

BALAJI GUNTUR, PMP®, CSPO®

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EDUCATION

GEORGETOWN UNIVERSITY, McDonough School of Business

Washington, DC

Master of Business Administration - STEM Designation, Management Science Major

May 2020

- Merit Scholarship; Study Abroad, ESADE Business School, Barcelona, Fall 2019
- Technology Club, Consulting Club; Student Interviewer & Welcome Ambassador for MBA Class of 2021

ANNA UNIVERSITY

Chennai, India

Bachelor of Engineering, Electronics & Instrumentation, graduated in First Class ranking

May 2011

- Partnered with Indian Defence R&D Organization on a tank project using neural networks and fuzzy logic
 - Vice President: National Entrepreneurship Network, elected by over 400 students
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EXPERIENCE

WORLD BANK GROUP

Washington, DC

The largest development bank in the world.

Independent Consultant – MBA Intern

January 2020 – March 2020

- Conducted market research and developed business case for carbon capture technologies investment.

DASSAULT SYSTÈMES

Detroit, MI

Global market leader in Product Lifecycle Management (PLM) solutions.

High - Tech Business Consultant - MBA Intern

May 2019 – August 2019

- Defined and tracked KPIs, developed plans to achieve the key metrics and targets, improved R&D efficiency by 30%.
- Authored a white paper to diversify the product portfolio, reduce cost, and accelerate time to market by 20%.
- Created a transformation roadmap and ROI benefit model for implementing SaaS products, and digital tools.

HONEYWELL INTERNATIONAL

Phoenix, AZ & Bangalore, India

A Fortune 100 company and leading manufacturer of avionics and aircraft components.

Deputy Program Manager

September 2016 – June 2018

- Established detailed work breakdown structure for a \$45M software program, developed schedule, and secured resources; collaborated with stakeholders and functional teams to define program strategy, goals, and deliverables.
- Foresaw a system integration risk by conducting qualitative and quantitative risk assessments, and devised risk mitigation strategies to save \$200K in budget overrun and to avoid a schedule overrun.
- Developed metrics to measure program success, tracked the metrics throughout the program execution, and created action plans for issues and deviations.
- Invented a new financial reporting model to examine program's financial performance, reducing earned value variances by 12%; led to a \$2M overall saving and the model was implemented as a template for over 30 programs.
- Worked with business stakeholders to identify requirements, collaborated with engineers to conduct feasibility analysis, and proposed execution roadmaps for three programs.

Program Planning and Control Analyst

May 2014 – September 2016

- Executed a \$21M software program using agile methodologies, delivering all milestones 2 weeks ahead of schedule.
- Improved processes and eliminated 82% of non-value-added tasks by implementing kaizen processes.
- Deployed RPA to generate performance reports for 20 programs, improving analyst's throughput by 15%.

CGI GROUP INC.

Bangalore, India

A leading provider of global IT consulting, system integrations, outsourcing, and solutions.

IT Consultant

July 2011 – May 2014

- Collaborated with cross-functional teams to set up the PMO office to manage projects efficiently.
 - Improved project quality metrics by 24%, a saving of \$120K by performing root cause analysis.
 - Designed a real-time dashboard to display metrics such as risks, milestones, and issues for over 60 projects.
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DISTINCTIONS

Leadership: Served as Vice-President at Toastmasters International at Honeywell and CGI.

Achievements: Outstanding Employee Award FY2017, presented to top performers at Honeywell India.

Technology: MS Project, SAP ERP, Tableau – Advanced; SQL, JIRA, HTML, CSS, Visual Studio - Intermediate.

Certification: FinTech Specialization, Wharton Online; Google Analytics; CSPO; PMP.

Languages: English Fluent, Tamil Native, Telugu Native, Hindi Advanced, Spanish Beginner.

Interests: Play Soccer regularly, Photography, and worked as Cameraman for a few short films.