## **Recommendation for Opening a Restaurant**

### 1. Introduction

### 1.1.Background

Central Toronto region is growing fast with many Corporate groups setting up their business in this region. With the population growing along the business, many supporting business like real estate, restaurants, sports complex, etc are growing at a faster rate.

#### 1.2. Business Problem

One of the Businessman wanted to open a Pizza restaurant in the Central Toronto Region. As this is one of the active location with many people movement around, he wanted to know which is the right location in Central Toronto Neighborhoods to open the restaurant.

#### 1.3. Questions to be answered:

- 1) Can we get the list of Neighborhoods in Central Toronto Region?
- 2) Can we find out how many restaurants in Central Toronto Region?
- 3) How many Pizza restaurants are located in each of the Neighborhood in Central Toronto?
- 4) How many Neighborhood has many restaurants but does not have any Pizza restaurant so far?
- 5) Which is the right location to open a new Pizza restaurant?

Solution to the above problem can be used by any Businessmen who want to open a Pizza restaurant in a given Neighborhood.

### 2. Data Acquisition and Cleaning

### 2.1. Data Acquisition

In order to find out the right location for opening a Pizza restaurant, we need to collect various details of restaurants in the Central Toronto region. Below data is required to be collected:

a) List of all the Neighborhoods in the Central Toronto Region

This can be obtained from the below Wikipedia page https://en.wikipedia.org/wiki/List\_of\_postal\_codes\_of\_Canada:\_M

b) Latitude and Longitude of each Neighborhood

This data is available in a spreadsheet form. This spreadsheet will be used as reference to get the Latitude and Longitude of each Neighborhood.

c) List of all the restaurants and their location in each Neighborhood

This can be obtained from the Foursquare API with the Get request on Venue with Explore option. For each neighborhood, API can be called using the Latitude and Longitude. API will return the list of venues in each Neighborhood along with their coordinates.

#### 2.2. Data Cleaning

Neighborhood data downloaded from the website is cleaned up first by removing the 'Not assigned' Boroughs in the data. Further the data is filtered based on 'Central Toronto' only and remaining neighborhood data is removed. In addition, for any Borough, if the Neighborhood is 'Not assigned', Borough name itself assigned to that. 16 Neighborhood is obtained from this process.

| Postcode Borough |     |                 | Neighbourhood      |
|------------------|-----|-----------------|--------------------|
| 144              | M4N | Central Toronto | Lawrence Park      |
| 145              | M5N | Central Toronto | Roselawn           |
| 156              | M4P | Central Toronto | Davisville North   |
| 157              | M5P | Central Toronto | Forest Hill North  |
| 158              | M5P | Central Toronto | Forest Hill West   |
| 168              | M4R | Central Toronto | North Toronto West |
| 169              | M5R | Central Toronto | The Annex          |
| 170              | M5R | Central Toronto | North Midtown      |
| 171              | M5R | Central Toronto | Yorkville          |
| 183              | M4S | Central Toronto | Davisville         |

| 196 | M4T | Central Toronto | Moore Park      |
|-----|-----|-----------------|-----------------|
| 197 | M4T | Central Toronto | Summerhill East |
| 211 | M4V | Central Toronto | Deer Park       |
| 212 | M4V | Central Toronto | Forest Hill SE  |
| 213 | M4V | Central Toronto | Rathnelly       |
| 214 | M4V | Central Toronto | South Hill      |
| 215 | M4V | Central Toronto | Summerhill West |

To get the various restaurants in the Neighborhood, we need to know the Latitude and Longitude of each Neighborhood.

Geospatial co-ordinates which is read from the Spreadsheet is used to identify the Latitude and Longitude of each Neighborhood in the 'Central Toronto' region.

Finally, drop the Postode and Borough columns and retain only Neighborhood, Latitude and Longitude.

| Neighbourhood      | Latitude  | Longitude  |
|--------------------|---|--|
| Lawrence Park      | 43.728020   | -79.388790   |
| Roselawn           | 43.711695   | -79.416936   |
| Davisville North   | 43.712751   | -79.390197   |
| Forest Hill North  | 43.696948   | -79.411307   |
| Forest Hill West   | 43.696948   | -79.411307   |
| North Toronto West | 43.715383   | -79.405678   |
| The Annex          | 43.672710   | -79.405678   |
| North Midtown      | 43.672710   | -79.405678   |
| Yorkville          | 43.672710   | -79.405678   |
| Davisville         | 43.704324   | -79.388790   |
| Moore Park         | 43.689574   | -79.383160   |
| Summerhill East    | 43.689574   | -79.383160   |
| Deer Park          | 43.686412   | -79.400049   |
| Forest Hill SE     | 43.686412   | -79.400049   |
| Rathnelly          | 43.686412   | -79.400049   |
| South Hill         | 43.686412   | -79.400049   |
| Summerhill West    | 43.686412   | -79.400049   |
|                    | Lawrence Park Roselawn Davisville North Forest Hill North Forest Hill West North Toronto West The Annex North Midtown Yorkville Davisville Moore Park Summerhill East Deer Park Forest Hill SE Rathnelly South Hill | Lawrence Park       43.728020         Roselawn       43.711695         Davisville North       43.712751         Forest Hill North       43.696948         Forest Hill West       43.696948         North Toronto West       43.715383         The Annex       43.672710         North Midtown       43.672710         Yorkville       43.672710         Davisville       43.689574         Summerhill East       43.689574         Deer Park       43.686412         Forest Hill SE       43.686412         Rathnelly       43.686412         South Hill       43.686412 |

## **3. Exploratory Data Analysis**

### 3.1. Identify the Restaurants in each Neighborhood

Using the Foursquare API, choose all the Restaurants by passing the Latitude and Longitude of each Neighborhood and 'Food' as section. This will return all the

restaurants around the 500 meters of each Neighborhood. Venue Category will provide the type of restaurant and Venue provides the name of the restaurant as shown below.

|   | Neighborhood        | Neighborhood<br>Latitude | Neighborhood<br>Longitude | Venue                                 | Venue<br>Latitude | Venue<br>Longitude | Venue Category        |
|---|---------------------|--------------------------|---------------------------|---------------------------------------|-------------------|--------------------|-----------------------|
| 0 | Lawrence Park       | 43.728020                | -79.388790                | Dim Sum Deluxe                        | 43.726953         | -79.394260         | Dim Sum<br>Restaurant |
| 1 | Davisville<br>North | 43.712751                | -79.390197                | Homeway Restaurant & Brunch           | 43.712641         | -79.391557         | Breakfast Spot        |
| 2 | Davisville<br>North | 43.712751                | -79.390197                | Subway                                | 43.708378         | -79.390473         | Sandwich Place        |
| 3 | Davisville<br>North | 43.712751                | -79.390197                | Ho Su Korean & Japanese<br>Restaurant | 43.710002         | -79.393856         | Asian Restaurant      |
| 4 | Davisville<br>North | 43.712751                | -79.390197                | Provocative Pizza Series              | 43.708293         | -79.389546         | Pizza Place           |

Using this, we can determine how many Total restaurants and how many Pizza restaurant exists in each Neighborhood.

Below table also provides the total restaurants in each Neighborhood.

| Total Restaurant |
|------------------|
| 31               |
| 4                |
| 8                |
| 4                |
| 8                |
| 4                |
| 1                |
| 2                |
| 16               |
|                  |

| Neighborhood       | <b>Total Restaurants</b> |
|--------------------|--------------------------|
| North Toronto West | 8                        |
| Rathnelly          | 8                        |
| South Hill         | 8                        |
| Summerhill East    | 2                        |
| Summerhill West    | 8                        |
| The Annex          | 16                       |
| Yorkville          | 16                       |

Below table provides how many restaurants in each category is present across all the Neighborhoods in Central Toronto.

| Venue Category      | Total |
|---------------------|-------|
| American Restaurant | 10    |
| Asian Restaurant    | 5     |
| BBQ Joint           | 3     |
| Bagel Shop          | 6     |
| Breakfast Spot      | 1     |
| Burger Joint        | 4     |
| Café                | 13    |

# **Venue Category** Total Chinese Restaurant 2 Deli / Bodega 1 Dim Sum Restaurant Diner 2 **Donut Shop** 3 French Restaurant Fried Chicken Joint 6 **Greek Restaurant** 1 Hot Dog Joint 2 Indian Restaurant 4 Italian Restaurant 1 Japanese Restaurant Jewish Restaurant 3 Mexican Restaurant 1 Middle Eastern Restaurant 3 New American Restaurant 1 Pizza Place 14

| Venue Category                | Total |
|-------------------------------|-------|
| Restaurant                    | 13    |
| Sandwich Place                | 18    |
| Seafood Restaurant            | 1     |
| Sushi Restaurant              | 9     |
| Thai Restaurant               | 2     |
| Vegetarian / Vegan Restaurant | 3     |
| Vietnamese Restaurant         | 5     |

From the above table, we see that there are totally 144 restaurants and out of which 14 Pizza Restaurant is present in Central Toronto region.

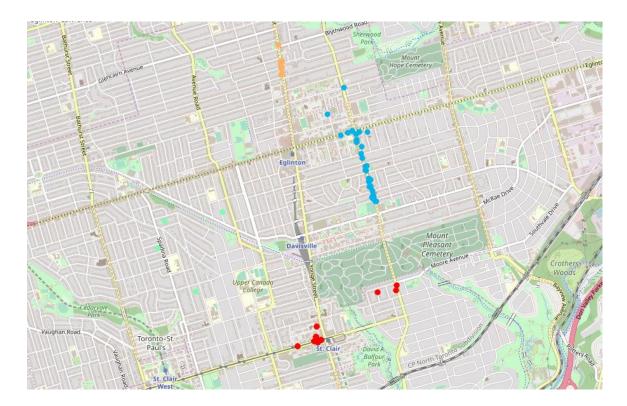
### 3.2. Cluster the Neighborhood Areas

Let's cluster the Neighborhood based on the number of restaurants present closer to each other. If restaurants are close to each other, it will be easy for the people to access these restaurants based on the choice of food they like.

If more restaurants are present in an area, it reflects that there are more business around and hence the people movement in these areas will be more. So clustering the restaurants across the Neighborhood will help to identify the areas which is suitable to open a new restaurant.

Using the k-Means clustering technique, let's cluster the Central Toronto region into 5 clusters and find out how the restaurants are places in each cluster.

Once the clusters are created, let's create a map using Folium to show the clusters of restaurants. This will help visually review the restaurants in the map.



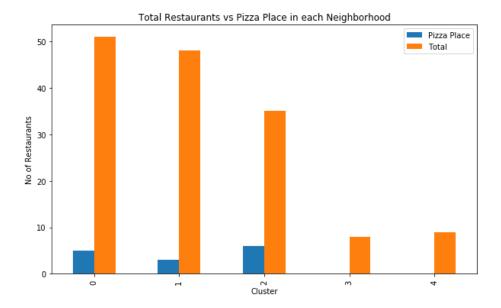
Clusters in the above map shows how the restaurants are located closely to each other in an area. Below Neighborhood are classified in the 5 clusters.

| Neighborhood    | Cluster Labels |  |
|-----------------|----------------|--|
| Summerhill West | 0              |  |
| Rathnelly       | 0              |  |
| Forest Hill SE  | 0              |  |
| Deer Park       | 0              |  |
| Summerhill East | 0              |  |
| Moore Park      | 0              |  |

| Neighborhood       | Cluster Labels |
|--------------------|----------------|
| South Hill         | 0              |
| The Annex          | 1              |
| Yorkville          | 1              |
| North Midtown      | 1              |
| Davisville         | 2              |
| Davisville North   | 2              |
| Forest Hill West   | 3              |
| Forest Hill North  | 3              |
| North Toronto West | 4              |
| Lawrence Park      | 4              |

## 3.3. Analyze the Clusters

Next step is to analyze each clusters and find out how many total restaurants and Pizza restaurants are available in each cluster. This will help to determine each cluster where there is no Pizza restaurants available.



From the above bar chart, we clearly see Clusters 3 and 4 does not have any Pizza restaurants but there are other restaurants present. This helps to understand there are potential business opportunity for opening a pizza restaurant in those neighborhood.

## 4. Result - Finalize the Neighborhood

Following are the list of neighborhood in Cluster 3 and 4 which does not have any Pizza restaurants. These are the ideal place to start the Pizza restaurants.

| Neighborhood       | Cluster Labels |  |
|--------------------|----------------|--|
| Forest Hill North  | 3              |  |
| Forest Hill West   | 3              |  |
| Lawrence Park      | 4              |  |
| North Toronto West | 4              |  |

### 5. Discussion

Based on the analysis of Cluster of neighborhood, we are able to get the answer to the business problem we identified initially.

1) Can we get the list of Neighborhoods in Central Toronto Region?

| Postcode |     | Borough         | Neighbourhood      |
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- 2) Can we find out how many restaurants in Central Toronto Region?
- 144 Restaurants
- 3) How many Pizza restaurants are located in each of the Neighborhood in Central Toronto?
- 14 Pizza Restaurants
- 4) How many Neighborhood has many restaurants but does not have any Pizza restaurant so far?
- 4 Neighborhood

| Neighborhood       | Cluster Labels |
|--------------------|----------------|
| Forest Hill North  | 3              |
| Forest Hill West   | 3              |
| Lawrence Park      | 4              |
| North Toronto West | 4              |

## 5. Conclusion

Above mentioned 4 Neighborhood are the right location to open a new Pizza restaurant. These 4 locations seems to have good number of people movement as there are already few other type of restaurants present in those location. Hence the businessman can open a new Pizza restaurant in any of these 4 neighborhoods.