

GEORGI NENOV
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Full Stack Developer

SKILLS

Programming Languages: JavaScript, Python

Front end: HTML5, CSS3, jQuery, Bootstrap, React.JS

Stack: **MERN (MongoDB, Express.JS, React.js, Node.js)**

Database: **MySQL, Firebase**

Tools: **GitHub, Bitbucket, Heroku, Ansible, Docker, Packer, AWS**

Soft skills: **Emotional intelligence, Problem Solver, Strong Work Ethic, Interpersonal Communication, Critical thinking**

Languages spoken: **English(Fluent) Russian(Intermediate), Bulgarian(Native)**

PROJECTS ACCOMPLISHED

- For Projects follow the link: <http://georginenov.com/>

EDUCATION

UMASS Amherst Coding Bootcamp

2017

Amherst MA 01003

- Web Development Certificate

University of National and World Economics

2008 - 2012

Sofia, Bulgaria 1700

- Economics

PROFESSIONAL EXPERIENCE

Web Developer Intern

April 2018 - Current

NEURONETICS

Boston MA 02116

- Python Scripting
- Bash (Linux) Scripting
- Building Structures (MySQL)
- Tools: Ansible, Packer, Docker, Nginx, AWS Web Services

Web Developer

June 2017 - Dec 2017

UMASS Amherst Coding Bootcamp
Boston MA 02116

- Learn the basics of building Web applications alongside with Senior Developers
- Meet deadlines for presenting projects
- Maintain fulltime job along with the Apprenticeship

Technical Recruiter

Feb 2017 - May 2017

Complete Staffing Solutions
Boston MA 02110

- Placed Entry to Mid-level professionals on both contractual and fulltime positions
- Partnered with HR Managers and Controllers/CFOs to identify top candidates, established bill rates & salary ranges, start dates, and other incentives
- Effectively recruited candidates through internet research, internal database. Timecards and Payroll managing.

Server

April 2015 to current

Florentine Cafe
Boston MA 02113

- Developed excellent communication skills.
- Team work and performance under pressure.
- Time management and Emotional intelligence.

Account Manager

Feb 2012 - Apr 2015

Inpro Com - United Kingdom 11 Do St, Poplar, London E147EQ, UK

- Established and maintained key customer accounts within the organization.
- Selected as team leader to assist and manager the organizational geographic expansions.
- Responsible for managing and motivating diverse sales and marketing force to achieve sales goals on a quarterly and annual targeted basis.
- Consistently exceeded stretch targets individually while assisting other team members reach targeted goals (reached aggressive quota)
- Conducted customer and market research to develop new Sales strategies and targets.
- Developed direct marketing contact strategies to maintain over 50 core relationships while constantly fostering new
- Business development (50 calls per day, including Cold Calling).
- Fostered company expansion by leading the talent management and hiring team.
- Directed team training and talent acquisition for both the Sales and Marketing department - Full recruitment cycle, On-boarding, Sourcing (HRMS, HRIS, HCM)

Account Coordinator / Lead Customer Support

Feb 2010 – Jan 2012

Kaya Brands - Sofia, Bulgaria

- Developed meaningful business relationships with clients to help evaluate their needs and determine the best solutions (thru phone calls and CRM)
- As a solutions expert, responded to inbound inquiries regarding account or service specifics.
- Implemented key performance indicators and tracking to adequately manage customer resource management tools.

- Managed incoming and outbound customer service and support calls.