

DAY 3: INTERVIEW WEAKNESS ANSWER SCRIPT

Alyssa Harper Pro Advice

The 80/20 Growth Framework

The Full Answer:

"That's a great question. I'd say one area I've actively worked on is over-preparation. Early in my career, I used to spend hours perfecting every detail of a project before moving forward—which sounds good, but it actually slowed down iterations and delayed feedback.

Now I apply 80/20 thinking: I focus on getting to 80% quality quickly, get feedback, then refine the critical 20% that drives impact. For example, [INSERT SPECIFIC EXAMPLE FROM YOUR EXPERIENCE].

This shift has made me more efficient and collaborative. I've learned that done and iterated beats perfect and delayed every time."

Customizable Examples by Role:

For Project Managers: "Instead of building the perfect Gantt chart, I now launch sprints with clear MVPs and adjust based on team input."

For Designers: "I used to polish mockups for days. Now I create lo-fi wireframes, test with users early, and polish only what tested well."

For Engineers: "I would over-engineer solutions. Now I ship working code fast, then refactor based on real usage patterns."

For Marketers: "I'd spend weeks on campaign decks. Now I test fast with small budgets, then scale what converts."

For Sales: "I used to memorize every product detail. Now I learn buyer pain points first, then customize my pitch to what matters."

Want More?

This is Day 3 of our 10-day series.

Get all 10 days plus bonuses: -  Email: alyssaharperadvice@gmail.com -  TikTok:
@alyssaharperadvice -  Dashboard: [Your Link Here]

Next Steps: 1. Implement today's advice 2. Share your results with us 3. Check out tomorrow's content

© 2025 Alyssa Harper Pro Advice