



BoKaLoK Corp

\$29,308K

SalesAmount

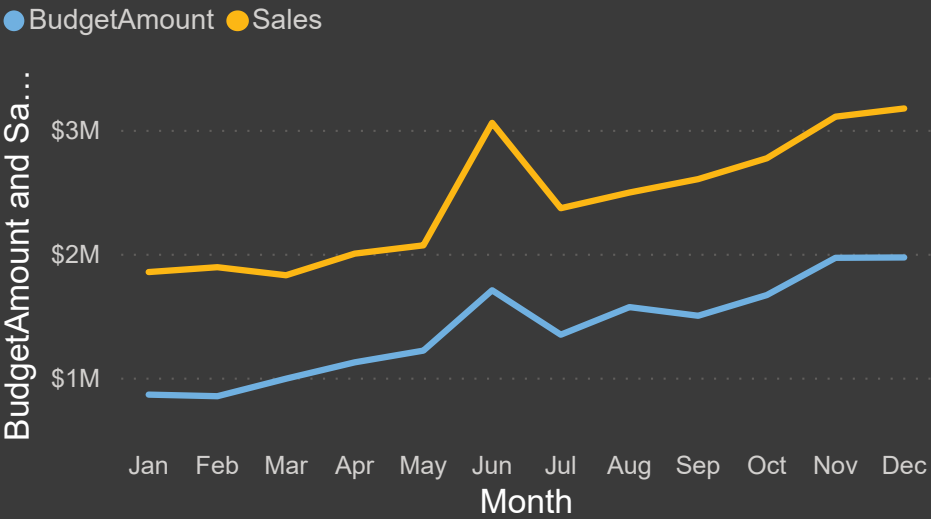
\$16,869....

BudgetAmount

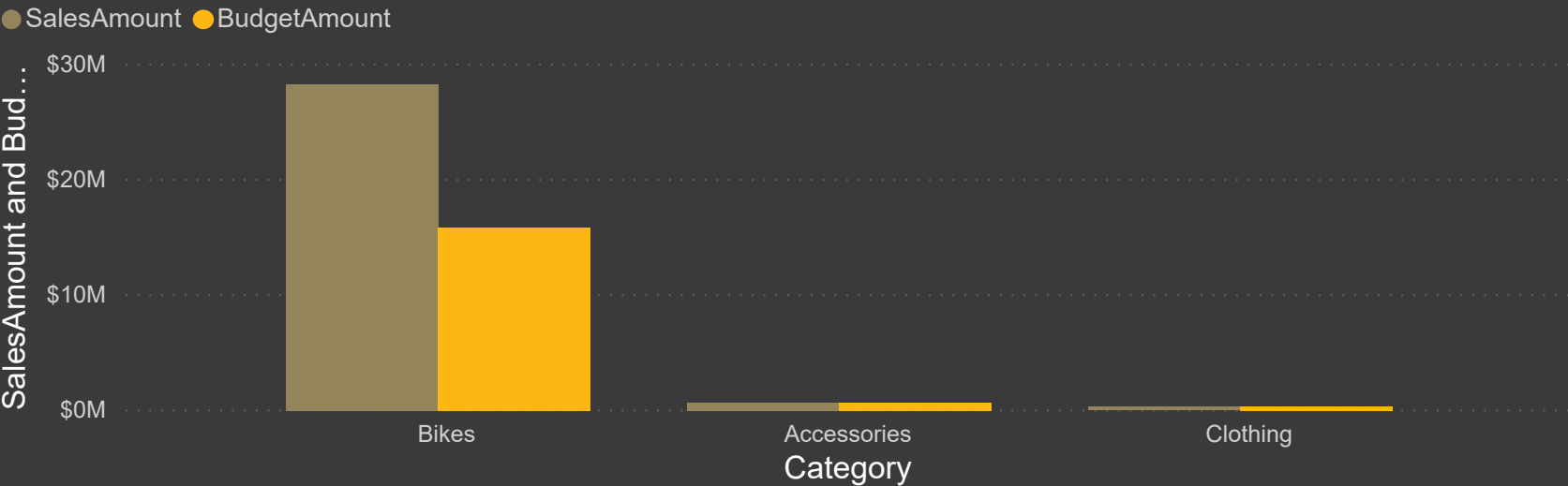
\$12M

Variance

BudgetAmount and Sales by Month



SalesAmount and BudgetAmount by Category



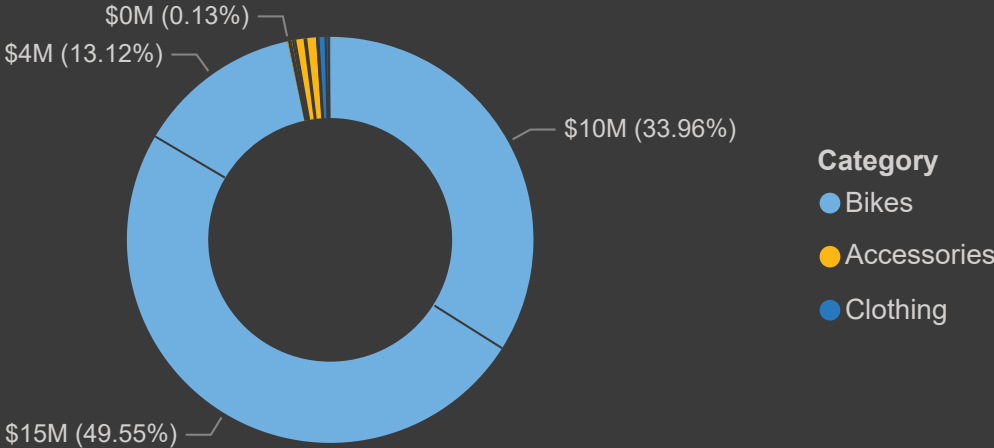
Top Products

ProductName	Sales
Mountain-200 Black, 38	\$1,294,866
Mountain-200 Black, 42	\$1,363,142
Mountain-200 Black, 46	\$1,373,470
Mountain-200 Silver, 38	\$1,339,463
Mountain-200 Silver, 42	\$1,257,435
Mountain-200 Silver, 46	\$1,301,100
Road-150 Red, 48	\$1,205,877

Top Customers

FullName	Sales
Xu, Willie	\$13,490
Turner, Jordan	\$15,999
Nara, Nichole	\$13,295
Henderson, Kaitlyn	\$13,294
He, Margaret	\$13,269
Gonzalez, Adriana	\$13,243
Dominguez, Randall	\$13,266

SalesAmount by Category and SubCategory



Country	SalesAmount
Australia	\$4,383,480
Canada	\$1,088,879
France	\$1,592,881
Germany	\$1,784,107
United Kingdom	\$2,140,389
United States	\$5,483,883
Total	\$16,473,618

Year	Month	Budget	Sales	Variance	%Variance
2016	Jan	\$871,119	\$886,669	\$15,550	1.8%
2016	Feb	\$858,350	\$847,414	(\$10,936)	-1.3%
2016	Mar	\$999,795	\$1,010,258	\$10,463	1.0%
2016	Apr	\$1,131,721	\$1,080,450	(\$51,271)	-4.5%
2016	May	\$1,226,351	\$1,196,981	(\$29,370)	-2.4%
2016	Jun	\$1,713,430	\$1,731,788	\$18,358	1.1%
2016	Jul	\$1,354,917	\$1,340,245	(\$14,672)	-1.1%
2016	Aug	\$1,577,564	\$1,462,480	(\$115,084)	-7.3%
2016	Sep	\$1,507,678	\$1,480,905	(\$26,773)	-1.8%
2016	Oct	\$1,674,817	\$1,608,751	(\$66,066)	-3.9%
2016	Nov	\$1,975,436	\$1,878,318	(\$97,118)	-4.9%
2016	Dec	\$1,978,396	\$1,949,361	(\$29,035)	-1.5%
Total		\$16,869,574	\$16,473,618	(\$395,956)	-2.3%