**APPENDIX**

**Budget Estimates**

These budget estimates are for using *Every Door Direct Mail* (EDDM) to submit mailers that contain a link to a *web-based push survey*. The main expense is printing and postage costs for the mailers. Setting up web-based push surveys are very cheap, and can likely take advantage of current city web infrastructure or effectively free tools (like google forms).

Below is a hypothetical budget to mail 25,000 mailers. This number comes from an average response rate for EDDM in prior experiments of around 4% (Grubert, 2019). It is possible that EDDM will result in higher or lower response rates though, Rosenbaum et al. (2015) have an 11% web-based push survey response rate for post police contact survey for example. Grubert (2019) is a longer paper based survey which requires mailing back the survey responses.

A 4% response rate would result in a total of 1,000 responses, which is a common benchmark for many city surveys, and appears to result in reasonable enough data to generate more micro level spatial variation (Wheeler et al., 2020). This results in an average cost of $7.25 *per completed survey*.

|  |  |  |
| --- | --- | --- |
| **EDDM Items** | **Approximate Unit Cost (Dollars)** | **Dollars per 25,000 mailers** |
| Printing Postcards | 0.10 | $2,500 |
| USPS Mailing (Commercial Estimates) | 0.19 | $4,750 |
| *Total* | *0.29* | *$7,250* |

These cost estimates presume someone from the police department or city agency will bundle and drop-off the mailers directly to the post-office. So presumes a small labor effort. It is possible that the police department can also leverage already capitalized printers to further reduce printing costs as well, but we choose 10 cents as an estimate. Also note that EDDM has *non-profit* pricing as well (potentially down to 11 cents per mailing), but for here we list the publicly available commercial pricing.

One can find similar batch printing estimates at several online sites, such as <https://www.postcardmania.com/> or <https://www.taradel.com/products/every-door-direct-mail>. These sites also offer entire end-to-end handling, although estimates for that are typically double that listed here (so over 60 cents per individual mailer).

The second cost are web-based push surveys. While there are paid tools to do this (such as SurveyMonkey or Qualtrics), it is fairly simple to set up a custom form on your own domain. We have provided an example application that has custom at <https://crimede-coder.com/graphs/survey?surv=se1> or <https://crimede-coder.com/graphs/survey?surv=se2> (this illustrates how using a simple change in the query string to the url can point to custom surveys).

For example, a custom domain (hosted on *Hostinger*) currently costs only $3 a month and comes with a backend database that can hold 3 gigabytes of data and serve over 20,000 web requests a day. If willing to forego a custom domain, a free google account could simple use google forms and google sheets (a single google sheet can have 40,000 rows).

Thus, we do not include cost estimates for the web-based push survey, as worst case these are trivial compared to the cost of postage and labor itself to conduct the survey analysis.

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