# Do monetary incentives affect response rates?

#### **POLICY BRIEF: GROUP 1**

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# **IMPORTANCE OF GOOD DATA**



Representative sample size



How to convince people to participate in surveys?

# **METHODOLOGY**

# Approach



- 1. Purpose: How the participants will react to different monetary incentives?
- 2. RCT: Talent Square, randomly selected apartments

# **Experiment Design**





Control



Conditional 0,5



Conditional 1



Unconditional 0,5

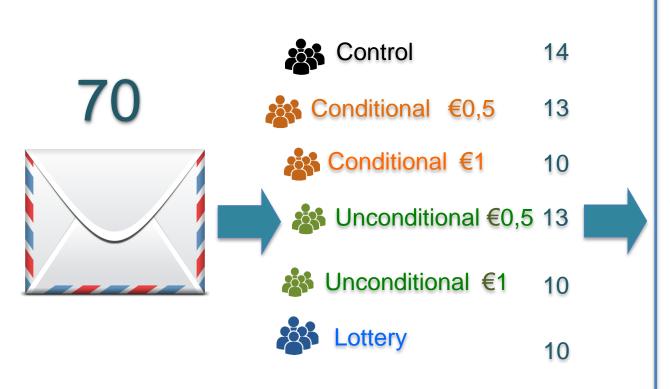


**Unconditional 1** 



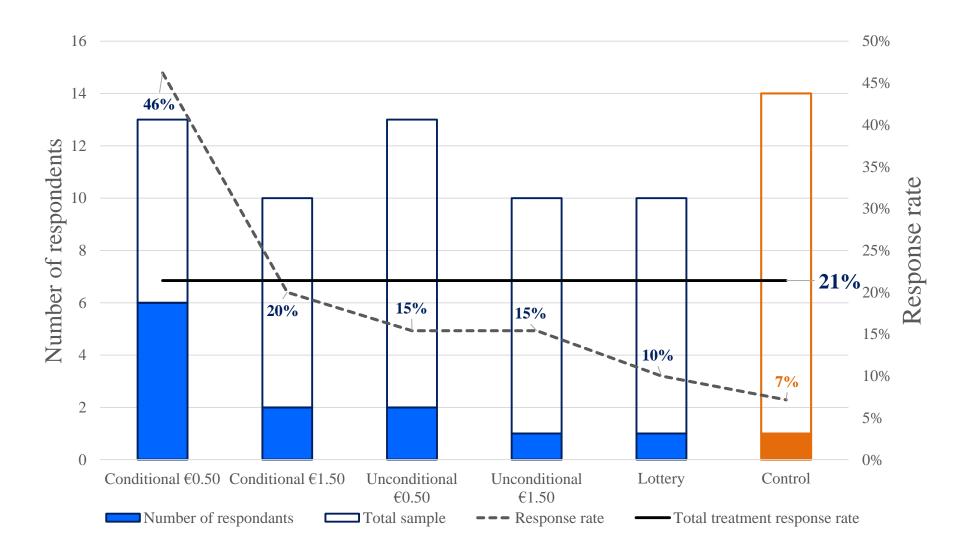
Lottery

#### **CONDUCTION OF FIELD EXPERIMENT**



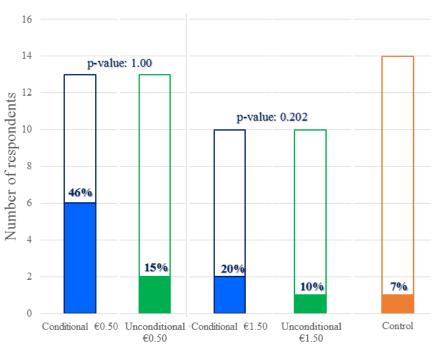
Total response 18,6%

## **RESULTS**

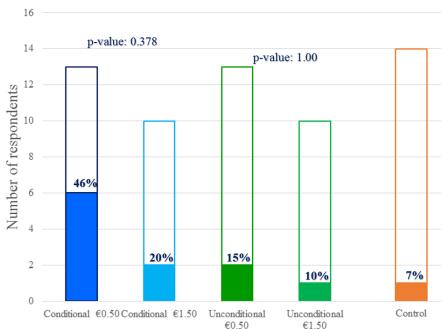


#### **RESULTS**

#### Conditional VS Unconditional



#### o €0,5 VS €1



## **RECOMMENDATION & CONCLUSION**

#### 1. Results are only exploratory

#### 2. Some relevant questions and possible explanations

- Was the sample adequate to answer our policy question?
- Were the prizes too similar among themselves? €0.50 VS €1.50
- Low intrinsic motivation of the sample? Self-Determination Theory?

#### 3. Lessons

- Different prizes could be more separated from each other
- The number of cases in each group should be increased
- This experiment could be replicated with the same prize characteristics (€0.50 and €1) but to a larger sample

# THANK YOU FOR YOUR ATTENTION ©!