

# DAY 3: INTERVIEW WEAKNESS ANSWER SCRIPT

---

## Alyssa Harper Pro Advice

---

### The 80/20 Growth Framework

#### The Full Answer:

"That's a great question. I'd say one area I've actively worked on is over-preparation. Early in my career, I used to spend hours perfecting every detail of a project before moving forward—which sounds good, but it actually slowed down iterations and delayed feedback.

Now I apply 80/20 thinking: I focus on getting to 80% quality quickly, get feedback, then refine the critical 20% that drives impact. For example, [INSERT SPECIFIC EXAMPLE FROM YOUR EXPERIENCE].

This shift has made me more efficient and collaborative. I've learned that done and iterated beats perfect and delayed every time."

#### Customizable Examples by Role:

**For Project Managers:** "Instead of building the perfect Gantt chart, I now launch sprints with clear MVPs and adjust based on team input."

**For Designers:** "I used to polish mockups for days. Now I create lo-fi wireframes, test with users early, and polish only what tested well."

**For Engineers:** "I would over-engineer solutions. Now I ship working code fast, then refactor based on real usage patterns."

**For Marketers:** "I'd spend weeks on campaign decks. Now I test fast with small budgets, then scale what converts."




**For Sales:** "I used to memorize every product detail. Now I learn buyer pain points first, then customize my pitch to what matters."

---

---

## Want More?

This is Day 3 of our 10-day series.

**Get all 10 days plus bonuses:** -  Email: [alyssaharperadvice@gmail.com](mailto:alyssaharperadvice@gmail.com) -  TikTok:  
[@alyssaharperadvice](#) -  Dashboard: [Your Link Here]

**Next Steps:** 1. Implement today's advice 2. Share your results with us 3. Check out tomorrow's content

© 2025 Alyssa Harper Pro Advice