



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

I have heard  
them saying  
apple  
iphone

Their are  
wants iphone,  
it needs extra  
futures

It's worthy

I can imagine  
it

I hope it's  
well. Why  
because it's  
feedback is  
good

Others think  
influence to me.  
Apple iphone is  
wonderfull  
futures



ANGEL OF APPLE

It's Very  
excited to me.  
It's wonderful  
design and  
model

I have  
observed  
it's style and  
colours

I will use it.I  
growth in  
my  
knowledge

I will capture  
awesome  
selfies and  
reels

Apple  
iphone is  
mostful

It's like feels  
good so



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?