

## Sneha Kapoor

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## Summary

Data-driven analyst with expertise in Python, SQL, and visualization tools. Passionate about transforming raw data into actionable insights to drive business decisions. Seeking a Data Analyst position to leverage my analytical skills and technical knowledge.

## Skills

- **Programming Languages:** Python, SQL, R (basic)
- **Data Analysis Libraries:** Pandas, NumPy, SciPy, Matplotlib, Seaborn
- **BI Tools:** Tableau, Power BI, Excel (advanced)
- **Databases:** MySQL, PostgreSQL, MongoDB (basic)
- **Other:** Data Cleaning, ETL Processes, Statistical Analysis, A/B Testing

## Education

### Master of Science in Data Analytics

Data Science Institute, Bangalore

Graduated: December 2023

GPA: 3.9/4.0

### Bachelor of Science in Statistics

National University, Chennai

Graduated: May 2021

GPA: 3.7/4.0

## Projects

### Retail Sales Analysis | [Link to GitHub](#)

- Analyzed 3 years of sales data for a retail chain with Python and Pandas
- Created interactive Tableau dashboards to visualize sales trends and KPIs
- Implemented customer segmentation using RFM analysis
- Identified opportunities that increased quarterly sales by 12%

### Customer Churn Prediction | [Link to GitHub](#)

- Analyzed telecom customer data to identify churn risk factors
- Built predictive models using logistic regression and random forest

- Created Python scripts to automate data cleaning and preparation
- Developed a Power BI dashboard to monitor churn metrics in real-time

#### **Market Basket Analysis | [Link to GitHub](#)**

- Performed association rule mining on e-commerce transaction data
- Used Apriori algorithm to identify product affinities
- Generated recommendations for product placement and bundling
- Created visualizations to communicate findings to non-technical stakeholders

#### **Experience**

##### **Data Analyst Intern | Market Insights Inc.**

May 2023 - November 2023

- Automated weekly reporting using Python and SQL scripts, saving 10+ hours weekly
- Created and maintained Tableau dashboards for executive team
- Performed cohort analysis to understand customer retention patterns
- Collaborated with marketing team to optimize campaign performance

##### **Research Assistant | University Data Lab**

January 2022 - April 2023

- Assisted professors with data collection and analysis for research projects
- Cleaned and normalized datasets using Python and SQL
- Created visualizations and statistical summaries for research publications
- Conducted literature reviews on data analysis methodologies

#### **Certifications**

- Google Data Analytics Professional Certificate (2023)
- Tableau Desktop Specialist (2022)
- SQL for Data Science, UC Davis (Coursera, 2022)