584136 8 years 1476 17558950 19025777		5 years	3273	36973625	40397571
8 years 1476 17558950 19025777		6 years	2228	25612650	27908658
2,000		7 years	1772	20811725	22584136
9 years 1255 15084225 16516173		8 years	1476	17558950	19025777
		9 years	1255	15084225	16516173

## **Loan Purpose**

ORDER BY purpose;

```
SELECT
purpose,
    COUNT(id) AS Total_Loan_Applications,
    SUM(loan_amount) AS Total_Funded_Amount,
    SUM(total_payment) AS Total_Received_Amount
FROM
    financial_loan
GROUP BY purpose
```

	purpose	Total_Loan_Applications	Total_Funded_Amount	Total_Received_Amount
١	car	1497	10223575	11324914
	credit card	4998	58885175	65214084
	Debt consolidation	18214	232459675	253801871
	educational	315	2161650	2248380
	home improvement	2876	33350775	36380930
	house	366	4824925	5185538
	major purchase	2110	17251600	18676927
	medical	667	5533225	5851372
	moving	559	3748125	3999899
	other	3824	31155750	33289676
	renewable_energy	94	845750	898931
	small business	1776	24123100	23814817
	vacation	352	1967950	2116738
	wedding	928	9225800	10266856

## **Home Ownership**

```
SELECT
```

```
home_ownership,

COUNT(id) AS Total_Loan_Applications,

SUM(loan_amount) AS Total_Funded_Amount,

SUM(total_payment) AS Total_Received_Amount

FROM

financial_loan

GROUP BY home_ownership;
```

	home_ownership	Total_Loan_Applications	Total_Funded_Amount	Total_Received_Amount		
•	MORTGAGE	17198	219329150	238474438		
	NONE	3	16800	19053		
	OTHER	98	1044975	1025257		
	OWN	2838	29597675	31729129		
	RENT	18439	185768475	201823056		