

Erica Franzetti is a leading international arbitrator with extensive experience in international commercial and investor–state arbitration across a wide range of industry sectors, including energy, natural resources, infrastructure, manufacturing, financial services, and technology. Drawing on decades of experience as counsel in complex, high-value disputes, Erica brings a deep understanding of arbitral strategy, procedure, and advocacy to her work as an arbitrator. She has been involved in proceedings spanning numerous jurisdictions, including Argentina, Brazil, Canada, Chile, Colombia, Croatia, England, Ghana, Hungary, Peru, the Philippines, and the United States.

Erica has served as an arbitrator in both domestic and international commercial disputes, including as chair of arbitral tribunals constituted under various institutional and ad hoc rules. Her experience on all sides of arbitration enables her to manage proceedings efficiently and fairly, with a practical appreciation of the challenges faced by parties and counsel.

While her primary focus is on her work as an arbitrator, Erica continues to provide select counsel services, offering legal assessments and strategic advice at every stage of a dispute—from its inception through award enforcement—drawing on deep familiarity with diverse procedural frameworks and jurisdictions. Her expertise encompasses a broad array of industries and dispute types, including mergers and acquisitions, joint ventures, intellectual property, UN CISG contracts, privatization, telecommunications, power generation, mineral concessions, gas pricing, hotel management, project finance, and construction.

In addition to her arbitral practice, Erica is actively engaged in the academic and professional development of international arbitration. She frequently teaches, publishes, and speaks on arbitration-related topics, sharing insights drawn from her practical experience and scholarly interests to help advance dialogue and best practices in the field.

Before establishing her own practice, Erica practiced for 25 years at leading global law firms. She began her career as a litigator in Brazil, relocated to the United States nearly two decades ago, and spent almost 20 years in Big Law, including nearly a decade as a partner. She is admitted to practice in Washington, D.C., New York, and Brazil, and she works in English, Spanish, and Portuguese.

PAGE 2 - EXPERIENCE

Professional Background

Franzetti Arbitration, Washington, DC, Founder and Principal, Dec. 2025 – Present

King & Spalding LLP, Washington, DC and Miami, Partner, Sept. 2021 – Dec. 2025

Dechert LLP, Washington, DC, Partner, Sept. 2015 – Sept. 2021

Weil, Gotshal & Manges LLP, Washington, DC, Associate, Jul. 2012 – Sept. 2015

Crowell & Moring LLP, Washington, DC, Associate, Sept. 2008 – Jul. 2012

Wald & Advogados Associados, São Paulo, Brazil, Associate, Jul. 2001 – Sept. 2006

Dinamarco & Rossi Advocacia, São Paulo, Associate, Dec. 2000 – Jul. 2001, Intern, Jul. 1997 – Nov. 2000

TEACHING EXPERIENCE

University of Miami, Adjunct Professor, International Arbitration in the Energy Sector, 2024-2025

Georgetown University Law Center, Adjunct Professor, Investor-State Dispute Resolution, 2017-2022

EDUCATION

LL.M., Georgetown University Law Center, Dean's List (2008)

Specialization, Business and Economics Law, Getúlio Vargas Foundation (2006)

LL.B., University of São Paulo, Law School (2000)

ADMISSIONS

District of Columbia

New York

Brazil

LANGUAGES

English

Portuguese

Spanish

Page 3 - CASES

arbitrator Appointments

Co-arbitrator in a construction dispute involving a concession agreement for the development of a highway project in a Latin American State (ICDR).

Co-arbitrator in a commercial dispute between two multinational companies concerning the purchase of electric vehicle charging equipment governed by the laws of Delaware (ICDR).

Co-arbitrator in a construction dispute involving a concession agreement for the development of an infrastructure project in Latin America (ICDR).

Arbitrator in a commercial arbitration between an American company and a Thai company involving a distribution agreement governed by the laws of the State of Maryland (ICDR).

Co-arbitrator on a panel to resolve a challenge to an arbitrator in a commercial arbitration involving a corporate dispute related to a major oil company in Brazil (Câmara do Mercado B3).

Co-arbitrator in a commercial arbitration involving a food producer in the United States and a Peruvian company involving a supply contract governed by Peruvian law (ICDR).

Co-arbitrator in a dispute between a Mexican and an American company concerning the sale of an oilfield equipment governed by the laws of the State of Texas (ICDR).

President of an arbitral tribunal in a dispute between a Brazilian company and a North American company concerning the breach of a distribution agreement governed by the laws of the State of Florida (CAM).

Co-arbitrator in a dispute between a Swiss and an American company concerning the breach of a sales agreement governed by the laws of the State of Florida (ICDR).

Sole arbitrator in several arbitrations under the AAA Commercial Rules involving claims for breach of contract in the hospitality industry.

Sole arbitrator in several arbitrations under the AAA Commercial Rules involving claims for breach of contract in the financial services industries.

matters as counsel

Advising a Brazilian company on structuring of a Joint Operating Agreement for the construction of an oil platform in Nigeria.

Advising an American company on general corporate matters and governance issues connected to the development of an energy project in Argentina.

Representing an American company in proceedings to recognize and enforce two arbitral awards against Peru in multiple jurisdictions.

Representing a global infrastructure developer in an investor-state dispute against Peru arising from measures related to concessions to build and operate fiber-optic networks in remote areas of the country (ICSID).

Represented a major oil and gas company in an investment dispute involving the Republic of Bolivia.

Represented Claimant in Gasoducto Sur Peruano S.A. En Liquidación v. Republic of Peru (ICSID Case No. ARB/24/29).

Advised a major oil and gas company regarding multiple disputes arising out of its projects in a Latin American country.

Represented a multinational company in three corporate disputes arising out of a share purchase agreement governed by the laws of Brazil (ICC).

Represented an American company in a commercial dispute involving a services agreement governed by the laws of California (ICDR).

Advised Canadian investors regarding their rights under investment treaties involving two Latin American countries.

Advised a multinational chemical company in pre-dispute negotiations involving a steam supply agreement governed by the laws of Brazil.

Advised Turkish investors regarding their rights under investment treaties involving Turkmenistan.

Represented a Guinean company in commercial arbitration arising out of a mining services contract governed by the laws of the United Kingdom (ICC).

Represented an American company against a Brazilian company in a dispute in connection with an indemnity agreement governed by the laws of Brazil (ICC).

Represented a Swiss company against a Greek company in a dispute arising out of a share purchase agreement governed by the laws of the State of New York (JAMS).

Represented the investor in MOL Hungarian Oil and Gas Company v. Republic of Croatia (ICSID Case No. ARB /13/32) in a dispute under the Energy Charter Treaty for the unfair and inequitable treatment and expropriation of MOL's oil and gas sector investments in Croatia.

Represented the Respondent in Croatia v. MOL Hungarian Oil and Gas PLC in a dispute regarding Croatia's rights to terminate a shareholders agreement and a gas master agreement based on allegations of corruption (UNCITRAL).

Represented an Asian State in an investor-state arbitration under the UNCITRAL rules involving an oil and gas project (PCA).

Represented Afiliacorp, Inc. in a dispute with ICANN over rights to its top-level domain.

Represented Dotguy LLC in a dispute with ICANN over rights to its top-level domain.

Represented Dotmusic LLC in a dispute with ICANN over rights to its top-level domain.

Represented an American company in an arbitration against a Colombian company in connection with a commercial representation agreement governed by the laws of the State of Texas (ICC).

Represented a state-owned Dominican Republic fund in a commercial arbitration involving a power company (ICC).

Represented Amazon.com, Inc. in a dispute with ICANN over rights to its top-level domain.

Represented Claimants in Pluspetrol Perú et al v Perúpetro in a dispute arising out of a gas supply contract regarding royalty payments (ICSID Case No. ARB/12/28).

Represented DotConnectAfrica Trust in a dispute with ICANN over rights to its top-level domain (ICDR).

Represented an Argentinean law firm in an arbitration against a Chilean gas company in connection with a fee agreement governed by Argentine law (ICDR).

Represented Claimant in Pac Rim Cayman LLC v. Republic of El Salvador (ICSID Case No. ARB/09/12) in a dispute under the Central America-Dominican Republic-United States Free Trade Agreement regarding the government's refusal to issue mining exploitation licenses.

Represented Claimant in ICM Registry v. ICANN in a dispute with ICANN concerning the rights to its top-level domain (ICDR).

Represented a Brazilian company in arbitration against an American company in connection with a distribution agreement governed by New York Law (ICDR).

Page 4 - Select Speaking Engagements

Corruption in Arbitration: Tackling Fraud and Bribery in Latin America's Commercial Landscape, HardTalk Miami (December 4, 2025)

Energy Infrastructure Disputes – AIEN/ICC: Dispute Resolution in the Energy Business, Rio de Janeiro (October 3, 2025)

Parallel Arbitration and Criminal Proceedings Involving Corruption Allegations – Sovereign & States Litigation Summit USA, Washington D.C. (September 24, 2025)

International Construction Arbitration: Infrastructure Projects with Sovereigns – iLaw2025 The ILS Global Forum on International Law AAA-ICDR International Arbitration Track (February 7, 2025)

Increase in Disputes in Oil & Gas Industry, HardTalk, Miami (December 4, 2024)

Arbitragem no Setor de Aviação comercial com Partes Brasileiras– Arbitration Channel (October 29, 2024) (Translate as well)

The Future of International Arbitration – Georgetown University Law Centre, Washington D.C. (February 29, 2024)

So You're an International Arbitrator, How to Approach and Handle Some of the Issues That May Arise – iLaw2024 The ILS Global Forum on International Law AAA-ICDR

International Arbitration Track (February 16, 2024)

Considerations About the Seat of Arbitration – Georgetown Brazilian Arbitration Day, University law Centre, Washington D.C. (January 24, 2024)

Greener Grass or Scorched Earth: The Impact of Legislation and Court Reform on Arbitration Friendliness in the Americas – Chartered Institute – North American Branch and JAMS, Miami (November 8, 2023)

Roundtable on Enforcement Proceedings, Asset Tracing and Funding to Enforce and Collect –Miami International Arbitration Society, Miami (October 18, 2023)

Business Contracts and Arbitration in Regulated Sectors: Party Autonomy and Regulatory Heteronomy – CBAR 22nd International Arbitration Conference, Rio de Janeiro (September 14, 2023)

The Arbitration Proceedings – Summer School on International Arbitration, NOVA School of Law, Lisbon (July 2023)

Corruption in International Arbitration and Enforcement Proceedings – Annual Conference of the Penn Carey Law International Arbitration Association (March 24, 2023)

Discovery in International Arbitration – Brazilian Arbitration Committee (CBAR) Study Group Roundtable (March 16, 2023)

The Practical Impacts of the Supreme Court's Ruling on Section 1782 Discovery — II Brazilian Arbitration Day organized by Georgetown University and Canal Arbitragem (January 26, 2023)

Practical Issues on Producing Evidence in International Arbitration —New York University, Columbia University, and the Brazilian-American Chamber of Commerce (August 26, 2022)

Closing Remarks of I Brazilian Arbitration Day - organized by Georgetown University and Canal Arbitragem (April 8, 2022)

Corruption in International Arbitration — I Brazilian Arbitration Day Congress organized by Georgetown University and Canal Arbitragem (April 8, 2022)

Supply Chain Disputes — AAA-ICDR International Arbitration Track of the Florida Bar's International Law Sectional Annual Event (April 1, 2022)

ICDR Rules on International Dispute Resolution Procedures — The Chartered Institute of Arbitrators (CI Arb) Brazil Branch (December 8, 2021)

Hot Topics Related To Arbitration — Brazilian-American Chamber of Commerce, New York City (November 30, 2021)

Virtual Hearings in International Arbitration –Vancouver International Arbitration Centre Webinar (October 5, 2020)

Key Considerations for Legal Positions on Force Majeure: Practical Steps if Disputes are Inevitable – Nairobi Centre For International Arbitration Webinar (August 13, 2020)

Procedimentos Virtuais e Táticas de Guerrilha em Arbitragem – INOVARB AmCham Brazil Webinar (June 4, 2020)

Arbitrajes Virtuales: Ventajas e Inconvenientes – Webinar organized by IPA Instituto Peruano de Arbitraje (May 14, 2020)

Tribunal's Power to Sanction Misconduct – ILA American Branch Investment Law Committee and Georgetown International Arbitration Society, Washington, D.C. (February 28, 2020)

Investor-State Disputes – A New Dawn in Treaty Reform? – Who's Who Legal Future Leaders: Arbitration Conference USA, Washington, D.C. (November 14, 2019)

Arbitration, Cybersecurity and Data Protection —VI CAM-CCBC Arbitration Congress, São Paulo (October 22, 2019)

Social Media, Internet and BIT Protections — FDI Pre-Moot Opening Event, Mattos Filho, Veiga Filho, Marrey Jr e Quiroga Advogados, São Paulo (October 18, 2019)

The GAR Live Debate: “This House Believes that the Current Format of Investment Treaty Awards Undermines the Legitimacy of an Investor-State Arbitral Dispute Settlement” — Fifth Annual GAR Live BITs, Washington, D.C. (May 16, 2019)

La Jurisprudencia Como Arma. ¿Es Urgente y Necesaria La Fijación de Criterios Jurisprudenciales Predecibles Por Las Cortes Nacionales Sobre Los Cuestionamientos a Los Laudos Arbitrales? – XII Congreso Internacional de Arbitraje, IPA, Lima, (April 24, 2019) (Translate)

Ongoing Challenges to International Investment Arbitration —3rd Annual IAA Conference, Philadelphia, PA (March 22, 2019)

¿Ha Llegado el Invierno al Arbitraje? ¿Crisis, Ética y Corrupción? — Conferencia Internacional de Mujeres en Arbitraje, Instituto Peruano de Arbitraje, Lima (January 31, 2019) (Translate)

¿Cómo Afrontar un Arbitraje Nacional o Internacional de Asociación Público-Privada? — Lima (January 30, 2019) (Translate)

HIALSA Arbitration Workshop: Evidence in International Arbitration — Cambridge, Massachusetts (October 2, 2018)

Introduction to International Commercial & Investment Arbitration — American University, Washington College of Law, Washington, D.C. (September 27, 2018)

Duty to Disclose and Brazilian Arbitration Culture — CCMA CIESP/FIESP Congress Arbitration Day, New York, NY (April 17, 2018)

Energy Across Borders: Geopolitics, Conflict and International Arbitration — Energy Days Conference, Pennsylvania State University, Pennsylvania (May 22, 2017)

Visión de los Arbitros y Abogados Sobre el Desarrollo del Arbitraje Internacional — Congreso de Arbitraje Nacional e Internacional, Centro de Arbitraje y Conciliación, Bogotá, Colombia (April 2, 2017) (Translate)

Arbitration and Public Administration: A Reality in Latin American Countries? Case Law and Position of the Judiciary Branch — III Congresso Pan-Americano de Arbitragem CAM-CCBC, Sao Paulo, Brazil (October 24, 2016)

Aspectos Prácticos del Arbitraje Internacional — International Centre of Dispute Resolution, International Arbitration Symposium, New York, NY (May 27, 2016)

Strategies for Faster and Cheaper Cross-Border — ACC GNY Signature CLE Program, New York, NY (January 14, 2016)

Is International Arbitration Really Open to New Faces? — 27th Annual ITA Workshop: Subconscious Influences of International Arbitration, Dallas, TX (June 17, 2015)

Dispute Resolution Current Trends Involving Arbitration and Compliance Issues in Brazil — Georgetown University Law Center, Washington, DC (September 15, 2014)

Specific Themes of Doing Business in Latin America — ABA Section of International Law, New Perspectives for Infrastructure Projects in Latin America, São Paulo (August 24, 2013)

Budgeting and Managing an International Arbitration: How to Keep Arbitration Cost-Efficient and Effective — ABA Section of International Law 2013 Spring Meeting, Washington, DC (April 24, 2013)

U.S. Judicial Discovery for Use in International Commercial Arbitration, Guest Lecturer — International Commercial Arbitration Class at Georgetown University Law Center, Washington, D.C. (November 19, 2012)

O Papel do Árbitro na Avaliação de Danos — XI Congresso do Comitê Brasileiro de Arbitragem–CBAr: Aspectos Econômicos da Arbitragem, Porto Alegre (September 2012) (Translate)

How to Handle a BIT Arbitration — Ninth Annual Seminar on International Commercial Arbitration at American University's Washington College of Law, Washington, DC (October 3, 2012)

Documentary Evidence and the Use of Discovery, Evidence in International Arbitration — ICDR Young & International e ICC Young Arbitrators Forum, Bogotá (September 2010)

Jurisdictional Issues in ICSID Arbitration — Seminário sobre questões jurídicas internacionais apresentado ao governo da República da Colômbia, Bogotá, (June 2009)

Page 5 - Publications

The Role of Counsel in International Arbitration: Set-Aside Steps, chapter of book International Arbitration in Practice (co-author), edited by Courtney Lotfi, Alicja Zielinska-Eisen and Veronica Sandler Obregon – Kluwer International Law (2024).

Lei de Arbitragem Comentada: Lei No. 9.³⁰⁷/1996 (co-author, comments to Article 12), Revista dos Tribunais (2023).

Litigation Alternatives for COVID-19 Hospitality Disputes – Law360 (May 11, 2020)

Navigating Investors' Rights under the USMCA – Transnational Dispute Management, Vol. 17, Issue 3 (March 2020)

Mining Arbitration in Latin America: Social and Environmental Issues in Investment Arbitration Cases – Global Arbitration Review: The Guide to Mining Arbitrations (July 01, 2019)

Construction contracts in Brazil – Lexology Q&A (March 15, 2019)

A structured guide to arbitration law and practice in Brazil – Lexology Q&A (17 September 2014, updated in March 2019)

United States: Arbitration Q&A – The In-House Lawyer (October 2018)

Arbitragem Comercial Envolvendo Administração Pública: uma Realidade na América Latina? – Revista Visão Jurídica (April 2017) (Translate)

Lições a Respeito de Decisões Vinculantes e Não Finais Proferidas por Dispute Adjudication Boards: o Caso CRW Joint Operation v. PT Perusahaan Gas Negara (PERSERO) – Revista de Arbitragem e Mediação – RArb, nº 48 (April 2016) (Translate)

Directrices Prácticas Para la Redacción del Acuerdo Arbitral (Co-author) – Tratado de Derecho Arbitral, Vol. 2 (March 2011) (Translate)

US Judicial Discovery in Private International Arbitration: Outlook Remains Uncertain – Miami Arbitration Reports, Vol. 1, Issue 5 (October 2009)

Page 5 - RECOGNITION AND PROFESSIONAL ACTIVITIES

Recognition (add links to all of these)

CHAMBERS AND PARTNERS

USA, International Arbitration: Counsel, Band 6, Four years ranked.

“I think really highly of her, she’s fabulous. She comes across as very intelligent and capable, and she’s always really professional and personable.” Chambers USA survey respondent

“Erica is a superb cross-examiner and a fantastic lawyer. She’s also very detail-oriented and thorough.” Chambers USA survey respondent

“Érica was very impressive in handling a complex case.” Chambers USA survey respondent

Brazil, International Arbitration, Band 3, Three years ranked.

“Brazilian lawyer Érica Franzetti is much admired by the market for her soundtrack record and expertise advising international clients in Brazil on complex demands, including sophisticated M&A-related arbitration cases, counsel on claiming damages and the chairing of arbitral tribunals.” Chambers Brazil

LEGAL 500

USA, Latin America, International Arbitration

“Erica is a superstar who stands out for her extremely well-versed approach in high-stakes international disputes.” Legal 500 respondent survey (Put some of these quotes upfront or throughout)

LEXOLOGY (FORMERLY WHO’S WHO LEGAL)

International Arbitration

LATINVEX

Latin America’s Top 100 Female Lawyers (2024)

BEST LAWYERS

The Best Lawyers in America: International Arbitration – Commercial (2026)

LAWDRAGON 500

Leading Global Litigators (2024)

PROFESSIONAL ASSOCIATIONS (Revise and update list)

Panel of Arbitrators of the International Centre of Dispute Resolution (ICDR)

Panel of Arbitrators of the American Arbitration Association (AAA)

Panel of Arbitrators of the Hong Kong International Arbitration Centre (HKIAC)

Panel of Arbitrators of the Brazil-Canada Chamber of Commerce (CAM-CCBC)

Panel of Arbitrators of the Capital Market Chamber of B3 S.A – Brasil, Bolsa, Balcão (CAM)

Arbitration and Mediation Committee of the International Court of Commerce (ICC) Brazil

International Bar Association – Dispute Resolution Section

Rising Arbitrators Initiative (RAI)

Arbitral Women

Miami International Arbitration Society (MIAS)

Brazilian Arbitration Committee (CBAR)

Page 7 – News and Insights

[placeholder – to be created in February]

Page 8 - contact

For inquiries, please use the contact portal or email Admin@franzettiarb.com directly.

(Portal should contain boxes for: Name, Surname, Email, Role, Message, and SUBMIT button).

Erica Franzetti

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Washington, DC, USA

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