

NextGear Capital Dealer Online Guide

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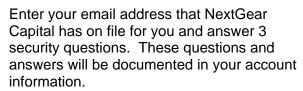
Enhancements Effective 4.14.14

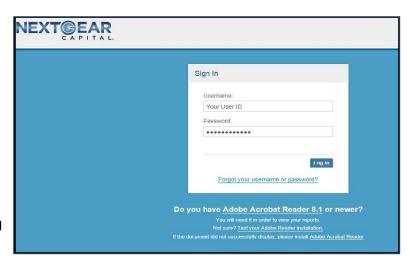
Please locate more information below:

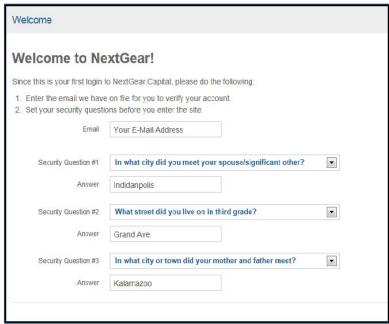
- Profile Settings
- Account Management
- Chat Now
- Feedback & Support
- Request Credit Increase
- Schedule Account Fees
- # of Days Floored
- Unit Detail
 - Seller Address
 - Interest and Fees
- Payments
 - Payment breakdown prior to submitting payment
 - Request Extension
 - Payoff Title Request Address
- Can now see "Wire" Receipts
- Original Curtailment Schedule has been Removed

Login

At the Login screen enter your Username and Password and select Log In.
Username and password information will be provided to you by your local NextGear Capital representative upon contract signing or activation of your account.



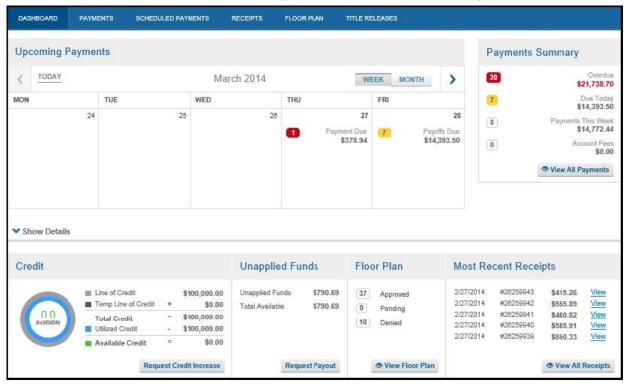




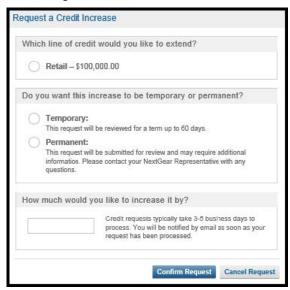
Dashboard

Your Dashboard will give you the information needed at a quick glance. What payments do I have due? How much can I spend at the auction today? What do I currently have floored with NextGear Capital? What is my unapplied funds balance?

Click on the 'Month' tab to see the total upcoming payment amounts for the current month. Click on 'Show Details' to see the detail by date of what units are coming due.



Requesting a credit increase can be initiated via the Dashboard by selecting the "Request Credit Increase" link, determining the desired selections, and selecting "Confirm Request".

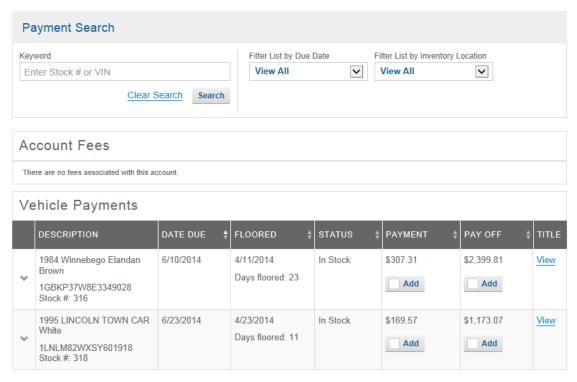


Payment Management

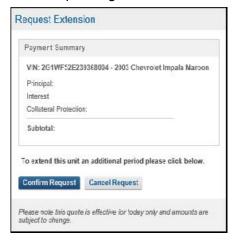
Payments can be made on business days that are non-banking holidays until 8:00pm your local time. Payments that need to be made in the evening, on a weekend or on a banking holiday will need to be processed as a scheduled payment.

Search for a specific unit using the universal search engine or filter by payments due today, this week or enter a date range. Units will appear in due date order. To sort by a different filter click on the up or down arrow next to the column title. To see further detail of a particular unit, click the downward arrow to the left of the unit description. As account fees and units are selected to be paid, the 'Payment Summary' will list and total the selections.

Titles that have been received by NextGear Capital can be viewed by selecting the 'View' link.



Requesting an extension is now possible by selecting the "Request Extension" link on the desired unit.



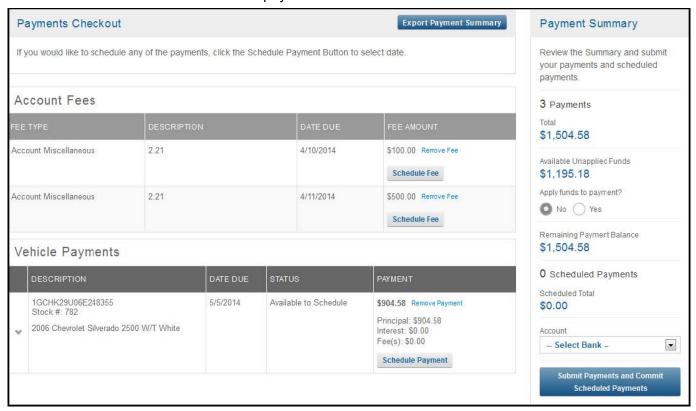
If an extension is eligible via the website the screen on the left will require the "Confirm Request" button be selected.

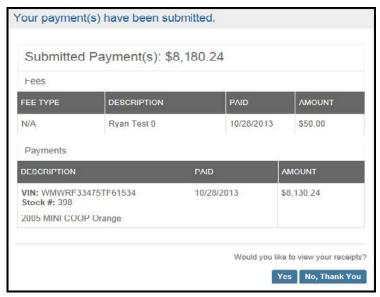
If the extension is not eligible via the website then the "Chat with us" link will need to be selected or a call into the Customer Service department to confirm that request.



During checkout, the option to apply unapplied funds to the balance is offered if an unapplied funds balance exists. If applied, that amount will be deducted from the amount due and the unapplied funds balance. The payment checkout provides a breakdown of what will be included on the receipt before a payment is processed. That information can also be exported by selecting the "Export Payment Summary" button.

Select 'Submit and Commit' to make payment.





Click 'Yes' to view the receipt of the payment just made.

Schedule a Payment



Scheduling a payment for a future date is an option as long as the payment is not overdue or due today.

Select the payment amount to schedule and 'Continue to Checkout'

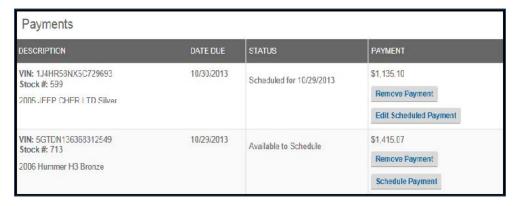
Payment Summary Choose to make payments today or schedule your payments when you checkout. VIN: 1J4HR58NX5C729693 (8) 2005 JEEP CHER LTD Silver \$1,135.10 PAYMENT VIN: 5GTDN136368312549 (X) 2006 Hummer H3 Bronze PAYMENT \$1,415.07 Subtotal: \$2,550.17 Continue to Checkout

Select 'Schedule Payment'.

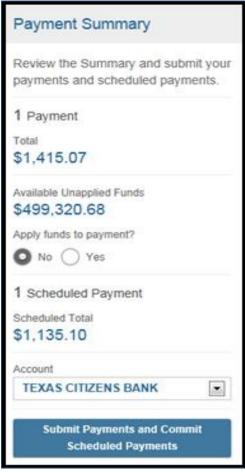


Select the payment date from the calendar and click 'OK'.

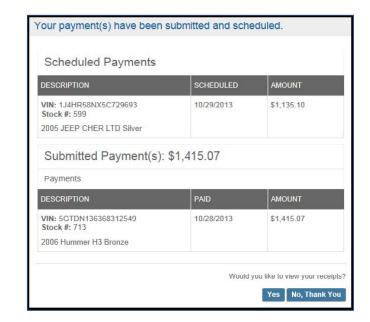




The Payment summary is showing you that a payment for \$1415.07 will be made and a payment for \$1135.10 has been scheduled for October 29th. The option to use unapplied funds is available if unapplied funds are available. If this payment is correct, click 'Submit and Commit'.



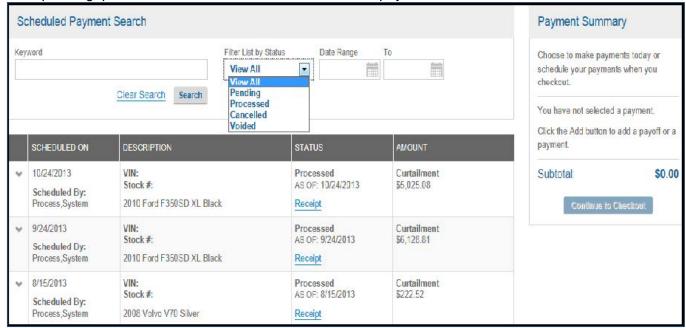
Payment has been scheduled and submitted.



Click 'Yes' to view the receipt of the payment just made.

Scheduled Payment Search

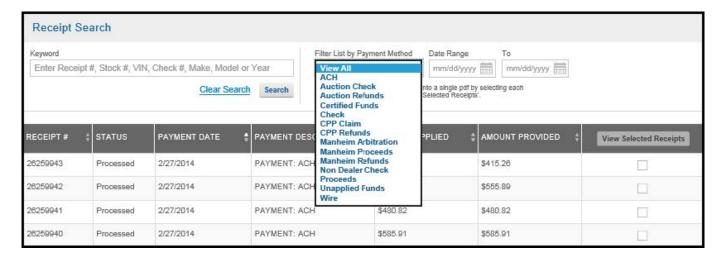




Receipts

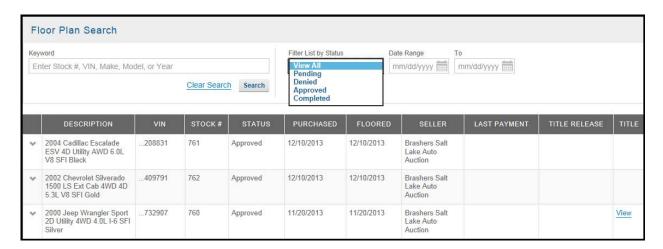
Receipts can be searched for using three different methods. Keyword search involves the use of the Receipts #, Stock #, VIN, Check #, Make, Model or Year. Search by a specific payment method using the payment method filter or the date range calendar.

Multiple Receipts can be selected and viewed simultaneously.

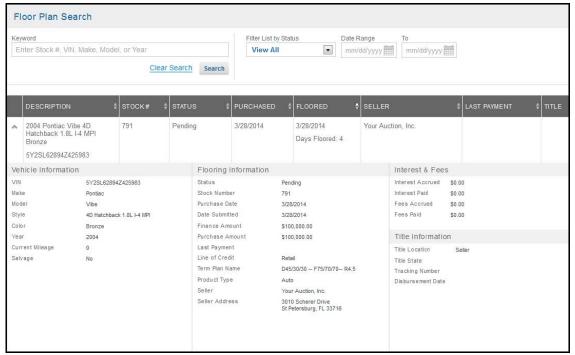


Floorplan Search

View all, pending, denied, approved or completed floored units. Once NextGear Capital has received the title, that title can be viewed by clicking the 'View' link. Use the Keyword search to drill down the search results.



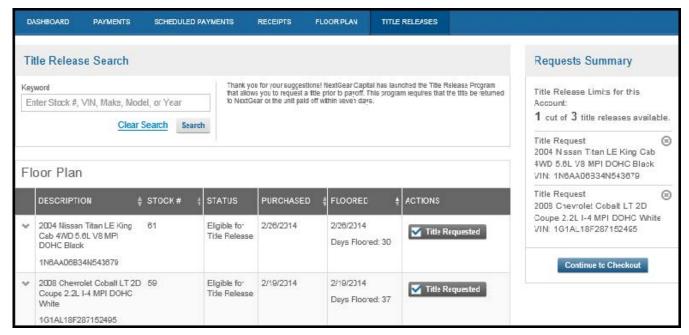
Click the downward arrow to view unit detail.



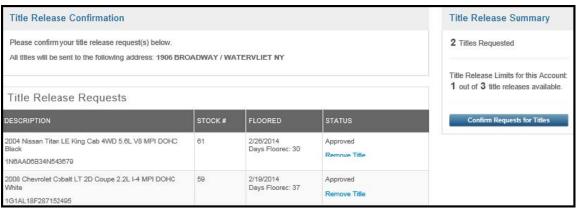
The Original Curtailment Schedule is a reference showing a summary of due dates and amounts due as of the time the unit was approved. This schedule will not include additional fees accessed to the unit or change when payments are made.

Title Releases

Titles can now be requested before they are paid off. The title will either need to be paid off or returned within 7 days. Once the selected titles have been placed in the "Requests Summary" basket, select Continue to Checkout.



Confirm that the titles for selection are accurate, then select the "Confirm Requests for Titles" button.

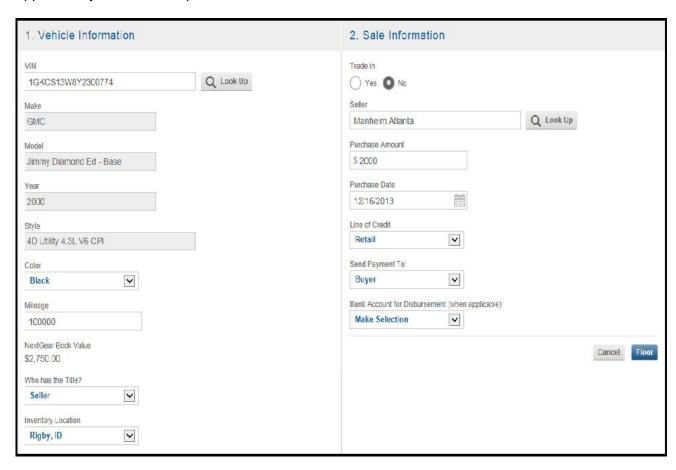




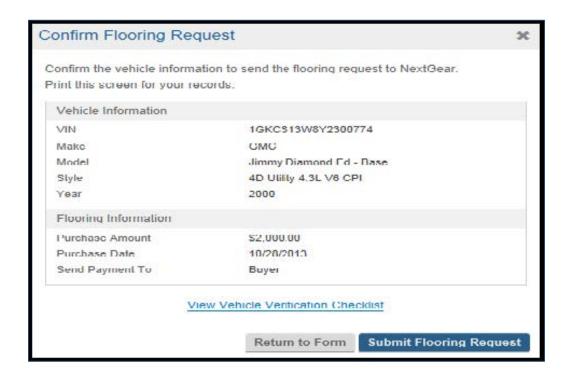
Upon confirming your request, a confirmation window will appear advising of your select and that the selected titles will be sent out.

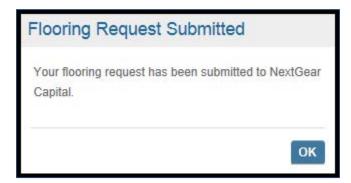
Floor a Vehicle

Complete the flooring template by filling in the complete vin number. If a trim package selection is available for this vin number you will be prompted to select one. Complete color, mileage and who has the title. The address where this inventory will be located will default if only one location has been identified with NextGear Capital, otherwise, select the correct location from the dropdown. Complete trade-in, seller and purchase amount. Purchase date will default to today. Line of Credit will default if only one line of credit has been contracted, otherwise, select the correct line of credit from the dropdown. Select the Payee and correct bank account. Verify that all information entered is correct and click 'Floor'. Vehicles floored via the virtual office are held in a pending status until approved by NextGear Capital.



Verify that all flooring information is correct and 'Submit Flooring Request'. Click 'View Vehicle Verification Checklist' to view and print.



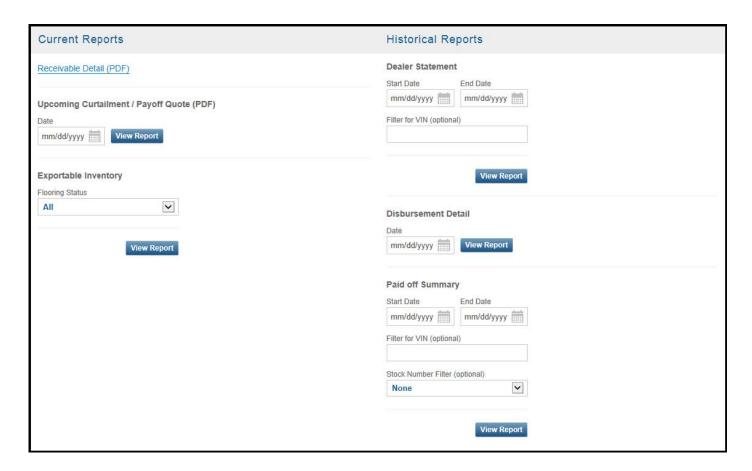


Reports

Current Reports: Receivable Detail and Upcoming Curtailment / Payoff Quote, Exportable Inventory

Historical Reports: Dealer Statement, Disbursement Detail and Paid Off Summary

**When running the Disbursement Detail report, todays date is the last date that can be selected.

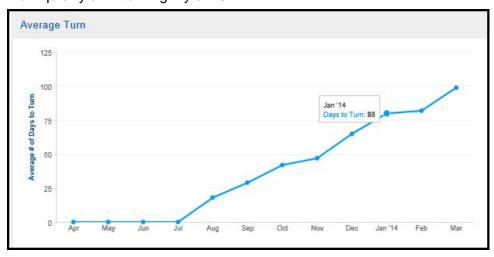


Analytics

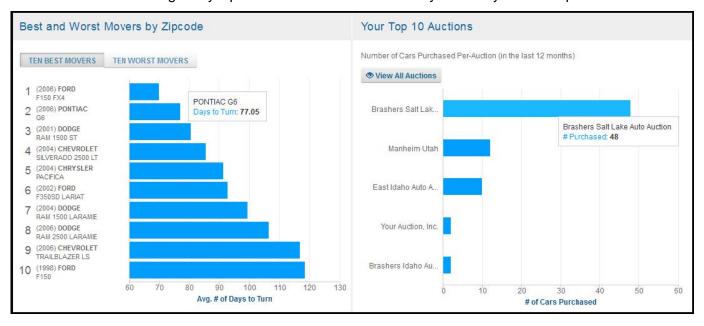
Quick glance at number of floored, pending units and credit availability.

| Business Summary | | | | | |
|-----------------------------------|----------------|------------------------------------|--------|----------------------|------------|
| Approved Floor Plans | | Pending Floor Plans | | Credits and Payments | |
| 279 Approved | | 0 Pending | | Available Credit | \$0.00 |
| Total NextGear Capital Book Value | \$5,704,750.00 | Total Purchase Price: | \$0.00 | Reserve Funds: | \$0.00 |
| Total Financed Amount | \$5,852,130.63 | Total NextGear Capital Bcok Value: | \$0.00 | Last Payment: | \$8,000.24 |
| Total Outstanding | \$5,247,980.63 | | | Last Payment Date: | 10/28/2013 |
| ➤ Show Details | | | | | |

How quickly am I turning my units?



What is and is not selling in my zip code? Where has most of my inventory been acquired?



Resources



Settings

In the upper right hand corner, select the dropdown



Settings.

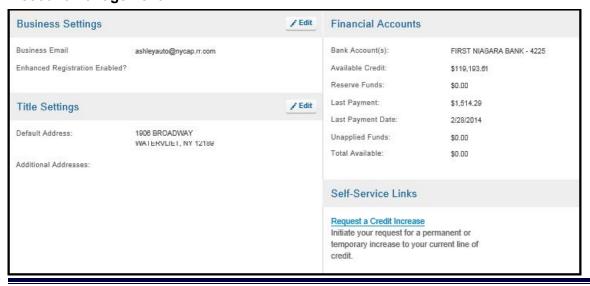
Please verify that all information is correct and if not, edit and correct.

Sign Out

Profile Settings



Account Management

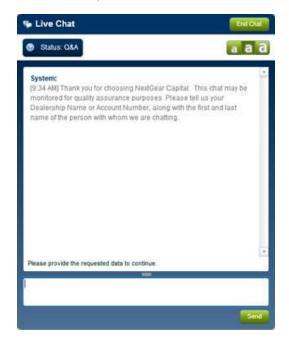


Support

To contact Technical Support via Chat:

Once logged in, select the PChat Now! link.

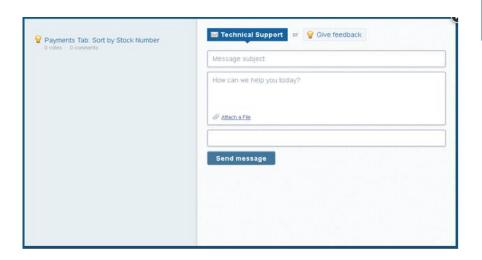
The system will ask for the Dealership Name or the NextGear Capital Account Number, along with the First/Last name of the person they are speaking with. You will be asked to Select "1" for Customer Service. Select nothing to be routed to a Technical Support Specialist.





To contact Technical Support via email:

Once logged in, select "Feedthe "Feedback & Support" icon on the right hand side of the page. Fill out the form completely, with detailed information, and press "Send Message".



edback & Support