

ABOUT

Erica Franzetti is a trusted arbitrator and globally recognized international disputes counsel. With a 25-year career at market-leading law firms, she has extensive experience in commercial and investor-state arbitration across a wide range of industries and jurisdictions. She now focuses her practice on serving as an independent arbitrator in complex cross-border disputes and on advising clients on dispute strategy, enforcement, and investment protection. Her work has particular emphasis on energy and infrastructure matters connected to North America, Latin America, and Lusophone jurisdictions.

"Erica is a superstar who stands out for her extremely well-versed approach in high-stakes international disputes."
– The Legal 500

- “Erica Franzetti is an independent arbitrator and international disputes counsel.” (Change first sentence of paragraph)
- “She now focuses her practice on serving as an independent arbitrator in complex cross-border disputes and on advising clients on dispute strategy, enforcement, and investment protection” (Delete “now” and leave “She focuses her...”)

Erica serves as arbitrator in U.S. and international disputes, including as chair of arbitral tribunals. She draws on extensive experience across civil and common law traditions to manage proceedings efficiently, fairly, and with procedural rigor.

- Experience under ICC, AAA, ICDR, LCIA, ICSID, and UNCITRAL rules
- Extensive familiarity with arbitral procedure, tribunal management, and decision-writing
- Practical case management informed by decades as counsel in complex, high-value disputes
- Linguistic and cultural fluency required to manage cross-border proceedings

- Change “extensive experience” with “long standing track record”

She regularly publishes and speaks on international commercial arbitration, investor-state arbitration, and dispute resolution strategy at international conferences and professional forums, and has teaching experience at leading academic institutions, such as the Georgetown University Law Center and the University of Miami.

- Replace “University of Miami” for “University of Miami Law School”

Before founding her own practice, Erica spent nearly 20 years in Big Law, including almost a decade as a partner in globally recognized international arbitration teams. She is admitted to practice in Washington, D.C., New York, and Brazil, and works fluently in English, Spanish, and Portuguese.

- Replace “nearly 20 years in Big Law” for “17 years in major U.S. law firms”
- Replace “almost a decade as a partner” for “eight as partner”

Academia

	University of Miami, Adjunct Professor, International Arbitration in the Energy Sector	2024-2025
	Georgetown University Law Center, Adjunct Professor, Investor-State Dispute Resolution	2017-2022

- Replace “University of Miami” for “University of Miami Law School”

Education

	LL.M., Georgetown University Law Center (High Honors, Dean's List)	2008
	Postgraduate Specialization in Business and Economic Law, Getúlio Vargas Foundation	2006
	LL.B., University of São Paulo, Law School	2000

- Replace the current text from this section to the following

“Georgetown University Law Center, LL.M. International Studies, Distinction and Dean’s List, Washington D.C. (2008)
Getúlio Vargas Foundation, Postgraduate Specialization in Business and Economics Law, São Paulo, Brazil (2006)
University of São Paulo Law School, LL.B. (J.D. Equivalent), São Paulo, Brazil (2000)”

Commercial Contracts

As Arbitrator

- Increase the font size of “As Arbitrator”, “As Counsel” and such by 25%



PROFILE EXPERTISE THOUGHT LEADERSHIP CONTACT Q

Commercial Contracts | Construction & Infrastructure | Deal Structure, Post-Transaction, Governance & Accountability |

Energy & Natural Resources | Investor-State Disputes | Recognition & Enforcement of Arbitral Awards | Risk Analysis & Case Assessment

The matters described below reflect experience gained in prior roles at leading international law firms.

- Replace “The matters described below reflect experience gained in prior roles at leading international law firms.” for “The matters below reflect experience gained at leading international law firms. Unless otherwise indicated, they were conducted in English. Selected matters may be referenced in more than one section.”

Commercial Contracts

As Arbitrator

- Co-arbitrator in an ICDR arbitration between two multinational companies concerning the purchase of electric vehicle charging equipment governed by the laws of the State of Delaware.
- Sole arbitrator in an ICDR arbitration between an American company and a Thai company involving a distribution agreement governed by the laws of the State of Maryland.
- Co-arbitrator in an ICDR arbitration between a food producer in the United States and a Peruvian company concerning a supply contract governed by Peruvian law.
- Co-arbitrator in an ICDR arbitration between a Mexican and an American company concerning the sale of an oilfield equipment governed by the laws of the State of Texas.
- President of an arbitral tribunal in a CAM arbitration between a Brazilian company and a North American company concerning the breach of a distribution agreement governed by the laws of the State of Florida (CAM).
- Co-arbitrator in an ICDR arbitration between a Swiss and an American company concerning the breach of a sales agreement governed by the laws of the State of Florida.
- Sole arbitrator in several arbitrations under the AAA Commercial Rules involving claims for breach of contract in the hospitality industry.
- Sole arbitrator in several arbitrations under the AAA Commercial Rules involving claims for breach of contract in the financial services industries.

- Replace the last 2 bulletpoints with:
“
- Sole arbitrator in an arbitration under the AAA Commercial Rules concerning a claim for breach of a hotel management agreement in the hospitality industry.
- Sole arbitrator in an arbitration under the AAA Commercial Rules concerning a claim for breach of a franchise agreement in the hospitality industry.
- Sole arbitrator in an arbitration under the AAA Commercial Rules concerning a claim for breach of a services agreement in the financial services industry.
- Sole arbitrator in an arbitration under the AAA Commercial Rules concerning a claim for breach of a loan agreement in the financial services industry.”
- Replace “President of an arbitral tribunal in a CAM arbitration between a Brazilian company and a North American company concerning the breach of a distribution agreement governed by the laws of the State of Florida (CAM).” With “President of an arbitral tribunal in a CAM arbitration between a Brazilian company and a North American company concerning the breach of a distribution agreement governed by the laws of the State of Florida; seated in São Paulo.”

As Counsel

- Represented a Brazilian company in an ICDR arbitration against an American company in connection with a distribution agreement governed by the laws of the State of New York.
- Advised a multinational chemical company in pre-dispute negotiations involving a steam supply agreement governed by the laws of Brazil.
- Represented an American company in an ICDR dispute involving a services agreement governed by the laws of the State of California.
- Represented a logistics multinational company in an ICC arbitration against a Colombian company in connection with a commercial representation agreement governed by the laws of the State of Texas.
- Represented an Argentine firm in an ICDR arbitration against a Chilean gas company in connection with a services agreement governed by Argentine law.

- Replace “Represented an Argentine firm in an ICDR arbitration against a Chilean gas company in connection with a services agreement governed by Argentine law.” For “Counsel to an Argentine firm in an ICDR arbitration against a Chilean gas company in connection with a services agreement governed by Argentine law; seated in Santiago, proceedings in Spanish and English.”

Construction & Infrastructure

As Arbitrator

- Co-arbitrator in an ICDR construction dispute involving a concession agreement for the development of a highway project in a Latin American State.
- Co-arbitrator in an ICDR construction dispute involving a concession agreement for the development of an infrastructure project in Latin America.

- Replace the 2 bullets on the “As Arbitrator” section with the following 2 bullets:

- “Co-arbitrator in an ICDR construction dispute concerning a concession agreement for the development of a highway project in Latin America; seated in Bogotá, proceedings in Spanish.”
- Co-arbitrator in an ICDR construction dispute concerning a concession agreement for a large-scale infrastructure project in Latin America; seated in Bogotá, proceedings in Spanish.”

Commercial Contracts

As Arbitrator

- Co-arbitrator in an ICDR arbitration between two multinational companies concerning the purchase of electric vehicle charging equipment governed by the laws of the State of Delaware.
- Sole arbitrator in an ICDR arbitration between an American company and a Thai company involving a distribution agreement governed by the laws of the State of Maryland.
- [Co-arbitrator in an ICDR arbitration between a food producer in the United States and a Peruvian company concerning a supply contract governed by Peruvian law.](#)

- Replace “Co-arbitrator in an ICDR arbitration between a food producer in the United States and a Peruvian company concerning a supply contract governed by Peruvian law.” For “Co-arbitrator in an ICDR arbitration between a food producer in the United States and a Peruvian company concerning a supply contract governed by Peruvian law; seated in Lima.”

Deal Structure, Post-Transaction, Governance & Accountability

As Arbitrator

- Co-arbitrator in a CAM arbitration concerning the challenge of an arbitrator in a shareholder dispute involving a major oil and gas corporation.

As Counsel

- Represented a multinational company in three ICC arbitrations concerning a multibillion-dollar shareholder dispute over the control of a Brazilian company arising out of a share purchase agreement governed by the laws of Brazil.

- Replace “Represented a multinational company in three ICC arbitrations concerning a multibillion-dollar shareholder dispute over the control of a Brazilian company arising out of a share purchase agreement governed by the laws of Brazil.” With “Counsel to a multinational company in three ICC arbitrations concerning a multibillion-dollar shareholder dispute over the control of a Brazilian company arising out of a share purchase agreement governed by the laws of Brazil; proceedings in Portuguese and English.”

- Replace “Co-arbitrator in a CAM arbitration concerning the challenge of an arbitrator in a shareholder dispute involving a major oil and gas corporation.” With “Co-arbitrator in a CAM arbitration concerning the challenge of an arbitrator in a shareholder dispute involving a major oil and gas corporation; proceedings in Portuguese.”

Energy & Natural Resources

- Advised a Brazilian company and its American subsidiary regarding a Joint Operating Agreement for the construction of an oil platform in Nigeria.
- Advised a Dutch investor on financing and corporate governance issues connected to the development of a startup energy project in a Latin American country.
- Advised a major oil and gas company regarding an LCIA dispute arising out of a services agreement governed by the laws of the United Kingdom.
- Represented a Guinean company in an ICC arbitration arising out of a mining services contract governed by the laws of the United Kingdom.
- Represented a state-owned Dominican Republic fund in an ICC arbitration involving the operations of a power company.
- Advised Shell's subsidiary BG Overseas Limited with respect to an investment dispute against the Republic of Bolivia under the UK-Bolivia BIT involving regulatory measures affecting operation contracts for the extraction of hydrocarbons in Bolivia.
- Represented the Claimant in Gasoducto Sur Peruano S.A. En Liquidación v. Republic of Peru (ICSID Case No. ARB/24/29), a contractual dispute over a gas pipeline project that collapsed in the wake of the Odebrecht corruption scandal.
- Represented the Claimant in MOL Hungarian Oil and Gas Company v. Republic of Croatia (ICSID Case No. ARB/13/32), a dispute under the Energy Charter Treaty for measures related to the privatization of a Croatian oil and gas company, the supply of gas, and the criminal prosecution of Claimant's CEO for bribery accusations.
- Represented the Respondent in Croatia v. MOL Hungarian Oil and Gas PLC (PCA Case No. 2014-15), a contractual dispute under the UNCITRAL rules regarding shareholders' rights and the corporate governance of a Croatian oil and gas company, the validity of a gas master agreement, and corruption allegations.
- Represented the Claimants in Pluspetrol Perú et al. v. Perúpetro (ICSID Case No. ARB/12/28), a dispute arising out of a gas supply contract regarding royalty payments and the sale of liquified natural gas (LNG).

- Replace “Represented the Claimants in Pluspetrol Perú et al. v. Perúpetro (ICSID Case No. ARB/12/28), a dispute arising out of a gas supply contract regarding royalty payments and the sale of liquified natural gas (LNG).” With “Counsel to the Claimants in Pluspetrol Perú et al. v. Perupetro (ICSID Case No. ARB/12/28), a dispute arising out of a gas supply contract regarding royalty payments and the sale of liquified natural gas (LNG); proceedings in Spanish.”

The Role of Counsel in International Arbitration: Set-Aside Steps

Chapter of book International Arbitration in Practice (co-author), edited by Courtney Lotfi, Alicja Zielinska-Eisen and Veronica Sandler Obregon, Kluwer International Law, 2024

Lei de Arbitragem Comentada: Lei No. 9.307/1996

Co-author, comments to Article 12, Revista dos Tribunais, 2023

Litigation Alternatives for COVID-19 Hospitality Disputes

Law360, May 11, 2020

Navigating Investors' Rights under the USMCA

Transnational Dispute Management, Vol. 17, Issue 3, March 2020

Mining Arbitration in Latin America: Social and Environmental Issues in Investment Arbitration Cases

Global Arbitration Review: The Guide to Mining Arbitrations, July 2019

Construction contracts in Brazil

Lexology Q&A, March 2019

A structured guide to arbitration law and practice in Brazil

Lexology Q&A, September 2014, updated March 2019

- On this bulletpoints “**Construction contracts in Brazil**
- Lexology Q&A, March 2019
- **A structured guide to arbitration law and practice in Brazil**
- Lexology Q&A, September 2014, updated March 2019
- “ change all the main words of the title to use capital letters on the first letter, to be consistent with the rest of the publications titles.

Jurisdictional Issues in ICSID Arbitration

Seminário sobre questões jurídicas internacionais apresentado ao governo da República da Colômbia, Bogotá, June 2009

- On “Publications” section, replace “Seminário sobre questões jurídicas internacionais apresentado ao governo da República da Colômbia, Bogotá, June 2009” with “Seminar on International Legal Issues Presented to the Government of the Republic of Colombia, Bogota, June 2009”

Key Types of Privileges and Their Application in International Disputes

Dechert LLP Webinar Series, *March 17, April 5, April 28, 2021*

Virtual Hearings in International Arbitration

Vancouver International Arbitration Centre Webinar, *October 5, 2020*

From NAFTA to USMCA: A Discussion on Key Changes to Trade and Investment

Dechert LLP Webinar, *July 29, 2020*

- On the “Speaking Engagements” section, flip “From NAFTA...” with “Key Types...” so they are in chronological order.

*** On the “Contact” section use this url <https://qrco.de/bgZDuV> for the “Download v-card” link. Also add this “Download v-card” link to the CV section, below the CVs.

*** Change through the “Experience” section all references to “Represented” for “Counsel to”, and all “Adviced” for “Advisor to”.